

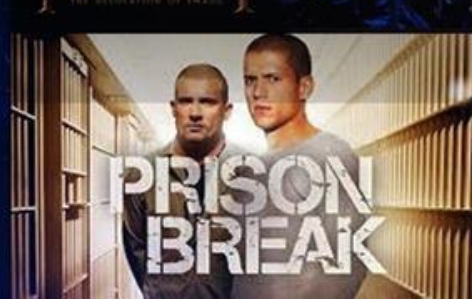


MVN

MNC VISION NETWORKS



KVISION VISION+



A man with glasses and a purple t-shirt is sitting in a blue armchair, working on a silver laptop. He is in a modern living room with a yellow wall. A large clock is on the wall behind him, showing the number 6. To his left is a grey sofa and a lamp. In front of him is a white coffee table with a small potted plant on it.

HILBRAM DUNAR
FAMILY

COMPANY BACKGROUNDS



PLAYBOX
BY **MNCplay**
ALL IN ONE ANDROID TV BOX

YouTube iflix Disney+ VISION+
WATCHPLAY+ Spotify VIOU Media Services

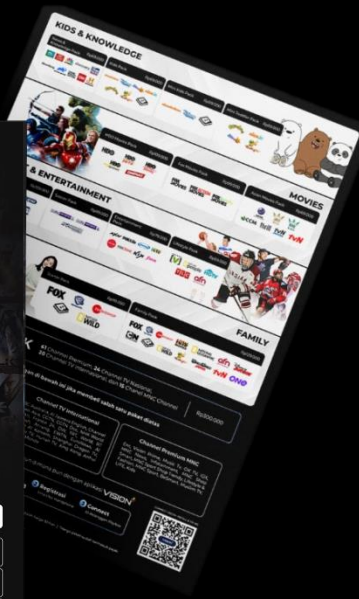
PLAYBOX
BY **MNCplay**

EKSKLUSIF *Indah Cinda* Sinetron no.1 di Indonesia
Maraton episode lengkap & live di **RCTI HD**

KONTEN TERLENGKAP GOOGLE CERTIFIED TAKYANGAN KUALITAS HD BONUS VISION+

Paket	Channel Premium	Channel TV Nasional	Channel TV Internasional	Channel MNC Channel	TOTAL
SUPER PACK	18	28	18	18	82
FAMILY PACK	18	28	18	18	74
ENTRY PACK	18	28	18	18	60

Info lebih lanjut hubungi:
TOKI: 12 0896 280 003 | MNCPlaybox | www.playbox.id | care.mncplay@mncgroup.com



OTT Pay TV



Target Segment
Middle up

OTT Pay TV



Target Segment
Middle Low

Interactive IPTV



Target Segment
Upper

OTT Video Streaming



Target Segment
Millennials

Pay TV Channel Provider



Target Segment
Middle up

PLAY BOX/ANDROID TV

Shifting technology & TV Experience

We're at the next big transition for technology



PC



WEB



MOBILE



AI



And at the next big transition for TV Experience



UHF TV



Satellite TV



Internet Broadband



Internet+Android TV



It's not about launch another package to subscribers, it's a next generation of

Entertainment Experience

NEXT GENERATION: MNC Play TV



PLAYBOX

BY MNC play

ALL IN ONE ANDROID TV BOX

YouTube iflix Disney+ Facebook Watch VISION+
CATCHPLAY+ Spotify viu kitchen stories

PLAYBOX
BY MNC play

EKSKLUSIF *Ikatan Cinta* Sinetron no. 1 di Indonesia
Maraton episode lengkap & live di **RCTI HD**

KONTEN TERLENGKAP	GOOGLE CERTIFIED	TAYANGAN KUALITAS HD/4K	BONUS VISION
SUPER PACK	62 Channel Premium, 25 Channel TV Nasional, 19 Channel TV Internasional dan 15 Channel MNC Channel	TOTAL 121	
FAMILY PACK	15 Channel Premium, 25 Channel TV Nasional, 19 Channel TV Internasional dan 15 Channel MNC Channel	TOTAL 74	
ENTRY PACK	1 Channel Premium, 25 Channel TV Nasional, 19 Channel TV Internasional dan 15 Channel MNC Channel	TOTAL 60	

