FINANCIAL REPORT FOR THE YEAR ENDED 1 JULY 2001

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#### DIRECTORS' REPORT

Your directors present their report on the company and its controlled entity for the financial year ended 1 July 2001.

The names of directors in office at any time during or since the end of the financial year are:

John Kenneth Fox

Barry Edward Saunders

Andrew Alexander Lockhart

John Shuster

Michael William Traill (Retired 13/06/2001)

Patrick Elliot (Resigned 22/08/2001)

Arnold Sloshberg

Robert Backwell (Appointed 13/06/2001)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

The consolidated profit of the economic entity for the financial year after providing for income tax and eliminating outside equity interests amounted to \$2,551,306.

A review of the operations of the economic entity during the financial year and the results of those operations found that during the year, the economic entity continued to engage in its principal activity, the results of which are disclosed in the attached financial statements.

No significant changes in the economic entity's state of affairs occurred during the financial year.

The principal activities of the economic entity during the financial year were in wholesaling and retailing of discount variety merchandise.

No significant change in the nature of these activities occurred during the year.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the economic entity, the results of those operations, or the state of affairs of the economic entity in future financial years.

Likely developments in the operations of the economic entity and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the economic entity.

The economic entity's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

The dividends paid or declared since the start of the financial year are as follows:

Fully franked dividend paid during the year

(a) Paid interim fully franked dividend of \$213.68 dollars per share franked at tax rate of 34%

\$1,300,000

(b) Paid final fully franked dividend of \$821.83 dollars per share franked at tax rate of 34%

\$5,000,000

Options that were granted over unissued shares in prior year by the economic entity, and oustanding at the end of the financial year are as follows:

Options granted by Reject Shop (Aust) Pty Ltd

- 89 options granted to Ronald Jones at an exercise price of \$2,528.09 per option to be exercised on or before 28 February 2005
- 89 options granted to Sloshberg Superannuation Fund at an exercise price of \$2,528.09 per option to be exercised on or before 4 January 2005
- 89 options granted to The Saunders Superannuation Fund at an excercise price of \$2,528.09 per option to be excercised on or before 4 January 2005
- 295 options granted to John Kenneth Fox at an excercise price of \$2,246.80 per option to be excercised on or before 1 July 2004.

Participation rights of option holder in share or interest issues: shares on a one for one basis

During or since the end of the financial year, the economic entity has given indemnity or entered an agreement to indemnify, or paid or agreed to pay insurance premiums as follows:

The Company has paid premiums to insure all directors and officers against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in their capacity of director of the company, other than conduct involving a willful breach of duty in relation to the company.

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Signed in accordance with	a resolution of the director	rs:
Director		,,,,,,
John Kenneth Fox		
Director		1414
Barry Edward Saunders		
Dated this	day of	20

# STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 1 JULY 2001

		Econom	ic Entity	Parent Entity	
	Note	2001	2000	2001	2000
		\$	\$	\$	\$
Revenues from ordinary activities					
Sales revenue		131,355,115	132,489,659	131,332,233	132,462,518
Other revenues from ordinary		505 110	C51 004	339,218	609,454
activities		505,112	651.094	339,218 131,671,451	133,071,972
		131,860,227	133,140,753	131,0/1,431	133,071,972
Expenses from ordinary activities,					
excluding borrowing costs expense					m 4 2 CA A IA
Cost of Sales		70,510,954	74,232,670	70,467,261	74,163,249
Other expenses from ordinary			7 + 7 7 1 1 1 M	cm 010 150	ድለ ኅባጥ ድቡብ
activities			**************************************		
					· · ·
Borrowing costs expense		516,303	309,33/	437,213	347,083
Profit from ordinary activities before					
income tax expense (income tax			4004 000	2 7 7 4 0 1 7	4.094.046
revenue)		3,806,271	4,014,599	3,754,817	4,034,048
Income tax revenue (income tax				// maa #aa\	71
expense) relating to ordinary activities		(1,254,965)	(1,594,677)	(1,232,723)	(1.586.778)
Profit from ordinary activities after					
related income tax expense (income			0.410.000	0 500 004	2 447 270
tax revenue)	3	2,551,306	2,419,922	2,322,094	2,447,270
Net profit from ordinary activities					
after income tax expense attributable				0 700 004	0.445.050
to the members of the parent entity		2,551,306	2,419,922	2,522,094	<u> </u>
Total changes in equity other than					
those resulting from transactions with				A 445 654	0.440.000
owners as owners	29	<u>2,551,306</u>	2,419,922	2,522,094	2,447,270
Other expenses from ordinary activities  Borrowing costs expense  Profit from ordinary activities before income tax expense (income tax revenue)  Income tax revenue (income tax expense) relating to ordinary activities  Profit from ordinary activities after related income tax expense (income tax revenue)  Net profit from ordinary activities after income tax expense attributable to the members of the parent entity  Total changes in equity other than those resulting from transactions with	3 29	57,026,699 127,537,653 516,303  3,806,271 (1.254,965)  2,551,306  2,551,306	54,324,147 128,556,817 569,337 4,014,599 (1,594,677) 2,419,922 2,419,922	57,012,158 127,479,419 437,215 3,754,817 (1,232,723) 2,522,094 2,522,094	54,327,592 128,490,841 547,083 4,034,048 (1.586,778) 2,447,270 2,447,270

