

TOTAL SALES

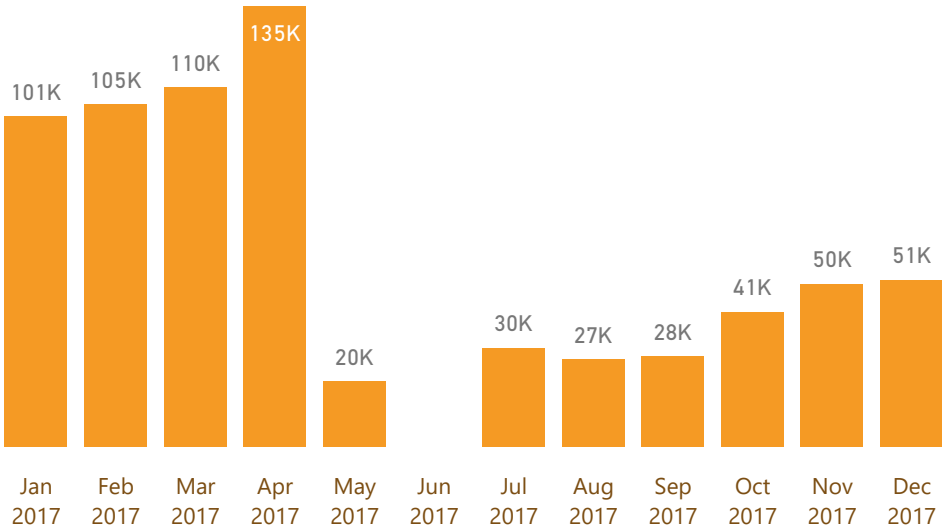


TOTAL SALES
696,070
(+5.72%)

