

Nihal Jamadar

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Professional Summary

Dynamic and results-driven Sales & Business Development Professional with 3+ years of strong experience across corporate sales, dealer development, client acquisition, and field marketing. Specialized in Epson printer channel management and corporate IT solutions, with proven ability to drive revenue, close high-value deals, and expand business networks. Skilled at relationship building, negotiation, lead generation, and delivering impactful presentations to corporate clients.

Core Skills

Sales & BD:

- B2B Field Sales
- Dealer Network Development
- Corporate Client Acquisition
- Product Demonstrations (Epson Printers)
- Negotiation & Deal Closing
- Lead Generation & Follow-ups
- Proposal & Quotation Creation

Technical: Epson Printers, Corporate IT Solutions, ERP, WiFi Solutions, WhatsApp API, Chatbots

Soft Skills: Client Handling, Communication, Presentation, Time Management

Education

- BBA (3rd Year – Final Year), Bharti Vidyapeeth, Sangli
- HSC – Chate Jr. College of Science, Sangli
- SSC – Ideal English School, Miraj

Certifications

- MS-CIT
- ExcelR – ChatGPT & Generative AI

Business Development Manager – Epson & Corporate Solutions

Veetrag Computers Pvt. Ltd., Sangli (Feb 2025 – Present)

- Conducting field sales for Epson Printers & Corporate IT Solutions
- Dealer expansion & reseller onboarding
- Corporate visits: education, hospitals, banks, industries, government offices
- Epson printer demonstrations & corporate presentations
- Preparing quotations, proposals & solution drafts
- Coordinating installations & technical support

Marketing Head

Business Mantra Marketing Services (2023 – 2025)

- WhatsApp API, Chatbots, Web Design & Digital Marketing
- Acquired and handled 50+ clients via field marketing

Business Development Executive

ILA Pharmacon (2022 – 2023)

- Doctor visits, stockist relationships
- Increased product reach

Additional Expertise

- Corporate B2B selling
- Institutional sales
- Government, school & hospital solution pitching