# Matthew Urian

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#### **BRAND STATEMENT**

Passionate out web development and learning new information with experience in HTML, CSS, JavaScript, jQuery, Bootstrap, Firebase, Ionic Mobile Framework, Node Js. Seeking to attain a position that will hone my skills as a web developer which will allow me the opportunity to provide superb service and further the goals of the company.

## **TECHNICAL SKLLS**

HTML, CSS, JavaScript, jQuery, Bootstrap, Firebase, Json, Firebase, MySQL, Ionic Mobile Framework, Node.Js, Sequlize, Handlebars, Mongo.

# **APPLICATIONS CONSTRUCTED**

### **Crystal Collectors**

- An interactive game app for web browsers.
- Built front end in JavaScript.
- https://popcopy.github.io/unit-4-game/

#### **Trivia Game**

- Multiple-choice trivia game.
- Built front end in JavaScript for the logic and jQuery to manipulate HTML.
- https://popcopy.github.io/TriviaGame/

# Gif-tastic

- A dynamic web page that populates with gifs of your choice.
- Built front end in JavaScript and jQuery for the logic, access gif through GIPHY API.
- https://popcopy.github.io/GifTastic/

## **EXPERINCE**

# Insurance analyst, New York Life Insurance, Co. February 2016 – Present

- Process service requests related to disbursements of loans, dividends, partial withdrawals.
- Review Trusts, POAs and other court documents to confirm proper authorization to process transaction requested.

# Inbound Commercial Direct Sales Representative, <u>S&P Data</u>, October 2015 – February 2016

- Facilitate sales of all products and services according to the client's needs.
- Establish guidelines for presenting services to new and existing customers.

# Heating, Ventilation and Air Conditioning (HVAC) Dispatcher and Technician, K. Company, July 2013 – September 2015

- Helped technicians to troubleshoot problems, requisition supplies, and completed work orders.
- Reviewed time sheets and work orders submitted by technicians to document job details for billing purposes.
- Fielding & responded to customers billing inquiries and acted as a liaison between the accounting department & technician to address billing questions.

# Direct Sales Representative (DSR), *Time Warner Cable*, March 2011- July 2013

• Acquired appointments, conducted field sales calls, assessed and analyzed prospective customers need to provide product and service solutions, attained contracts. Formulated personal sales plan to improve sales.

# Owner, Matt Allen Contracting, May 2007- March 2011

• Provided soil disposal services for environmentally impacted soils for remediation contractors. Managed client and account relationships. Managed administrative and financial records.

# Environmental Technician, BJAAM Environmental, Inc. July 2000- May 2007

• Technical assistance during slug tests, ground water yield tests, solid waste landfill detection monitoring, remediation systems implementation, and site surveys

#### **EDUCATION**

- Case Western Reserve University Cleveland, Ohio Web Development, Excepted Graduation April 2019
- Kent State University -Kent, Ohio- Bachelor's in Business Administrations, Graduated December 2011
- Stark State College -North Canton, Ohio- Associate's Degree in Heating, Ventilation, and Air Conditioning, Graduated May 2007