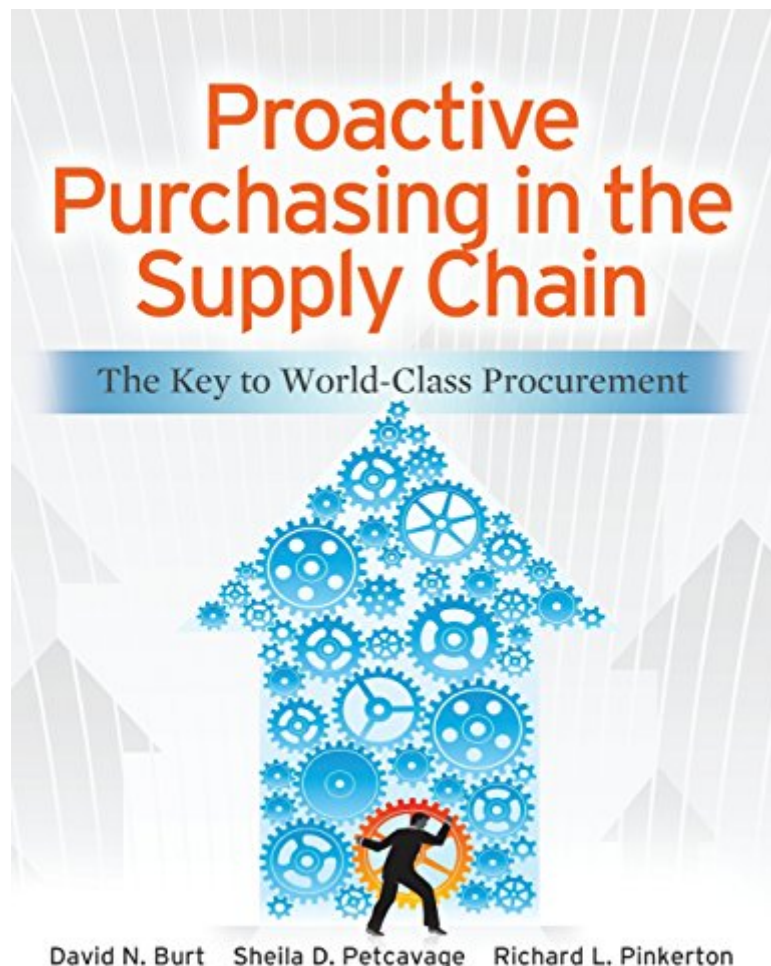


Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement PDF



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Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement by David Burt, Sheila Petcavage, Richard Pinkerton ISBN 0071770615

Transform purchasing operations from reactive to proactive supply management

Written for purchasing managers, *Proactive Purchasing in the Supply Chain* reveals how to use the latest and best procurement practices to help your organization maximize the effectiveness and efficiency of its supply chain. The ability of purchasing to dramatically increase return on investment, reduce costs, improve quality, and shorten time to market is highlighted throughout this practical guide.

Essential topics such as legal issues, green purchasing, negotiation, ethics, price-cost analysis,

production-inventory control, purchasing risk management, sourcing, and demand-logistics management are addressed. Real-world case studies in each chapter demonstrate the strategies presented in the book. A detailed planning model for implementing these world-class procurement methods is also contained in this definitive resource.

The authors combine extensive industry, educational, research, and consulting experience to cover topics such as:

- The latest "best-in-class" purchasing methods, tools, procedures, and systems
- Price-cost analyses and how to fight price increases
- How to organize the purchasing department to achieve maximum value added in the supply chain
- Green purchasing
- Purchasing risk management programs and procedures
- How to separate strategic from tactical buying
- Step-by-step checklists for major purchasing functions
- How to overcome obstacles
- Forecasting methods for demand management
- How to transform the purchasing department from a cost center to a value-added operation
- Social responsibility and ethical issues
- Planning steps and basic management skills
- Preparation for relevant certification programs

Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement Review

This Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement book is not really ordinary book, you have it then the world is in your hands. The benefit you get by reading this book is actually information inside this reserve incredible fresh, you will get information which is getting deeper an individual read a lot of information you will get. This kind of Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement without we recognize teach the one who looking at it become critical in imagining and analyzing. Don't be worry Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement can bring any time you are and not make your tote space or bookshelves' grow to be full because you can have it inside your lovely laptop even cell phone. This Proactive Purchasing in the Supply Chain: The Key to World-Class Procurement having great arrangement in word and layout, so you will not really feel uninterested in reading.