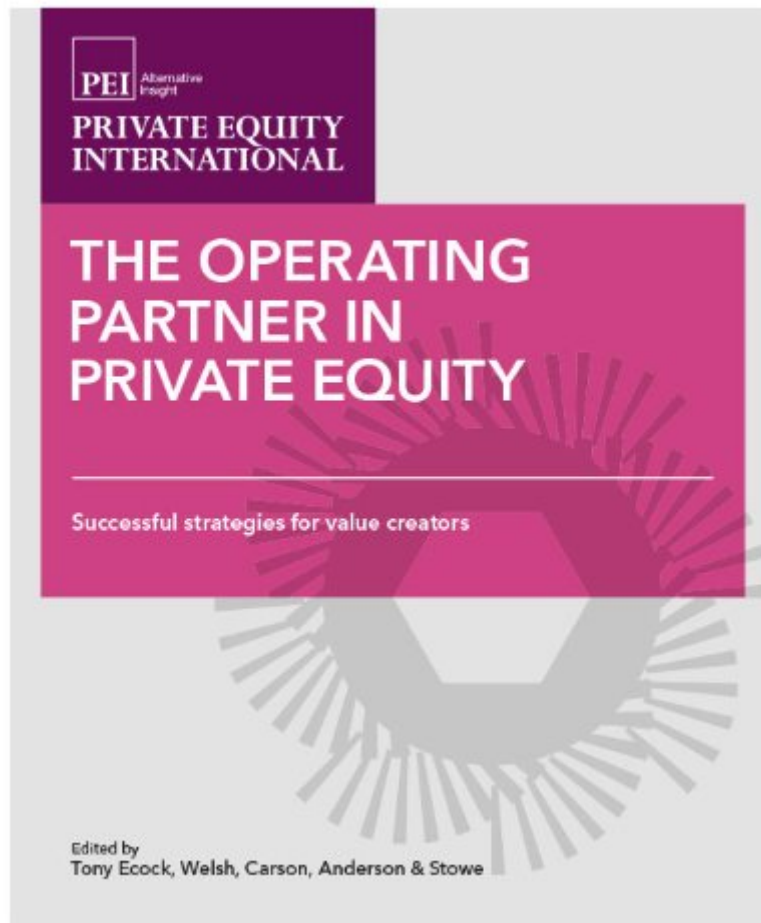


Operating Partner in Private Equity: Successful strategies for value creators PDF



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Operating Partner in Private Equity: Successful strategies for value creators by Tony Ecock, Conor Boden, Roberto Quarta ISBN B00GB1GNSA

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2. Leverage strategies on how to grow EBITDA and effectively manage costs and working capital to improve bottom-line performance
3. Learn how to build an effective operating partner team that best fits your firm
4. Discover how to conduct effective financial, operational, tax and market due diligence to maximise positive outcomes

248 pages of valuable top-tier insight detailing:

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- Optimise your due diligence process by knowing which questions to ask to reveal competencies and deficiencies before committing to a deal
- Identify strategies that can deliver early wins and maintain momentum across your entire organisation post-close
- Understand who your customers are through research and how to secure long-term buy-in through implementing customer lifetime value
- Develop a procurement programme to drive significant cost savings throughout the entire portfolio
- Incentivise and manage your portfolio company CEOs and management teams to ensure maximum cooperation and results

Operating Partner in Private Equity: Successful strategies for value creators Review

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