# Foundations of Financial Economics Two period GE: limited participation

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#### Differences with the benchmark model

- ► The participation in the risky asset market is not proportional to household wealth: U.S data similar shape for different countries
- Potential explanations: differences in patience, risk aversion, information
- ► In this lecture: difference in beliefs together with a **friction** (agents cannot have short positions in assets)
- ▶ Wealth takes the form of financial wealth only
- ► There is positive net wealth (external finance: external money and a another risky asset in positive net supply)

## Possible extensions and applications

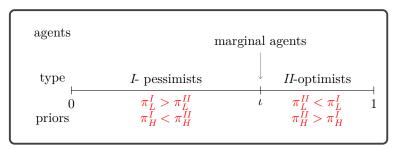
- ► The model is in the other extreme of the benchmark model we studied until this point
- ▶ A half-way model would consider that internal finance (short positions) is possible, but it is constrained by **collateral constraints**: short positions are limited by the existence of a long position in another asset that should be offered as collateral (for instance money)
- ► This partly explains
  - ▶ the demand for liquidity, for instance for firms,
  - ▶ the characteristics of the 2008 and the Euro crises (a crisis may be brewing without signs in the behavior of interest rates )
  - ▶ and the increasing consideration of the so-called balance effects in macro-finance models.

## Topics

- ► Environemnt
- ▶ Types of agents: participation in the risky asset market
- ► Endogenous market participation (related to priors on the likelihood of the good and bad state: pessimists and optimists)
- ► The equilibrium interest rate depends on the participation in the risky asset market
- ▶ Interest rate response to news in an asymetric way
- ▶ Welcome to financial economics post 2008!

#### Environment: fundamentals

- ▶ Information: two-period binomial tree with two states s = L, H
- ▶ Heterogeneity in priors regarding the states of nature.
  - ▶ there is a continuum of agents  $i \in [0, 1]$
  - ▶ divided into two main groups: pessimists  $i \in [0, \iota]$  giving more weight to s = L and optimists  $i \in [\iota, 1]$  giving more weight to s = H
  - ▶ There are marginal agents with  $i = \iota$  (very small group).



• off course:  $\pi_L^I + \pi_H^I = \pi_L^{II} + \pi_H^{II} = 1$ 

#### Markets

- ► I assume a finance economy in which there are two assets: money and a risky asset
- ▶ The asset prices and payoffs are

$$\mathbf{S} = (1, S_2), \ \mathbf{V} = \begin{pmatrix} 1 & v_{2L} \\ 1 & v_{2H} \end{pmatrix}$$

L is a bad state and H is a good state:  $v_{2L} < v_{2H}$ 

▶ Therefore, the return matrix is

$$\mathbf{R} = (R_1, R_2) = \begin{pmatrix} 1 & R_{2L} \\ 1 & R_{2h} \end{pmatrix}$$

where  $R_{2,s} = v_{2s}/S_2$  for s = L, H

► Assume there are no arbitrage opportunities:

$$R_{2L} < 1 < R_{2H}$$

## Generic household problem

▶ The problem for household of type  $i \in [0, 1]$ 

$$\begin{aligned} \max_{c_0^i,C_1^i,\theta^i} u(c_0^i) + \beta \mathbb{E}^i[u(C_1^i)] \\ \text{where } \mathbb{E}^i[u(C_1^i)] &= \sum_{s \in \{H,L\}} \pi_s^i u(c_{1s}^i), \text{ subject to} \\ c_0^i + \theta_1^i + S_2 \theta_2^i &= y_0^i + w^i \\ c_{1,s}^i &= \theta_1^i + v_{2s} \theta_2^i, \ s = L, H \\ \theta_1^i &\geq 0 \text{ (friction: no short position allowed)} \\ \theta_2^i &\geq 0 \text{ (friction: no short position allowed)} \end{aligned}$$

Assume that the initial wealth composition may contain the two types of assets for any type of agent

$$w^i = w_1^i + S_2 w_2^i \label{eq:withw}$$
 with  $w_1^i > 0$  and  $w_2^i > 0$  for any  
  $i$  given.