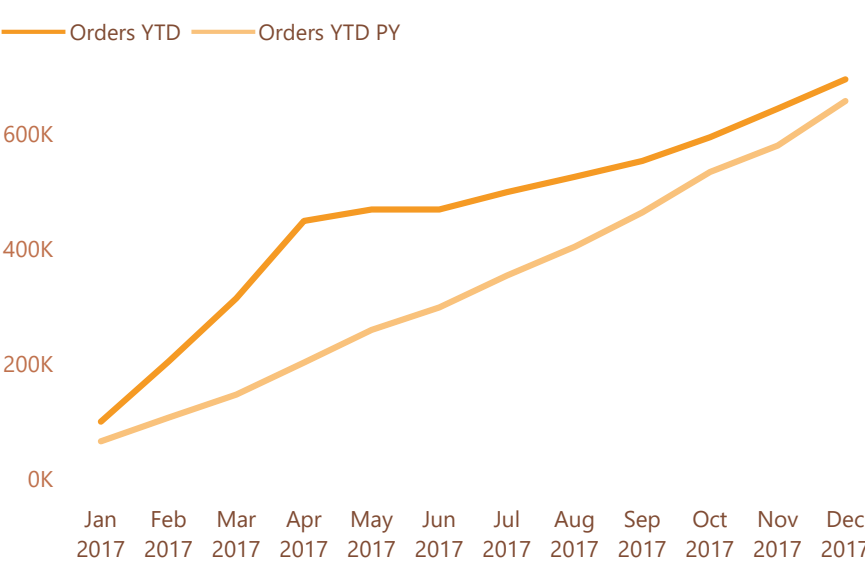
AMOUNT OF ORDERS
422

UNITS SOLD
25828

SALES by MONTH



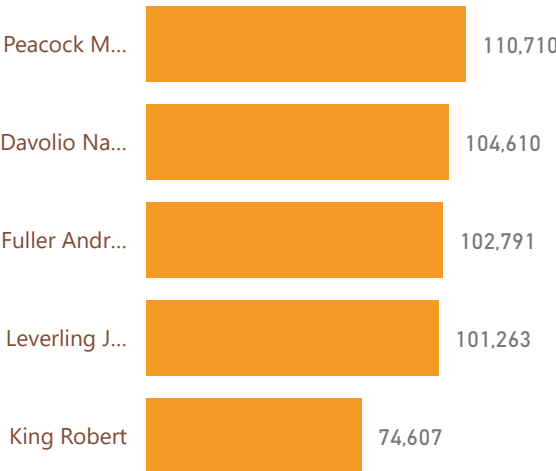
SALES YEAR-TO-DATE vs PREVIOUS YEAR



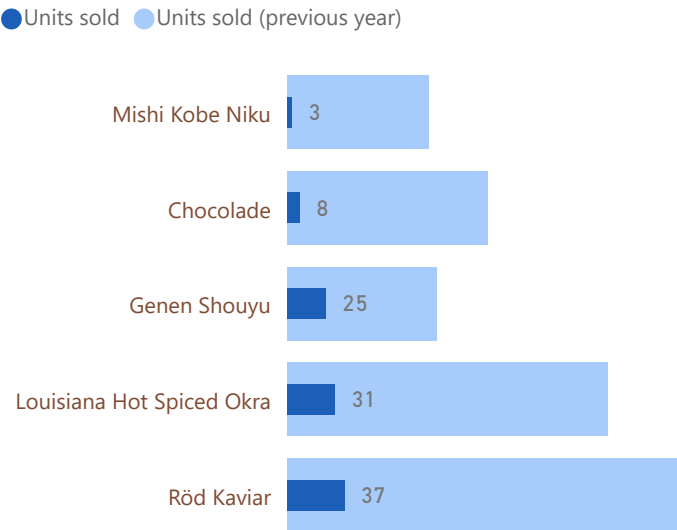
YEAR
2016 2017

- MONTH
- January
 - February
 - March
 - April
 - May
 - June
 - July
 - August
 - September
 - October
 - November

