### SMART MARKETER

BY M.POOJITHA

#### **Problem Statement**

In today's Busy Life, Everyone wants solutions with one simple touch. But where as some of the complex problems in Marketing and Sales such as Identifying requirements from Request for Quotation, Tender documents and Customer clarifications requires lot of time, manual and paper work.

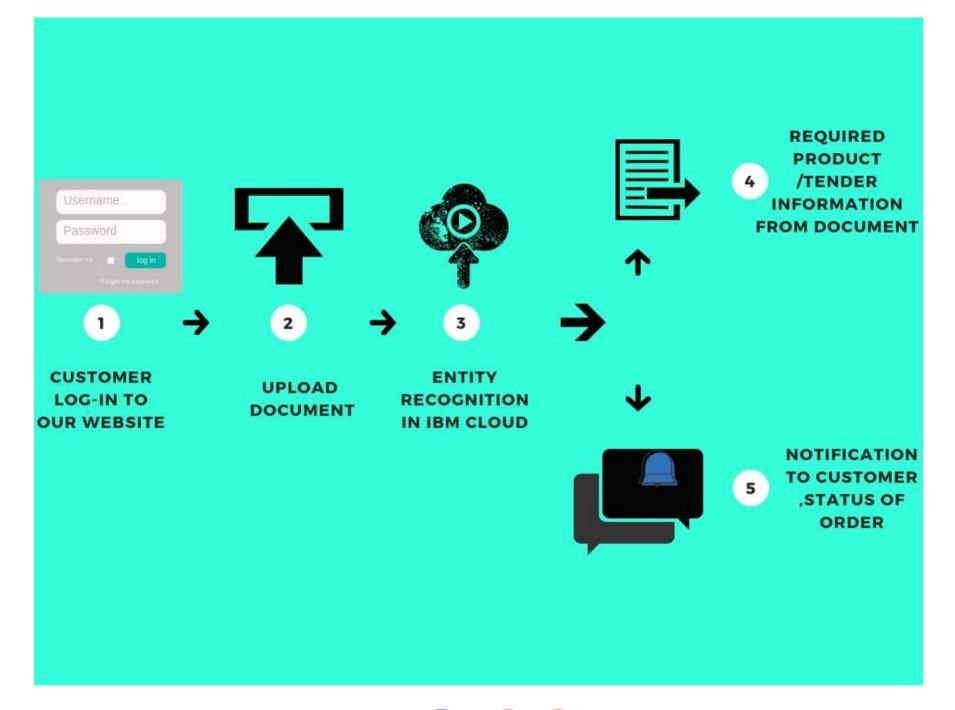
Automated applications can help them, by giving more intelligent customer service technology using IOT.



#### Solution

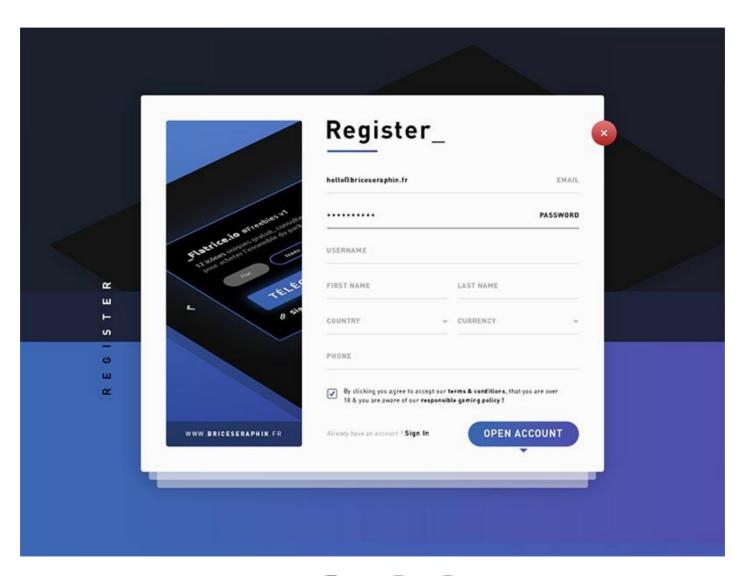
- 1. A document will be uploaded through Web application on an authorised page which will display after login.
- 2. File upload function will initiate the given document to IBM CLOUD, required keywords / entities from the document are extracted using NAMED ENTITY RECOGNITION.
- 3.Based on these keywords a text document is generated regarding relative information and a notification is sent to the customer showing the status of order.





