

### **FILTERS**

region	All	
division	All	
customer	All	

### **NET SALES BY FISCAL YEAR**

NOTE: 20221 VS 2020 is not a part of pivot table

	FISCAL YEARS			
customer	2019	2020	2021	2021 VS 2020
Australia				
Net_Sales	3.9M	10.7M	21.0M	96.2%
COGS	2.2M	5.8M	14.1M	143.2%
Gross Margi	1.7M	4.9M	6.9M	40.8%
GM%	0.0M	0.0M	0.0M	-28.2%
Austria				•
Net_Sales		0.1M	2.8M	2301.3%
COGS		0.1M	2.0M	2172.4%
Gross Margi	n	0.0M	0.9M	2665.4%
GM%		0.0M	0.0M	15.2%
Bangladesh				•
Net_Sales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross Margi	0.1M	0.9M	2.4M	168.4%
GM%	0.0M	0.0M	0.0M	-12.8%
Canada				•
Net_Sales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	206.4%
Gross Margi	2.0M	5.1M	13.4M	162.6%
GM%	0.0M	0.0M	0.0M	
China				
Net_Sales	1.4M	5.4M	22.9M	
COGS	0.8M	3.3M	13.5M	
Gross Margi	0.6M	2.1M	9.4M	
GM%	0.0M	0.0M	0.0M	
France				_
Net_Sales	4.0M	7.5M	25.9M	
COGS	2.3M	4.3M	14.7M	
Gross Margi	1.8M	3.2M	11.2M	
GM%	0.0M	0.0M	0.0M	
Germany				
Net_Sales	2.6M	4.7M	12.0M	
COGS	1.6M	3.0M	8.9M	
Gross Margi	0.9M	1.7M	3.1M	
GM%	0.0M	0.0M	0.0M	
India				
Net_Sales	30.8M	49.8M	161.3M	



COGS	17.8M	33.7M	109.7M
Gross Margi	13.1M	16.0M	51.6M
GM%	0.0M	0.0M	0.0M
Indonesia			
Net_Sales	2.5M	6.2M	18.4M
COGS	1.5M	3.5M	11.3M
Gross Margi	1.1M	2.7M	7.1M
GM%	0.0M	0.0M	0.0M
Italy	0.011	0.011	0.011
Net_Sales	2.9M	4.5M	11.7M
COGS	1.6M	3.1M	8.2M
Gross Margi	1.3M	1.4M	3.5M
GM%	0.0M	0.0M	0.0M
Japan			
Net_Sales		1.9M	7.9M
COGS		1.2M	4.2M
Gross Margi	n	0.7M	3.7M
GM%		0.0M	0.0M
Netherlands			
Net_Sales	0.2M	3.4M	8.0M
COGS	0.1M	1.8M	4.6M
Gross Margi	0.1M	1.6M	3.4M
GM%	0.0M	0.0M	0.0M
Newzealand	0.011	0.011	0.0.1
Net_Sales		2.0M	11.4M
COGS		1.5M	5.9M
	n	0.5M	5.5M
Gross Margi	H		
GM%		0.0M	0.0M
Norway			
Net_Sales		2.5M	13.7M
COGS		1.5M	9.6M
Gross Margi	n	0.9M	4.0M
GM%		0.0M	0.0M
Pakistan			
Net_Sales	0.6M	4.7M	5.7M
COGS	0.4M	2.7M	3.6M
Gross Margi	0.2M	2.0M	2.0M
GM%	0.0M	0.0M	0.0M
Philiphines			
Net_Sales	5.7M	13.4M	31.9M
COGS	3.4M	7.3M	19.4M
Gross Margi	2.3M	6.0M	12.5M
GM%	0.0M	0.0M	0.0M
Poland	0.01	0.014	0.014
	0.484	2.014	E 014
Net_Sales	0.4M	2.8M	5.2M
COGS	0.3M	1.7M	3.0M
Gross Margi	0.2M	1.1M	2.2M



GM%	0.0M	0.0M	0.0M
Portugal			
Net_Sales	0.7M	3.6M	11.8M
COGS	0.5M	2.3M	6.8M
Gross Margi	0.3M	1.3M	5.0M
GM%	0.0M	0.0M	0.0M
South Korea			
Net_Sales	12.8M	17.3M	49.0M
COGS	6.7M	12.1M	31.4M
Gross Margi	6.1M	5.2M	17.6M
GM%	0.0M	0.0M	0.0M
Spain			
Net_Sales		1.8M	12.6M
COGS		1.1M	8.4M
Gross Margi	n	0.7M	4.2M
GM%		0.0M	0.0M
Sweden			
Net_Sales	0.1M	0.2M	1.8M
COGS	0.0M	0.1M	1.1M
Gross Margi	0.0M	0.1M	0.7M
GM%	0.0M	0.0M	0.0M
United Kingdor	n		
Net_Sales	2.0M	8.1M	34.2M
COGS	1.3M	5.3M	18.7M
Gross Margi	0.7M	2.8M	15.4M
GM%	0.0M	0.0M	0.0M
USA			
Net_Sales	11.5M	31.9M	87.8M
COGS	7.7M	19.5M	55.3M
Gross Margi	3.8M	12.4M	32.5M
GM%	0.0M	0.0M	0.0M
Total Net_Sale	87.5M	196.7M	598.9M
Total COGS	51.2M	123.4M	380.7M
Total Gross Ma	36.2M	73.3M	218.2M
Total GM%	0.0M	0.0M	0.0M



