

Foundations of Financial Economics
Two period GE: limited participation

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Topics

- ▶ Types of agents: participation in the risky asset market
- ▶ Endogenous market participation
- ▶ The equilibrium interest rate with changes in participation
- ▶ interest rate response to news

The model

Environment

- ▶ Two-period binomial tree with two states $s = L, H$
- ▶ Heterogeneity in the priors regarding the states of nature along a continuum $i \in [0, 1]$, but divided into two groups pessimists $i \in [0, \iota]$ giving more weight to $s = L$ and optimists $i \in [\iota, 1]$ giving more weight to $s = H$
- ▶ There are marginal agents with $i = \iota$ (very small group).
- ▶ Finance economy: there are two assets money and a risky asset with prices and payoffs

$$\mathbf{S} = (1, S_2), \mathbf{V} = \begin{pmatrix} 1 & v_{2L} \\ 1 & v_{2H} \end{pmatrix} \Rightarrow \mathbf{R} = (R_1, R_2) = \begin{pmatrix} 1 & R_{2L} \\ 1 & R_{2H} \end{pmatrix}$$

where $R_{2,s} = v_{2s}/S_2$ for $s = L, H$

- ▶ We assume that $R_{2L} < 1 < R_{2H}$: L is a bad state and H is a good state.

The model

The agent i problem

- The problem for household of type $i \in [0, 1]$

$$\max_{c_0^i, C_1^i} u(c_0^i) + \beta \mathbb{E}^i[u(C_1^i)]$$

$$\text{where } \mathbb{E}^i[u(C_1^i)] = \sum_{s \in \{H, L\}} \pi_s^i u(c_{1s}^i), \text{ subject to}$$

$$\begin{aligned} c_0^i + \theta_1^i + S_2 \theta_2^i &= y_0^i + w^i \\ c_{1,s}^i &= \theta_1^i + v_{2s} \theta_2^i, \quad s = L, H \\ \theta_0^i &\geq 0 \\ \theta_1^i &\geq 0 \end{aligned}$$

- where wealth of agent i

$$w^i = w_1^i + S_2 w_2^i$$

- Simplifying assumption $c_0^i = y_0^i$

Solving the generic agent's problem

- Lagrangean

$$\begin{aligned}\mathcal{L}^i &= u(y_0^i) + \lambda_0^i(w^i - \theta_1^i - S_2\theta_2^i) + \\ &\quad + \sum_{s \in \{H, L\}} \beta \pi_s^i u(c_{1s}^i) + \lambda_{1s}^i(\theta_1^i + v_{2s}\theta_2^i - c_{1s}^i) + \\ &\quad + \mu_1^i \theta_1^i + \mu_2^i \theta_2^i\end{aligned}$$

- Individual arbitrage conditions

$$\begin{aligned}\lambda_0^i &= \beta \left(\sum_{s \in \{H, L\}} \pi_s^i u'(c_{1s}^i) \right) + \mu_1^i \\ S_2 \lambda_0^i &= \beta \left(\sum_{s \in \{H, L\}} \pi_s^i u'(c_{1s}^i) v_{2s} \right) + \mu_2^i\end{aligned}$$

- Complementary slackness conditions

$$\mu_1^i \theta_1^i = 0, \mu_1^i \geq 0, \theta_1^i \geq 0$$

$$\mu_2^i \theta_2^i = 0, \mu_2^i \geq 0, \theta_2^i \geq 0$$

Behavior of agent of type I:

- ▶ Agents of type I sell their initial stock of the risky asset and invests in money: $\theta_1^I > 0$ and $\theta_2^I = 0$
- ▶ Then

$$\begin{aligned}\theta_1^I &= w^I = w_1^I + S_2 w_2^I \\ c_{1s}^I &= w^I\end{aligned}$$

is state-independent

- ▶ From complementary slackness: $\mu_1^I = 0$ and $\mu_2^I > 0$. Then

$$\lambda_0^I = \beta \left(\sum_{s \in \{H, L\}} \pi_s^I u'(c_{1s}^I) \right) > \beta \left(\sum_{s \in \{H, L\}} \pi_s^I u'(c_{1s}^I) R_{2s} \right)$$

Then $\mathbb{E}^I[u'(C_1^I)] > \mathbb{E}^I[u'(C_1^I) R_2]$

- ▶ Equivalently he has a risk-neutral probability distribution such that

$$\boxed{\mathbb{E}^{I_u}[R_2] < 1}$$

agent I invests in the risk-free asset because **he finds** its anticipated return 1 higher than the risky asset.

