# **Appendix 4D**

# The Reject Shop Limited

(ABN 33 006 122 676)

## Consolidated preliminary half year report

## For the 26 weeks ended 30 December 2012 Compared to the 26 weeks ended 25 December 2011

\$A'000

				φA 000
Revenues from continuing operations	up	11.9%	to	327,518
Profit from continuing operations after tax attributable to members	e up	21.2%	o to	20,058
Net profit for the period attributable to members	up	21.2%	o to	20,058
Dividends	Amou	nt per share		ked amount er share
Interim dividend		24.0¢		100%
Record date for determining entitlements to the dividend	27 March 2	013		
Dividend payment date	15 April 20°	13		

Commentary on the Company's trading result is included in the media release and on pages 2 to 3 of the half year report enclosed.

#### Overview of Financial Performance

Sales grew by 11.9% from \$292.8m to \$327.5m against the corresponding period last year. Comparable stores sales grew by 2.1%. The first quarter comparable store sales were up 4.2% and the second quarter sales were up 0.7%. The peak seasonal months of November and December showed positive comparable sales of 1.0%.

Overall sales growth was driven by 17 new store openings in the half, as well as growth from stores opened in the prior year. Two stores were successfully relocated during the half.

Gross margin (inclusive of logistics and warehousing costs) was maintained as a result of a combination of:

- Continual improvements within the existing supply chain and fully operational Distribution Centres for the period:
- Reductions in shipping costs derived from a change in overseas forwarding services; and
- Balancing our product sourcing, mix and price points with an underlying strong Australia dollar.

Store expenses inclusive of store wages, new store opening costs, operating costs and marketing expenditure grew, as a percentage of sales, against the corresponding period last year. This reflects continued investment in the Company's brand through maintaining superior store standards and customer service coupled with increased TV advertising investment. The Company also absorbed significant increases in the cost of utilities such as electricity while supporting a strong store opening program.

Depreciation and amortisation expense, as a percentage of sales, increased from 2.0% to 2.1% during the half, reflecting some store refurbishments and the depreciation of the restored Ipswich Distribution Centre for the full half.

Interest expense decreased from the prior half based on significantly reduced debt levels.

The Company's tax expense ratio reduced from 29.6% to 29.1% reflecting the tax offset received from a higher level of qualifying research and development expenditure.

The Company reduced its debt considerably during the period. The Board considers a conservative approach to capital management will be maintained given the accelerated store opening program in the second half. The Board has therefore declared an interim fully franked dividend of 24.0 cents per share, which reflects a continuation of the recent dividend payout ratio of 50% which is expected to remain until at least the end of the financial year.

#### Overview of Operational Performance

Seventeen new stores were opened during the period with the Company finishing the half with 253 stores. The store openings were widespread with five in both Queensland and New South Wales, three in Victoria and two in both Western Australia and Tasmania.

During the half the Company also relocated two stores. These were a result of continually reviewing the portfolio to ensure optimal profitability in all stores.

The performance of the new stores was more than pleasing and a trial of a temporary second store in an existing major shopping centre provided significant learnings for future store growth potential. Overall trading in the majority of the Company's existing stores was extremely strong, with only a small number of stores, primarily in larger centres, dragging down overall sales growth.

The Company continues to manage its occupancy costs through strong negotiations with Landlords with the outcomes achieved to date positive. The Company remains prepared to exit stores where occupancy costs become unrealistic or the long term viability of the retail precinct is questionable.

During the second half two store closures are forecast as a result of centre redevelopments as well as the closure of the temporary store. The two closed stores will re-open at the completion of the centre works, likely in FY2014. The Bundaberg store, damaged in the recent Queensland floods, is likely to remain closed for the bulk of the second half.

The Company also progressed a number of initiatives during the half which had been deferred as a result of the flood, including the enhancement of the merchandise planning processes and systems as well as revising the end to end supply chain. The Company believes the work to date will provide benefits in years to come. Further work on defining the Company's digital and social media strategy, and the longer term potential in e-tailing, was also undertaken.

The Company also continued to explore the potential in other store formats. This is to leverage off the Company's base strengths and infrastructure, which has the potential for significant future growth.

#### Outlook for the FY2013 and Beyond

The first 7 weeks of the second half have yielded positive comparable sales. The Company believes there are opportunities to grow sales in existing stores albeit in a retail environment which remains hard to predict. Continued focus remains on all areas of the business to drive profitability, with particular emphasis in the short term on both occupancy costs and supply chain improvements.

