

CLINT BIRD

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For more than 16 years, I have been honing my skills in the fields of operations, digitisation, cost reduction and project management within a variety of technical and strategic projects. This experience has been developed in various industries including automotive, aerospace and military.

Quite often strategies aren't effectively implemented, as the disconnect between high level vision and operational reality are never truly closed. I enjoy nothing more than finding clever, pragmatic solutions to these complex problems.

I genuinely believe that via truly understanding the impacts and drivers at the operational level, strong digitised processes and systems can be developed to reduce waste and the drudgery in employees work. It enables the employees to focus on the things they do best, and help deliver value as an organisation.

EXPERIENCE & PROJECTS

HO NEW BUSINESS & INDUSTRIALISATION: *Satair* ^(2018-CURRENT)

- Accountable for the industrialisation & cross functional process improvement across the global supply chain, with a prime focus on digitisation to ensure long term scalability and competitiveness.
- Overall management of new commercial campaigns throughout the complete supply chain while ensuring robust alignment and entries into service to meet customer needs.

PROJECT LEADER OPERATIONAL COMPETITIVENESS (SCORE): *Customer Services* ⁽²⁰¹⁶⁻²⁰¹⁷⁾

- Accountable to increase cost competitiveness and operational efficiency across all customer service business units. Securing 38m€ savings by 2020 based predominantly on efficiency improvements.
- Lead the USA footprint strategy. Analyzing over 100 locations, performance requirements, labor, land & tax impacts. Negotiated buy, sell & incentive scenarios with Airbus stakeholders, brokers and political institutions.

A350 RC/RP CONVERGENCE MANAGER: *A350 Program* ⁽²⁰¹⁴⁻²⁰¹⁶⁾

- Drive multi discipline teams across the full aircraft - Full accountability on the delivery of prioritized design changes and budgets to define route to year end cost convergence.
- Managed the design to cost change budget of ca 70m€ targeting a 2.5m€ RC reduction. Challenging the concepts from a business and technical perspective and giving clear prioritization and allocation of funding.
- Developed digital solution to notify designers directly of improvement opps when opening the DMU.

FUSELAGE CHANGE INDUSTRIALIZATION MANAGER: *A350 Program* ⁽²⁰¹³⁻²⁰¹⁴⁾

- Drive multi discipline teams across the fuselage - providing an end to end view of the complete fuselage status, and ensure all enablers are in place to achieve industrial targets and maturity.
- Developed an end to end planning process and tool to secure change implementations.
- Developed a process and tool to assist local sections in procuring detailed parts earlier then normally feasible. Systematically managing the risk of maturity/cost & lead time per part.

HO A350 CENTRAL TEAM - FAF SECTIONS: *A350 Manufacturing Engineering* ⁽²⁰¹¹⁻²⁰¹³⁾

- Owner of all business performance activities (CapEx, recurring costs, resources, budget expenditure)
- Deployment and continual development of rear fuselage ramp up management strategy.

- Overtook and recovered an extremely significant jigs and tools backlog which was jeopardising the launch of MSN1 – Defining processes, tools, teams and new expertise.
- Redefined the team scope/objectives and helped further develop 6 reporting employees.

SENIOR BUSINESS CONSULTANT: *Airbus CIMPA* (2009-2011)

- Provide objective advice, expertise and specialist skills to improve the clients' business performance.
- Lead projects and deliver compelling proposals, designed to meet key business outcomes.

SABBATICAL: *Travelling* (2007-2008)

- Travelled through Asia, Middle East, Europe and South America.

PROJECT MANAGER: *AUNDE Automotive Australia* (2005-2007)

- Defined and managed all high priority company projects. Included an international green field expansion & industrial systems (including ramp-up / ramp-down and obsolescence management)

HO LEAN/INDUSTRIAL TEAM: *AUNDE Automotive Trim* (2003-2005)

- 16 direct reporting employees, helping to achieve a reduction in lead-time by 25% and WIP by 62%.
- Deployment and continual development of lean production system.
- Owner of all operational quality, industrial and continual improvement goals.

PROCESS ENGINEER: *AUNDE Automotive Trim* (2002-2003)

- Process balancing, waste, capacity analysis, supply chain and material handling.









EDUCATION

GRAD-DIPL BUSINESS: *(Business School) Univ. RMIT, Melbourne*

- Specialisation: Manufacturing Operations

MBA COURSERA: *Masters in Business Administration (Equivalent)*

SKILLS

Operations / Business Analysis		Data Analytics & Algorithms	
Project Management (PRINCE2 & Airbus Bronze)		SharePoint Design	
Financial Analysis & Forecasting		MS Office, Access & Projects	
LEAN / 6 Sigma		Python & HTML Scripting	

LANGUAGES

English: Native
German: Negotiation