#### Problem

Circuit prototyping is the <u>rate</u> <u>limiting step</u> in fast-moving engineering teams.

Almost all board prototypes are outsourced, requiring:

- Intl. shipping (CO<sub>2</sub> + time)
- Import costs/tariffs

#### **Our Solution**

3D print prototype circuits on your own 3D printer.

- 50 times faster reduce engineering team costs
- 50% less expensive per board
- Integrated mechatronics
- Economic one-off boards

#### Tech Enablers

Our three novel tech advances:

- Patent pending metal 3D printing filament
- Circuit to 3D printable model converter
- Online, open source, circuit board repository

### **Target Markets**

- Academic (initial focus): 3D circuits, RF electronics, materials research
- Commercial: faster product prototyping, less team down-time, lower failure rates
- Individuals: distributed manufacturing, millions with 3D printers can make their own electronics
- Federal Labs: low volume complex boards expensive, hard to outsource sensitive designs

### Near Term Goals

Customer pilot program

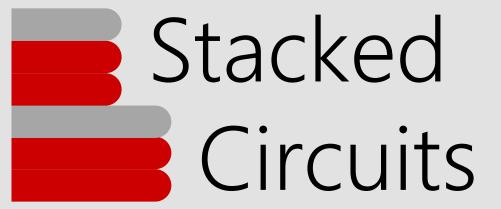
Send material to partners for feedback

Software Infrastructure

Finalize circuit conversion tools needed to print

#### Revenue Streams

- Material Sale
- Conversion software licensing (free webbased program available, but requires cloud upload)
- Commission on designs sold in repository



## 3D Print Circuits in Minutes

Circuit board prototyping

is the rate limiting step

in fast moving engineering teams

Proper circuit prototyping slows development, but rushing untested products can be just as dangerous.

Galaxy Note 7 Recall \$17B Income Loss

reuters.com

**GM** Ignition Recall 124 Deaths

justice.gov

PCB prototyping is largely unchanged since the 1930s

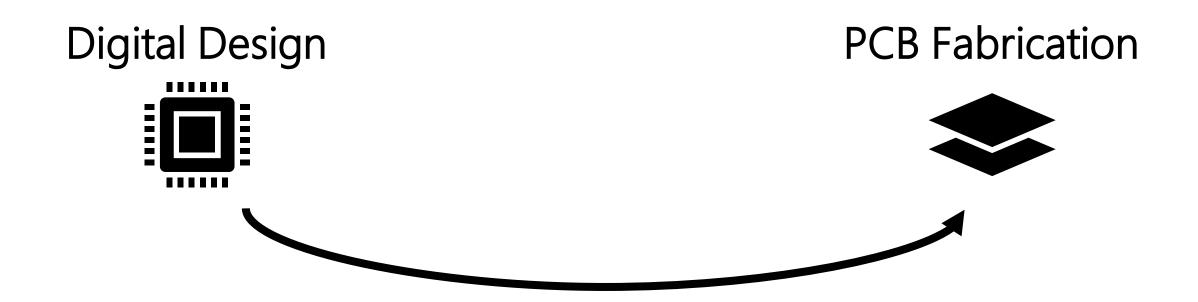
We need a circuit prototyping method that keeps up with modern product development

