



**KENYA SCHOOL OF LAW  
ADVOCATES TRAINING PROGRAMME  
2011/2012 ACADEMIC YEAR**

**LEGAL PRACTICE MANAGEMENT (ACCOUNTING)**

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**RECORDING OF INVENTORY**

**A. Inventory Movements**

Most sales are not priced at cost. Therefore, the sales figure include element of profit or loss. Movement of inventory is shown in many ways:

1. *Increase in Inventory*: This can be due to:-

- (a) Purchase of additional goods
- (b) Return into business of goods previously sold

To distinguish the two aspects of increase in inventory, two accounts are opened:

- (i) A purchase Account – in which purchases of goods are entered
- (ii) A Returns Inwards Account – in which goods being returned into the business are entered.

Therefore one of these two accounts is used to record the debit side of transaction.

2. *Decrease in inventory*-ignoring things like wastage and theft, this can be due to one of two causes:-

- (a) The sale of goods
- (b) Goods previously bought by the business being returned to supplier.

Once again to distinguish the two aspects of decrease in inventory, two accounts are opened:-

- (i) A sales account – where sales of goods are entered.
- (ii) A return outwards account – in which goods being returned to supplier are entered (it is also called the purchases returns account).

## B. Purchase of Inventory on Credit:

### Illustration.

On 1<sup>st</sup> August 2010, goods costing Sh.165,000 are bought on credit from David Henry.

Here two-fold effect of the transaction must be considered so that book keeping entries can be worked out.

- (i) The asset of inventory is increased. This needs a debit entry account. Here the account is one designed for this type of inventory movement. This is clearly a 'purchase' movement so that the account to use must be the purchases account.
- (ii) There is an increase in liability. This is the liability of the business to David Henry because the goods have not yet been paid for. This will have a credit entry.

The two entries appear as:-

| <b>Purchase Account</b> |             |                |  |
|-------------------------|-------------|----------------|--|
| 2010<br>Aug 1           | David Henry | Shs<br>165,000 |  |

  

| <b>David Henry Account</b> |  |               |                          |
|----------------------------|--|---------------|--------------------------|
|                            |  | 2010<br>Aug 1 | Shs<br>Purchases 165,000 |

## C. Purchases of Inventory for Cash.

On 2<sup>nd</sup> August 2010 goods costing Sh 310,000 are bought, cash being paid for them immediately at the time of purchase.

- (i) Asset of inventory is increased, so debit entry is needed. The movement of inventory is that of a 'purchases' so the purchases account needs to be debited.
- (ii) The asset of cash is decreased. So we need a credit entry.

| <b>Purchase Account</b> |      |               |  |
|-------------------------|------|---------------|--|
| 2010<br>Aug 2           | Cash | Sh<br>310,000 |  |

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| <b>Cash Account</b> |                 |         |
|---------------------|-----------------|---------|
|                     | 2010            | Sh      |
|                     | Aug 2 Purchases | 310,000 |

#### D. Sales of Inventory on Credit:

On 3<sup>rd</sup> August 2010, goods were sold on credit for Sh.375,000 to J. Lewis

##### Effects:

- (i) An 'Asset' (debtor) account is increased. This requires a debit entry and this debtor is J. Lewis so that the concerned account is that of J. Lewis.
- (ii) The asset of inventory is decreased. This requires a credit entry. The movement of stock is as a result of a 'sale' and so sales account is credited.

| <b>J. Lewis Account</b> |         |  |
|-------------------------|---------|--|
| 2010                    | Sh      |  |
| Aug 3 Sales             | 375,000 |  |

  

| <b>Sales Account</b> |         |  |
|----------------------|---------|--|
| 2010                 | Sh      |  |
|                      |         |  |
| Aug 3 J. Lewis       | 375,000 |  |

#### E. Sale of Inventory for Cash

On 4<sup>th</sup> August 2010, goods are sold for Sh.550,000, cash being received immediately at the time of sale.

- (i) Asset (cash) is increased – Thus, Debit cash account
- (ii) Asset (inventory) is reduced – the reduction of the asset requires a credit entry and the movement of inventory is represented by 'sales'. Thus credit sales account.

| <b>Cash Account</b> |        |  |
|---------------------|--------|--|
| 2008                | Shs    |  |
| Aug 4 Sales         | 55,000 |  |

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**Sales Account**

|  | 2010       | Shs    |
|--|------------|--------|
|  | Aug 4 Cash | 55,000 |

**F. Returns Inwards (sales returns)**

On 5<sup>th</sup> August 2008 goods previously sold to Florence Lowe for Sh.29,000 are now returned to the business. Possible reasons could be:-

- ◆ Goods sent were of wrong colour, size, model, etc.
- ◆ Goods may have been damaged in transit.
- ◆ Goods may have been of poor quality.

