Peter Min

(718) 757-5834   pmin.0825@gmail.com Sunnyvale, CA   **PORTFOLIO**   **GITHUB**   **LINKEDIN**

SKILLS

JavaScript, React, Redux, HTML, CSS, Ruby, Ruby on Rails, Mongoose, MongoDB, Node.js, Express.js, SQL, SQLite3, PostgreSQL, Webpack, jQuery, Git, Heroku

PROJECTS

BidUp (React, Redux, Ruby on Rails, Javascript, PostgresQL, HTML, CSS, Webpack, Amazon S3, Heroku)   live | github
BidUp, an OfferUp.com clone, is an online auction-style marketplace where users "bid" on products posted by other users.
- Streamlined user experience when managing form data, allowing users to optionally submit form changes, inclusive or exclusive of file upload.
- Incorporated Amazon S3's data storage infrastructure to upload and retrieve files, benefiting from its data scalability and capacity, resulting in improved page-load performance.

Biscuits and Bones (React, Redux, JavaScript, MongoDB, Express.js, Node.js, HTML, CSS3, Webpack, Heroku)   live | github
Biscuits and Bones is a web app that helps pet owners host, attend, and connect with other owners to set up playdates.
- Implemented Google Maps API and Places Autocomplete for geocoding user input to efficiently store and map event locations.
- Utilized MongoDB's flexible document schemas to make on the fly database changes during development.
- Employed GitHub's version control system to effectively collaborate with 3 other team members, working with a modular approach separating features, increasing productivity output and workflow.

Cheetah Typer   (Javascript, HTML, CSS, Webpack)   live | github
Cheetah Typer is a speed typing game that allows users to practice their typing in a fun way.
- Leveraged Javascript's asynchronicity to create an interactive and responsive game, via DOM manipulations and the use of event handlers and listeners.
- Designed dynamic multi-use modals to optimize and DRY code.

EXPERIENCE

Mid-Market/Enterprise B2B Account Executive
NeweggBusiness   Aug 2017 - May 2020
- Managed a book of business of over 100 mid-market/enterprise accounts, streamlining their IT procurement needs.
- Developed strong relationships and trust with managed accounts, allowing for consistent achievement of quarterly revenue goals exceeding $2 million.
- Collaborated with multiple channels (direct with manufacturer, in-house, distribution, marketplace) to provide cost efficient solutions adhering to specific budget requirements
- Promoted from Account Executive of Small/Medium Business accounts to Mid-Market/Enterprise accounts.

Restaurant Server
White Shallot   Jun 2014 - Aug 2015
- Led and organized several special events, from handling reservations, seating arrangements, and quick adaptation of learning of new menu items.
- Provided training for new employees helping to create a productive and team-driven work environment.

EDUCATION

Web Development - App Academy   Autumn 2020
Immersive software development course with a focus on full-stack web development, which entailed 1000+ hours of coding.
BS Marketing - San Francisco State University   Spring 2017