Behavior of agent of type II:

- ▶ Agents of type II sell their initial stock of money and invest in risky asset: $\theta_1^{II} = 0$ and $\theta_2^{II} > 0$
- ▶ Then

$$\theta_2^{II} = \frac{w^{II}}{S_2} = \frac{w_1^{II} + S_2 w_2^{II}}{S_2}$$
$$c_{1s}^{II} = v_{2s} \frac{w^{II}}{S_2} = \frac{w^{II}}{R_{2s}}$$

is state-dependent

- ▶ From complementary slackness: $\mu_1^{II} > 0$ and $\mu_2^{II} = 0$. Then

$$\lambda_0^{II} = \beta \left(\sum_{s \in \{H, L\}} \pi_s^{II} u'(c_{1s}^{II}) R_{2s} \right) > \beta \left(\sum_{s \in \{H, L\}} \pi_s^{II} u'(c_{1s}^{II}) \right)$$

Then $\mathbb{E}^{II}[u'(C_1^{II})] < \mathbb{E}^{II}[u'(C_1^{II}) R_2]$.

- ▶ Then

$$\boxed{\mathbb{E}^{II_u}[R_2] > 1}$$

he finds the risky asset better.

Marginal agent

- ▶ Agents of type I prefer holding money to holding the risky asset because

$$\mathbb{E}^{I_u}[R_2] < 1$$

- ▶ Agents of type II prefer holding the risky asset rather than money because

$$\mathbb{E}^{II_u}[R_2] > 1$$

- ▶ There should be a marginal agent (with wealth weight of zero) from whom

$$\mathbb{E}^{\iota}[R_2] = 1 \Leftrightarrow \boxed{S_2 = \pi^{\iota} v_{2L} + (1 - \pi^{\iota}) v_{2H}} \quad (1)$$

Equilibrium in the asset markets

- Generic equilibrium conditions

$$\iota\theta_1^I + (1 - \iota)\theta_1^{II} = w_1$$

$$\iota\theta_2^I + (1 - \iota)\theta_2^{II} = S_2 w_2$$

where $w_j = w_j^I + w_j^{II}$ is the aggregate stock of total of asset $j = 1, 2$ and ι is the proportion in the population (of size equal to 1) of agents of type I : **non-investors in the risky asset**

- Using the previous demand conditions

$$\iota\theta_1^I = \iota w^I = w_1$$

$$(1 - \iota)\theta_2^{II} = (1 - \iota)w^{II} = S_2 w_2$$

(remember that $\theta_1^{II} = \theta_2^I = 0$ and $\theta_1^I = w^I$ and $\theta_2^{II} = w^{II}$)

Equilibrium in the asset markets

- ▶ Assumption: homogeneity in the distribution of wealth, that is $w^I = w^{II} = \bar{w}$
- ▶ Then the **equilibrium price for the risky asset** is

$$S_2^* = S_2(\iota) = \left(\frac{1 - \iota}{\iota} \right) \frac{w_1}{w_2} \quad (2)$$

- ▶ The asset price decreases with ι because

$$\frac{\partial S_2}{\partial \iota} = -\frac{w_1}{\iota^2 w_2} < 0$$

Equilibrium distribution of agents

- ▶ Assumption: the probability distribution of the marginal investor, π^ι , is a function of their weight in the total population ι . For simplicity let $\pi^\iota = \iota$.
- ▶ Then, from equations (1) and (2), the equilibrium value $\iota^* = \{\iota \in (0, 1) : \mathcal{I}(\iota) = 0\}$ where

$$\mathcal{I}(\iota) \equiv (1 - \iota)w_1 - (\iota v_{2L} + (1 - \iota)v_{2H}) \iota w_2$$