**Effects**

- (i) An Asset (inventory) is increased by goods returned. A debit entry is needed. The movement of inventory is that of 'returns inwards'. Thus debit Returns Inwards Account.
- (ii) There is a decrease in asset (debtor). The debit of Florence Lowe to the business is now reduced. Thus a credit on Lowe's a/c is needed to record this.

**Returns Inwards Account**

| 2010          | Sh     |
|---------------|--------|
| Aug 5 F. Lowe | 29,000 |

**F. Lowe Account**

|  | 2010                 | Sh.    |
|--|----------------------|--------|
|  | Aug 5 Return Inwards | 29,000 |

**Illustration 2****2009**

- May 1 Bought goods on credit Shs.220,000 from D. Small  
 2 Bought goods on credit, Sh.410,000 from A Leon & Sons  
 5 Sold goods on credit to D. Hughes D. Hughes for Sh.60,000  
 6 Sold goods on credit to M. Spencer for Sh.45,000  
 10 Returned goods, Sh.15,000 to D. Small  
 11 Goods sold for cash Sh.210,000  
 12 Goods bought for cash Sh.150,000  
 19 M. Spencer returned Sh.16,000 goods to us  
 21 Goods sold for cash Sh.175,000  
 22 Paid cash to D. Small Sh.205,000  
 30 D. Hughes paid the amount owing to him Sh.60,000 cash  
 31 Bought goods on credit Sh.214,000 from A. Leon & Sons

Record the above transactions in the appropriate accounts

**Purchases Account**

| 2009  |                | Sh      |  |
|-------|----------------|---------|--|
| May 1 | D. Small       | 220,000 |  |
| 2     | A. Leon & Sons | 410,000 |  |
| 12    | Cash           | 150,000 |  |
| 31    | A. Leon & Sons | 214,000 |  |

**Sales Account**

| 2009  |            | Sh.     |
|-------|------------|---------|
| May 5 | D. Hughes  | 60,000  |
| 6     | M. Spencer | 45,000  |
| 11    | Cash       | 210,000 |
| 21    | Cash       | 175,000 |

**Returns Outwards Account**

| 2009   |          | Sh.    |
|--------|----------|--------|
| May 10 | D. Small | 15,000 |

**Returns Inwards Account**

| 2009   |            | Sh     |
|--------|------------|--------|
| May 19 | M. Spencer | 16,000 |

| <b>D. Small Account</b> |                 |         |                 |         |
|-------------------------|-----------------|---------|-----------------|---------|
| 2009                    | Sh.             | 2009    | Sh.             |         |
| May 10                  | Return Outwards | 15,000  | May 1 Purchases | 220,000 |
| 22                      | Cash            | 205,000 |                 |         |

| <b>A. Leon &amp; Sons Account</b> |     |                 |         |
|-----------------------------------|-----|-----------------|---------|
| 2009                              | Sh. | 2009            | Sh.     |
|                                   |     | May 1 Purchases | 410,000 |
|                                   |     | 31 Purchases    | 214,000 |

| <b>D. Hughes Account</b>  |         |                  |         |
|---------------------------|---------|------------------|---------|
| 2009                      | Sh.     | 2009             | Sh.     |
| May 5 Sales               | 60,000  | May 3 Cash       | 60,000  |
| <b>M. Spencer Account</b> |         |                  |         |
| 2009                      | Sh.     | 2009             | Sh.     |
| May 6 Sales               | 45,000  | May 19 R/Inwards | 16,000  |
| <b>Cash Account</b>       |         |                  |         |
| 2009                      | Sh.     | 2009             | Sh.     |
| May 11 Sales              | 210,000 | May 12 Purchases | 15,000  |
| 21 Sales                  | 175,000 | 22 D. Small      | 205,000 |
| 30 D. Hughes              | 60,000  |                  |         |

**Note:-**

1. In accounting **purchases** means the purchase of goods which the business buys with the intention of selling. Thus if say business van has been bought it cannot be called purchases even if in the ordinary language, one could say that a van has been purchased.
2. Similarly, **sales** mean the sale of those goods which the business normally deals and which were bought with the prime intention of resale. Thus disposal of old vehicles and furniture cannot be termed as sales.

**Comparison of cash transaction and credit transactions four purchase and sales.**

| <b>CASH &amp; CREDIT SALES</b>                        |   |
|---|---|
| <b>Cash sales</b>                                     | <b>Credit sales</b>                                     |
| <i>Complete entry:</i><br>Dr cash a/c<br>Cr sales a/c | <b>First Part:</b><br>Dr Customers' a/c<br>Cr Sales a/c |
|   | <b>Second Part</b><br>Dr Cash a/c<br>Cr Customers' a/c  |

| CASH & CREDIT PURCHASES         |   |
|---------------------------------|---|
| Cash Purchase                   | Credit Purchases  |
| Dr Purchases a/c<br>Cr Cash a/c | <b>First Part:</b><br>Dr Purchases a/c<br>Cr Supplier's a/c<br><br><b>Second Part</b><br>Dr Suppliers' a/c<br>Cr Cash a/c |

**Exercise:**

Write up the following in the books.