The Company has an accelerated store expansion over the coming half. At the date of this report the Company has already opened six stores in the second half, with a further ten planned to open before Easter. Additional stores will open post Easter, with the full year delivering approximately 40 new stores. Given the timing of these new stores, the opening costs will outweigh their profit contribution in the second half. Nonetheless, these stores will provide a higher store base to start FY2014.

Given the accelerated new store opening program and the potential for further growth in the near term, the Company has significantly bolstered its Human Resources capability. This is in addition to investments made in the prior years to strengthen its buying, merchandise planning, business process transformation and store operations teams. The Company now has the necessary organisational structure to underpin long term growth in its business as well as the ability to explore other growth opportunities into the future.

The Company is not providing definitive guidance for the year given the influence and impact the new store opening program will have on the overall profit for the second half. The Company expects to deliver continuing growth in sales and a solid baseline profit growth overall from its existing stores. However, the opening costs of the new stores in the second half will outweigh the profit contribution of these additional stores in this half; however they will provide a significantly higher store base to start FY2014.

Looking beyond this year, the Company expects the retail environment to remain challenging. However, the Company remains extremely confident in its business and with further development of supply chain opportunities, the Company remains confident in its ability to drive long term profitable growth.

#### **DIRECTORS' REPORT**

Your directors present their report on the Company and its controlled entities for the half year ended 30 December 2012.

#### **Directors**

The following persons were directors of The Reject Shop Limited during the whole of the half year and up to the date of this report, unless otherwise stated:

William J Stevens

Non-executive Director

Chairman of the Board, Chairman of the Remuneration Committee and Member of the Audit Committee.

Chris J Bryce

Managing Director

Kevin J Elkington

Non-executive Director

Chairman of the Audit Committee and Member of the Remuneration Committee.

Denis R Westhorpe

Non-executive Director

Member of the Audit Committee and a member of the Remuneration Committee.

Melinda Conrad

Non-executive Director

Member of the Audit Committee and a member of the Remuneration Committee.

#### **Review of operations**

The profit of the consolidated entity for the half year after providing for income tax amounted to \$20,057,659.

The half year ended 30 December 2012, incorporates 26 weeks trading.

A review of the operations of the consolidated entity during the half year and the results of these operations are set out on pages 2 and 3 of the Appendix 4D and the Company's media release.

#### Seasonality

The half year reflects trading results that cannot be reasonably expected for the remainder of the year, due to the seasonal nature of the consolidated entity's activities.

The balance sheet as at 30 December 2012 reflects a reduced level of borrowings as compared to other times during the year due to the seasonal nature of the consolidated entity's activities.

#### **Dividends**

On 15 October 2012, a fully franked final ordinary dividend of 9.5 cents per share and a fully franked special dividend of 8.5 cents per share totalling \$4,696,600 was paid. On 20 February 2013, the directors declared a fully franked interim dividend of 24.0 cents per share to be paid on 15 April 2013.

The Company's dividend reinvestment plan is not currently active.

## Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act* 2001 is set out on page 6.

### Rounding of amounts to nearest thousand dollars

The consolidated entity is of a kind referred to in Class Order 98/100 issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded off to the nearest thousand dollars in accordance with that Class Order.

Signed in accordance with a resolution of the directors:

William J Stevens Chairman

20 February 2013

Chris J Bryce Managing Director



## **Auditor's Independence Declaration**

As lead auditor for the review of The Reject Shop Limited for the half year ended 30 December 2012, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.
   This declaration is in respect of The Reject Shop Limited and the entities it controlled during the period.

Daniel Rosenberg

Partner

PricewaterhouseCoopers

Melbourne
26 February 2013

# Consolidated Statement of Comprehensive Income For the Half Year Ended 30 December 2012

		Half Yo	ear
	Note	2012 \$'000	2011 \$'000
Revenues from continuing operations			
Sales revenue	2	327,518	292,794
Other income	2	3,194	2,093
		330,712	294,887
Cost of sales		177,411	161,742
Store expenses		105,446	91,056
Administrative expenses		18,441	16,793
		301,298	269,591
Finance costs	3	1,088	1,794
Profit before income tax		28,326	23,502
Income tax expense	5	8,268	6,949
Profit for the half year		20,058	16,553
Other comprehensive income Items that may be re-classified to profit or loss Changes in the fair value of cash		(0.40)	0.000
flow hedges Income tax relating to components		(646)	2,623
of other comprehensive income		194	(787)
Other comprehensive income for the half-year, net of tax		(452)	1,836
Total Comprehensive Income for the Half Year Attributable To Members Of The Reject Shop			
Limited		19,606	18,389
Earnings per Share		Cents	Cents
Basic Earnings Per Share Diluted Earnings Per Share	25 25	76.9 76.0	63.5 62.8

