

B. Pablo Montagnes

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Email: pablo.montagnes@emory.edu

Employment

Emory University

Department of Political Science and Department of Data and Decision Sciences (formerly Quantitative Theory and Methods)

Associate Professor: 2021–Present

Assistant Professor: 2015–2021

Director of Graduate Studies, Department of Data and Decision Sciences: 2021–2025

Non-Resident Fellow of the Center for AI Learning: 2025–Present

University of Chicago, Harris School of Public Policy Studies

Assistant Professor: 2010–2015

Education

Northwestern University, Evanston, IL

Ph.D. in Managerial Economics and Strategy, 2010

University of Toronto, Toronto, ON

M.A. in Economics, 2005

Swarthmore College, Swarthmore, PA

B.A. in Economics, High Honors, 2002

Research

Peer-Reviewed Articles (Published and Forthcoming)

1. “Hierarchies and Promotions in Political Institutions: Accountability and Selection,” *Games*, 16(4): 34 (2025). (With Stephane Wolton and Junyan Jiang)
2. “The Public Meeting Paradox: How NIMBY-Dominated Public Meetings Can Enable New Housing,” *Journal of Political Institutions and Political Economy*, 5(1): 1–28 (2024). (With Allison K. Cuttner and Ryan Hübert)
3. “On the Incentives to Exacerbate Polarization,” *Journal of Law, Economics, and Organization*, 40(3): 854–890 (2024). (With Richard Van Weelden)
4. “Stable Matching on the Job? Theory and Evidence on Internal Talent Markets,” *Management Science*, 71(3): 2508–2526 (2025; published online June 2024). (With Bo Cowgill, Jonathan Davis, and Patryk Perkowski)
5. “Lobbyists as Gatekeepers: Theory and Evidence,” *Journal of Politics*, 85(2): 731–748 (2023). (With Alexander V. Hirsch, Karam Kang, and Hye Young You)
6. “Distinguishing Between False Positives and Genuine Results: The Case of Irrelevant Events and Elections,” *Journal of Politics*, 85(1): 304–309 (2023). (With Anthony Fowler)
7. “Politics from the Bench? Ideology and Strategic Voting in the U.S. Supreme Court,” *Journal of Public Economics*, 214: 104726 (2022). (With Jorg Spenkuch and Tom Clark)

8. “Priming Self-Reported Partisanship: Implications for Survey Design and Analysis,” *Public Opinion Quarterly*, 86(3): 643–667 (2022). (With Zachary Peskowitz and Kaylyn Jackson-Schiff)
9. “Mass Purges,” *American Political Science Review*, 113(4): 1045–1059 (2019). (With Stephane Wolton)
10. “Bounding Partisan Approval Rates Under Endogenous Partisanship,” *Journal of Politics*, 81(1): 321–326 (2019). (With Zachary Peskowitz and Joshua McCrain)
11. “Backward Induction in the Wild: Evidence from the U.S. Senate,” *American Economic Review*, 108(7): 1971–2013 (2018). (With Daniel Magleby and Jorg Spenkuch)
12. “Political Incentives to Privatize,” *Journal of Politics*, 80(4): 1254–1267 (2018). (With Baur Bektemirov)
13. “Rule versus Discretion: Regulatory Uncertainty, Firm Investment, and Bureaucratic Organization,” *Journal of Politics*, 79(2): 457–472 (2017). (With Stephane Wolton)
14. “Reply to Healy et al.: Value of Ex Ante Predictions and Independent Tests for Assessing False-Positive Results,” *Proceedings of the National Academy of Sciences*, doi:10.1073/pnas.1520253112 (2015). (With Anthony Fowler)
15. “College Football, Elections, and False-Positive Results in Observational Research,” *Proceedings of the National Academy of Sciences*, 112(45): 13800–13804 (2015). (With Anthony Fowler)
16. “Testing Core Predictions of Spatial Models: Platform Moderation and Challenger Success,” *Political Science Research and Methods*, 3: 619–640 (2015). (With Jon Rogowski)
17. “Presidential Coattails Versus the Median Voter: Senator Selection in U.S. Elections,” *Journal of Public Economics*, 121: 40–51 (2015). (With Yosh Halberstam)