2009

- |        |  |
|--------|--|
| July 1 | Started business with cash Sh.750,000            |
| 3      | Bought goods for cash Sh.110,000                 |
| 7      | Bought goods on credit Sh.320,000 from F. Harris |
| 10     | Sold goods for cash Sh.64,000                    |
| 14     | Returned goods to F. Harris                      |
| 18     | Bought goods on credit Sh.414,000 from D. Elvis  |
| 21     | Returned good to D. Elvis Sh.31,000              |
| 24     | Sold goods to B. Sparrow Sh.82,000 on credit     |
| 25     | Paid F. Harris' a/c by cash Sh.274,000           |
| 31     | B. Sparrow paid us his account in cash Sh.82,000 |

### THE EFFECT OF PROFIT OR LOSS ON CAPITAL AND THE DOUBLE ENTRY SYSTEM FOR EXPENSES AND REVENUES.

To an accountant **PROFIT** means amount by which revenue exceeds expenses for a set of transactions. The term **REVENUE** means value of goods and services that have been supplied to customers.

**EXPENSES** mean the cost value of all the assets that have been used up to obtain those revenues.

When expenses exceed revenues for a set of transactions, the result is a loss.

### EFFECT OF PROFIT AND LOSS ON CAPITAL.

In the accounting equation Capital is presented as;

$$\boxed{\text{Capital} = \text{Assets} - \text{Liabilities}}$$

**Illustration:**

Assume that on January 1<sup>st</sup> assets and liabilities of a business are:

**Assets:** Fixtures; Sh.100,000; Inventory, Sh.70,000; Cash; Sh.30,000  
**Liabilities:** Accounts payable; Sh.20,000

Therefore capital is (Sh 100,000 + Sh 70,000 + Sh 30,000 – Sh 20,000 = Sh.18<sup>0</sup>,000)

If in January inventory is sold for Sh.110,000 cash, on 31<sup>st</sup> January the assets and liabilities becomes;

**Assets:** Fixtures; Sh.100,000; Inventory, Nil; Cash at bank; Sh.140,000  
**Liabilities:** Accounts payable; Sh.20,000

Therefore Capital will be; (Sh.100,000 + Sh.140,000) – Sh.20,000 = Sh.220,000

Thus capital has increased by Sh.40, 000 because inventory was sold at Sh.40,000 profit for Sh.110,000. Profit therefore increases capital.

A loss on the other hand reduces capital i.e. **Old Capital – Loss = New Capital**

### **DEBIT OR CREDIT.**

Assets involve expenditure by the business and are shown as debit entries. Expenses also involve expenditure by the business and should therefore also have debit entries. Why? Because assets and expenses must ultimately be paid for. This payment involves a credit to the bank account (or cash a/c) and therefore original entry in the assets a/c or the expense must be a debit.

Even where expenses are incurred on credit, the creditor must eventually be paid. This would involve an entry to credit the supplier (creditors' a/c) and then debit expense a/c. When payment is made, the bank a/c is credited and supplier's a/c debited.

Revenue is the opposite of expenses and is therefore treated in the opposite way. Revenue entries appear on the credit side of the revenue accounts.

In other words

| <b>Debit</b> | <b>Credit</b> |
|--------------|---------------|
| Expenses     | Revenues      |
| Losses       | Profits       |
| Assets       | Liabilities   |
|              | Capital       |

**Illustration.**

1. Rent of Sh.20,000 is paid in cash  
Summary: Debit rent account with Sh.20,000  
Credit cash a/c with Sh.20,000
2. Motor Vehicle expenses of Sh.35,500 are paid by cheque  
Summary: Debit motor vehicle expenses a/c with Sh.35,500  
Credit Bank a/c with Sh.35,500
3. Sh.6,000 is received for commission earned by the business.  
Summary: Debit cash a/c with Sh.6 000  
Credit Commission received a/c with Sh.6 000

More transactions and their effect upon accounts.

