

Company Profile

We started in 2013.

From the beginning of our journey we were involved in building and managing international organisations in SEE and CEE as well as in Turkey and GCC countries

our reason to exist

To give you the opportunity to be successful in full compliance and the freedom to express your creativity while remaining effective and efficient

how we do things

Ready to work side by side with you and assist you whenever you want to grow your business or to size your company as the business requires

what we achieve

Having a strong believe in genuine human values as the grounds for any business collaboration we create success and reputation for our customers

Over the years we gained valuable experience and achieved remarkable results in setting up international organisations able to deliver in the public sector and in leading complex consultancy and delivery projects

Latest reference



112 Serbia
ta112srb.rs

PUBLIC SECTOR

Setup multinational public sector sales and pre-sales organisations

Experience with international donors: EC, NATO, World Bank, USAID, UN, OSCE, EBRD

Leading international consultancy and technical assistance projects

Manage delivery in complex IT national and international projects

PRIVATE SECTOR

Setup multinational sales and pre-sales organisation operating in 5 countries

Setup the partner sales channels and distribution network in other 4 countries

Hire and motivate a multicultural team reaching 50 employees in 5 countries

Organisational design for private companies in ICT field

CxO level consultancy and advisory services

Relevant experience in M&A and capital raising for IT industry

Starting with strategy planning, business plans going through building the team and contributing to M&A and capital raising, we built a multi-national organisation able to deliver complex projects on three continents

INNOVATION AND RESEARCH

Long experience and results with FP6, FP7, H2020, AAL, CELTIC-PLUS, EUREKA

Created and trained one of the best expert team for managing the full life cycle of European R&D grants

Experienced in innovation financing through loans and grants

Latest reference

Leading the implementation of Horizon Innovation Financing Facility in Romania

Over the years we went through all (realistic) possible ways to evaluate the level of the innovation and to get the innovation financed. Our contribution to this process led to new products and to increased added value for our customers

We are a consultancy and professional services company having extensive experience in multinational environments. Thinking disruptive, innovative and out-of-the-box we can surprise you with our approach.

-  pmc references
-  pmc partners references



team certifications

We operate with a core team of partners, an extended team of experts and a verified network of collaborators based in Romania, Serbia, Croatia, Turkey, UAE and Belgium.

management consultancy

- Executive MBA (Austria, USA)
- Strategic Management (USA)
- Business Analysis (RO)
- PRINCE2 (UK)
- PMP (RO)

information technology

- CMMI for development (RO)
- ITIL for Service Management (RO)
- ISO20000 (RO)

international public procurement

- World Bank procurement (UK)
- EU IPA procurement (UK)
- Romanian public procurement (RO)
- Serbian public procurement (RS)
- Croatian public procurement (HR)
- Turkish public procurement (TR)

security and public safety

- National Resources Strategy (USA)
- Security and Governance (RO)

what are we good at

- setup sales and business development
 - business strategy and planning
 - international expansion
 - business resilience and continuity
 - organisational design
 - technical assistance
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- organisational design for emergency services
 - legal framework assessment
 - design facilities for emergency services
 - design the ESINet for emergency services
 - design CAD and disaster management IT systems
 - design and provide public warning systems
 - developing public awareness campaigns
 - design information security for emergency services
 - design digital radio communications for emergency services
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- it strategy and planning
 - design enterprise systems
 - server less and cloud architectures
 - continuous integration/continuous delivery
 - cyber security
 - integration and master data management
 - software development
 - advanced public warning platforms
 - compliance an business resilience software
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- innovation strategy and planning
 - innovation evaluation
 - finding financing sources and investors
 - grant negotiation and due diligence
 - creating strong partnerships and alliances
 - developing grant applications

what we do

for your business

for public safety

for public sector

international consultancy



products

business booster

technical assistance platform

ASPEN, the next generation SIEM platform



services

innovation management

management consultancy

information technology



solutions

business mentor

public warning

technical assistance

crisis simulators

secured communication

IT security and Security Operation Centres



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you are welcomed to visit our
web site to find out more
about us