## STATEMENT OF FINANCIAL POSITION AS AT 1 JULY 2001

		Econom	<b>Economic Entity</b>		Entity
	Note	2001	2000	2001	2000
		\$	\$	\$	\$
CURRENT ASSETS					
Cash assets	7	581,626	660,959	581,626	660,959
Receivables	8	376,877	394,448	1,193,853	2,006,597
Inventories	9	15,674,573	15,713,062	11,039,849	11,226,524
Other	10	1,069,436	679.044	691,014	175,830
TOTAL CURRENT ASSETS		17,702,512	17,447,513	13,506,342	14,069,910
NON-CURRENT ASSETS					
Other financial assets	11	-	щ.	1,200	1,200
Property, plant and equipment	13	12,371,654	11,675,873	12,371,654	11,675,873
Deferred tax assets	14	125,764	161,700	90,162	133,717
OTAL NON-CURRENT ASSETS		12,497,418	11.837.573	12,463,016	11,810,790
TOTAL ASSETS		30,199,930	29,285,086	25,969,358	25,880,700
CURRENT LIABILITIES					
Payables	16	4,785,634	4,443,625	2,420,643	2,081,395
Interest-bearing liabilities	17	10,520,382	3,772,611	9,199,647	3,392,165
Current tax liabilities	18	514,297	1,460,608	497,425	1,474,297
Provisions	19	1,241,932	1,317,690	1,241,932	1,317,690
Other	20	2,316,367	2,984,611	2,233,737	<u>2,725,344</u>
TOTAL CURRENT LIABILITIES		19,378,612	13,979,145	15,593,384	10,990,891
NON-CURRENT LIABILITIES					
Interest-bearing liabilities	17	1,230,266	2,372,212	1,230,266	2,372,212
Provisions	19	308,497	271,546	308,497	271,546
TOTAL NON-CURRENT					
LIABILITIES		1,538,763	2,643,758	1,538,763	2,643,758
TOTAL LIABILITIES		20,917,375	16,622,903	17,132,147	13,634,649
NET ASSETS		9,282,555	12,662,183	8,837,211	12,246,051
QUITY					
Contributed equity	21	3,365,123	2,996,057	3,365,123	2,996,057
Reserves	22	738,773	738,773	738,773	738,773
Retained profits	23	5,178,659	8.927,353	4,733.315	8,511,221
TOTAL EQUITY	29	9,282,555	12,662,183	8,837,211	12,246,051

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 1 JULY 2001

	Note	Econom	ic Entity	Parent Entity	
		2001	2000	2001	2000
		\$	\$	\$	\$
CASH FLOW FROM OPERATING ACT	<b>FIVITIES</b>	3			
Receipts from customers		131,648,985	132,930,084	131,626,103	132,902,943
Payments to suppliers and employees		(126,024,063)	(128,353,127)	(125,696,682)	(125,534,732)
Interest received		49,980	47,331	45,348	38,914
Borrowing costs paid		(516,303)	(569,337)	(437,215)	(547,083)
Income tax paid		(2,165,340)	(682,443)	(2,166,040)	(613,994)
Net cash provided by operating activities	27(b)	2,993,259	3,372,508	3,371,514	6,246,048
The case by a common state of the common state					
ASH FLOW FROM INVESTING ACT	IVITIES				
Proceeds from sale of property, plant and eq	uipment	14,258	90,884	14,258	90,884
Payment for property, plant and equipment	. 1	(2,743,741)	(4,687,206)	(2,743,741)	(4,687,206)
Net cash used in investing activities		(2,729,483)	(4,596,322)	(2,729,483)	(4,596,322)
CASH FLOW FROM FINANCING ACT	IVITIES				
Proceeds from share issue		369,066	-	369,066	-
Proceeds from borrowings		3,365,330	-	3,927,364	-
Repayment of borrowings		*	(1,421,847)	-	(3,223,837)
Dividends paid		(6,300,000)	_	(6,300,000)	
Net cash used in financing activities		(2,565,604)	(1,421,847)	(2,003,570)	(3,223,837)
Net decrease in cash held		(2,301,828)	(2,645,661)	(1,361,539)	(1,574,111)
Cash at beginning of year		(1,391,798)	1,253,863	(1,011,352)	562,759
Cash at end of year	27(a)	(3,693,626)	(1,391,798)	(2,372,891)	(1,011,352)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views and other authoritative pronouncements of the Australian Accounting Standards Board.

The financial report covers Reject Shop (Aust) Pty Ltd as an individual parent entity and Reject Shop (Aust) Pty Ltd and controlled entity as an economic entity. Reject Shop (Aust) Pty Ltd is a company limited by shares, incorporated and domiciled in Australia

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair value of consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

## 1) Principles of Consolidations

A controlled entity is any entity controlled by Reject Shop (Aust) Pty Ltd. Control exists where Reject Shop (Aust) Pty Ltd has the capacity to dominate the decision-making in relation to the financial and operating policies of another entity so that the other entity operates with Reject Shop (Aust) Pty Ltd to achieve the objectives of Reject Shop (Aust) Pty Ltd. Details of the controlled entity are contained in Note 12.

All inter-company balances and transactions between entities in the economic entity, including any unrealised profits or losses, have been eliminated on consolidation.

Where a controlled entity has entered or left the economic entity during the year its operating results have been included from the date control was obtained or until the date control ceased.

#### (b) Income Tax

The economic entity adopts the liability method of tax-effect accounting whereby the income tax expense shown is based on the profit from ordinary activities adjusted for any permanent differences.

Timing differences which arise due to the different accounting periods in which items of revenue and expense are included in the determination of accounting profit and taxable income are brought to account as either a provision for deferred income tax or as a future income tax benefit at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable.

Future income tax benefits are not brought to account unless realisation of the asset is assured beyond any reasonable doubt. Future income tax benefits in relation to tax losses are not brought to account unless there is virtual certainty of realisation of the benefit.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation, and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

#### (c) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include an appropriate proportion of freight expenses.

#### (d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

## Plant and equipment

Plant and equipment are measured on the cost basis.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

#### Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated on a straight line basis over their estimated useful lives to the entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of assets are:

Class of fixed asset	Depreciation rates	Depreciation basis
Leasehold improvements	8-27 %	Straight Line
Plant and equipment	8-30 %	Straight Line
Leased plant and equipment	20-36 %	Straight Line

#### ¿) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the entities within the economic entity are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives received under operating leases are recognised in the balance sheet as both an asset and liability and are brought into account as income over the initial term of the lease.

