



Starter Template

Pablo Cruz Example Company

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Introduction

HERE AT BITESIZE, OUR CUSTOMERS ARE OUR NUMBER ONE PRIORITY.

In business, sometimes it's hard to see the forest for the trees. You work hard every day to meet your customers' current needs and anticipate what they'll want in the future. You listen carefully, attend to your market, and watch your cash flow. You give your employees the best training and benefits that inspire loyalty. Example Company is a solid business with a good reputation - so what's next?

You outsource your cleaning, your accounting, your IT services, and your web presence. It makes good financial and business sense to bring in the experts so you can focus on what you do best. BiteSize is the provider of choice for big-picture organizational problem solving and creative growth strategy. We'll help you think about your business in a whole new way, bringing a fresh perspective to long-standing challenges and helping you envision - and achieve - a future with unlimited possibilities.

Our objective is to build on your considerable strengths to ensure that Example Company continues to be a leader in your industry.



I look forward to meeting with you to discuss next steps.

Michael Bluth

CEO, BiteSize

Maker



Did you know?

Personalized videos can pack a powerful punch in your proposals and increase close rates? It's a great way to summarize previous discussions and put a face to the deal. It also allows you to speak to any key decision-makers that may not have been involved in discussions up to this point.



Overview

"This is the perfect spot to include a customer testimonial or quote."

Your Biggest Fan's Name, Title @ Company

BiteSize's solutions don't come out of a box ready to plug and play. We pride ourselves on identifying your challenges quickly and designing strategies to address them, always keeping top of mind your business's need for minimal disruption.

We've been helping businesses for over 30 years, both here in this community and internationally. We know the landscape, we know your market, and we understand your industry.

Key Deliverables:

A unique company profile that will help your senior management team focus on goals and communicate them to the entire organization.

A customized solution tailored to Example Company's specific needs.

An implementation plan that takes into account the challenges of organizational change and sets benchmarks for success.

Implementation services and supports to help overcome obstacles and smooth the path as your solution is rolling out.

Ongoing project management and analytics that ensure benchmarks are met and tactics are modified to reflect your evolving needs.





Did you know?

Adding images to your proposals can increase your close rate by 23%.

Adding quotes and testimonials from clients provide an outside perspective and levels up your credibility for prospects.



Services We Offer

BiteSize offers a variety of services to meet your growing business needs. We get to know you - your strengths, challenges, history, and current needs - and we get to know your market. Together with your project lead and senior management team, we define the problem and create goals to solve it. We also offer support to your employees and customers so they feel confident about embracing change and growth.



EMPLOYEE SUPPORT SERVICES

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MARKETING IDEATION

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CUSTOMER ONLINE SUPPORT

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EDUCATION ENHANCEMENT

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BUSINESS MANAGEMENT

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Your Investment

SERVICES	PRICE	QTY	SUBTOTAL
Brand Identity Full brand review & rebrand			\$2,400
Business Concept Business strategy review			\$1,350
☐ Team Building Team building for 45-50 members	\$1,425/Month	1	\$1,425/Month
Marketing6-weeks of marketing with new brand			\$5,200
Social Media Create a social media campaign			\$800
Total			\$3,750

SPECIALTY	PRICE	QTY	SUBTOTAL
Onsite AuditorReview business practices	\$2,500/Month	2	\$5,000/Month
Marketing SpecialistWorkshop with your Marketing Team	\$1,250/Month	1	\$1,250/Month
Human ResourcesWorkshop with your HR Team	\$1,250/Month	1	\$1,250/Month
Total			\$0



Did you know?

Having interactive pricing options is a great way for the prospect to upsell themselves. You have several pricing options to choose from including fixed fees, unit/quantity fees, and hourly/monthly/annual fees. You can even set them as optional.



Let's Work Together

This Agreement, together with the following Attachments, constitute the entire Agreement between the parties with respect to the subject matter hereof, and as of the date this Agreement is executed by both Parties, shall supersede any previous agreements or understandings, written or oral, between the Parties. All modifications to the applicable Compensation arrangement shall be in writing and signed by both Parties and shall not supersede the terms of this Agreement.

The Agreement shall commence on Not yet accepted.

The total cost of the Proposal is \$3,750.00.

The timeline for this project shall be [six weeks].

Cancellation Terms - This Agreement may be terminated immediately by both parties, at any time without cause, complying with a thirty (30) days prior written notice. Material and equipment furnished under this proposal shall remain the property of the seller unit final payment has been received.



We look forward to working with you!



Did you know?

Proposals with electronic signatures are 3.4 times more likely to close!

Even if you don't know who's holding the deal's fate in their hands, you can use unassigned signatures to speed up the process and legally lock it down.



Other Tips & Tricks

Here are a few more important features you'll want to keep in mind as you build out a solid foundation for your templates.

This section is meant to be deleted from the current template but will remain in the library if you ever need to reference it.



Locking Elements and Layers

Keep your content and templates safe from accidental edits by locking elements like shapes, images, repeaters, and more. Reps can easily update their deal documents without worrying about making messy mishaps. <u>Learn more.</u>



Roles & Permissions

Stop documents from going out with costly mistakes by setting up the proper permissions and user roles to maintain control. When reps only have access to what is needed, they can design deals faster and the room for (costly) error is drastically reduced. Learn more.



Sections

Content management plays a critical role in keeping your documents and workflow intact. <u>Learn more</u> about your section options (page flow vs. static) and how to add, remove, save, recover and duplicate these key document building blocks.



Mass Template Updating

When it comes time to make updates to your templates, don't worry about the manual lift. We've set up a feature that let's you apply changes across your template quickly and easily. So when legal comes with a change to your T&C's, we've got you covered. Learn more.



Variables

Use these automatic data populators to save you time and eliminate the room for error in your documents. Use common variables like company name and contact name or set up your own custom fields so your deals maintain detail integrity. Learn more.





Professional Onboarding Services

Get your template designs set up in a snap.

If you don't have the time to build out templates and simply want to dive into closing right away, you can hire our team of product experts to get your digital deal transformation launched quickly.

We have a team of talented and experienced designers here to support our customers and ensure they are set up for success from the start. They know proposals and how to make your deals shine through design.

Service offerings include:

PDF CONVERSION

Have a powerful PDF you use to close deals?

Our team can take your PDF documents and transform them into an editable format within Propsify so you don't have to worry about rebuilding them from scratch. While you have the option to quickly and easily upload them into your template as a section, they cannot be changed or formatted when brought in this way. Set it up right from the start.

BRANDED THEME TEMPLATE

Not sure where to start?

Select from our gallery of professionally designed templates and let our team of savvy designers align it to your brand. You select a layout that works best for your business and we will set you up with a library of assets so you can focus on closing deals, not on design. These templates are built for easy editing and updating while setting the functional groundwork for successful content management.

CUSTOM TEMPLATE

Looking for something more specific?

For a fully customized experience, you can set up a consultation with our team to discuss template options with a more complex design that matches your team's experience and comfort level. This process takes a bit longer (4+ weeks) to deliver and is sure to elevate your brand and workflow. From proper fonts and headings to table layouts and colors, your styles and formatting will be set to impress.

Fees are based on the length and number of documents required to design.

Feel free to reach out to our team at support@proposify.com for more information.

