

PRD: AI-Powered Brand Strategy Builder

(Working Title: GotBrand)

1. Objective

Build a web-based tool for brand founders to generate, iterate, and structure their brand strategy using guided AI and proven brand frameworks—without design fluff or expensive agency work.

2. Target Users

- Indie brand founders (e.g. D2C skincare, supplements, lifestyle brands, food & beverage)
 - CPG startup teams
 - Creators building personal brands
 - Amazon sellers launching private labels
 - Marketing consultants building brands for clients
-

3. Core Value Proposition

“Build a world-class brand strategy in days, not months—guided by AI, backed by brand frameworks used by Red Bull, Tesla, and Vitamin Well.”

4. Key Features (MVP Scope)

Strategy Modules (7 total)

Each module is a step in the process, guiding input + AI-generated output:

| Module | Inputs (User) | Output (AI) |
|---------------------|---------------------------------------|--------------------------|
| 1. Brand Foundation | Brand name, category, product, vision | Purpose, Mission, Values |

| | | |
|---------------------|---|--|
| 2. Target Customer | Demographics, lifestyle, pains, desires, passions | Ideal Persona, Jobs To Be Done |
| 3. Positioning | Category, competitors, benefit | Positioning Statement (à la "XYZ for ABC that DEF") |
| 4. Differentiation | Your USP, features, brand tone | RTBs, Emotional Hooks, Competitive Angle |
| 5. Brand Voice | Tone inputs, references, | Brand Personality Traits, Voice Principles, What we are, What we are not |
| 6. Messaging | Top brand and product benefits | Messaging Pyramid: Headline, Subheadline, Value Bullets |
| 7. Strategy Summary | Auto-built from previous steps | Final exportable strategy deck |

5. UX/UI Approach

Flow:

1. Welcome screen (choose "Start from Scratch" or "Continue")
2. Left sidebar navigation (like PitchKit)
3. Main screen: prompt + input fields + AI result with feedback
4. Score or clarity meter per module
5. Export strategy as text / Notion doc (for now)

Design Direction:

- Clean, minimal, dark mode default
 - Modular blocks (like PitchKit)
 - Progress tracker on top or left
-

6. Tech Stack

| Layer | Tool | Why |
|-------|------|-----|
|-------|------|-----|

| | | |
|--------------|-----------------------------|-------------------------------------|
| Frontend | Next.js (via Cursor) | Full control, scalable |
| Backend/API | Claude via Anthropic API | Better reasoning for brand strategy |
| DB / State | Local (MVP) or JSON storage | No user DB needed initially |
| Hosting | Vercel | Quick deploy |
| Auth (later) | Clerk / Auth0 | Optional if offering saved states |

7. Non-Goals for MVP

- No logo/visual generation
 - No user accounts
 - No analytics
 - No integrations with Shopify etc.
 - No multi-brand workspaces
-

8. Success Criteria

- Able to generate a full strategy deck in <30 minutes
- Feels like a guided workshop—not just ChatGPT with prompts
- First users say “This is clearer than hiring a brand strategist”