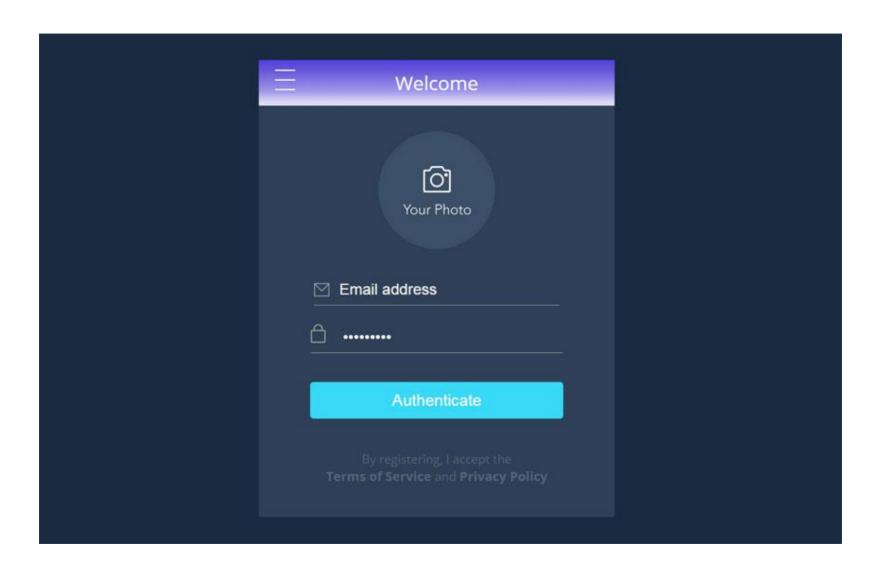
### **TECHGIG**

#### Step1: Authentication of User /Client



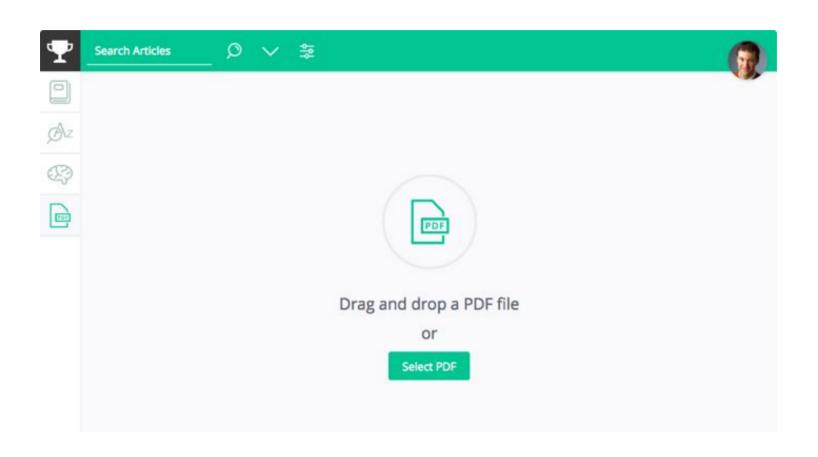


#### Step1.2: Login page for User /Client



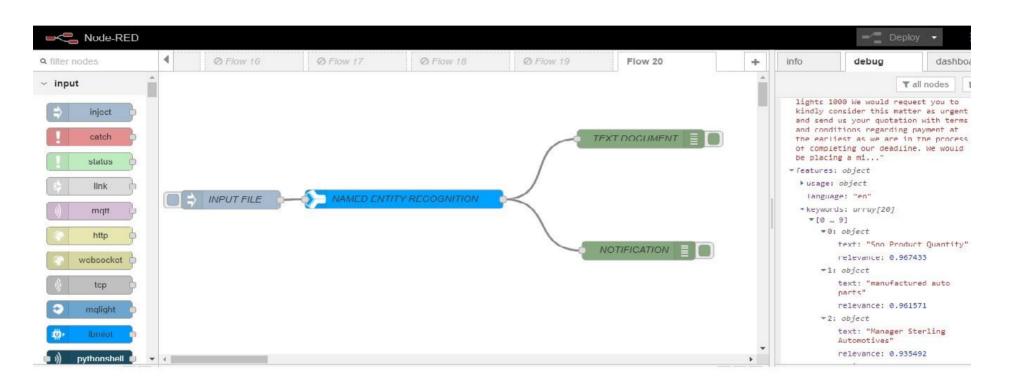


#### **Step 2: Upload Request for Quote PDF**



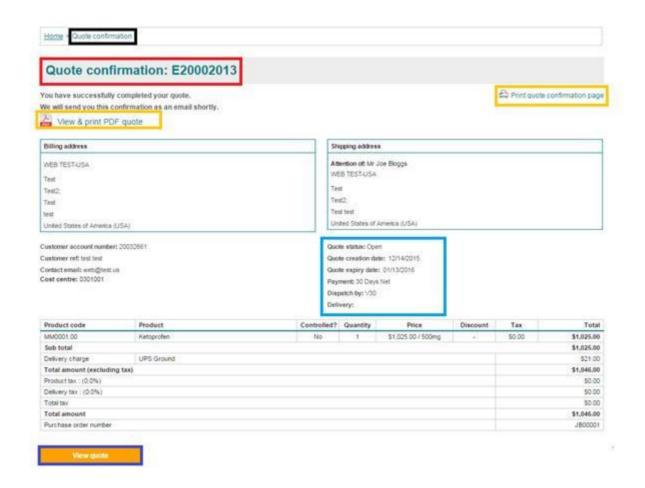


#### Step 2.1: NER using IBM cloud



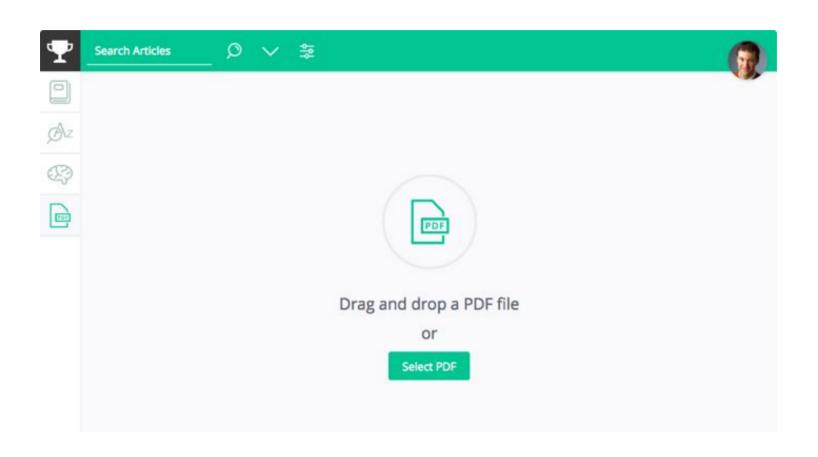


