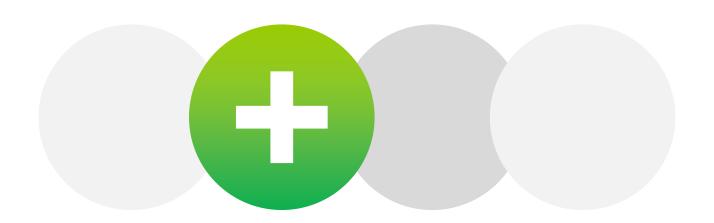




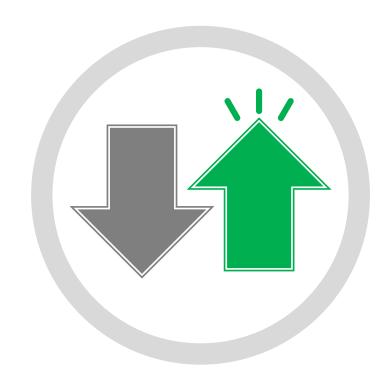
Managing Selecting & Decision Making Planning & Project Management* Risk **PDPC** Break-even Analysis Importance Urgency Matrix Daily Planning PERT/CPM Quality Function Deployment Cost Benefit Analysis RAID Log* **FMEA** MOST RACI Matrix **Activity Networks** Delphi Method Payoff Matrix TPN Analysis Risk Analysis* **SWOT Analysis** Stakeholder Analysis Pick Chart Decision Tree Voting Four Field Matrix Fault Tree Analysis **Project Charter** Improvement Roadmaps Force Field Analysis Portfolio Matrix Critical-to X Traffic Light Assessment PDCA Policy Deployment Gantt Charts Kano Decision Balance Sheet Paired Comparison Lean Measures OFF **DMAIC** Kaizen Events Control Planning **Prioritization Matrix Pugh Matrix** Cost of Quality* Standard Work Document control A3 Thinking Process Yield Pareto Analysis Matrix Diagram **Project KPIs KPIs Best Practices Implementing Understanding** Capability Indices **Descriptive Statistics** Chi-Square Nonparametric Solutions*** TPM Automation Cause & Effect Gap Analysis* **Probability Distributions** Hypothesis Mistake Proofing Health & Safety **ANOVA** DOE **Bottleneck Analysis Histograms** Multivariate Normal Distribution 5S Simulation Just in Time Multi-vari Studies Reliability MSA **Graphical Methods** Scatter Plots Quick Changeover Visual Management Correlation Regression **Understanding Run Charts** 5 Whys Root Cause Analysis Data Mining Product Family Matrix Flow Pull Performance** Spaghetti** Process Redesign **Control Charts** Fishbone Diagrams SIPOC* Relations Mapping Benchmarking*** Waste Analysis** Value Stream Mapping** Data collection planner* Sampling How-How Diagram*** Tree Diagram* SCAMPER*** Attribute Analysis Value Analysis** **Process Mapping Brainstorming** Check Sheets** Interviews Flow Process Charts** Time Value Map** Affinity Diagrams Morphological Analysis Questionnaires **Focus Groups** Data Mind Mapping* **Lateral Thinking** Flowcharting IDEF0 Service Blueprints Observations Collection **Group Creativity Designing & Analyzing Processes** Suggestion Systems Five Ws

A selection method used to **compare** and **select** the best solution from a set of alternative proposals



Helps determine which of the solutions are more valuable than the others

A form of **Prioritization Matrix**



The alternative proposals are compared against a standard . .

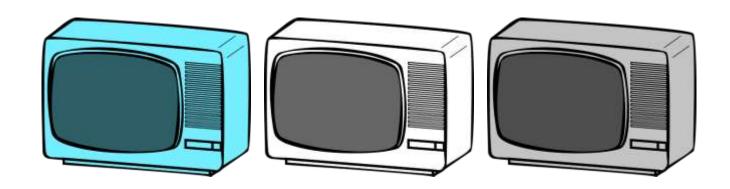
The current solution that already exists

A **goal** or benchmark to be reached in the near future





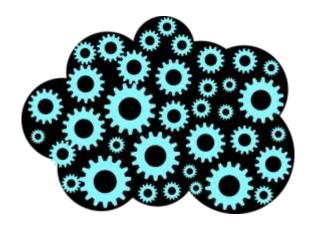
It allows for example to compare multiple design concepts versus a baseline design using customer requirements (VOC) as the criteria for comparison



Benefits

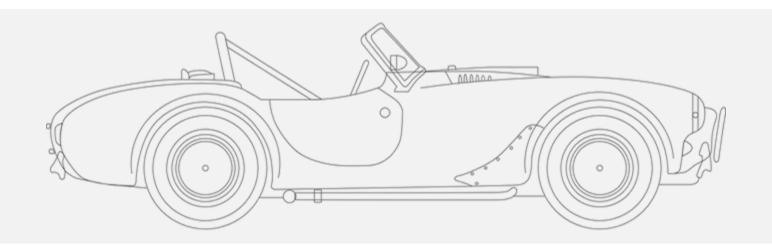
Does not require a great amount of quantitative data

