Matthew Urian

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BRAND STATEMENT

Passionate about web development and learning new information with experience in HTML5, CSS3, JavaScript, jQuery, Node.js, GIT, Github, Firebase, Bootstrap, Mediaqueries, APIs, JSON, REST, AJAX, MySQL, MongoDB, React, Heroku, various JS libraries, and the command line. Seeking to attain a position that will hone my skills as a web developer which will allow me the opportunity to provide superb service and further the goals of the company.

APPLICATIONS CONSTRUCTED

Crystal Collectors

- An interactive game app for web browsers.
- Built front end in JavaScript.
- Crystal Collector

Trivia Game

- Multiple-choice trivia game.
- Built front end in JavaScript for the logic and jQuery to manipulate HTML.
- https://popcopy.github.io/TriviaGame/

Gif-tastic

- A dynamic web page that populates with gifs of your choice.
- Built front end in JavaScript and jQuery for the logic, access gif through GIPHY API.
- https://popcopy.github.io/GifTastic/

EXPERINCE

Insurance analyst, New York Life Insurance, Co. February 2016 – Present

- Process service requests related to disbursements of loans, dividends, partial withdrawals.
- Review Trusts, POAs and other court documents to confirm proper authorization to process transaction requested.

Inbound Commercial Direct Sales Representative, <u>S&P Data</u>, October 2015 – February 2016

- Facilitate sales of all products and services according to the client's needs.
- Establish guidelines for presenting services to new and existing customers.

Heating, Ventilation and Air Conditioning (HVAC) Dispatcher and Technician, K Company, July 2013 – September 2015

- Helped technicians to troubleshoot problems, requisition supplies, and completed work orders.
- Reviewed time sheets and work orders submitted by technicians to document job details for billing purposes.
- Fielding & responded to customers billing inquiries and acted as a liaison between the accounting department & technician to address billing questions.

Direct Sales Representative (DSR), Time Warner Cable, March 2011- July 2013

• Acquired appointments, conducted field sales calls, assessed and analyzed prospective customers need to provide product and service solutions, attained contracts. Formulated personal sales plan to improve sales.

Owner, Matt Allen Contracting, May 2007- March 2011

• Provided soil disposal services for environmentally impacted soils for remediation contractors. Managed client and account relationships. Managed administrative and financial records.

Environmental Technician, BJAAM Environmental, Inc. July 2000- May 2007

• Technical assistance during slug tests, ground water yield tests, solid waste landfill detection monitoring, remediation systems implementation, and site surveys

EDUCATION

- Case Western Reserve University Certificate in Web Development, Graduated 2019
- Kent State University Bachelor's in Business Administrations, Graduated 2011
- Stark State College Associate's Degree in Heating, Ventilation, and Air Conditioning, Graduated 2007