Info lebih lanjut hubungi:
☎ 1500 - 121 ☎ 0896 2260 0503 📱 MNCplayboxID 🌐 www.playbox.id ✉ ccare.mncplay@mncgroup.com

KIDS & KNOWLEDGE

News & Knowledge Pack Rp69.000 Kids Pack Rp69.000 Mini Kids Pack Rp59.000 Mini Toddler Pack Rp59.000

MOVIES

HBO Movies Pack Rp109.000 Fox Movies Pack Rp99.000 Asian Movies Pack Rp69.000

SPORT & ENTERTAINMENT

Sports Pack Rp109.000 Soccer Pack Rp99.000 Entertainment Pack Rp79.000 Lifestyle Pack Rp69.000

FAMILY

Starter Pack Rp99.000 Family Pack Rp129.000

SUPER PACK 62 Channel Premium, 25 Channel TV Nasional, 19 Channel TV Internasional dan 15 Channel MNC Channel Rp300.000

Gratis tayangan di bawah ini jika membeli salah satu paket diatas

Channel TV Nasional	Channel TV Internasional	Channel Premium MNC
MNC TV, RCTI, News, GTV, ANTV, Bali TV, Bandung TV, DAAI, Indosiar, JakTV, Kompas TV, Metro TV, RTV, SCTV, Trans 7, Trans TV, TV One, TVRI, NET, Berita Satu, TV Muhammadiyah, Tawaf TV, JTV dan TV9 Nusantara, See Today	ABC Australia, Al Jazeera English, Channel News Asia, CGTN, CGTN Doc, NHK World Japan, France 24, DW, RTT World, RT English, Arirang, EWTN, EuroNews, Al Quran, Al Kareem, Shanghai Dragon TV, Jiangsu TV, Hunan TV, Xing Kong, Anhui TV, TV5 Monde	Ent, Vision Prime, Music TV, OK TV, IDX, MNC News, Infotainment, MNC Shop Smart, MNC Sport Shop, Trendy, Lifestyle & Fashion, MNC Sport, BeSmart, Muslim TV, LIFE, Kids

Gratis nonton kapan pun dimana pun dengan aplikasi **VISION**

- Download & Install Aplikasi Vision di Google Play Store
- Registrasi Email/No Handphone
- Connect ID Pelanggan Playbox

CONNECT VISION-INSTALL & TRY ME

*Perangkat jadi hak milik | *Harga paket yang tertera adalah harga 30 hari | *Harga paket sudah termasuk pajak



MORE CONTENT	GOOGLE CERTIFIED	CHROMECAST	VOICE COMMAND	CATCH UP TV
As a part of MNC Vision Networks, all of Sobat Play have the privilege to enjoy both local and international video on demand in Vision+ using PLAYBOX.	Google Certified provides a guaranteed security and ease of access to all services available by Google. Having certified Google services means that you can use genuine Google services and not have to worry about their security. Free access and no need to bother upgrading every time.	Watching anything from a wider screen must feel more satisfying and enjoyable. PLAYBOX has a Chromecast feature that allows you to connect your mobile phone screen to a TV screen so you can watch it more clearly.	The Google Assistant feature with Voice Command will make anyone feel as if they have a personal assistant to experience using PLAYBOX easier. Enjoy the simplicity of knowing today's weather information or finding the best movie lists by using only voicemail.	No more worrying about missing shows using Catch Up TV feature. You can re-watch any shows even up to 7 days back. With this feature, you can watch your favorite shows whenever you want.