#### (f) Investments

Non-current investments are measured on the cost basis. The carrying amount of investments is reviewed annually by directors' to ensure it is not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the quoted market value for shares in listed companies or the underlying net assets for other non-listed corporations. The expected net cash flows from investments have not been discounted to their present value in determining the recoverable amounts.

## (g) Intangibles

#### Goodwill

Goodwill and goodwill on consolidation are initially recorded at the amount by which the purchase price for a business or for an ownership interest in a controlled entity exceeds the fair value attributed to its net tangible assets at date of acquisition. Both purchased goodwill and goodwill on consolidation are amortised on a straight line basis over the period of 10 years. The balances are reviewed annually and any balance representing future benefits the realisation of which is considered to be no longer probable are written off.

#### (h) Employee Entitlements

Provision is made for the economic entity's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the economic entity to employee superannuation funds and are charged as expenses when incurred.

#### (i) Cash

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

For the purposes of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than two months and net of bank overdrafts.

#### (i) Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Other revenue is recognised when the right to receive the the revenue has been established.

All revenue is stated net of the amount of goods and services tax (GST).

#### (k) Expenditure Carried Forward

Significant items of expenditure having a benefit or relationship to more than one accounting period are amortised over the periods to which they relate. The remaining balance in the accounts are shown at cost less amounts written off.

#### (1) Foreign Currency Translation

Foreign currency transactions during the year are recorded in Australian currency using the rate of exchange at the date of the transaction except where hedged prior to the date of transaction whereupon the hedge rate is used. Amounts receivable and payable in foreign currency using the rate of exchange ruling at that date.

The gains and losses from conversion of short-term assets and liabilities, whether realised or unrealised, are included in operating profit as they arise.

Costs or gains arising at the time of entering hedged transactions for the purchase and sale of goods and services, and exchange differences that occur up to the date of purchase or sale are deferred and included in the measurement of the purchase or sale.

#### (m) Comparative Figures

Transactions for the current year are based on 53 weeks trading as compared to 52 weeks trading in the prior year.

The prior year amounts reflected in the Cost of Sales are not directly comparable with the current year. The reason being that the prior year amounts include the 'Wholesale Sales Tax' which has been replaced by the 'Goods and Services Tax (GST)' in the current year.

Comparative figures where necessary have been reclassified in order to comply with presentation in the current year.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Economic	Entity	Parent Entity		
	2001	2000	2001	2000	
	\$	\$	\$	\$	
in explaining the financial performance					
Reduction in depreciation expenses arising from the reassessment of useful lives of fixed assets	392,525	-	392,525		
NOTE 4: INCOME TAX EXPENSE  The prima facie income tax payable on profit from ordinary activities is reconciled to the income tax expense as follows:  Prima facie tax payable on profit from ordinary activities before income tax at 34% (2000 - 36%)  Add:	1,294,132	1,445,256	1,276,638	1,452,257	
ax effect of:					
- Timing difference		<u>256,734</u> _	1 497 746	248,835	
	1,294,132	1,701,990	1,276,638	1,701,092	
Less:					
Tax effect of:	16,148	107,313	16,148	114,314	
- Permanent difference	23,019	107,010	27,767	1 2 T <sub>9</sub> -2 1 T	
- Timing difference			27,307		
Income tax expense attributable to profit from ordinary activities	1,254,965	1.594,677	1,232,723	1,586,778	
NOTE 5: REMUNERATION AND RETIREMEN  (a) Directors' remuneration	T BENEFITS				
(a) Directors remained					
Income paid or payable to all directors of each entity in the economic entity by the entities of which they are directors	765,459	531,768	•	**	
Income paid or payable to all directors of the arent entity by the parent entity and any related parties	-	-	765,459	531,768	
Number of parent entity directors whose income from the parent entity or any related parties was within the following bands:					
<del>-</del>			No.	No.	
\$1 - \$9,999			- 2	1	
\$10,000 - \$19,999			2 1	2	
\$50,000 - \$59,999			1	1	
\$80,000 - \$89,999 \$160,000			- -	1 1	
\$160,000 - \$169,999 \$240,000 - \$249,999			-	1	
			_	<u>.</u>	
\$270,000 - \$279,999 \$400,000 - \$409,999			1		
The names of directors of the parent entity who have					

The names of directors of the parent entity who have

held office during the financial year are:

John Kenneth Fox

Barry Edward Saunders

Andrew Alexander Lockhart

John Shuster

Michael William Traill (Retired 13/06/2001)

Patrick Elliot (Resigned 22/08/2001)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Economi		Parent E	
	2001 S	2000 \$	2001 \$	2000 \$
Arnold Sloshberg Robert Backwell (Appointed 13/06/2001)	<b>3</b>	<i>ਹ</i> ਾ	<b>y</b>	Ū
NOTE 6: DIVIDENDS  Paid interim fully franked dividend of 213.68 dollars per share franked at tax rate of 34%  Paid final fully franked dividend of 821.83 dollars per share franked at tax rate of 34%	1,300,000	-	1,300,000 5,000,000 6,300,000	-
alance of franking account at year-end adjusted or franking credits arising from payment of provision for income tax and dividends recognised as receivables, franking debits arising from payment of proposed dividends and any credits that may be prevented from distribution in subsequent years	7,715,827	8,540,957	7,284,682	8,155,700
NOTE 7: CASH ASSETS  Cash on hand Cash at bank	181,806 399,820 581,626	168,233 492,726 660,959	181,806 399,820 581,626	168,233 492,726 660,959
NOTE 8: RECEIVABLES				
CURRENT Other debtors	376,877	394,448	119,540	370,250
Amounts receivable from: - controlled entities - other controlled entities	-	**	1,074,313	1,636,347
NOTE 9: INVENTORIES				
Current				
Finished goods at cost Less provision for dimuntion in value	16,129,533 (454,960) 15,674,573	16,168,022 (454,960) 15,713,062	11,418,849 (379,000) 11,039,849	11,605,524 (379,000) 11,226,524