## Generic household problem

- ▶ Simplifying assumptions:  $c_0^i = y_0^i$  and  $Y_1^i = \mathbf{0}$ : consumption in period 1 is only financed by financial returns)
- ▶ Then the constraint in period zero simplifies to:

$$\theta_1^i + S_2 \theta_2^i = w^i$$

(meaning that is a change in the portofio such that  $\theta_1^i-w_1^i=S_2\left(\theta_2^i-w_2^i\right)$ )

## Generic household problem

The problem for household of type  $i \in [0, 1]$  is simplified to

$$\begin{aligned} \max_{\theta_1^i,\theta_2^i} & u(y_0^i) + \beta \mathbb{E}^i \big[ u(\theta_1^i + V_2 \theta_2^i) \big] \\ \text{subject to} \\ & \theta_1^i + S_2 \theta_2^i = w^i \\ & \theta_1^i \geq 0 \\ & \theta_2^i \geq 0 \end{aligned}$$

# Solving the generic agent's problem

► Lagrangean

$$\mathcal{L}^{i} = u(y_{0}^{i}) + \sum_{s \in \{H, L\}} \beta \pi_{s}^{i} u(\theta_{1}^{i} + v_{2s}\theta_{2}^{i}) + \lambda^{i} (w^{i} - \theta_{1}^{i} - S_{2}\theta_{2}^{i}) + \mu_{1}^{i} \theta_{1}^{i} + \mu_{2}^{i} \theta_{2}^{i}$$

▶ Optimality conditions

$$\frac{\partial \mathcal{L}^{i}}{\partial \theta_{1}^{i}} = 0 \Leftrightarrow \lambda^{i} = \beta \left( \sum_{s \in \{H, L\}} \pi_{s}^{i} u'(c_{1s}^{i}) \right) + \mu_{1}^{i}$$
$$\frac{\partial \mathcal{L}^{i}}{\partial \theta_{2}^{i}} = 0 \Leftrightarrow S_{2} \lambda^{i} = \beta \left( \sum_{s \in \{H, L\}} \pi_{s}^{i} u'(c_{1s}^{i}) v_{2s} \right) + \mu_{2}^{i}$$

► Complementary slackness conditions

$$\begin{split} &\mu_1^i\theta_1^i=0,\;\mu_1^i\geq 0,\;\theta_1^i\geq 0\\ &\mu_2^i\theta_2^i=0,\;\mu_2^i\geq 0,\;\theta_2^i\geq 0 \end{split}$$

## Behavior of agent of type I (pessimist):

- Agents of type I sell their initial stock of the risky asset and invests in money:  $\theta_1^I > 0$  and  $\theta_2^I = 0$
- ► Then

$$\theta_1^I = w^I = w_1^I + S_2 w_2^I$$
 $c_{1s}^I = w^I$ 

#### is state-independent

▶ From complementary slackness:  $\mu_1^I = 0$  and  $\mu_2^I > 0$ . Then

$$\lambda^I = \beta \left( \sum_{s \in \{H,L\}} \pi^I_s u'(c^I_{1s}) \right) > \beta \left( \sum_{s \in \{H,L\}} \pi^I_s u'(c^I_{1s}) R_{2s} \right)$$

▶ Equivalently  $\mathbb{E}^{I}[u'(C_1^I)] > \mathbb{E}^{I}[u'(C_1^I)R_2]$ 

# Behavior of agent of type I (pessimist)

▶ Defining the utlity weighted prior:

$$\pi_s^{i_u} \equiv \frac{\pi_s^i \, u'(c_{1,s}^i)}{\sum_{s \in \{H,L\}} \pi_s^I u'(c_{1s}^I)}, \text{ for } s = L, H$$