PRICE & TERMS OF CONDITION

CASH ADVANCE

CASH ADVANCE

QUANTITY	Min. 5 Unit
PRICE	IDR 849.000 (Inc PPN)
BILLING	One Time Charge
BRAND	Partner Brand should include the words of
	“Powered by MNC Play” on any of their communications / branding
PACKAGE	Super Pack 1 - 6 Month (120 Channel)
	Entry Pack 7 - 12 Month (59 Channel)

Terms & Conditions:

1. PLAYBOX that has been received by the B2B partner will be the full responsibility of the partner.
2. The warranty is valid for 6 months from the active PLAYBOX PLAY
3. The products will be delivered after payment has been received by MKM.

PRICE INSTALLMENT

GOLD PACKAGE

PACKAGE CHANNEL	TOTAL CHANNEL	QUANTITY	PRICE / MONTHS	UNIT PRICE	TOTAL AMOUNT
Super Pack (1 - 6 Months)	120	10	Rp. 1.000.000	Rp. 100.000	Rp. 12.000.000
		20	Rp. 1.800.000	Rp. 90.000	Rp. 21.600.000
Entry Pack (7 - 12 Months)	59	30	Rp. 2.500.000	Rp. 83.333	Rp. 30.000.000
		50	Rp. 4.000.000	Rp. 80.000	Rp. 48.000.000

PLATINUM PACKAGE

PACKAGE CHANNEL	TOTAL CHANNEL	QUANTITY	PRICE / MONTHS	UNIT PRICE	TOTAL AMOUNT
Super Pack (1 - 6 Months)	120	10	Rp. 1.800.000	Rp. 180.000	Rp. 21.600.000
		20	Rp. 3.300.000	Rp. 165.000	Rp. 39.600.000
Family Pack (7 - 12 Months)	73	30	Rp. 4.700.000	Rp. 156.667	Rp. 56.400.000
		50	Rp. 7.500.000	Rp. 150.000	Rp. 90.000.000

SUPER PACK

Genre Detail	CHANNEL	Genre Detail	CHANNEL	Genre Detail	CHANNEL	Genre Detail	CHANNEL
FTA Local	ANTV	FTA Internasional	ABC Australia	Religi	Life Channel	Entertainment	
	Bali TV		Al Jazeera English	Kids	MuslimTV		Animax HD
	Bandung TV		Al Quran Al Kareem		Besmart		AXN HD
	Berita Satu		Anhui TV	Entertainment	Kids TV		fmn
	DAAI TV		Arirang	nt	Entertainment		FOX HD
	GTV HD		CGTN		OK TV		FOX Crime HD
	Indosiar		CGTN Documentary	Lifestyle	Infotainment		FOX Life HD
	iNews		Channel News Asia		Lifestyle & Fashion		HITS HD
	Jak TV		DW HD	Music	MNC Shop Smart		KIX
	JTV		Euronews	News	MNC Shop Trendy		Lifetime
	Kompas TV		EWTN		Music TV	Lifestyle	One Channel HD
	Metro TV		France 24	Movie	IDX Channel		TVN HD
	MNC TV HD		Hunan TV	Sport	MNC News		WakuWaku Japan HD
	NET TV HD		Jiangsu TV		Vision Prime HD		Warner TV HD
	RCTI HD		NHK World Japan	Kids	MNC Sports		
	RTV		RT English HD		Baby TV HD	Music	Asian Food Network HD
	SCTV		Shanghai Dragon TV		Boomerang HD		HGTV HD
	Tawaf TV		TRT World HD		Cartoon Network HD		Nat Geo People HD
	Trans 7		TV5 Monde		Cbeebies		TLC HD
	Trans TV		Xing Kong TV		Disney Channel HD	Documentary	Channel [V] HD
	TV Muhammadiyah				Disney Junior HD		Animal Planet HD
	TV One				Miao Mi		BBC Earth HD
	TV9 Nusantara				Nick Jr.		Crime Investigation
	TVRI				Nickelodeon		Discovery Channel HD
							History Channel
							Nat Geo Wild HD
							National Geographic HD