The accompanying notes form part of these financial statements. + 11 -

643,758

46,361

265,337

549,575

NOTE 10: OTHER ASSETS

CURRENT

Prepayments

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

	Note	Economi	ic Entity	Parent Entity		
		2001	2000	2001	2000	
		\$	\$	\$	\$	
Other current assets		425,678	129,469	425,677	129,469	
		1,069,436	679,044	<u>691,014</u>	175,830	
NON-CURRENT						
NOTE 11: OTHER FINANCIAL ASSETS	<b>.</b>					
NON-CURRENT						
Shares in controlled entities						
at cost	12			1,200	1,200	
otal other financial assets		**	-	1,200	1,200	
NOTE 12: CONTROLLED ENTITIES						
Subsidiary: TRS Trading Group Pty Ltd Country of incorporation: Australia Percentage owned 100% (2000 100%)						
NOTE 13: PROPERTY, PLANT AND EQ	UIPME	NT				
LEASEHOLD IMPROVEMENTS					- 100 000	
At cost		6,190,431	5,488,502	6,190,431	5,488,502	
Less accumulated depreciation		(3,085,790)	(2,735,659)	(3,085,790) 3,104,641	(2,735.659) 2,752,843	
		3,104,641	2,752,843	3,1,4,041	<u> </u>	
PLANT AND EQUIPMENT						
Plant and equipment		2 105 105	2 242 325	3,405,436	2,747,235	
At cost		3,405,436	2,747,235 (1,439,468)	(1,720,575)	(1,439,468)	
Less accumulated depreciation		(1,720,575) 1,684,861	1,307,767	1,684,861	1,307,767	
		1,084,601	1,501,701		. M. S. M	
Leased plant and equipment						
Capitalised leased assets at cost		1,670,956	1,514,141	1,670,956	1,514,141	
Less accumulated amortisation		(784,667)	(357,022)	<u>(784,667)</u>	(357.022)	
		886,289	1,157,119	886,289	1,157,119	
Motor vehicles						
At cost		584,663	510,791	584,663	510,791	
Less accumulated depreciation		(234,909)	(187,337)	(234,909)	(187.337)	
,		<u>349.754</u>	323,454	349,754	323,454	
m 1. 14 51 5 4		383,700	440,000	383,700	440,000	
Capitalised leased assets at cost Less accumulated amortisation		(106,290)	(72,682)	(106,290)	(72,682)	
Less accumulated antorusation		277,410	367,318	277,410	367,318	
Office equipment		32 38 70 M F M	000 710	<b>120161</b>	ገግፅ ሬተን	
At cost		258,363	228,613	258,363 (212,963)	228,613 (195,364)	
Less accumulated depreciation		(212,963)	(195,364) 33,249	45,400	33,249	
		45,400	33.477		34.34	
Computer equipment					1 500 150	
At cost		1,985,444	1,590,457	1,985,444	1,590,457	
Less accumulated depreciation		(866,056)	(737,165)	(866,056)	(737,165)	

The accompanying notes form part of these financial statements.  $\sim 12$  -

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

	Note	Economic Entity		Parent 1	Entity
		2001	2000	2001	2000
		\$	\$	\$	\$
		1,119,388	853,292	1,119,388	<u>853.292</u>
Furniture, fixtures and fittings					0.006.064
At cost		9,637,580	8,906,854	9,637,580	8,906,854
Less accumulated depreciation		<u>(4,733,669)</u>	(4,026,023)	(4,733,669)	(4,026,023)
•		4,903,911	4,880,831	4,903,911	4,880,831
Total plant and equipment		9,267,013	8,923,030	9.267,013	8,923,030
Total property, plant and equipment		12,371,654	11,675,873	12,371,654	11,675,873

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Econon	nic Entity	Parent	Entity
	2001	2000	2001	2000
	\$	\$	\$	\$

## (a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

of the content maneral year.				
	Leasehold imp	rovements	Plant & equ	ipment
	Economic	Parent	Economic	Parent
	Entity	Entity	Entity	Entity
	\$	\$	\$	\$
2001			1 207 767	1 207 7/7
Balance at the beginning of the year	2,752,843	2,752,843	1,307,767	1,307,767
dditions	701,929	701,929	662,921	662,921
Disposals		(0.50.101)	(1,303)	(1,303)
Depreciation expense	(350,131)	(350,131)	(284,524)	(284,524)
Carrying amount at end of year	<u>3,104,641</u>	3,104,641	1,684,861	1,684,861
	Leased plant and	d eaninment	Motor ve	hicles
	Economic Economic	Parent	Economic	Parent
	Entity	Entity	Entity	Entity
	\$	\$	\$	\$
	Ψ	-		
2001			COA 773	600 777
Balance at the beginning of the year	1,157,119	1,157,119	690,772	690,772
Additions	-	-	66,613	66,613
Disposals		-	(20,056)	(20,056)
Depreciation/amortisation expense	(270,830)	(270,830)	(110,165)	(110,165)
Carrying amount at the end of the year	<u> 886,289</u> _	886,289	627,164	627,164
	Office equ	ioment	Furniture fixture	s and fittings
	Economic	Parent	Economic	Parent
	Entity	Entity	Entity	Entity
	\$	\$	\$	\$
2001	22.240	33,249	4,880,831	4,880,831
Balance at the beginning of the year	33,249	29,749	730,726	730,726
Additions	29,749	(17,598)	(707,646)	(707,646)
Depreciation expense	(17,598)	(17,398) 45,400	4,903,911	4,903,911
Carrying amount at the end of the year	45,400	45,400	4,303,211	7,700,211