- As  $\pi_s^{i_u} > 0$  and  $\pi_L^{i_u} + \pi_H^{i_u} = 1$
- ▶ Then  $\mathbb{P}^{i_u} = \left(\pi_H^{i_u}, \pi_S^{i_u}\right)$  is a idiosyncratic probability distribution for agent i
- ▶ Given the return of asset j,  $R_j = (R_{j,H}, R_{j,L})$  then

$$\mathbb{E}^i[u'(C_1^i)R_j] = \mathbb{E}^{i_u}[R_j], \text{ for every asset } j=1,2 \text{ for agent } i=I,II$$

## Behavior of agent of type I (pessimist)

▶ Then  $\mathbb{E}^{I}[u'(C_1^I)] > \mathbb{E}^{I}[u'(C_1^I)R_2]$  is equivalent to

$$\mathbb{E}^{I}[R_1] > \mathbb{E}^{I_u}[R_2],$$

▶ Then pessimists have a prior  $(\mathbb{P}^{I_u})$ , i.e., a risk- probability distribution, such that

$$R_1 = 1 > \mathbb{E}^{I_u}[R_2]$$

agent I invests in the risk-free asset because **he finds** its anticipated return on money (i.e., 1) higher than that of the risky asset.

## Behavior of agent of type II (optimist)

- Agents of type II sell their initial stock of money and invest in risky asset:  $\theta_1^{II} = 0$  and  $\theta_2^{II} > 0$
- ► Then

$$\theta_{2}^{II} = \frac{w^{II}}{S_{2}} = \frac{w_{1}^{II} + S_{2}w_{2}^{II}}{S_{2}}$$

$$c_{1s}^{II} = \frac{v_{2s}}{S_{2}}w^{II} = \frac{w^{II}}{R_{2s}}$$

is state-dependent (i.e., risky)

From complementary slackness:  $\mu_1^{II} > 0$  and  $\mu_2^{II} = 0$ . Then

$$\lambda_0^{II} = \beta \left( \sum_{s \in \{H, L\}} \pi_s^{II} u'(c_{1s}^{II}) R_{2s} \right) > \beta \left( \sum_{s \in \{H, L\}} \pi_s^{II} u'(c_{1s}^{II}) \right)$$

Then  $\mathbb{E}^{II}[u'(C_1^{II})R_1] = \mathbb{E}^{II}[u'(C_1^{II})] < \mathbb{E}^{II}[u'(C_1^{II})R_2].$ 

▶ Then optimists have a different prior ( $\mathbb{P}^{H_u}$ ), i.e., an equivalent probability distribution—such that

$$\mathbb{E}^{II_u}[R_2] > 1$$

## Marginal agent

▶ Agents of type *I* prefer holding money to holding the risky asset because

$$\mathbb{E}^{I_u}[R_2] < 1$$

▶ Agents of type II prefer holding the risky asset rather than money because

$$\mathbb{E}^{II_u}[R_2] > 1$$

▶ By continuity, there should exist a marginal agent (with wealth weight of zero) having a probability distribution such that

$$\mathbb{E}^{\iota}[R_2] = 1 \Leftrightarrow \left[ S_2 = \pi^{\iota} v_{2L} + (1 - \pi^{\iota}) v_{2H} \right]$$
 (1)

## Equilibrium in the asset markets

➤ Generic equilibrium conditions (total de mand = total supply)

$$\iota \theta_1^I + (1 - \iota)\theta_1^{II} = w_1 = w_1^I + w_1^{II}$$
  

$$\iota \theta_2^I + (1 - \iota)\theta_2^{II} = S_2 w_2 = S_2 (w_2^I + w_2^{II})$$

where  $w_j$  is the aggregate stock of total of asset j = 1, 2 and  $\iota$  is the proportion in the population (of size equal to 1) of agents of type I: non-investors in the risky asset

Using the previous demand agent-level results

$$\iota \theta_1^I = \iota w^I = w_1 (1 - \iota) \theta_2^{II} = (1 - \iota) w^{II} = S_2 w_2$$

(remember that  $\theta_1^{II}=\theta_2^I=0$  and  $\theta_1^I=w^I$  and  $\theta_2^{II}=w^{II}$ )

▶ The equilibrium values for  $S_2$  and  $\iota$  are jointly determined: the asset price depends on the rate of participation.