- ▶ We prove next that there is one unique value $\iota^* \in (0, 1)$ is

$$\iota^* = \frac{v_{2H}w_2 + w_1}{2(v_{2H} - v_{2L})w_2} - \left[\left(\frac{v_{2H}w_2 - w_1}{2(v_{2H} - v_{2L})w_2} \right)^2 + \frac{4v_{2L}w_1w_2}{4(v_{2H} - v_{2L})^2w_2^2} \right]^{\frac{1}{2}}$$

- ▶ Observe that $\iota^* = \iota^*(v_{2L}, v_{2H}, w_1, w_2)$ is a function of the payoffs and of the aggregate stocks of the two assets

Equilibrium distribution of agents

Proof

► **Proof that $\iota^* \in (0, 1)$ exists and is unique.**

Function $\mathcal{I}(\iota)$ is convex in ι (U-shaped) and therefore there can be zero, one or two values of ι such that $\mathcal{I}(\iota) = 0$ for $-\infty < \iota < \infty$. However, the domain of ι is $(0, 1)$. It is easy to see that $\mathcal{I}(0) = w_1 > 0$, $\mathcal{I}'(0) = -(w_1 + v_{2H}w_2) < 0$ and $\mathcal{I}(1) = -(w_1 + v_{2L}w_2) < 0$: therefore, in the interval $(0, 1)$ there is one and only one value of ι , ι^* such that $\mathcal{I}(\iota) = 0$. Because the function is convex it has two points $0 < \iota_- < 1 < \iota_+$ such that $\mathcal{I}(\iota) = 0$ and the first one is the solution we are looking for.

Equilibrium distribution of agents

Properties

- ▶ We know that ι^* depends on the payoffs in the good and bad states, v_{2H} and v_{2L} (and on the aggregate relative endowment of the two assets)
- ▶ It can be proved that the proportion of non-investors in the risky asset market (and therefore of risky investors) responds

$$\frac{\partial \iota^*}{\partial v_{2s}} < 0, \text{ for } s = H, L$$

- ▶ Interpretation: an increase in the payoff of the risky asset, for any state of nature, will decrease the proportion of agents that invest only in the risk-free asset. That is, it increases the participation in the risky asset market.
- ▶ We also have:

$$\frac{\partial \iota^*}{\partial w_1} > 0, \quad \frac{\partial \iota^*}{\partial w_2} < 0$$

Equilibrium distribution of agents

Proof

- **Proof of the sign relationships for $\frac{\partial \iota^*}{\partial v_{2s}}$**

We know that $\mathcal{I}(\iota, v_{2H}, v_{2L}) = 0$. Therefore, the response of ι to the payoffs is

$$\frac{\partial \iota^*}{\partial v_{2s}} = - \left. \frac{\mathcal{I}_{v_{2s}}}{\mathcal{I}_{\iota}} \right|_{\iota=\iota^*}, \quad s = L, H$$

- Where $\mathcal{I}_{v_{2H}} = -\iota^*(1 - \iota^*)w_2 < 0$ and $\mathcal{I}_{v_{2L}} = -(\iota^*)^2 w_2 < 0$ and

$$\mathcal{I}_{\iota} = 2(v_{2H} - v_{2L})w_2 \left(\iota^* - \frac{w_1 + v_{2H}w_2}{2(v_{2H} - v_{2L})w_2} \right) < 0$$

$$\text{because } 0 < \iota^* < \frac{w_1 + v_{2H}w_2}{2(v_{2H} - v_{2L})w_2}$$

Equilibrium rate of return for the risky asset

- ▶ Equilibrium rate of return of the risky asset is

$$R_{2,s}^* = \frac{v_{2s}}{S_2(v_{2L}, v_{2H}, \cdot)}, s = L, H \quad (3)$$

- ▶ Because: $S_2 = S_2(\iota^*(v_{2L}, v_{2H}, \cdot))$. Because

$$\frac{\partial S_2}{\partial \iota} < 0, \quad \frac{\partial \iota}{\partial v_{2s}} < 0, \quad s = H, L$$

then S_2 increases with both v_{2H} and v_{2L} .