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated Statement of Financial Position As at 30 December 2012

	Note	30 December 2012 \$'000	1 July 2012 \$'000
Current Assets Cash Receivables Inventories Derivative financial instruments Other	6 7 8 15 9	2,412 859 77,062 - 1,615	9,043 5,604 62,222 397 1,184
<b>Total Current Assets</b>		81,948	78,450
Non-Current Assets Property, plant and equipment Deferred tax assets Total Non-Current Assets	10 11	79,687 8,188 87,875	74,319 5,621 79,940
Total Assets		169,823	158,390
Current Liabilities Payables Borrowings Tax liabilities Provisions Derivative financial instruments Other Total Current Liabilities	12 13 14 15 16	37,768 30 8,420 8,828 249 11,006 66,301	26,464 19,400 2,898 9,332 - 7,734 65,828
Non-Current Liabilities Borrowings Provisions Other Total Non-Current Liabilities	17 18 19	7,000 11,249 1,550 19,799	12,000 10,380 1,667 24,047
Total Liabilities		86,100	89,875
Net Assets		83,723	68,515
Equity Contributed equity Reserves Retained profits Total Equity	20 21 22	3,366 4,834 75,523 83,723	3,366 4,987 60,162 68,515

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

# Consolidated Statement of Changes in Equity For the Half Year Ended 30 December 2012

2012 Balances as at 2 July 2012	Contributed Equity \$'000 3,366	Capital Profits \$'000 739	Share Based Payments \$'000 3,971	Hedging Reserve \$'000 277	Retained Earnings \$'000 60,162	Total \$'000 68,515
Profit for the period	-	-	-	-	20,058	20,058
Other comprehensive income	-	-	-	(452)	-	(452)
Transaction with owners in their capacity as owners:						
Dividends Paid	_	-	-	-	(4,697)	(4,697)
Share based remuneration	-	-	289	-	-	289
Tax credited directly to equity	_	_	10	_	_	10
Balances as at 30			10			10
December 2012	3,366	739	4,270	(175)	75,523	83,723
2011	Contributed Equity \$'000	Capital Profits \$'000	Share Based Payments \$'000	Hedging Reserve \$'000	Retained Earnings \$'000	Total \$'000
2011 Balances as at 27 June 2011	Equity	Profits	Based Payments	Reserve	<b>Earnings</b>	
Balances as at 27 June	Equity \$'000	Profits \$'000	Based Payments \$'000	Reserve \$'000	Earnings \$'000	\$'000
Balances as at 27 June 2011	Equity \$'000	Profits \$'000	Based Payments \$'000	Reserve \$'000	Earnings \$'000 46,582	\$'000 53,050
Balances as at 27 June 2011  Profit for the period  Other comprehensive	Equity \$'000	Profits \$'000	Based Payments \$'000	Reserve \$'000 (1,368)	Earnings \$'000 46,582	<b>\$'000 53,050</b> 16,553
Balances as at 27 June 2011  Profit for the period  Other comprehensive income  Transaction with owners in their capacity as	Equity \$'000	Profits \$'000	Based Payments \$'000	Reserve \$'000 (1,368)	Earnings \$'000 46,582	<b>\$'000 53,050</b> 16,553
Balances as at 27 June 2011  Profit for the period  Other comprehensive income  Transaction with owners in their capacity as owners:  Dividends Paid Share based remuneration	Equity \$'000	Profits \$'000	Based Payments \$'000	Reserve \$'000 (1,368)	Earnings \$'000 46,582 16,553	\$'000 53,050 16,553 1,836
Balances as at 27 June 2011  Profit for the period  Other comprehensive income  Transaction with owners in their capacity as owners:  Dividends Paid	Equity \$'000	Profits \$'000	Based Payments \$'000 3,731 -	Reserve \$'000 (1,368)	Earnings \$'000 46,582 16,553	\$'000 53,050 16,553 1,836

