

# Peter Min

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[PORTFOLIO](#)

[GITHUB](#)

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## SKILLS

JavaScript, React, Redux, HTML, CSS, Ruby, Ruby on Rails, Mongoose, MongoDB, Node.js, Express.js, SQL, SQLite3, PostgreSQL, Webpack, jQuery, Git, Heroku

## PROJECTS

**BidUp** (React, Redux, Ruby on Rails, Javascript, PostgresQL, HTML, CSS, Webpack, Amazon S3, Heroku)

[live](#) | [github](#)

*BidUp, an OfferUp.com clone, is an online auction-style marketplace where users "bid" on products posted by other users.*

- Streamlined user experience when managing form data, allowing users to optionally submit form changes, inclusive or exclusive of file upload.
- Incorporated Amazon S3's data storage infrastructure to upload and retrieve files, benefiting from its data scalability and capacity, resulting in improved page-load performance.

**Biscuits and Bones** (React, Redux, JavaScript, MongoDB, Express.js, Node.js, HTML, CSS3, Webpack, Heroku)

[live](#) | [github](#)

*Biscuits and Bones is a web app that helps pet owners host, attend, and connect with other owners to set up playdates.*

- Implemented Google Maps API and Places Autocomplete for geocoding user input to efficiently store and map event locations.
- Utilized MongoDB's flexible document schemas to make on the fly database changes during development.
- Employed GitHub's version control system to effectively collaborate with 3 other team members, working with a modular approach separating features, increasing productivity output and workflow.

**Cheetah Typer** (Javascript, HTML, CSS, Webpack)

[live](#) | [github](#)

*Cheetah Typer is a speed typing game that allows users to practice their typing in a fun way.*

- Leveraged Javascript's asynchronicity to create an interactive and responsive game, via DOM manipulations and the use of event handlers and listeners.
- Designed dynamic multi-use modals to optimize and DRY code.

## EXPERIENCE

### Mid-Market/Enterprise B2B Account Executive

*NeweggBusiness*

Aug 2017 - May 2020

- Managed a book of business of over 100 mid-market/enterprise accounts, streamlining their IT procurement needs.
- Developed strong relationships and trust with managed accounts, allowing for consistent achievement of quarterly revenue goals exceeding \$2 million.
- Collaborated with multiple channels (direct with manufacturer, in-house, distribution, marketplace) to provide cost efficient solutions adhering to specific budget requirements
- Promoted from Account Executive of Small/Medium Business accounts to Mid-Market/Enterprise accounts.

### Restaurant Server

*White Shallot*

Jun 2014 - Aug 2015

- Led and organized several special events, from handling reservations, seating arrangements, and quick adaptation of learning of new menu items.
- Provided training for new employees helping to create a productive and team-driven work environment.

## EDUCATION

**Web Development** - App Academy

Autumn

2020

*Immersive software development course with a focus on full-stack web development, which entailed 1000+ hours of coding.*