Stacked Circuits turns

off the shelf filament-based 3D printers

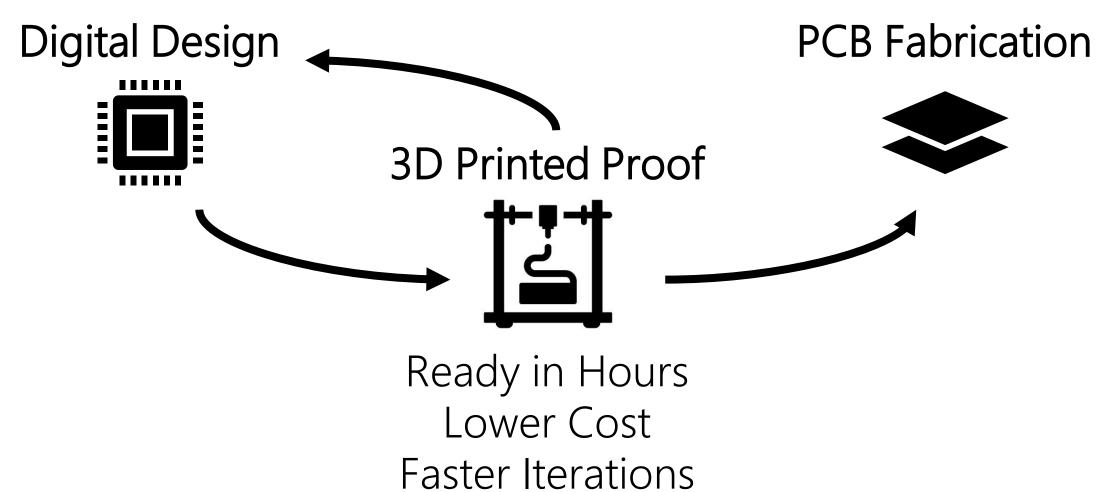
into circuit board factories

### Traditional PCB Prototyping



Slow
Usually Made Overseas
Carbon Intensive

### PCB Prototyping With Stacked Circuits



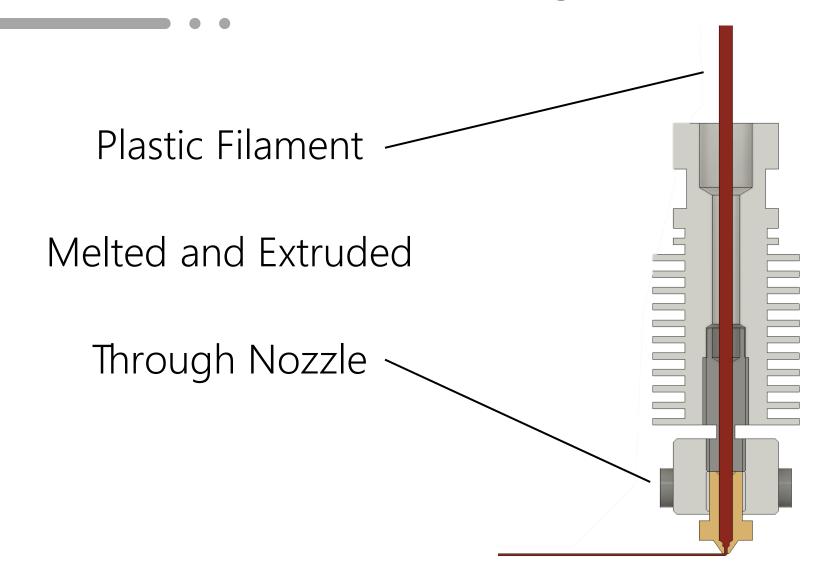
### With Stacked Circuits, you can prototype

### >100 Times Faster

# 50% Lower Cost

when compared to traditional PCB prototyping

### How Does FDM 3D Printing Work?



### Our Innovation?

Replace Plastic Filament with Metal

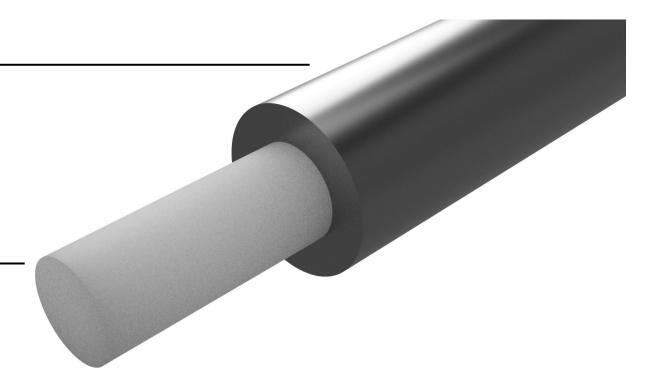
### Our Patent-Pending 100% Metal Filament

#### **Outer Shell**

makes our filament compatible with standard extrusion systems

### **Engineered Alloy Core**

provides melt stability and increases mechanical strength



#### Normal Metal – *Discontinuous*



Stacked Circuits – Complete Wires





Our unique design means Stacked Circuits is compatible with any of the

### >8M FDM 3D Printers

sold in the last 5 years, the most common 3D printing technology<sup>1</sup>

Circuit Prototyping Is Not a Niche Market

### One of our competitors makes

>9M PCBs

and services

### >6M Customers

each year

https://jlcpcb.com/aboutUs

The electronics prototyping industry is projected to expand by

4x

from

3.3B to 12.1B

Between 2021 and 2031

### Multiple Market Segments

Smallest

### Federal R&D Laboratories

Sending classified materials outside the lab incentivizes local circuit board production

### Individuals & Makers

Lower cost and faster alternative, perfect for one-off non-production boards

### Academia & Research

Unconventional uses of the material for research in materials, RF electronics, etc.