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

	Note	Economi 2001 S	ic Entity 2000 \$	Parent En 2001 S	tity 2000 \$
		.g	v	Computer ed Economic Entity \$	
2001 Balance at the beginning of the year Additions Depreciation expense Carrying amount at the end of the year				853,292 551,803 (285,707) 1,119,388	853,292 551,803 (285,707) 1,119,388
NOTE 14: DEFERRED TAX ASSETS The future income tax benefits comprise Timing differences		125,764 12	161,700 25,764	90,162 161,700 9	133,717 0,162
NOTE 15: INTANGIBLE ASSETS					
Goodwill at cost Less accumulated amortisation		202,553 202,553	202,553 202,553	202,553 202,553	202,553 202,553
NOTE 16: PAYABLES					
CURRENT Unsecured liabilities Trade creditors Sundry creditors and accruals		3,030,815 1,754,819 4,785,634	2,747,957 1,695,668 4,443,625	678,644 1,741,999 2,420,643	746,345 1,335,050 2,081,395
NOTE 17: INTEREST BEARING LIAB	ILITIES				
CURRENT Secured liabilities Bank overdrafts Bank loans Finance lease liability Hire purchase liability	24 24	4,275,252 5,500,000 404,445 340,685 10,520,382	2,052,757 1,000,000 378,630 341,224 3,772,611	2,954,517 5,500,000 404,445 340,685 9,199,647	1,672,311 1,000,000 378,630 341,224 3,392,165
NON-CURRENT Secured liabilities Lease liability Hire purchase liability Amounts payable to: - director-related parties	24 24	823,225 407,041 	1,255,845 747,726 368,641 2,372,212	823,225 407,041 —	1,255,845 747,726 368,641 2,372,212

Bank overdraft and bank loans are secured by:

Cross Guarantee and Indemnity between Reject Shop (Aust) Pty Ltd ABN 33 006 122 676 and TRS Trading

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

	Note	Economi	ic Entity	Parent E	Entity
	. 1000	2001	2000	2001 \$	2000 \$
Group Pty Ltd ABN 20 059 935 465 supported	i by:	\$	\$	<i>3</i>	r)
First Registered Company Charge (Mortgage I over all the assets and undertakings of the Reje (Aust) Pty Ltd ABN 33 006 122 676 (already h this to be a fixed and floating charge over all prand future assets, undertaking (including goods unpaid/uncalled capital of the company.	ct Shop eld)- resent				
First Registered Company Charge (Mortgage I over all the assets and undertakings of TRS Tra Group Pty Ltd ABN 20 059 935 465 (already is to be a fixed and floating charge over all pand future assets, undertaking (including goods unpaid/uncalled capital of the company.	nding held)- resent				
Letter of Set-Off by and on account of the Reje (Aust) Pty Ltd ABN 33 006 122 676 and TS To Group Pty Ltd ABN 20 059 935 465	ect Shop rading				
NOTE 18: TAX LIABILITIES					
CURRENT Income tax		514,297	1,460,608	497,425	1,474,297
NOTE 19: PROVISIONS					
CURRENT Employee entitlements	19(a)	1,241,932	1,317,690	1,241,932	1,317,690
NON-CURRENT Employee entitlements	19(a)	308,497	271,546	308,497	271,546
i) Aggregate employee entitlements liability	<del></del>	1,550,429	1,589,236	1,550,429	1,589,236
NOTE 20: OTHER LIABILITIES					
CURRENT Accrued expenses Deferred income	AMANA	1,880,158 436,209 2,316,367	2,539,055 445,556 2,984,611	1,797,528 436,209 2,233,737	2,279,788 445,556 2,725,344
NOTE 21: CONTRIBUTED EQUITY					
Paid up Capital 6,084 (2000 5,901) fully paid ordinary shares		3,365,123	2,996,057	3,365,123	2,996,057
NOTE 22: RESERVES Capital profits reserve	******	738,773	738,773	738,773	738,773
NOTE 23: RETAINED PROFITS					
Retained profits at the beginning of the financi	al	8,927,353	6,507,431	8,511,221	6,063,951
year Net profit (loss) attributable to members of the	entity	2,551,306	2,419,922	2,522,094	2,447,270

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

	Note	Economic	: Entity	Parent Entity	
	11000	2001	2000	2001	2000
		S	\$	\$	\$
Dividends provided for or paid		6,300,000	-	6,300,000	<u> </u>
Dividends provided for or paid	<del></del>	5.178.659	8,927,353	4,733,315	8,511,221
Retained profits at reporting date	<del>2000.</del>				
NOTE 24: CAPITAL AND LEASING CO	OMMITME	ENTS			
(a) Finance Leasing Commitments					
Payable					
- not later than one year		498,941	512,283	498,941	512,283
- later than one year and not later than f	ive vears	891,888	1,421,070	891,888	1,421,070
Minimum lease payments		1,390,829	1,933,353	1,390,829	1,933,353
Less future finance charges		163,159	298,878	163,159	<u> 298,878</u>
Total lease liability	_	1,227,670	1,634,475	1,227,670	1.634.475
Otal sease tradisity	<del></del>				
Represented by:					AMO 500
Current liability	17	404,445	378,630	404,445	378,630
Non-current liability	17 _	<u>823,225</u>	1,255,845	<u>823.225</u>	1,255,845
		1,227,670	<u>1,634,475</u> _	1,227,670	1,634,475
Leases are entered into as a means of fundi	ng the acqui	sition of producti	ve assets such as pla	nt & equipment, n	notor vehicles,
4 office equipment Event as detaile	d helow (if	`annlicable), rent	al payments are ge	enerally fixed and	i do not nave
antingant rantal obligations or escalation	clauses foth	er than in the eve	ent of payment defai	uit) or renewai/pu	renase options
(ather than the fair recidual value) Other t	han as detai	iled below (if app	icable), no lease arr	angements create	restrictions on
other financing transactions, however the	extent of ou	ntstanding lease o	bligations may be i	ncluded in the de	termination of
other debt covenants.		5			
other debt covenants.					
(1 × 1 × 1 × 1 × 1 × 1 × 1 × 1 × 1 × 1 ×					
(b) Hire purchase commitments					
Payable		400,219	377,599	400,219	377,599
- not later than one year	erio szamec	437,916	827,436 <u></u>	437,916	827,436