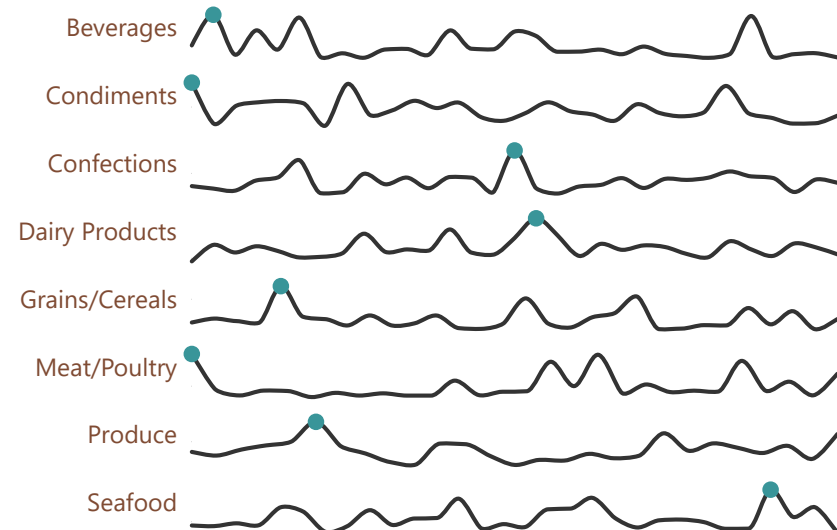
TOP SALESPERSONS



WORST SELLING PRODUCTS



SALES by PRODUCT CATEGORY

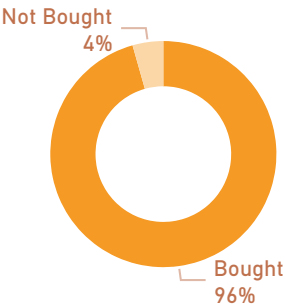


SALES BY CUSTOMERS

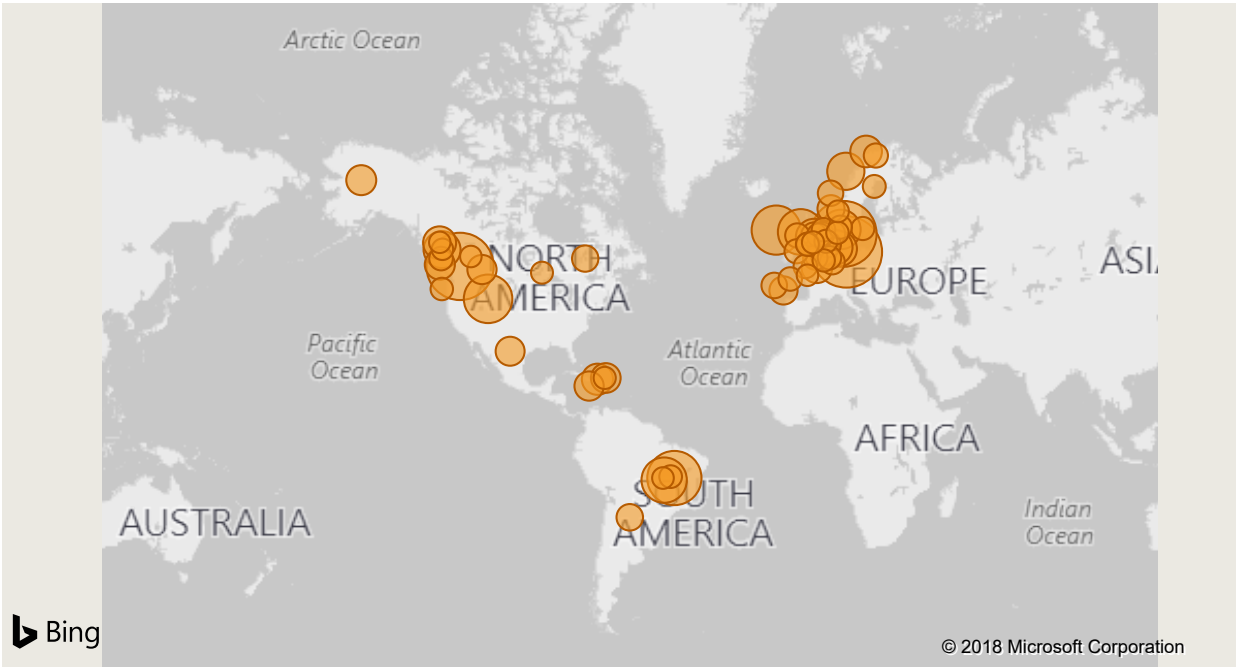
AVERAGE SALE

1,649
+2.22%

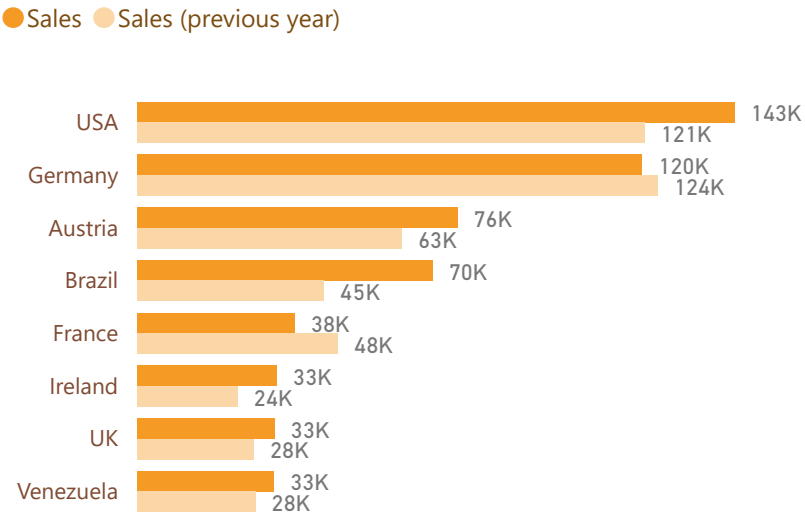
BUYING CUSTOMERS



SALES by CUSTOMER LOCATION



SALES by CUSTOMERS' COUNTRY



CUSTOMER SHEET

Customer	Sales	Sales (PY)	Change%	Average sale
Piccolo und mehr	16,575	9,685	71.2%	4,144
Ernst Handel	59,769	53,467	11.8%	3,985
Save-a-lot Markets	55,001	60,673	-9.3%	3,929
QUICK-Stop	53,245	64,238	-17.1%	3,803
Hungry Owl All-Night Grocers	33,358	23,959	39.2%	3,706
Königlich Essen	21,866	9,879	121.3%	3,644
Queen Cozinha	19,289	10,937	76.4%	3,215
White Clover Markets	18,811	10,263	83.3%	3,135
Hanari Carnes	27,496	6,605	316.3%	3,055
Rattlesnake Canyon Grocery	32,587	19,659	65.8%	2,716
Blondesddsl père et fils	10,716	8,372	28.0%	2,679
