To Whom It May Concern:

It is my pleasure to write this letter of recommendation for Mr. Patrick Marshall. I have had the pleasure of working with Patrick here at Union Pacific as an Operations Manager for over two years now. Thus, I can fully state with confidence that I know him quite well. He is a motivated and responsible young man with a high degree of integrity. As such, I expect that he will be a very positive addition to any company or endeavor he chooses.

Standing aside Patrick as an equal, and fellow Manager for some time now, I understand the daily rigors that the job poses on anyone who is not equipped to handle the unique culture that the railroad thrives in. In this role, he has had a considerable amount of responsibilities, and he handled them effortlessly. He led employee skill development, coaching, performance feedback, and trained new hire conductors to ensure a qualified and fully utilized work force. He showed his skills to communicate with both customers and our unionized workforce—both of which consisted of new hires and thirty-year seniority employees, alike.

This young man takes the initiative to identify problems and devise solutions crucial to the integral operations that the yard hinges on. I know Patrick majored in this field, but his strong communication skills and presentation of himself have inspired respect and cooperation with his team and everyone he encounters. He has shown that he is a very intelligent person with a mind well-suited for whatever he pursues.

Patrick has informed me that he hopes to continue to pursue his passion in helping others and adding value to teams across the world using his keen eye for process fallacies, and I know that this is an appropriate choice for him. Based on my observation, he clearly has the interest to excel in this field. I highly recommend him and I sincerely hope that you give his application favorable consideration.

If you need any further information about Patrick, please do not hesitate to contact me. It is a pleasure to work with him at Union Pacific, and I consider him a life-long friend.

Sincerely,

Joseph Owens Manager Yard Operations, Union Pacific Railroad Arlington, Texas, Fort Worth Service Unit (713) 392-835

