

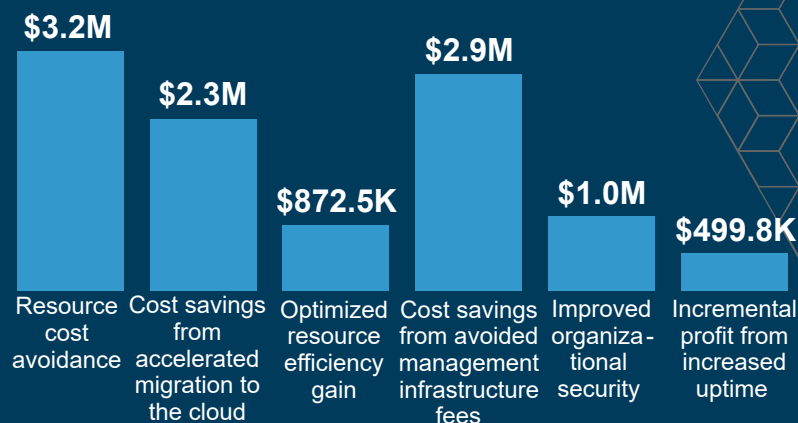
The Total Economic Impact™ Of AWS Managed Services

FORRESTER®

Through six customer interviews and data aggregation, Forrester concluded that AWS Managed Services has the following three-year financial impact.

SUMMARY OF BENEFITS

Three-year risk-adjusted



243%
ROI

\$7.7M
NPV

\$10.8M
BENEFITS PV

AWS MANAGED SERVICES BY THE NUMBERS

10 full-time cloud engineers for three years

resource cost avoidance when using AMS to conduct migration efforts

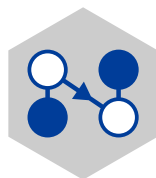


12 months

data center cost savings from accelerated migration to the cloud

63%

reduction in the cost of a security breach



VOICE OF THE CUSTOMER

“We look at several managed service providers, but we had to ask ourselves, ‘In what scope do you bring them in to run, to build the cloud infrastructure landing zone? Do you bring them in for migration? Do you bring them in for cloud operations?’ AMS offered all three of those.”

IT director of operations, manufacturing

“The environment is monitored by AMS. If anything happens, they will start a case and we will see that they’ve got it, that they’re working on it, and all of the case notes as they’re working on it. We’re continually kept up to date. It’s tens of issues per month, and it’s significant that we don’t have to do that 24/7 monitoring of the environment.”

Executive general manager for infrastructure cloud workplace, financial services



This document is an abridged version of a case study commissioned by AWS titled: The Total Economic Impact Of AWS Managed Services, February 2020.

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full study**