120
CHANNELS

FAMILY PACK

Genre Detail	CHANNEL	Genre Detail	CHANNEL	Genre Detail	CHANNEL
FTA Local	ANTV	FTA Internasional	ABC Australia	Religi	Life Channel
	Bali TV		Al Jazeera English	Kids	MuslimTV
	Bandung TV		Al Quran Al Kareem		Besmart
	Berita Satu		Anhui TV		Kids TV
	DAAI TV		Arirang	Entertainment	Entertainment
	GTV HD		CGTN		OK TV
	Indosiar		CGTN Documentary	Lifestyle	Infotainment
	iNews		Channel News Asia		Lifestyle & Fashion
	Jak TV		DW HD		MNC Shop Smart
	JTV		Euronews	Music	MNC Shop Trendy
	Kompas TV		EWTN		Music TV
	Metro TV		France 24	News	IDX Channel
	MNC TV HD		Hunan TV		MNC News
	NET TV HD		Jiangsu TV	Movie	Vision Prime HD
	RCTI HD		NHK World Japan	Sport	MNC Sports
	RTV		RT English HD	Kids	Baby TV HD
	SCTV		Shanghai Dragon TV		Boomerang HD
	Tawaf TV		TRT World HD		Cartoon Network HD
	Trans 7		TV5 Monde		Disney Junior HD
	Trans TV		Xing Kong TV	Entertainment	FOX HD
TV Muhammadiyah					One Channel HD
TV One					TVN HD
TV9 Nusantara				Lifestyle	WakuWaku Japan HD
TVRI				Documentary	Warner TV HD
					Asian Food Network HD
					Nat Geo Wild HD
					National Geographic HD
				Movies	HITS Movies HD
					Zee Bioskop

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CHANNELS

ENTRY PACK

Genre Detail	CHANNEL	Genre Detail	CHANNEL	Genre Detail	CHANNEL
FTA Local	ANTV	FTA Internasional	ABC Australia	Religi	Life Channel
	Bali TV		Al Jazeera English	Kids	MuslimTV
	Bandung TV		Al Quran Al Kareem		Besmart
	Berita Satu		Anhui TV		Kids TV
	DAAI TV		Arirang	Entertainment	Entertainment
	GTV HD		CGTN		OK TV
	Indosiar		Channel News Asia	Lifestyle	Infotainment
	iNews		DW HD		Lifestyle & Fashion
	Jak TV		Euronews		MNC Shop Smart
	JTV		EWTN	Music	MNC Shop Trendy
	Kompas TV		France 24		Music TV
	Metro TV		Hunan TV	News	IDX Channel
	MNC TV HD		Jiangsu TV		MNC News
	NET TV HD		NHK World Japan	Movie	Vision Prime HD
	RCTI HD		RT English HD	Sport	MNC Sports
	RTV		Shanghai Dragon TV		
	SCTV		TRT World HD		
	Tawaf TV		TV5 Monde		
	Trans 7		Xing Kong TV		
	Trans TV				
	TV Muhammadiyah				
	TV One				
	TV9 Nusantara				
	TVRI				

59
CHANNELS



ADD ON PLAYBOX

Genre Detail	PRICE
HBO Movies	Rp 109,000
Sport Pack	Rp 109,000
India Pack	Rp 109,000
Fox Movies	Rp 99,000
Soccer Pack	Rp 99,000
Enterteinment pack	Rp 79,000
News & Knowledge pack	Rp 69,000
Kids pack	Rp 69,000
Asian Movies	Rp 69,000
lifestyle Pack	Rp 59,000
NHK World Premium Pack	Rp 59,000
Cinema World Pack	Rp 59,000
Mini Kids	Rp 59,000
Mini toddler	Rp 59,000