## Equilibrium in the asset markets

- Assumption: homogeneity in the distribution of wealth among optimists and pessimists, that is  $w^I = w^{II} = \bar{w}$
- ▶ Then the equilibrium price for the risky asset is

$$S_2^* = S_2(\iota) = \left(\frac{1-\iota}{\iota}\right) \frac{w_1}{w_2}$$
 (2)

► As

$$\frac{\partial S_2}{\partial \iota} = -\frac{w_1}{\iota^2 w_2} < 0$$

The asset price decreases with the proportion of non-participation  $\iota$  (i.e., if there are more pessimists the asset price decreases)

▶ The asset price increases with the stock of money  $w_1$ 

## Equilibrium distribution of agents

- Assumption: the probability distribution of the marginal investor,  $\pi^{\iota}$ , is a function of their weight in the total population  $\iota$ . For simplicity let  $\pi^{\iota} = \iota$ .
- Then, from equations (1) and (2), the equilibrium value  $\iota^* = \{\iota \in (0,1) : \mathcal{I}(\iota) = 0\}$  where

$$\mathcal{I}(\iota) \equiv (1 - \iota)w_1 - (\iota v_{2L} + (1 - \iota)v_{2H}) \iota w_2$$

### Proposition

There is one unique value  $\iota^* \in (0,1)$ ,

$$\iota^* = \frac{v_{2H}w_2 + w_1}{2(v_{2H} - v_{2L})w_2} - \left[ \left( \frac{v_{2H}w_2 - w_1}{2(v_{2H} - v_{2L})w_2} \right)^2 + \frac{4v_{2L}w_1w_2}{4(v_{2H} - v_{2L})^2w_2^2} \right]^{\frac{1}{2}}$$

# Equilibrium participation

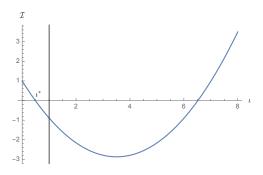


Figure: Proof of Proposition

# Equilibrium distribution of agents Proof

Proof that  $\iota^* \in (0,1)$  exists and is unique. Function  $\mathcal{I}(\iota)$  is convex in  $\iota$  (U-shaped) and therefore there can be zero, one or two values of  $\iota$  such that  $\mathcal{I}(\iota) = 0$  for  $-\infty < \iota < \infty$ . However, the domain of  $\iota$  is (0,1). It is easy to see that  $\mathcal{I}(0) = w_1 > 0$ ,  $\mathcal{I}'(0) = -(w_1 + v_{2H}w_2) < 0$  and  $\mathcal{I}(1) = -(w_1 + v_{2L}w_2) < 0$ : therefore, in the interval (0,1) there is one and only one value of  $\iota$ ,  $\iota^*$  such that  $\mathcal{I}(\iota) = 0$ . Because the function is convex it has two points  $0 < \iota_- < 1 < \iota_+$  such that  $\mathcal{I}(\iota) = 0$  and the first one is the solution we are looking for.

## Equilibrium distribution of agents

Properties

### Proposition

The participation rate  $(1 - \iota^*)$  increases with the payoff (for any state of nature) and the aggregate stock of the risky asset and reduces with the aggregate stock of money.

• We showed that  $\iota^* = \iota(v_{2H}, v_{2L}, w_1, w_2)$ , and next we prove that

$$\boxed{\frac{\partial \iota^*}{\partial v_{2s}} < 0, \text{ for } s = H, L, \frac{\partial \iota^*}{\partial w_1} > 0, \frac{\partial \iota^*}{\partial w_2} < 0}$$

# Equilibrium participation



Figure: Change in participation

# Equilibrium distribution of agents Proof

▶ Proof of the sign relationships for  $\frac{\partial \iota^*}{\partial v_{2s}}$ 