Frankenversand	16,290	12,433	31.0%	2,327
Suprêmes délices	18,301	6,403	185.8%	2,288
Great Lakes Food Market	10,563	9,149	15.5%	2,113
Eastern Connection	10,519	4,514	133.0%	2,104
Mère Paillardde	6,117	26,087	-76.6%	2,039
Seven Seas Imports	7,574	9,598	-21.1%	1,894
Old World Delicatessen	10,429	5,896	76.9%	1,738
Richter Supermarkt	7,988	12,045	-33.7%	1,598
Folk och få HB	19,064	13,492	41.3%	1,589
Bottom-Dollar Markets	14,060	8,548	64.5%	1,562
Berglunds snabbköp	12,435	14,533	-14.4%	1,554
Let's Stop N Shop	1,451	2,039	-28.9%	1,451
LINO-Delicatesses	10,086	7,804	29.2%	1,441
Ricardo Adocicados	8,586	4,339	97.9%	1,431
Tradição Hipermercados	5,698	1,613	253.2%	1,424
Toms Spezialitäten	2,774	2,180	27.2%	1,387
Vaffeliernet	6,933	9,711	-28.6%	1,387
Total	696,070	658,389	5.7%	1,649



YEAR

20162017

MONTH

☐ January☐ February☐ March☐ April☐ May☐ June☐ July☐ August☐ September☐ October☐ November

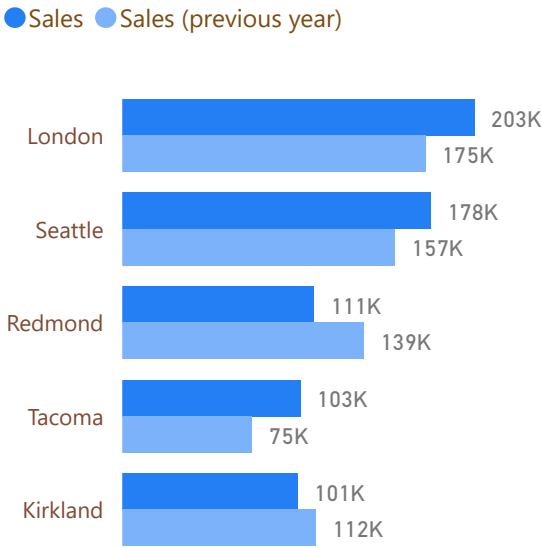
PROD. CATEG...

