Ramakant Kokate

**Email:** ramakant.kokate9@gmail.com

**Mobile:** 9657530214.

**PROFESSIONAL TITLE:**

**Business Analyst in Brainmine web Solutions Pvt Ltd.**

Hands-on experience as a **Business/System Analyst** with **5+** years in IT Management and Requirement management in ERP, Website Development, SEO,SMO, Digital Marketing, Online marketing Operations such as Requirement management, Functional Documents,, Make strategy & planning for the project, Make sure for smooth functioning , Client interaction, Collect changes from users & update to development team, User acceptance test, Client Reporting ,After sales support’

**Career Objective:**

To achieve organizational & personal growth using available resources up to maximum extent & to find my self as a responsible part of orgnisation.

**WORK EXPERIENCE:**

* + **Project COLLEGE ERP.**

Brainmine Web Solutions Pvt ltd. has one of the great product online college admissions ERP. For this ERP nearby 40+ clients & 1,75,000+ students are users of ERP. Giving demo to the client & handling all issues for users(Students, Teaching Staff & Non Teaching Staff). Some Minor/Major different changes require from every college take requirement of clients & make documentation of changes require for that particular college & assign to developer. After completion of development work then testing of work according to documentation. Handling issues through calls/Mails/Visits to client office.

Key Resposibility.:

* Spearheaded the responsibility for this project by forming a liaison with business team and development team.

Facilitated meetings with client stakeholders to elicit details about the business processes.

* Worked on the design document and prepared the use cases in EAA. Prepared and analyzed detailed reports concerning project requirements and specifications.
* Using SQL database Create, ulter, Delete and over all join.
* Tracking the project progress, testing & implement the versions.
* Demonstrate to the client for using the ERP system.
  + **Project Online Payment Gateway especially fee payment.**

Brainmine Web Solutions Pvt ltd. has introduced new product online payment gateway (EDU PAY) Understand the need of college they want a online payment gateway for the receving fee through online. As well as student has receing their fees chalan from the gate way for which heads has how much amount he is paid all details are available their. Also, College login giving details to college how amount pending from which class student they will gate all types fees related reports will received from this portal. Also get an SMS/Email alerts to the student for their pending fees.

Key Resposibility.:

* Gathered all the requirements by coordinating with the Front end and back end teams internally.
* Done the impact analysis on our existing code to come up with refined solutions.
* Worked on the design document and prepared the use cases in EAA. Worked on the construction for this effort.
* Using SQL database Create, ulter, Delete and over all join.
* Contributed in the construction of the APIs by collaborating with front end team and backend team and deployed the code to production region.
  + **Digital Marketing.**

Brainmine Web Solutions Pvt ltd. has Provide service to the client for a Digital marketing. Corordination with digital marketing client. Understand their requirement, their customers & target location according to set strategy of digital marketing. Prepare their ads, publish as on different sources like social media, Google search engine. I have knowledge of SEO, SMM, SEM.

Key Resposibility.:

* Gathered all the requirements from the client, Understand the client’s target Market & Customer.
* Design & Define the advertising strategy, Excution of projects.
* Coordination with Core team & Customer for more effective work.
* Using SQL database Create, ulter, Delete and over all join.
* Tracking Client’s Project work & results.

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| **Education Qualifications:** |

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| Name Of Examination | Name Of College | Board/University. | Percentage. | Year of Passing. |
| M.B.A.(Systems/IT) | Modern College of Engg. Shivaji nagar Pune | University Of Pune | 52.67% | 2012 |
| B.C.A. | Modern College of A.S.C Ganeshkhind Pune. | University Of Pune | 50.33% | 2009 |
| H.S.C. | Modern Highschool. | Maharashtra Board. | 63.33% | 2005 |
| S.S.C. | M V M High School. | Maharashtra Board | 52.87% | 2003 |

**Previous Work Experiences:**

* Name: “**India Infoline”** from **01 Aug 2009 to 30th Jan 2010.**
  + Designation**-: TELE CALLER FOR SALES OF INSURANCE PRODUCT.**
  + Location-Pune.
  + Roles and Responsibilities: Generation of Insurance Lead, Clients relationship management, Follow up & Tracking Client record.
* Name: “**TATA MOTORS LTD.”** from **05 AUG 2005 to 04 AUG 2006.**
  + Designation**-: On the ‘JOB TRAINEE’ For Accounting & Auditing.**
  + Location-Pune.
  + Roles and Responsibilities: In Tata motors Ltd. I had work on accounting of store department in a production control department. For managing material, understand the requirement of material from production & order to internal or external vendor then provide to the production line.

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| **Technical Skills:** |

* **Interaction** with client to understand their actual requirements.
* **Experience as Business Consultant. (**To manage business operation and decision in all level)
* **Known: Use Cases, UML, And Requirements: BRS, SRS, And FRS.**
* Clear understanding of **SDLC, Bug Life Cycle, and Involve in life cycle achieve our goal.**
* Knowledge of **agile & Scrum** model.
* Language Known – HTML, C, VB, .NET, Core Java, Scripting. And Database - SQL, Oracle.

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| **Key Skills:** |

* **Good Communication skill**.
* **Problem Solving Nature.**
* **Documentation & Specifications Skills.**
* **Analysis skill**.
* **Knowledge of Agile And Scrum model**.
* **Knowledge of BABOK**.

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| **Achievements and Awards** |

* Won **Best Performance** award since Join Company.
* Played kho kho in BCA for district level.
* Best performance in College Events in MBA.

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| **Personal Details:** |
| **Gender**: Male **Marital Status**: Married  **Date of Birth**: 27/04/1988 **Language Proficiency:** Marathi, English, Hindi  **Mobile**: **9657530214**  **Email ID:** **ramakant.kokate9@gmail.com**  **Permanent Address**: 17/A Shivparvati Apt, Sutarwadi-Sus link road, Pashan,Pune-411021. |

**Ramakant Kokate.**