Payable - not later than one year - later than one year and not later than five years Minimum hire purchase payments Less future finance charges Total hire purchase liability	400,219	377,599	400,219	377,599
	437,916	827,436	437,916	827,436
	838,135	1,205,035	838,135	1,205,035
	90,409	116,085	90,409	116,085
	747,726	1,088,950	747,726	1,088,950
Represented by: Current liability 17 Non-current liability 17	340,685	341,224	340,685	341,224
	407,041	747,726	407,041	747,726
	747,726	1,088,950	747,726	1,088,950
(c) Operating Lease Commitments Non-cancelable operating leases contracted for but n capitalised in the accounts: Payable - not later than one year - later than one year and not later than five years - later than five years	15,785,568	13,423,598 29,504,914 1,017,666 43,946,178	15,785,568 25,876,095 158,144 41,819,807	13,423,598 29,504,914 1,017,666 43,946,178

## NOTE 25: CONTINGENT LIABILITIES

Estimates of the maximum amounts of contingent liabilities that may become payable:

Workcover claims by certain employees have been brought against the company. The actions are being defended by company's counsel.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Economic Entity		Parent Entity	
11000	2001	2000	2001	2000
	<b>.</b>	\$	\$	\$
Letters of credit established for acquisition of good		1,092,366		
for resale  ANZ Bank indemnity guarantee to landlords	1,176,880 542,473	382,693	542,473	382,693
ANZ Dank indemnity guarantee to functionas	1,719,353	1,475,059	542,473	382,693
·				
NOTE 26: RELATED PARTY TRANSACTIONS				
(a) Interest paid or payable to directors and director				
related entities under normal commercial terms an		26 964	2 121	36,864
conditions	3,131	36,864	3,131	50,804
(b) Consulting fees paid or payable to director related				
entities under normal commercial terms and	40.000	105 004	40.000	125,094
conditions	40,000	125,094	40,000	123,074
(c) Rent paid or payable to director related entities				40 " 00 "
under normal commercial terms and conditions	114,347	105,297	114,347	105,297
(d) Out of pocket expenses paid to directors and				
director related entities	28,805	48,281	28,805	48,281
(e) Lease payout to director related entities	-	36,814	-	36,814
(f) Legal fees paid or payable to director related entities	es -	- 12	0,000	*
	368,641		368,641	-
(g) Loan repaid to a director related entity	300,041		500,041	
NOTE 27: CASH FLOW INFORMATION				
(a) Reconciliation of Cash				
Cash at the end of the financial year as shown in the				
statements of cash flows is reconciled to the related items in the statement of financial position as				
)llows:				
	181,806	168,233	181,806	168,233
Cash on hand Cash at bank	399,820	492,726	399,820	492,726
Bank overdrafts	(4,275,252)	(2,052,757)	(2,954,517)	(1.672.311)
	(3,693,626)	(1,391,798)	(2,372,891)	(1,011,352)
(b) Reconciliation of Cash Flow from operations with				
profit from ordinary activities				
Profit from ordinary activities after Income Tax	2,551,306	2,419,922	2,522,094	2,447,270
Non-cash flows in profit from ordinary activities				
Amortisation of leased assets	328,524	181,771	328,524	181,771
	1,698,077	1,865,295	1,698,077	1,865,295
Depreciation Charges to provisions	-	366,696	-	390,408
Write-off of obsolete stock		379,000	_	379,000
	25,101	184,379	25,101	184,379
Loss on sale of property, plant and equipment		10-1,0 / /		w w 13w 12
Changes in assets and liabilities, net of effects of purc	hase			
and disposal of subsidiaries  Decrease in receivables	17,571	12,188	250,710	-
Decrease in receivances	4 F 3 W F A	1. W <sub>3</sub> 1. U U	,o	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Not	te Econon	tic Entity	Parent :	Entity
	2001	2000	2001	2000
	\$	\$	\$	\$
(Increase) in other assets	(390,392)	(403,478)	(515,184)	(110,115)
Decrease in inventories	38,489	17,386	186,675	1,046,232
(Decrease) in payables	(326,235)	(2,562,885)	(152,359)	(1,110,976)
Increase/(decrease) in income tax payable	(946,311)	999,524	(976,872)	1,067,973
(Increase) / decrease in deferred taxes	35,936	(87,290)	43,555	(95,189)
Increase/(decrease) in provisions	(38,807)		(38,807)	
Net Cash provided by operations	2,993,259	3,372,508	<u>3,371,514</u>	6,246,048

#### (c) Credit stand-by arrangement and loan facilities

The company has a total bank facility of \$28,662,000. Included in the facility is a seasonal interchange facility totalling \$9,000,000 which is repyable by 31 December 2001.

As at 1 July 2001, the standard bank facility of \$28,662,000 remains. The used portion of this facility totals \$9,904,439 while \$18,757,561 remains unused.

#### **NOTE 28: FINANCIAL INSTRUMENTS**

#### (a)Financial instruments

#### (i) Derivative Financial Instruments

Derivative financial instruments are used by the economic entity to hedge exposure to exchange rate risk associated with foreign currency borrowings and interest rate risk associated with movements in interest rates which impact on the borrowings of the economic entity. The derivative financial instruments used by the entity are not recognised in the financial statements. Transactions for hedging purposes are undertaken without the use of collateral as only reputable institutions with sound financial positions are dealt with.

## (ii) Unrecognised financial instruments

## (A)Forward Exchange Contracts

The economic entity enters into forward exchange contracts to buy and sell specified amounts of foreign currency in the future at stipulated exchange rates. The objective in entering the forward exchange contracts is to protect the economic entity against unfavourable exchange rate movements for both the contracted and anticipated future sales and purchases undertaken in foreign currencies.