All

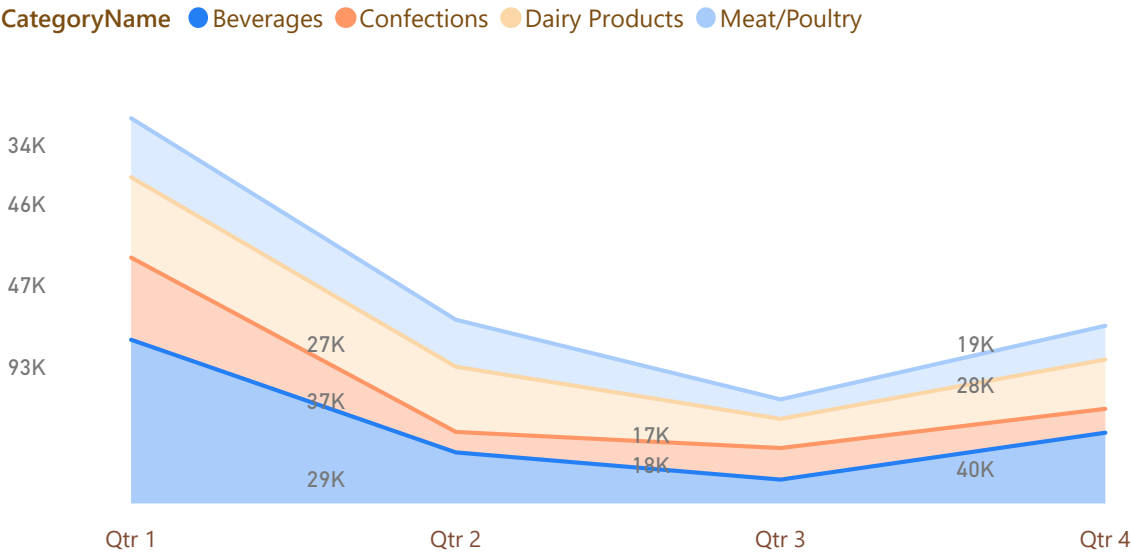
SALES BY SALESPERSONS AND CATEGORIES



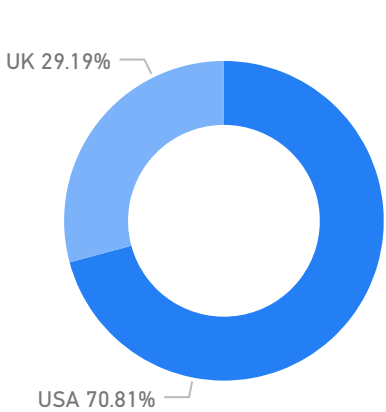
SALES by SALESPERSONS LOCATION



SALES by QUARTER and TOP 4 CATEGORIES



SALES by SALESPERSONS COUNTRY



YEAR

20162017

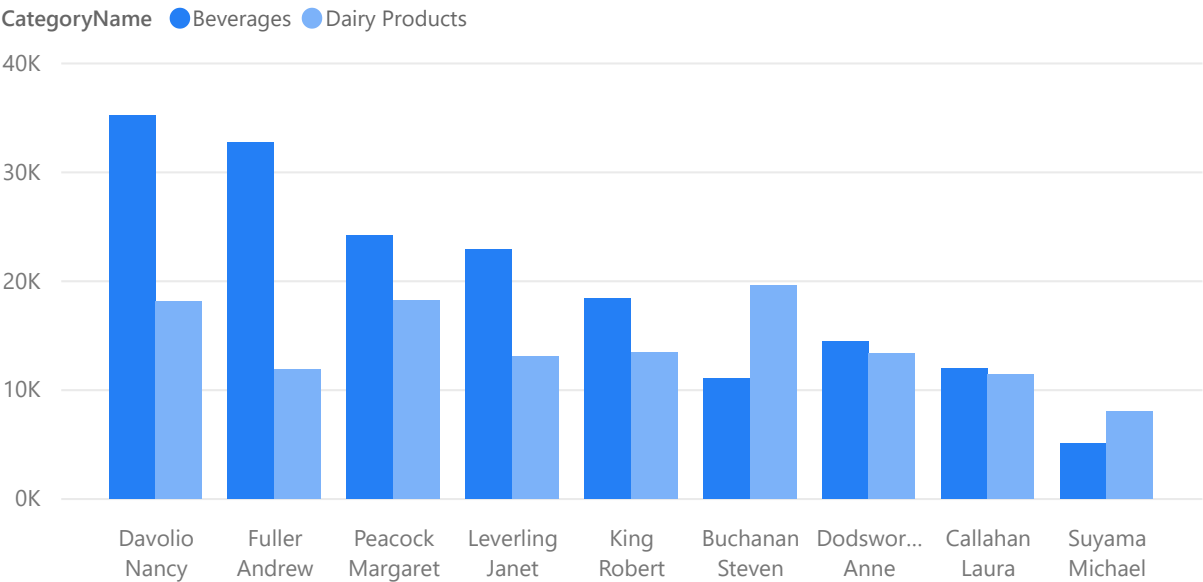
MONTH

☐ January☐ February☐ March☐ April☐ May☐ June☐ July☐ August☐ September☐ October☐ November

SALES by SALESPERSONS LOCATION



SALES of TOP SELLING CATEGORIES by SALESPERSONS



PROD. CATEG...

All