

# CRM

Account_Type
id
name (Lead, Account)

<u>Account</u>
id
Account_type_id (fk)
name
phone
notes

<u>Contact</u>
id
Account_id (fk)
first_name
last_name
phone
notes

<u>Appointment</u>
id
contact_id
user_id
appointment_type_id
start_time
end_time
notes

<u>User</u>
id
first_name
last_name

<u>Appointment_Type</u>
id
name (Phone, In-Person)