|      |   |  | <b>Increase</b>         | <b>Action</b>            | <b>Decrease</b>   | <b>Action</b>     |
|------|---|--|-------------------------|--------------------------|-------------------|-------------------|
| June | 1 | Paid for postage stamps by cash Sh.5,000 | Expenses of postage     | Debit Postage a/c        | Asset of cash     | Credit cash a/c   |
|      | 2 | Paid for electricity by cheque Sh.22,900 | Expenses of electricity | Debit electricity a/c    | Asset of bank     | Credit bank a/c   |
|      | 3 | Received rent in cash Sh.13,800          | Asset of Cash           | Debit cash a/c           | No action to take | No action to take |
|      |   |  | Revenue of Rent         | Credit rent received a/c |                   |                   |
|      | 4 | Paid insurance by cheque Sh.14,200       | Expenses of insurance   | Debit Insurance A/c      | Asset of bank     | Credit bank a/c   |

The four transactions are entered into the appropriate accounts as;

| <b>Cash Account</b> |   |               |        |  |       |
|---------------------|---|---------------|--------|--|-------|
| 2009                |   |               | Sh     |  | Sh    |
| June                | 3 | Rent Received | 13,800 |  | 5,000 |

| <b>Bank Account</b> |  |  |        |             |        |
|---------------------|--|--|--------|-------------|--------|
|                     |  |  | 2009   |             | Sh.    |
|                     |  |  | June 2 | Electricity | 22,900 |
|                     |  |  | 4      | Insurance   | 14,200 |

| <b>Electricity Account</b> |   |      |        |  |  |
|----------------------------|---|------|--------|--|--|
| 2009                       |   |      | Sh     |  |  |
| June                       | 2 | Bank | 22,900 |  |  |

**Insurance Account**

|        |      |    |        |
|--------|------|----|--------|
| 2009   |      | Sh |        |
| June 4 | Bank |    | 14,200 |

**Postage Account**

|        |      |    |       |
|--------|------|----|-------|
| 2009   |      | Sh |       |
| June 1 | Cash |    | 5,000 |

**Rent Received Account**

|        |      |     |        |
|--------|------|-----|--------|
| 2009   |      | Sh. |        |
| June 3 | Cash |     | 13,800 |

**DRAWINGS.**

The cash taken by the owner from the business for private use is known as drawings. Drawing, reduce capital. Drawings are never expenses of a business. An increase in drawings is a debit entry in the drawings a/c, with credit being an asset account, such as cash or bank.

In theory the debit entry should be made in the capital a/c (since drawings reduce capital), but to prevent the capital account becoming full of lots of small transactions, drawings are not entered in the capital account. Instead a drawings account is opened, and the debits are entered there.

**Illustration:**

On 25 August, the owner takes Sh.5,000 out of the business of own use.

**Effect**

1. Capital is decreased by Sh.5,000
2. Cash is decreased by Sh.5,000

**Action**

- |                          |
|--------------------------|
| Dr drawings a/c Sh.5,000 |
| Cr cash a/c Sh.5,000     |

**Drawings Account**

|        |      |    |       |
|--------|------|----|-------|
| Aug 25 | Cash | Sh |       |
|        |      |    | 5,000 |

**Cash Account**

|        |          |    |       |
|--------|----------|----|-------|
| 2009   |          | Sh |       |
| Aug 25 | Drawings |    | 5,000 |

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If goods are taken for private use; purchases a/c is credited.

**Illustration:**

On 28<sup>th</sup> August, owner takes Sh.40,000 of goods out of business for own use.

| <b>Effect</b>                          | <b>Action</b>              |
|--|----------------------------|
| 1. Capital is decreased by Sh.40,000   | Dr Drawings a/c Sh.40,000  |
| 2. Inventory is decreased by Sh.40,000 | Cr Purchases a/c Sh.40,000 |

The appropriate accounts are;

| <b>Drawings Account</b> |           |        |  |
|-------------------------|-----------|--------|--|
|                         |           | Sh     |  |
| Aug 28                  | Purchases | 40,000 |  |

  

| <b>Purchases Account</b> |  |        |          |
|--------------------------|--|--------|----------|
|                          |  | Sh     |          |
|                          |  | 40,000 |          |
|                          |  | Aug 28 | Drawings |

**Exercise:**

**2008**

- March 1 Started business with Cash Sh.850,000  
2 Bought goods on credit from W. Young Sh.42,000  
3 Paid rent by cash Sh.21,000  
4 Paid Sh.60,000 of the cash of the business into bank a/c  
5 Sold goods on credit to D. Anwar Sh.19,200  
7 Bought stationery Sh.2,500 paying cash  
11 Cash sales Sh.8,100  
14 Goods returned to us by W. Young Sh.5,400  
17 Sold goods on credit to J. Harper Sh.21,200  
20 Paid for repairs to the building by cash Sh.7,800  
22 D. Anwar returned goods to us Sh.2,200  
27 Paid W. Young by cheque Sh.385,000  
28 Cash purchases Sh.47,000  
29 Bought van paying by cheque Sh.385,000  
30 Paid motor vehicle expenses in cash Sh.6,200  
31 Bought fixtures Sh.84,000 on credit from B. Coal.