Subjective opinions about one alternative versus an be made **more objective**



Uses

Often used when making **design** decisions during the product development cycle

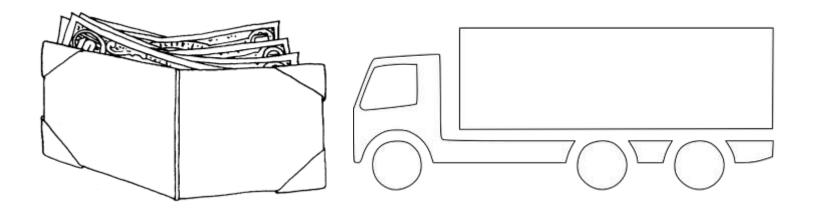


Other Uses

Deciding which investment to take

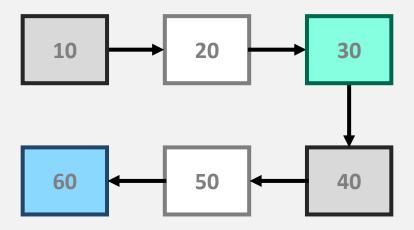
Deciding which vendor to select

Deciding which improvement project to initiate



Other Uses

When **designing or redesigning processes** to achieve faster, more convenient and more efficient performance

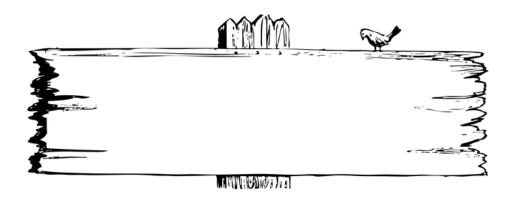


Developing a **list of criteria** is the first step before evaluating the alternatives

Criteria	Weight	Baseline	1	2	
1					
2					
3					
4					
		Score			
	Rank				

For evaluating product designs, use VOC requirements as the criteria

For evaluating **improvement proposals**, use customer requirements (VOC) or organizational improvement goals



Each criteria item can be given a weight value to indicate its importance

These weights can be set by a group of experts or by the team

Criteria	Weight	Baseline	1	2		
1	1					
2	3					
3	1					
4	5					
	Score					
	Rank					

The more important the criteria, the higher the weight it can be given

The baseline solution is always set to **Zero**

Criteria	Weight	Baseline	1	2
1	1	0		
2	3	0		
3	1	0		
4	5	0		
		Score		
		Rank		

Indicate how the baseline solution is **compared with** each of the alternatives by placing a plus, minus, or zero

Criteria	Weight	Baseline	1	2		
1	1	0	+	-		
2	3	0	-	-		
3	1	0	+	+		
4	5	0	0	+		
	Score					
	Rank					

Scoring

For each alternative, determine whether the alternative is better, same or worse than the baseline

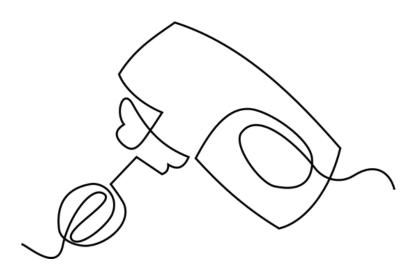


The final scores can be obtained by adding up the weighted scores for each alternative

Criteria	Weight	Baseline	1	2	3	4
1	1	0	+	-	+	0
2	3	0	-	-	0	-
3	1	0	+	+	+	0
4	5	0	0	+	+	-
		Score				
		Rank				

The **selection** of the best solution is then made based on the obtained scores

Further solutions can then be developed by mixing the positive aspects of a number of solutions

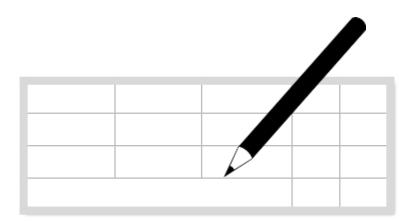




How to Construct and Use the Pugh Matrix

Clearly explain the **purpose** for constructing the pugh matrix

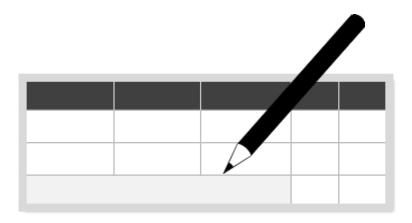
Prepare the list of **alternative** proposals and Identify the relevant **criteria**



How to Construct and Use the Pugh Matrix

Draw a table, then place the criteria in the left hand column and the alternatives in the top row

Select the **baseline solution** or benchmark to be used as a standard for comparison



How to Construct and Use the Pugh Matrix

Indicate how the baseline solution is compared with each of the alternatives by placing a plus, minus, or zero

Notice the strongest solutions, the one with the most pluses and the fewest minuses

Look for opportunities to combine the best aspects of different solutions



Example – Concept Selection from Among Three Alternatives:

Criteria	Alternative 1	Alternative 2	Alternative 3	Baseline	Weight
Safe	_	_	0	0	
Durable	+	0	_	0	
Weight	_	_	+	0	
Easy to assemble	+	0	_	0	
Reliable	_	_	_	0	
Cost	+	0	+	0	
Net Score	0	-3	-1		
Rank	1	3	2		
Continue?	Yes	No	No		