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

### Consolidated Cash Flow Statement For the Half Year Ended 30 December 2012

		Half Year		
	Note	2012	2011	
	NOLE	\$'000	\$'000	
Cash Flows from Operating				
Activities				
Receipts from customers (inclusive		050 050	004 505	
of goods and services tax)		359,858	321,585	
Payments to suppliers and				
employees (inclusive of goods and services tax)		(327,508)	(202 670)	
Insurance claims received		(327,506) 7,854	(282,670) 6,200	
Interest received		27	0,200 27	
Borrowing costs paid		(642)	(1,411)	
Income tax paid		(5,093)	(2,479)	
Net cash inflows from operating		(0,000)	(=, :: 0)	
activities	24	34,496	41,252	
			· · · · · · · · · · · · · · · · · · ·	
Cash Flows from Investing				
Activities				
Proceeds from sale of property,		405	200	
plant and equipment		405	322	
Payments for property, plant and equipment		(12,465)	(8,992)	
Net cash outflows used in		(12,100)	(0,002)	
investing activities		(12,060)	(8,670)	
-			· · · · ·	
Cash Flows from Financing				
Activities				
Repayment net of finance leases /			(GEO)	
hire purchases Proceeds from borrowings		101,100	(659) 127,000	
Repayment of borrowings		(125,500)	(154,000)	
Dividends paid	27	(4,697)	(2,086)	
Net cash outflows used in		(1,001)	(2,000)	
financing activities		(29,097)	(29,745)	
_			, , , , ,	
Net (decrease) / increase in cash				
held		(6,661)	2,837	
Cash at the beginning of the half		0.040	4.004	
year	0.4	9,043	4,894	
Cash at the end of the half year	24	2,382	7,731	

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

## Note 1: Basis of preparation of half-year report

This general purpose interim financial report for the half year reporting period ended 30 December 2012 has been prepared in accordance with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Act 2001.

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 1 July 2012 and any public announcements made by The Reject Shop Limited during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act* 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

	Half '	Year
	2012 \$'000	2011 \$'000
Note 2: Revenue From Continuing Operation	IS	
Sales Revenue Sales of goods	327,518	292,794
Other Income Interest Income from insurance claims	27 3,167 3,194	27 2,066 2,093
	330,712	294,887
Note 3: Expenses Profit before income tax expense includes the	ne following expe	enses:
Interest and finance charges paid/payable	1,088	1,794
Depreciation and amortisation	6,750	5,679
Unrealised foreign exchange (gain)	(6)	(131)
Net (gain) on disposal of property, plant and equipment	(58)	(10)
Rental expenses relating to operating leases: Minimum lease payments Provision for rent escalations Rent paid on percentage of sales	40,560 499	36,891 189
basis	250	294
Employee benefits expenses	66,673	59,106
Note 4: Accounting for Insurance Claims		
Losses recognised in the Consolidated Statement which are the subject of insurance recoveries as	•	sive Income
Cost of sales Store expenses	13 70	1,702
Administrative expenses  Total insured expenses	83	2,066
•		_,
Recoveries from insurance claims relate to: Inventory write-offs	13	-
Loss of gross profits	3,084	615
Property, plant and equipment Expenses	- 70	163 1,288
<u> Ехропово</u>	3,167	2,066

<u> </u>	THE REJE	<u>CT SHOP LIMITEL</u> Half Yo	
		2012	ear 2011
		\$'000	\$'000
Note 5: Income Tax			
(a) Income tax expense Current tax		10,543	9,189
Deferred tax		(2,275)	(2,240)
Delened tax		8,268	6,949
			<u> </u>
Deferred income tax expense include	ed in		
income tax expense comprises: (Increase) in net deferred tax			
assets		(2,275)	(2,240)
doodo		(2,210)	(2,210)
(b) Numerical reconciliation of			
income tax expense to prima facie			
tax payable		20.226	00 500
Profit before income tax expense Tax at the Australian tax rate of 30%	(2011 –	28,326	23,502
30%)	(2011	8,498	7,050
Tax effect of amounts which are dedu	uctible in	,	,
calculating taxable income:			
Research and development		(230)	(101)
Under provided in prior years		8,268	6,949
onder provided in prior years			
Income tax expense		8,268	6,949
(c) Amounts recognised directly in Aggregate current and deferred tax a the reporting period and not recognis profit or loss but directly debited or crequity  Current tax – credited / (debited) directly equity	arising in sed in net redited in	204	(783)
(d) Tax (expense) / income relating	ı to items		
of other comprehensive income	, : :=:::=		
Cash flow hedges		194	(787)
		30 December	1 July
		2012	2012
	Note	\$'000	\$'000
Note 6: Current Assets – Cash			
Cash on hand	24	1,111	1,024
Cash at bank	24	1,301	8,019
		2,412	9,043
Note 7: Current Assets – Receivables			
Other debtors		89	308
Insurance receivable		770	5,296
		859	5,604