We know that  $\mathcal{I}(\iota, v_{2H}, v_{2L}) = 0$ . Therefore, the response of  $\iota$  to the payoffs is

$$\left. \frac{\partial \iota^*}{\partial v_{2s}} = - \left. \frac{\mathcal{I}_{v_{2s}}}{\mathcal{I}_{\iota}} \right|_{\iota = \iota^*}, \ s = L, H \right.$$

▶ Where  $\mathcal{I}_{v_{2H}} = -\iota^*(1 - \iota^*)w_2 < 0$  and  $\mathcal{I}_{v_{2L}} = -(\iota^*)^2w_2 < 0$  and

$$\mathcal{I}_{\iota} = 2(v_{2H} - v_{2L})w_2 \left(\iota^* - \frac{w_1 + v_{2H}w_2}{2(v_{2H} - v_{2L})w_2}\right) < 0$$

because 
$$0 < \iota^* < \frac{w_1 + v_{2H}w_2}{2(v_{2H} - v_{2L})w_2}$$

## Equilibrium rate of return for the risky asset

▶ Equilibrium rate of return of the risky asset is

$$R_{2,s}^* = \frac{v_{2s}}{S_2(v_{2L}, v_{2H}, .)}, s = L, H$$
(3)

► As

$$\frac{\partial S_2}{\partial \iota} < 0, \ \frac{\partial \iota}{\partial v_{2s}} < 0, \ s = H, L$$

then

$$\frac{\partial S_2}{\partial v_{2s}} > 0$$
 for any  $s = H, L$ 

- ▶ This means that if there is an increase in  $v_{2s}$  generates two effects on  $R_{2s}$ :
  - ▶ a direct positive effect (of the payoff in the "own" state)
  - ▶ a negative indirect effect, because the prices increases as a result of the change in the participation in the risky asset market
  - ► The final effect is ambiguous.

## Equilibrium rate of return for the risky asset

▶ For the case in which there is **no change in participation** we have

$$\frac{d\bar{R}_{2s}}{dv_{2s}} = \frac{1}{\bar{S}_{2}} > 0, \frac{d\bar{R}_{2s'}}{dv_{2s}} = 0, \ s \neq s^{'} = H, L$$

▶ The rate of return outcome for a particular state of nature only changes when the payoff outcome for the same state of nature changes.

## Equilibrium R distribution and news

#### Proposition

If there is a change in participation, then a change in any of the anticipated outcomes in the payoff distribution will change the rate of return, whatever the state of nature that occurs at time t=1. However, the change will be state-dependent. In particular, we have

$$\begin{array}{c|cccc} & \Delta R_{2L} & \Delta R_{2H} \\ \hline \Delta v_{2L} & + (+) & - (0) \\ \Delta v_{2H} & - (0) & + (+) \\ \hline \end{array}$$

Table: In parenthesis no change in participation

## Equilibrium rate of return for the risky asset

▶ Proof: When there is a change in participation we have

$$\frac{\partial R_{2s}}{\partial v_{2s}} = \frac{1 - \epsilon_{\iota}^{S_{2}} \epsilon_{v_{2s}}^{\iota}}{S_{2}(\iota^{*})}, \ \frac{\partial R_{2s'}}{\partial v_{2s}} = -\frac{v_{2s'}}{v_{2s}} \frac{\epsilon_{\iota}^{S_{2}} \epsilon_{v_{2s}}^{\iota}}{S_{2}(\iota^{*})}, \ s \neq s' = L, H$$

where

ightharpoonup the elasticity of  $S_2$  to  $\iota$  is

$$\epsilon_{\iota}^{S_2} = \frac{\partial S_2}{\partial \iota} \frac{\iota}{S_2} - \frac{1}{1 - \iota^*} < -1$$

• the elasticity of  $\iota$  to  $v_{2s}$  is

$$\epsilon^{\iota}_{v_{2s}} = \frac{\partial \iota^*}{\partial v_{2s}} \frac{v_{2s}}{\iota}, \ s = H, L$$

► The rate of return outcome for a particular state of nature changes with **changes in the payoff of any state of nature** due to the change in participation.