The accounting policy in regard to forward exchange contracts is detailed in note 1(1)

At balance date, the details of outstanding forward exchange contracts are:

Sell Australian Dollars	Buy United States Dollars		Average Exchange Rate	
Settlement	2001	2000	2001	2000
~ # **** **** **** **** **** **** ****	\$	\$	\$	\$
Less than 6 months	8,699,269	7,976,000	0.52	0.57
Sell Australian Dollars	Buy Pounds	Sterling		
Settlement Less than 6 months	953,959	-	0.37	-

#### (b) Interest Rate Risk

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Econon	nic Entity	Parent Entity		
	2001	2000	2001	2000	
	\$	\$	\$	\$	

The economic entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

	Weighted Effective In	Average	Floating Is Rate		Fixed Intere Maturing With	
	%	%	\$	\$	\$	\$
	2001	2000	2001	2000	2001	2000
Financial Assets	2001					
Cash	4.50	3.60	581,626	660,959	ж	*
Financial Liabilities	4150	5.00 =				
ank loans and overdrafts	5.60	6.30	_	<b>#</b>	9,775,252	3,052,757
	6.98	5.71	•	м	340,685	341,224
ire purchase liabilities	10.50	10.50	_	_	404,445	378,630
Lease liabilities Total Financial Liabilities	10.50	10.50 _	<u> </u>	-	10,520,382	3,772,611
				Fixed Interest R	ate Maturing	
			1 to :		Over	
			Year		5 Year	
			\$	<b>S</b>	\$	\$
			2001	2000	2001	2000
			2001	2000		
Financial Assets						
Financial Liabilities			407,041	747,726	<b></b>	-
Hire purchase liabilities			823,225	1.255,845	-	-
Lease liabilities Total Financial Liabilities		-	1,230,266	2,003,571	-	*
10tai Financiai Liaoinnes		=	<u></u>	THE REAL PROPERTY.		
			Non-inte	erest	Tota	l
			Beari			
			\$	\$	\$	\$
			2001	2000	2001	2000
rinancial Assets						
_ash			<u>.</u>	-	581,626	660,959
Receivables			376,877	394,448	<u> 376,877</u> _	<u> 394,448</u>
Total Financial Assets		_	376,877	394,448	958,503	1,055,407
Financial Liabilities		ž	-			
Bank loans and overdrafts			<b></b>	-	9,775,252	3,052,757
Trade and sundry creditors			4,785,634	4,443,625	4,785,634	4,443,625
Hire purchase liabilities			**	- ´-	747,726	1,088,950
Lease Liabilities			_	wi	1,227,670	1,634,475
Total financial liabilities		•	4,785,634	4,443,625	16,536,282	10,219,807
Total illiancial nationales		3	- Carrier - Carr			

#### (c) Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount of those assets, net of any provisions for doubtful debts of those assets, as disclosed in the statement of financial position and notes to the financial statements.

Credit risk for derivative financial instruments arises from the potential failure by counterparties to the contract to meet their obligations. The credit risk exposure to forward exchange contracts is the net fair value of these contracts.

The economic entity does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### (d) Net Fair Values

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 1 JULY 2001

Note	Econon	iic Entity	Parent Entity	
	2001	2000	2001	2000
	\$	\$	\$	\$

For other assets and other liabilities the net fair value approximates their carrying value.

No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments, forward exchange contracts and interest rate swaps.

Financial assets where the carrying amount exceeds net fair values have not been written down as the economic entity intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the statement of financial position and in the notes to the financial statements.

#### **OTE 29: EQUITY**

Total equity at the beginning of the financial year	12,662,183	10,242,261	12,246,051	9,798,781
Total changes in equity recognised in the Statement of Financial Performance	2,551,306	2,419,922	2,522,094	2,447,270
Transactions with owners as owners - Contributions of equity - Dividends Total equity at the reporting date	369,066 (6,300,000) 9,282,555	12,662,183	369,066 (6,300,000) 8,837,211	12,246,051

#### **NOTE 30: REVENUE COMMITMENT**

#### JOTE 31: COMPANY DETAILS

The registered office of the company is: Reject Shop (Aust) Pty Ltd 5 St Kilda Road St Kilda Vic 3182

The principal place of business is: Reject Shop (Aust) Pty Ltd Cnr Lloyd & Lennon Streets West Melbourne Vic 3003

## DIRECTORS' DECLARATION

The directors of the company declare that:

- 1. The financial statements and notes, as set out on pages 3 to 25:
  - (a) comply with Accounting Standards and the Corporations Law; and
  - (b) give a true and fair view of the financial position as at 1 July 2001 and performance for the year ended on that date of the company and economic entity.
- 2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director	John Kenneth Fox	
Director	Barry Edward Saunders	
Dated this	day of	20

## INDEPENDENT AUDIT REPORT TO THE MEMBERS OF REJECT SHOP (AUST) PTY LTD

#### Scope

We have audited the financial report of Reject Shop (Aust) Pty Ltd for the financial year ended 1 July 2001 comprising of the Directors' Declaration, Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows and notes to the financial statements.

The financial report includes the consolidated financial statements of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year. The company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting stimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements so as to present a view which is consistent with our understanding of the company's and consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

#### **Audit Opinion**

In our opinion, the financial report of Reject Shop (Aust) Pty Ltd is in accordance with:

- (a) the Corporations Law, including:
  - (i) giving a true and fair view of the company's and consolidated entity's financial position as at 1 July 2001 and of their performance for the year ended on that date; and
  - (ii) complying with Accounting Standards and the Corporations Regulations; and
- (b) other mandatory professional reporting requirements.