* Include PPN 10%

TERM & CONDITIONS

PRICING PLAYBOX	Start From IDR 1.000.000 / Monthly (Inc PPN)
MODEL BUSINESS	Play Box Bundling Internet (B2B2C)
	Partner Paid Monthly ATV box 1-12 Month
BILLING	Monthly bill from MNC Play to partner
BRAND	Partner Brand should include the words of
	“Powered by MNC Play” on any of their communications / branding
INSTALLATION & CUST CARE	Installation partner & 1 st level CCR by Partner
MINIMUM BOX ORDER	Minimum order 10 - 50 units
DEVICE GUARANTEE	6 Month
PACKAGE 1-6 MONTH	Super Pack (120 Channel)
PACKAGE 7-12 MONTH	Entry Pack (59 Channel) & Family Pack (73 Channel)



PLAYBOX COMPONENTS

**BOX
PLAYBOX**



**STB
PLAYBOX**



**REMOTE +
BATERAI**



**KABEL
RJ45**



**KABEL
HDMI**



ADAPTOR



KABEL RCA



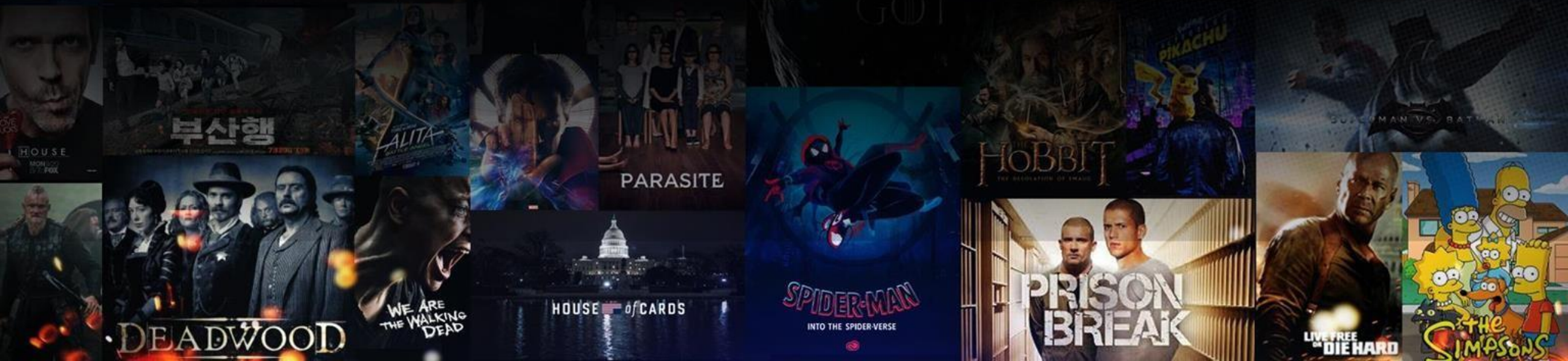
**BUKU
PETUNJUK**





MVN
MNC VISION NETWORKS

Thank You



Price & Terms Condition : Consignment

Scheme Consignment	
Quantity	Min. 50 Unit
Price	IDR 849.000 (Inc PPN)
Billing	Reconcile & Paid By STB Active (Per Month)
Brand	Partner Brand should include the words of “Powered by MNC Play” on any of their communications / branding
Package	Super Pack 1 - 3 Month (120 Channel) Entry Pack 4 - 12 Month (59 Channel)

Term and Condition:

1. Customer B2B harus memenuhi persyaratan Legalitas yang berlaku.
2. Customer B2B wajib memberikan Proyeksi (Sub) , untuk estimasi Playbox yang akan di keluarkan setiap bulannya ke customer (B2C) Aktif
3. Dropin min 50 Playbox (Sesuai kebutuhan)
4. Playbox yang sudah di terima partner B2B akan menjadi tanggung jawab sepenuhnya oleh partner.
5. Garansi berlaku 6 bulan terhitung dari masa aktif playbox
6. Rekonsel akan di lakukan setiap bulannya sesuai dengan ketentuan yang berlaku, sebagai dasar pembuatan invoice yang akan di terbitkan oleh MNC Play.