- ▶ This means that if there is an increase in v_{2s} generates two effects on R_{2s} :
 - ▶ a direct positive effect
 - ▶ a negative indirect effect, because the prices increases as a result of the change in the participation in the risky asset market
 - ▶ The final effect is ambiguous.

Equilibrium rate of return for the risky asset

- For the case in which there is no change in participation we have

$$\frac{d\bar{R}_{2s}}{dv_{2s}} = \frac{1}{\bar{S}_2} > 0, \frac{d\bar{R}_{2s'}}{dv_{2s}} = 0, s \neq s' = H, L$$

- The rate of return outcome for a particular state of nature only changes when the payoff outcome for the same state of nature changes.

Equilibrium rate of return for the risky asset

- ▶ When there is a change in participation we have

$$\frac{\partial R_{2s}}{\partial v_{2s}} = \frac{1 - \epsilon_{\iota}^{S_2} \epsilon_{v_{2s}}^{\iota}}{S_2(\iota^*)}, \quad \frac{\partial R_{2s'}}{\partial v_{2s}} = -\frac{v_{2s'}}{v_{2s}} \frac{\epsilon_{\iota}^{S_2} \epsilon_{v_{2s}}^{\iota}}{S_2(\iota^*)}, \quad s \neq s' = L, H$$

where

- ▶ the elasticity of S_2 to ι is

$$\epsilon_{\iota}^{S_2} = \frac{\partial S_2}{\partial \iota} \frac{\iota}{S_2} - \frac{1}{1 - \iota^*} < -1$$

- ▶ the elasticity of ι to v_{2s} is

$$\epsilon_{v_{2s}}^{\iota} = \frac{\partial \iota^*}{\partial v_{2s}} \frac{v_{2s}}{\iota}, \quad s = H, L$$

- ▶ The rate of return outcome for a particular state of nature changes with with payoff changes for any state of nature due to the change in participation.

Equilibrium rate of return for the risky asset

- ▶ For a change in v_{2H} we have a change in the distribution of R_2
 - ▶ if the good state occurs

$$\frac{\partial \bar{R}_{2H}}{\partial v_{2H}} = -\frac{1}{S_2(\iota^*)} \left(\frac{2(v_{2H} - v_{2L})w_2\iota^*(1 - \iota_+)}{\mathcal{I}_\iota} \right) > 0$$

- ▶ if the bad state state occurs

$$\frac{\partial \bar{R}_{2L}}{\partial v_{2H}} = -\frac{1}{S_2(\iota^*)} \frac{v_{2L}}{v_{2H}} \epsilon_\iota^{S_2} \epsilon_{v_{2H}}^\iota < 0$$

- ▶ For a change in v_{2L} we have a change in the distribution of R_2
 - ▶ if the good state occurs

$$\frac{\partial \bar{R}_{2L}}{\partial v_{2L}} = -\frac{w_2}{\mathcal{I}_\iota} > 0$$

- ▶ if the bad state state occurs

$$\frac{\partial \bar{R}_{2H}}{\partial v_{2L}} = -\frac{1}{S_2(\iota^*)} \frac{v_{2H}}{v_{2L}} \epsilon_\iota^{S_2} \epsilon_{v_{2L}}^\iota < 0$$

Equilibrium rate of return for the risky asset

Conclusion

- ▶ If there is a change in the participation, then a change in any of the anticipated outcomes in the payoff distribution will change the rate of return whatever the state of nature that occurs at time $t = 1$, but will do it in a state-dependent way:
 - ▶ a positive news regarding the good state v_{2H} , $\Delta v_{2H} > 0$, generates an increase in the rate of return if the good state occurs and a decrease in the rate of return if the bad state occurs:

$$\Delta v_{2H} > 0 \Rightarrow \Delta R_{2L} < 0 < \Delta R_{2H}$$

- ▶ a negative news regarding the bad state, v.g., $\Delta v_{2L} < 0$, there is an increase in the rate of return if the good state occurs and a reduction if the bad state occurs

$$\Delta v_{2L} < 0 \Rightarrow \Delta R_{2L} < 0 < \Delta R_{2H}$$

References

This lecture is adapted from Geanakoplos (2010) and Fostel and Geanakoplos (2014).

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