

饶森



申请职位：客户部实习生

天津财经大学广告学 大三

136-4206-4906

miao_rao@126.com

实习经历

辉瑞投资有限公司 | 医疗信息沟通实习生 | 2015.10—2016.03

- 曾独立负责患教活动的组织、大型会议的协调工作
- 合理安排客户拜访计划，应变能力强
- 协助开展科室会议，进行日常数据表格制作

泽润天成新能源投资发展有限公司 | 客服专员 | 2015.07

- 每日三小时内能完成 150 个客户访问量并获得 15%兴趣客户
- 通过自主分析访问情况，找出沟通技巧的不足并改进

校内实践

2013-2014

国家励志奖学金
骑行社宣传部长

2014-2015

校级三等奖学金
优秀学生党员

2015-2016

“营在天财”实战
营销大赛三等奖
党支部书记

个人技能

- 通过计算机二级
熟练操作 word、ppt 等办公软件
- 通过大学英语六级
具备基本英语沟通能力
- 掌握 Photoshop 基础操作
- 参与运营微信公众平台“没有烟也有花”半年
掌握基本微信图文排版技能

Miao Rao

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Objective: Account internship in Media or
Advertising Industry

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Education

2013.09 - 2017.07

Advertising | Tianjin University Of Finance and Economics

Degree: Bachelor

major GPA: 3.3/5.0 (ranked 6/35)

Scholarship: The Third Prize of Scholarship in university (6 among 35 students)

Experience

2015.10 – 2016.02

MIC Intern | Pfizer Investment Co.,Ltd

- Provided daily support to CVM Business Group
- Arranged the meetings and patients' education activities independently
- Planned the clients' visiting considerably, good at dealing with the problem with the changing situation.
- Prepared with a good sense of communication

2015.07 - 2015.08

Operator Intern | ZRTC New Energy Investment Co.,Ltd

- Contacted 150 customers in daily operation and acquired 15% Interested clients
- Analyzed daily data and improved contacting skills
- Provided other assigned support to the team

Skill

IT Skill

Microsoft Office Application (Word, Excel, PPT)

WeChat Public Platform Operating

English

CET-6 Pass

Honor

- Ranked 4 in the competition of Practical Marketing (4 among 200 participants)
- Secretary of the student branch of party
- In charge of event planning in the cycling association