THE REJE	CT SHOP LIMITE	D
	30 December	1 July
	2012	2012
	\$'000	\$'000
	<b>4</b> 000	ΨΟΟΟ
Note 8: Current Assets – Inventories		
Inventory at cost	76,663	61,867
	399	·
Inventory at net realisable value		355
	77,062	62,222
Note 9: Current Assets – Other		
Prepayments	1,598	1,172
Other current assets	17	12
Other current assets		
	1,615	1,184
Note 10: Non-Current Assets – Property, Pla	nnt And Equipmen	t
Leasehold improvements		
At cost	37,929	33,243
Less accumulated depreciation	(14,646)	(12,837)
	23,283	20,406
Plant and equipment		
At cost	99,766	92,571
Less accumulated depreciation	(43,362)	(38,658)
	56,404	53,913
		00,010
Total property, plant and equipment	79,687	74,319
Note 11: Non-Current Assets – Deferred Tax	Assets	
Note 11. Non-Current Assets - Deterred Tax	ASSCIS	
The balance comprises temporary		
differences attributable to:		
Amounts recognised in profit or loss		
Employee benefits	3,379	2,715
Lease escalation	2,631	2,482
Non-deductible accruals	446	577
Inventories	762	998
Lease incentives	849	709
Sundry items	646	375
Employee share trust	325	289
Hedging reserve	194	<del>-</del>
	9,232	8,145
Set-off of deferred tax liabilities of consolidated entity pursuant to set off provisions:		
Depreciation	(811)	(813)
Sundry items	(2)	(3)
Insurance receivable	(231)	(1,589)
Hedging reserve	` ,	(119)
and a garage control	8,188	5,621
		0,021
Deferred tax assets expected to be recovered within 12 months Deferred tax assets expected to be recovered after more than 12	4,813	2,507
months	3,375	3,114
	8,188	5,621
	<del></del>	

THE REJEC	of SHOL LIMITE	עצ	
Note 12: Current Liabilities – Payables			
Unsecured liabilities			
Trade creditors	29,163	21,563	
Sundry creditors and accruals	8,605	4,901	
-	37,768	26,464	
Note 13: Current Liabilities – Borrowings			
Secured Liabilities			
Bank overdraft Commercial bills	30	- 19,400	
Commercial bills	30	19,400	
•		· · · · · · · · · · · · · · · · · · ·	
Note 14: Current Liabilities – Provisions			
Employee entitlements	8,828	9,332	
Note 15: Current Liabilities – Derivative Finar	soial Instruments		
	iciai instruments	•	
Forward foreign exchange contracts- cash flow hedges	249	(397)	
Note 16: Current Liabilities – Other			
Accrued expenses	9,100	6,039	
Deferred income	1,906 11,006	1,695 7,734	
-	11,000	7,754	
Note 17: Non-Current Liabilities – Borrowing	s		
Secured liabilities			
Commercial bills	7,000	12,000	
Note 18: Non-Current Liabilities – Provisions			
Employee entitlements	2,478	2,108	
Provision for rent escalation	8,771	8,272	
	11,249	10,380	
Note 19: Non-Current Liabilities – Other			
Deferred income	1,550	1,667	
•			
Note 20: Equity – Contributed Equity			
Movements in ordinary share capital			
		Issue	Contributed
		Price per share	Contributed Equity
Date Details	No. of sh	ares \$	\$'000
26 June 2011 Closing balance	26,033		3,366
15 July 2011 Exercise of performance ri		7,600 -	-
1 July 2012 Closing balance	26,071		3,366
1 August 2012 Exercise of performance ri	ynts 21	,050 -	-

26,092,220

30 December 2012 Closing balance

3,366

	30 December 2012 \$'000	1 July 2012 \$'000
Note 21: Equity – Reserves		
Capital profits reserve Share based payments reserve Hedging reserve – cash flow hedges	739 4,270 (175) 4,834	739 3,971 277 4,987
Note 22: Equity – Retained Profits		
Retained profits at the beginning of the financial period Net profit attributable to members of the	60,162	46,582
consolidated entity Dividends provided for or paid	20,058	21,923
Retained profits at reporting date	(4,697) 75,523	(8,343) 60,162
Note 23: Contingent Liabilities		
Estimates of the maximum amounts of contingent liabilities that may become payable:		
Letters of credit established for acquisition of goods for resale	-	55
ANZ Bank indemnity guarantee to landlords	1,438 1,438	1,298 1,353

