地址. 甘肃省兰州市红古区 E-mail. 834599690@qq.com

电话号码:13909429924 出生: 22/08/1993

# 张时颖



# 教育背景

2015 - 2017 市场营销学硕士 | 奢侈品牌管理专业 | 马赛商学院(法国)

2011 - 2015 管理学本科 | 工商管理(拍卖与典当方向) | 南开大学滨海学院

# 实习经验

01/2016 Parfumerie Corania 法国香水公司 | 市场策划 | 合作项目

- 分析中国的香水市场。
- 分析中国香水消费者行为。
- 为新产品进入中国市场做市场策划。
- 定位新产品销售渠道。

08/2013 未来四方拍卖有限公司 | 业务部 | 实习

- 提高沟通谈判技巧。
- 掌握拍卖流程,如何主持拍卖。
- 分析拍卖行市场,了解拍品价格定位。

07/2013 甘肃钰鼎典当公司|销售|实习

- 基本了解翡翠和珠宝的专业知识。
- 销售翡翠。

## 学校活动

09/2011 南开大学滨海学院学生会宣传部

• 组织编舞为学校的迎新晚会。

05/2013 南开大学滨海学院拍卖典当社团

- 参加学校慈善拍卖"这一年,我们为爱前行"。
- 收集拍品,组织拍卖会。
- 通过这个拍卖会为雅安地震捐钱。

## 获奖信息

- 优秀班干部,优秀学生,作文竞赛(中学)
- 三等奖学金,个人奖学金,CET6(大学)

语言: 中文(母语)-英文(流利使用)-法语(初级)

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# ZHANG SHI YING



### **EDUCATION**

2015 - 2017 Master of Marketing | Luxury brand management | KEDGE BUSINESS SCHOOL

2011 - 2015 Bachelor of Management | Business Administration (auction and pawn direction) |
NAN KAI UNIVERSITY BIN HAI COLLAGE

### PROFESSIONAL EXPERIENCES

01/2016 Parfumerie Corania company | Marketing Planner | corporate project

- Analyzing perfume marketing in China
- Analyzing perfume consumer behavior in China
- Make a market plan to introduce new products into Chinese market
- Make brand position and choose sale channel.

08/2013 Future SiFang Group Auction Co., Ltd | Business department | Internship (Headquarter in Gan Su, China)

- Learn how to use full negotiation to get business
- To grasp the whole auction process and try to host auction
- Analysis auction goods pricing

07/2013 GanSu YuDing Pawn | Seller | Intership

- Basically learn to identify jades and jewelries
- Sell jades

### **SOCIAL ACTIVITIES**

09/2011 Member of Student Union in NAN KAI UNIVERSITY BIN Hai COLLAGE

• Choreography of school welcome party, new year party etc.

05/2013 Member of Auction and Pawn Association in Nan Kai university Bin Hai collage

- Join campus charity auction "This year ,We move for love"
- Collect auction goods and organize auction process
- Through this auction to raise money to donate for YA AN (a city in China) earthquake disaster area

### **REWARDS**

- Outstanding student leader, Outstanding student in high school
- Third Scholarship, Individual scholarships, CET6 in university.

**LANGUAGE.** Chinese (mother tongue) - English (frequent usage) - French (beginner)