Lowe Lippmann
Lhartered Accountants
5 St Kilda Road
St Kilda Victoria 3182

Philip Behr Partner 29 August 2001 St Kilda

#### REJECT SHOP (AUST) PTY LTD ABN 33 006 122 676

## DISCLAIMER TO THE MEMBERS OF REJECT SHOP (AUST) PTY LTD

The additional financial data presented on pages 29 - 30 is in accordance with the books and records of the economic entity which have been subjected to the auditing procedures applied in our statutory audit of the economic entity for the year ended 1 July 2001. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Reject Shop (Aust) Pty Ltd) in respect of such data, including any errors of omissions therein however caused.

Lowe Lippmann
Chartered Accountants
5 St Kilda Road
' Kilda Victoria 3182

Philip Behr Partner 29 August 2001 St Kilda

# PRIVATE INFORMATION FOR THE DIRECTORS ON THE 2001 FINANCIAL STATEMENTS

	Note	Economic Entity		Parent Entity	
		2001	2000	2001	2000
		\$	\$	\$	\$
INCOME					
INCOME Sales income		131,355,115	132,489,659	131,332,233	132,462,518
LESS COST OF GOODS SOLD					
Opening inventory		15,713,062	16,109,448	11,226,524	12,651,756
Purchases	-	67,486,236	70,912,220	67,318,364	69,876,394
		83,199,298	87,021,668	78,544,888	82,528,150
Less Closing inventory	-	15,674,573	15,713,062	11,039,849	11,226,524
Total Cost of Goods Sold	-	67,524,725	71,308,606	67,505,039	71,301,626
GROSS PROFIT		63,830,390	61,181,053	63,827,194	61,160,892
OTHER OPERATING INCOME					
Interest		49,980	47,331	45,348	38,914
Foreign currency translation gains		132,437	20,800	•	•
Other income		322,695	582,963	293,870	570,540
Total other operating income		505,112	651,094	339,218	609.454
TOTAL INCOME		64,335,502	61,832,147	64,166,412	61,770,346
LESS EXPENSES					
Accounting fees		_	2,419	-	2,419
Advertising		3,148,327	3,058,427	3,133,331	3,054,826
Amortisation		328,524	181,771	328,524	181,771
Audit fees		106,767	105,751	106,767	105,751
Bad debts		<b>m</b>	10,200	**	WH.
Bank charges		717,267	650,360	731,874	667,546
Cleaning		524,523	437,038	524,523	437,038
Computer expenses		512,151	795,385	512,151	795,385
Consultancy fees		366,228	359,317	356,421	359,317
Depreciation		1,698,077	1,865,295	1,698,077	1,865,295
Directors' emoluments		80,000	116,692	80,000	116,692
Donations		435		435	=======================================
Electricity		881,955	737,336	881,955	737,336
Employees' amenities		42,479	29,925	42,479	29,925
Entertainment expenses		10,582	2,788	10,582	2,788
Fines and penalties		6,454	9,636	6,454	9,636 (109)
Foreign currency translation losses		2.086.220	(109)	4 2,962,222	2,482,623
Freight and cartage		2,986,229	2,545,064	69,254	95,834
Fringe benefits tax		69,254	95,834 130,164	110,550	130,164
General expenses		110,550	95,242	110,550	95,242
GST Compliance		799,220	466,812	799,220	466,812
Hire of plant and equipment		(80,773)	293,189	(80,773)	293,189
Holiday pay		947,048	672,084	947,048	672,084
Insurance		516,303	569,337	437,215	547,083
Interest paid		12,550	12,481	12,550	12,481
Leasing charges		115,592	133,529	113,532	133,529
Legal costs		41,966	97,219	41,966	97,219
Long service leave Loss on disposal/revaluation of non current		12,500	2 1 gmm n 2		,
assets		25,101	184,379	25,101	184,379
Medical supplies		8,706	7,541	8,706	7,541
These financial stateme	nts should	,	•	•	

These financial statements should be read in conjunction with the attached Disclaimer.

# PRIVATE INFORMATION FOR THE DIRECTORS ON THE 2001 FINANCIAL STATEMENTS

Note	<b>Economic Entity</b>		Parent Entity	
	2001	2000	2001	2000
	\$	\$	\$	\$
Motor vehicle expenses	229,963	166,357	229,963	166,357
Packing materials	405,956	520,186	405,956	520,186
Payroll tax	1,552,090	1,453,886	1,552,090	1,453,886
Permits, licenses and fees	7,929	8,670	7,929	8,730
Postage	394,090	305,952	394,090	305,952
Printing and stationery	18,104	22,258	18,104	22,258
Rates and taxes	543,508	411,809	543,508	411,809
Rent	14,538,744	13,090,071	14,538,744	13,090,071
Repairs and maintenance	386,498	490,742	386,498	490,742
Research and development costs	2,435	490	150	490
Salaries and wages	24,670,371	23,823,144	24,670,371	23,823,144
Security costs	424,038	239,886	424,038	239,886
how expenses	21,264	32,319	21,264	32,319
taff training and welfare	188,320	387,591	188,320	387,591
Stocktaking expenses	210,661	77,363	210,661	77,363
Subscriptions	20,646	19,864	20,646	19,864
Superannuation	1,815,583	1,069,356	1,815,583	1,069,356
Telephone	463,613	844,174	463,613	844,174
Travelling expenses	522,660	658,098	522,660	658,098
Uniforms	22,269	55,740	22,269	55,740
Waste disposal	114,970	73,067	114,970	73,067
Workshop expenses	***	22,419	-	22,419
Writedowns		379,000		379,000
TOTAL EXPENSES	60,529,231	57,817.548	60.411.595	57,736,298
OPERATING PROFIT BEFORE INCOME TAX	3,806,271	4,014,599	3,754,817	4,034,048
Income tax expense	1,254,965	1,594,677	1,232,723	1,586,778
OPERATING PROFIT AFTER INCOME TAX	2,551,306	2,419,922	2,522,094	2,447,270