## **Note 24: Cash Flow Information**

## **Reconciliation of Cash**

Cash at the end of the half year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

related items in the balance sheet as follows.		
	Half Y	ear
	2012	2011
	\$'000	\$'000
Reconciliation of cash flow from	<b>4</b> 000	Ψοσο
operations with profit from ordinary		
activities		
Profit from ordinary activities after income	20,058	16,553
tax		
Non-cash flows in profit from ordinary		
activities:		
Depreciation	6,750	5,679
	·	(10)
(Profit) on sale of property, plant and	(58)	(10)
equipment		
Non-cash share based expense	289	350
Tax credited directly to equity	10	4
Changes in operating assets and liabilities,		
net of effects of purchase and disposal of		
subsidiaries		
Decrease in receivables and other	4,314	3,909
	7,517	3,303
assets	(4.4.0.40)	(004)
(Increase) in inventories	(14,840)	(321)
Increase in trade and other creditors and		
other provisions	15,018	9,835
Increase in income tax payable	5,522	6,590
(Increase) in deferred taxes	(2,567)	(1,337)
Net cash provided by operations	34,496	41,252
Hot dadii provided by operations	07,700	71,202

### **Reconciliation of Cash**

Cash at the end of the half year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

Cash on hand	1,111	1,076
Cash at bank	1,301	6,812
Bank overdrafts	(30)	(157)
	2,382	7,731

	Half Year	
Note 25: Earnings per share	2012 Cents	2011 Cents
Basic earnings per share Diluted earnings per share	76.9 76.0	63.5 62.8
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	26,088,539	26,070,137
Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share	26,398,523	26,356,597
Note 26: Net Tangible Assets	30 December 2012 Cents	1 July 2012 Cents
Net tangible asset backing per ordinary share	320.9	262.8
Total shares outstanding as at end of period	26,092,220	26,071,170

	Half Year	
	2012 \$'000	2011 \$'000
Note 27: Dividends		
Fully franked final dividend paid on 15 October 2012 (2011: 10 October 2011)	4,697	2,086
Balance of franking account at half year adjusted for franking credits arising from payment of income tax and dividends recognised as receivables, franking debits arising from payment of proposed dividends and any credits that may be	44 047	22 072
prevented from distribution in subsequent years	41,047	33,873

### **Note 28: Segment Information**

The Reject Shop operates within the one reportable segment (retailing of discount variety merchandise). Total revenues of \$327,517,719 all relate to the sale of discount variety merchandise in the Company's country of domicile (Australia), in this single reportable segment. The Company is not reliant on any single customer.

### Note 29: Dividend Reinvestment Plan

The Company has established a dividend reinvestment plan which is not currently active.

## Note 30: Matters Subsequent to the End of the Half Year

No matters or circumstances have arisen since the end of the half year which have significantly affected or may significantly affect the operations of the consolidated entity, the results of operations, or the state of affairs of the consolidated entity in future financial years.

#### **DIRECTORS' DECLARATION**

In the directors' opinion:

- (a) the financial statements and notes set out on pages 7 to 18 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 30 December 2012 and of its performance, as represented by the results of it's operations and it's cash flows, for the half year ended on that date; and
- (b) there are reasonable grounds to believe that The Reject Shop Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

William J Stevens Chairman

Chris J Bryce Managing Director

Melbourne 20 February 2013



# Independent auditor's review report to the members of The Reject Shop Limited

#### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of The Reject Shop Limited, which comprises the consolidated statement of financial position as at 30 December 2012, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for The Reject Shop Limited (the consolidated entity). The consolidated entity comprises both The Reject Shop Limited and the entities it controlled during that half-year.

Directors' responsibility for the half-year financial report

The directors of The Reject Shop Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of an Interim Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 30 December 2012 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of The Reject Shop Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

PricewaterhouseCoopers, ABN 52 780 433 757

Freshwater Place, 2 Southbank Boulevard, SOUTHBANK VIC 3006, GPO Box 1331L, MELBOURNE VIC 3001 T+61 3 8603 1000, F+61 3 8603 1999, www.pwc.com.au



### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of The Reject Shop Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 30 December 2012 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

PricewaterhouseCoopers

**Daniel Rosenberg** 

Partner

Melbourne

20 February 2013