#### Largest

### Commercial Electronics

Save engineering labor time by producing prototypes in house, reduces errors

**Initial Focus** 

### Near Term Goals

### Customer Pilot Program

Inform product launch with customer experiences

Confirmed Partners

- MIT Lincoln Laboratory
  - Ohio State University

### Develop Software Infrastructure

Circuit-to-print conversion

Circuit Repository



Laura Lerebours
Software Development





Brian Minnick
Founder







Vineet Sharma
Web Design
Business Development





### Additional Information

### Revenue Channels

### Direct Material Sale

Sale of metal 3D printing filament for circuits or structural products

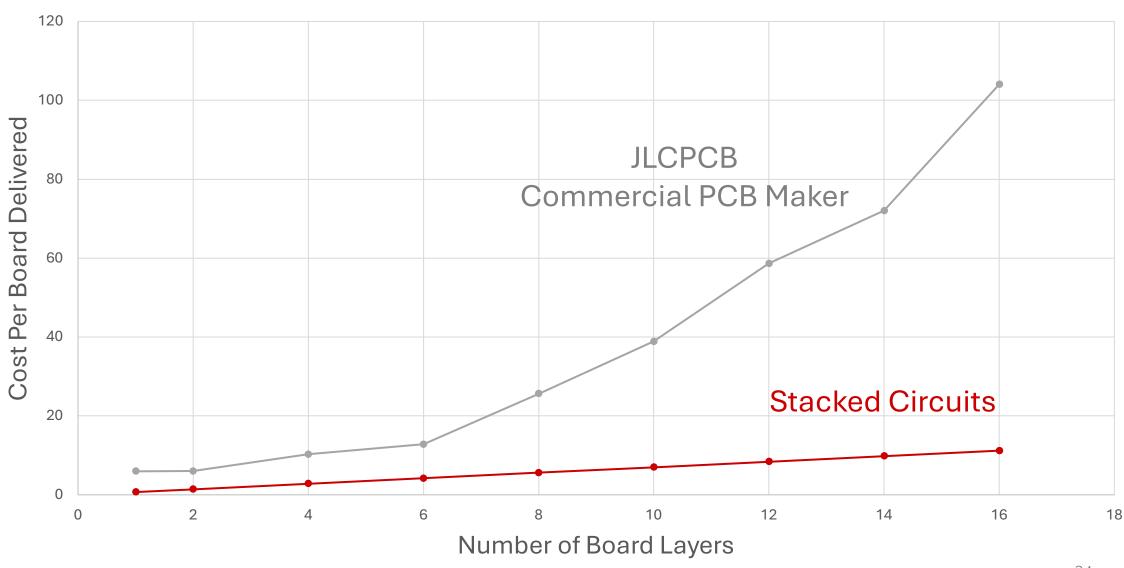
# Software Licensing

Local PCB conversion cuts out need for cloud upload, required for some customers.

### Model Hosting

Users opt to sell models to other users; take a percentage of this transition.

#### Cost Comparison Between Stacked Circuits and JLCPCB



### For a Standard 2-Layer Board



Direct to PCB Fabricator

\$1.40\*

1 hour

\$5.99\*\*

4-6 days

All prices quoted for a small 145mm x 70mm board, prices increase for larger boards with additional options

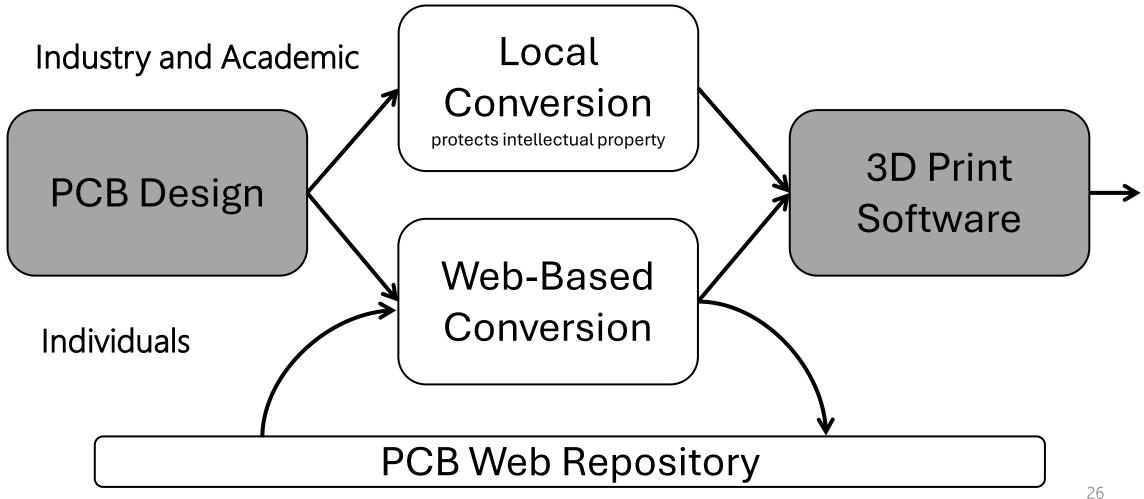
\* Estimated cost of Stacked Circuits material at suggested retail price including delivery

\*\* Cost for single board from JLCPCB online quote tool including delivery, taxes, and fees

### Software Ecosystem

**Existing Software** 

Our Software



### Key Insights From Customer Interactions

### Current Problems

- Quality concerns on PCB routers
- Organizing components
- Assembly time

# New Material Applications

- RF protection
- Thermal management
- Antennas
- Power connections

### Key PCB Properties

- Size, Weight, and Power
- Compatible with existing layout tools
- True facsimile

Great interest in printing metal for structural components