As a Member of the Vaccine Exemplars Research Consortium

18. Katie Micek, Kyra A. Hester, Chama Chanda, et al., “Critical Success Factors for Routine Immunization Performance: A Case Study of Zambia 2000 to 2018,” *Vaccine: X*, 11: 100166 (2022).
19. Kyra A. Hester, Zoe Sakas, Anna S. Ellis, et al., “Critical Success Factors for Routine Immunization Performance: A Case Study of Nepal,” *Vaccine: X*, 12: 100214 (2022).
20. Zoe Sakas, Kyra A. Hester, Katie Rodriguez, et al., “Critical Success Factors for High Routine Immunization Performance: A Case Study of Senegal,” *Vaccine: X*, 14: 100296 (2023).

Other Publications

21. “How to Design an Internal Talent Marketplace: Align Company Needs and Employee Preferences,” *Harvard Business Review*, 101(5–6): 92–101 (2023). (With Bo Cowgill, Jonathan Davis, Patryk Perkowski, and Bettina Hammer)

Papers Under Review

- “Firm Strategy and Internal Talent Markets,” Revise & Resubmit at *Strategic Management Journal*. (With Bo Cowgill, Jonathan Davis, and Patryk Perkowski)
- “How Well Do Voting Choice Policies Represent Public and Investor Preferences?” (With Zachary Peskowitz and Suhas A. Sridharan)

Work in Progress

- “Money and Motivations: When Do Campaign Contributions Increase Polarization?” (With Peter Buisseret and Richard Van Weelden)

Teaching

At Emory University

- Game Theory (Undergraduate)
- Advanced Game Theory (Ph.D.)
- Introduction to Scientific Method
- Statistical Reasoning II (Master's Level)
- Political Economy of Public Policy
- Policy Debates Left and Right

At University of Chicago

- Game Theory I and II (Ph.D.)
- Decisions and Organizations (MPP)
- Business and Public Policy (MPP)

Service

Departmental Service

Department of Political Science

- Public Policy and Analysis Major Committee (2016–)
- Undergraduate Policy Committee (2017–2018, 2018–2019, 2019–2020, 2021–)
- International Relations and Comparative Politics Search (Fall 2016)
- Search Committee Member (2016, 2018, 2021)

Department of Data and Decision Sciences

- Director of Graduate Studies (2021–)
- Quantitative Science Master's Degree Committee, Chair (2019–2022)
- Public Policy and Analysis Major Committee (2017–2018, 2018–2019, 2019–2020, 2021–)
- Search Committee Member (2016, 2017, 2019 [Chair], 2022)
- Faculty Mentoring Committee (2025–)

University Service

- Admission Event Presentations (2017, 2018 [x2], 2019 [x2])
- Admission Event Participant (2020 [x2])
- Emory College Faculty Senate (2021–)
- Emory College Faculty Senate Executive Council (2023–)
- President-Elect, Emory College Faculty Senate (2023–2024)
- President, Emory College Faculty Senate (2024–2025)
- Past-President, Emory College Faculty Senate (2025–2026)

Advising

Ph.D. Students – Emory

- Allison Cuttner (Second-Year Paper, Third-Year Paper, Committee Member)
- Kaylyn Jackson Schiff (Committee Member)
- Joshua Fjelstul (Committee Member)
- Grace Park (Committee Member)

Ph.D. Students – University of Chicago

- Greg Sasso (Committee Member)

Undergraduate Students – Emory

- Bella Ren (Honors Committee)
- Isabel Goddard (SURE Supervisor)
- Eric Ma (Honors Committee)

Grants, Fellowships, and Awards

- Faculty Seminar Participant, *Conservative Intellectual Tradition for University Faculty*, American Enterprise Institute (2025) — competitive program on the history and development of conservative thought in political theory, economics, and public policy.
- Halle Institute for Global Research (2023–)
- Bill and Melinda Gates Foundation, Vaccine Exemplars (2018–2020)
- Social Sciences and Humanities Research Council of Canada, Doctoral Fellowship (2005–2009)
- SSHRC, Canadian Graduate Doctoral Scholarship, 3 years (Declined)
- SSHRC, Canadian Graduate Master’s Scholarship (2004–2005)

Work Experience

Senior Research Assistant, The Brookings Institution (2002–2005)

Economic Studies Program — Conducted policy research, statistical analysis, and literature reviews in support of senior fellows; co-authored internal reports on economic policy.

