

Balaji Trading Company

General Merchant & Commission Agent

Samode Road, Pimpalner, Tal - Sakri, Dist- Dhule

Mr. Hemant Kothawade: 8999020595

Mr. Yashraj Kothawade: 9422648281

PROJECT PROPOSAL LETTER

06/03/2s024

Dear Pooja M. Kothawade,

I am, Yashraj Kothawade, writing to you to present my proposal to initiate the project "Cerealspere" aimed at revolutionizing our cereal business. This project aims to address the challenge of diversifying our product range and reaching a wider audience. I believe that this is the best solution we have to confront the stagnation we've been experiencing in our cereal offerings.

The issue has persisted for several years, with minimal progress made towards innovation and expansion. Despite our efforts, we have observed a lack of significant improvement in our market position. My research indicates that consumer preferences are evolving, and there is a growing demand for unique and healthy cereal options.

With this project, I am hoping to revitalize our product line and capture new market segments. By introducing innovative cereal varieties and leveraging effective marketing strategies, we can enhance our competitiveness and profitability in the industry. The well-being of our business and its stakeholders is paramount, and I firmly believe that embarking on this project is essential for our long-term success.

If you need further information or clarification on any aspect of this proposal, you may contact me anytime.

Thank you for considering my proposal. I am confident that implementing the Cerealspere project will yield significant benefits for our business.

Regards,

Yashraj Kothawade