## Equilibrium R distribution and news

- ▶ Proof (cont): For a change in  $v_{2H}$  we have a change in the distribution of  $R_2$ 
  - ▶ if the good state occurs

$$\frac{\partial \bar{R}_{2H}}{\partial v_{2H}} = -\frac{1}{S_2(\iota^*)} \left( \frac{2(v_{2H} - v_{2L})w_2\iota^*(1 - \iota_+)}{\mathcal{I}_{\iota}} \right) > 0$$

if the bad state state occurs

$$\frac{\partial R_{2L}}{\partial v_{2H}} = -\frac{1}{S_2(\iota^*)} \frac{v_{2L}}{v_{2H}} \epsilon_{\iota}^{S_2} \epsilon_{v_{2H}}^{\iota} < 0$$

- ▶ For a change in  $v_{2L}$  we have a change in the distribution of  $R_2$ 
  - if the good state occurs

$$\frac{\partial \bar{R}_{2L}}{\partial v_{2L}} = -\frac{w_2}{\mathcal{I}_{\iota}} > 0$$

▶ if the bad state state occurs

$$\frac{\partial \bar{R}_{2H}}{\partial v_{2L}} = -\frac{1}{S_2(\iota^*)} \frac{v_{2H}}{v_{2L}} \epsilon_{\iota}^{S_2} \epsilon_{v_{2L}}^{\iota} < 0$$

## Equilibrium R distribution and news

▶ A positive news regarding the good state  $v_{2H}$ ,  $\Delta v_{2H} > 0$ , generates an increase in the rate of return if the good state occurs and a decrease in the rate of return if the bad state occurs:

$$\Delta v_{2H} > 0 \Rightarrow \Delta R_{2L} < 0 < \Delta R_{2H}$$

This is because

$$v_{2H} \uparrow \rightarrow \iota \downarrow \rightarrow S_2 \uparrow \rightarrow \begin{cases} R_{2L} = v_{2L}/S_2 & \downarrow \\ R_{2H} = v_{2H}/S_2 & \uparrow \end{cases}$$

▶ a negative news regarding the bad state, v.g.,  $\Delta v_{2L} < 0$ , there is an increase in the rate of return if the good state occurs and a reduction if the bad state occurs

$$\Delta v_{2L} < 0 \Rightarrow \Delta R_{2L} < 0 < \Delta R_{2H}$$

this is because

$$v_{2L} \downarrow \rightarrow \iota \uparrow \rightarrow S_2 \downarrow \rightarrow \begin{cases} R_{2L} = v_{2L}/S_2 & \downarrow \\ R_{2H} = v_{2H}/S_2 & \uparrow \end{cases}$$

## Equilibrium participation

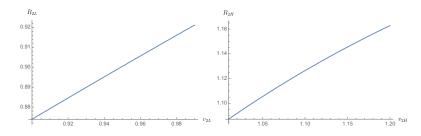


Figure: Reaction to news:  $R_{2L}$  to  $v_{2L}$  and  $R_{2H}$  to  $v_{2H}$ 

#### Conclusions

- ▶ We showed that when priors differ, and there are participation frictions in the asset market, asymmetric expected changes in payoffs have an effect on the whole distribution of the rate of return for risky assets
- ▶ Good news regarding the good state or bad news regarding the bad state lead to a kind of an **amplification** response of the rate of return: a higher realized rate of return if the good state realizes and a lower rate of return if the bad state realizes.
- ▶ Other results: an expansion in the money supply  $M = w_1$  will increase the rate of return for all states of nature

$$M \uparrow \rightarrow \iota \uparrow \rightarrow S_2 \downarrow \rightarrow \begin{cases} R_{2L} = v_{2L}/S_2 & \uparrow \\ R_{2H} = v_{2H}/S_2 & \uparrow \end{cases}$$

#### References

This lecture is adapted from Geanakoplos (2010) and Fostel and Geanakoplos (2014).

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