Invited Talks

- Harvard (2025-scheduled)
- Stanford-Hoover (2025-scheduled): “The Challenge of Decentralized Governance”
- NYU (2025): “How Well Do Voting Choice Policies”
- University of Chicago Stigler Center (2024): “How Well Do Voting Choice Policies”
- University of Rochester Wallis Conference (2024): “How Well Do Voting Choice Policies”
- University of Southern California (2024)
- Stanford Graduate School of Business (2022): “Matchmaking Principals”
- University of Rochester (2021): “Matchmaking Principals”
- University of Chicago, Harris School of Public Policy: “Politics from the Bench?”
- California Institute of Technology (postponed)
- Yale University Political Science (postponed)
- Haverford College (2019): “Politics from the Bench?”
- Princeton–Warwick–Utah Venice Conference (2018): “Politics from the Bench?”
- ITAM (2018): “Politics from the Bench?”
- Stanford Political Science (2018): “Politics from the Bench?”
- Harvard Economics (2017): “Backward Induction in the Wild”
- Vanderbilt University Economics (2017): “Mass Purges”
- Georgetown PECO Conference (2016): “Mass Purges”
- Priorat Workshop (2015): “Mass Purges”
- Columbia University Political Science (2015): “Lobbyist as Biased Gatekeeper”
- University of Rochester Wallis Conference (2016): “Lobbyist as Biased Gatekeeper”

- London School of Economics (2014): “Political Incentives to Privatize”
- University of Warwick Economics (2014): “Political Incentives to Privatize”
- Stanford Graduate School of Business (2014): “Political Incentives to Privatize”
- Johns Hopkins Economics (2013): “Political Incentives to Privatize”
- Princeton University Political Science (2013): “Political Incentives to Privatize”
- New York University Stern (2012): “Presidential Coattails versus The Median Voter”
- Washington University in St. Louis Political Science (2012): “Presidential Coattails versus The Median Voter”
- Chicago–Harris (2010): “Presidential Coattails versus The Median Voter”
- Stanford Graduate School of Business (2010): “Presidential Coattails versus The Median Voter”
- University of Toronto Economics (2010): “Presidential Coattails versus The Median Voter”

Submission Conference Presentations

- Midwest Political Science Association (2010, 2012, 2013, 2015, 2016)
- American Political Science Association (2010, 2013, 2014, 2015, 2016, 2024)
- Southern Political Science Association (2013, 2015, 2016)
- Political Economy in Chicago (PECO) (2010, 2012, 2013, 2014)
- PIER – University of Pennsylvania (2010)
- SAET (2015)

Conferences Organized

- QUANTM Mini Conference (2017, 2018)
- Chicago–Harris–Emory Analytic Politics (2015, 2016)
- Formal Theory and Comparative Politics (2017)
- QUANTM Theme Conference (2018)

Invited Discussant

- Columbia University (2024)
- Hoover Institution (2023)
- NYU–Abu Dhabi (2023)
- University of Chicago (2022)
- Wallis Conference (2019)
- LSE–NYU (2019, 2016)
- Cornell Political Economy Conference (2017)
- Emory CSLPE Conference (2016)
- Chicago BFI Conference (2015)
- Midwest Political Science Association (2012, 2013, 2015, 2016)
- American Political Science Association (2013, 2014, 2015, 2016)
- Southern Political Science Association (2015, 2016)

Reviewer

- *American Political Science Review*, *American Journal of Political Science*, *Journal of Politics*, *Quarterly Journal of Political Science*, *Journal of Theoretical Politics*, *Mathe-*

matical Social Sciences, Journal of Economic Behavior & Organization, British Journal of Political Science, Political Behavior, Southern Economic Journal