### Step2.2 : Results for Required data which is extracted from document



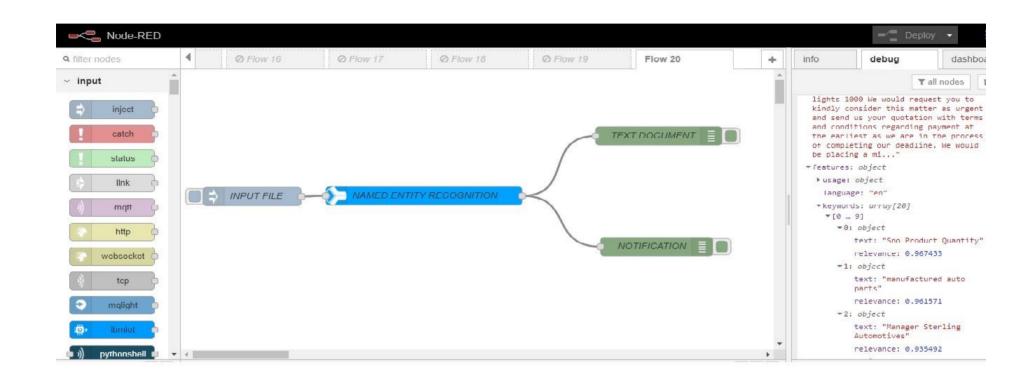


#### **Step 3: Upload Tender PDF**



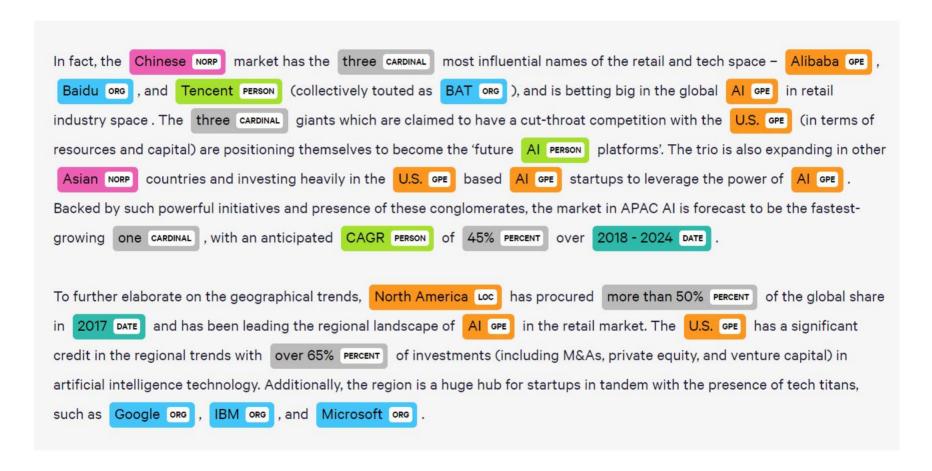


#### Step 3.1: NER using IBM cloud



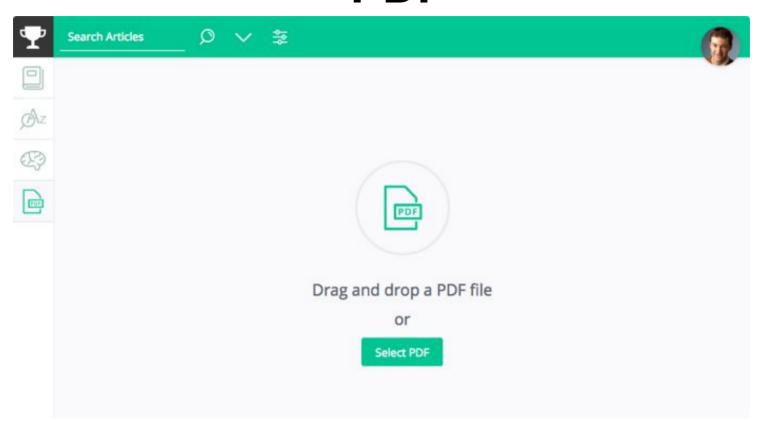


### Step 3.2 : Results for Required data which is extracted from document



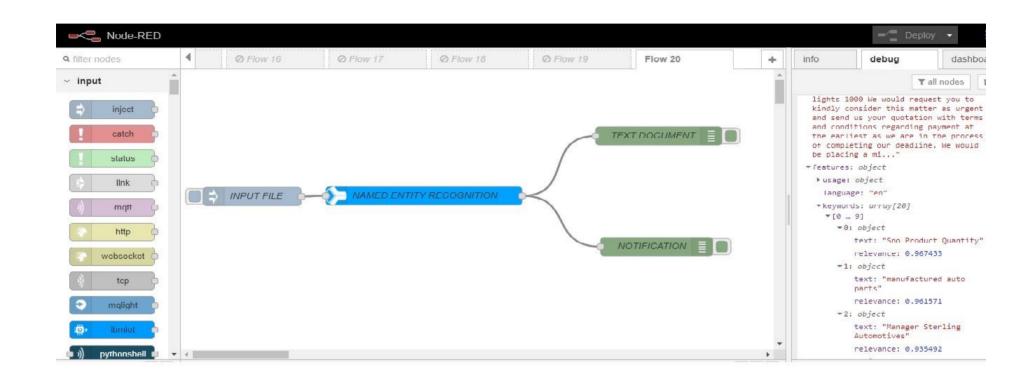


### Step 4: Upload Customer Clarification PDF





#### Step 4.1: NER using IBM cloud



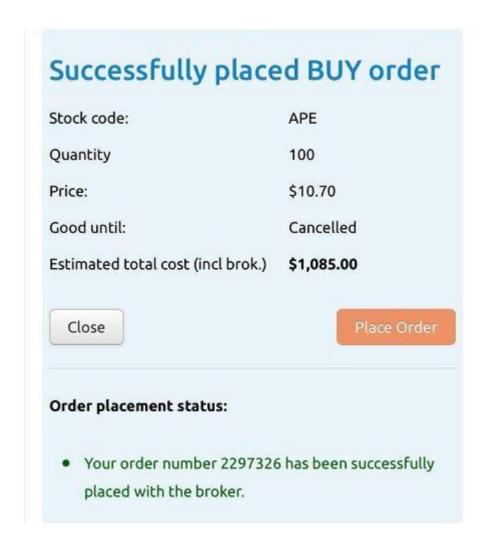


## Step 4.2 : Results for Required data which is extracted from document





## Step 5 : Notification to Client / Order Status





### Technology/Tool/Cloud Stack

- WEBSITE
- IBM CLOUD
- NODE RED
- NAMED ENTITY RECOGNITION
- NOTIFICATION / ALERT



# Why your solution should be considered for the final round

User Friendly

Low cost solution

Time saving



### THANK YOU

