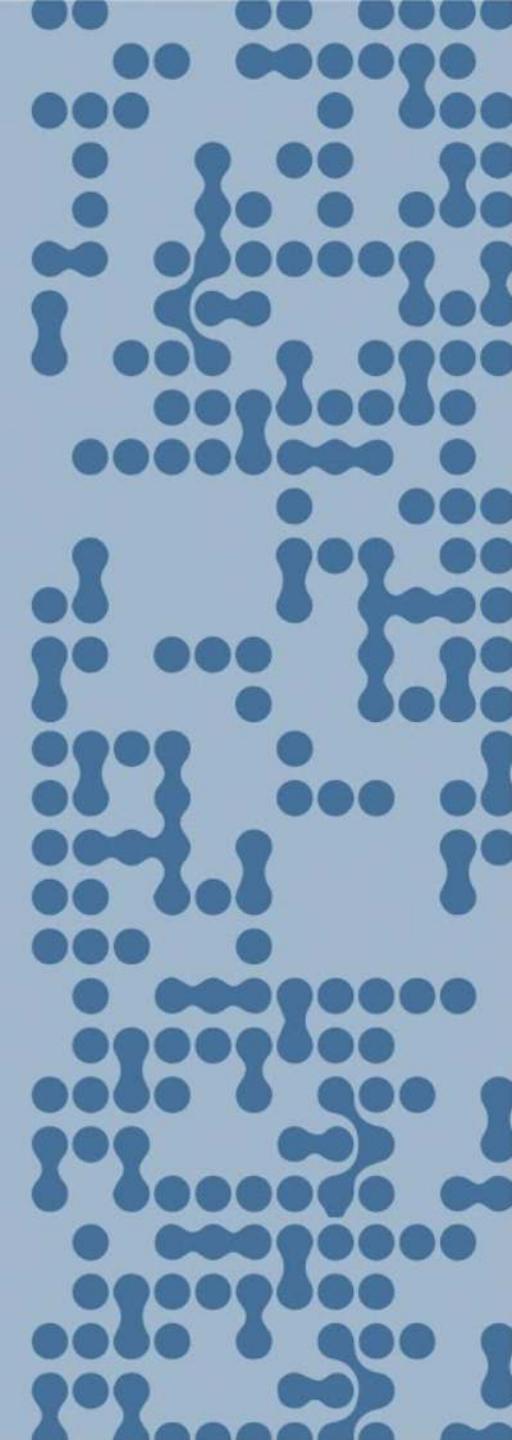




Posit Team Dedicated

The convenience of SaaS

The governance & control of self-hosted



current state

- Any current IT workload challenges?
- What internal SLOs do you deliver today?
- How do you manage GRC today?
- What jurisdictions do you need to operate in?
- Do you need access to on-prem hardware?
- Which cloud, which SSO?

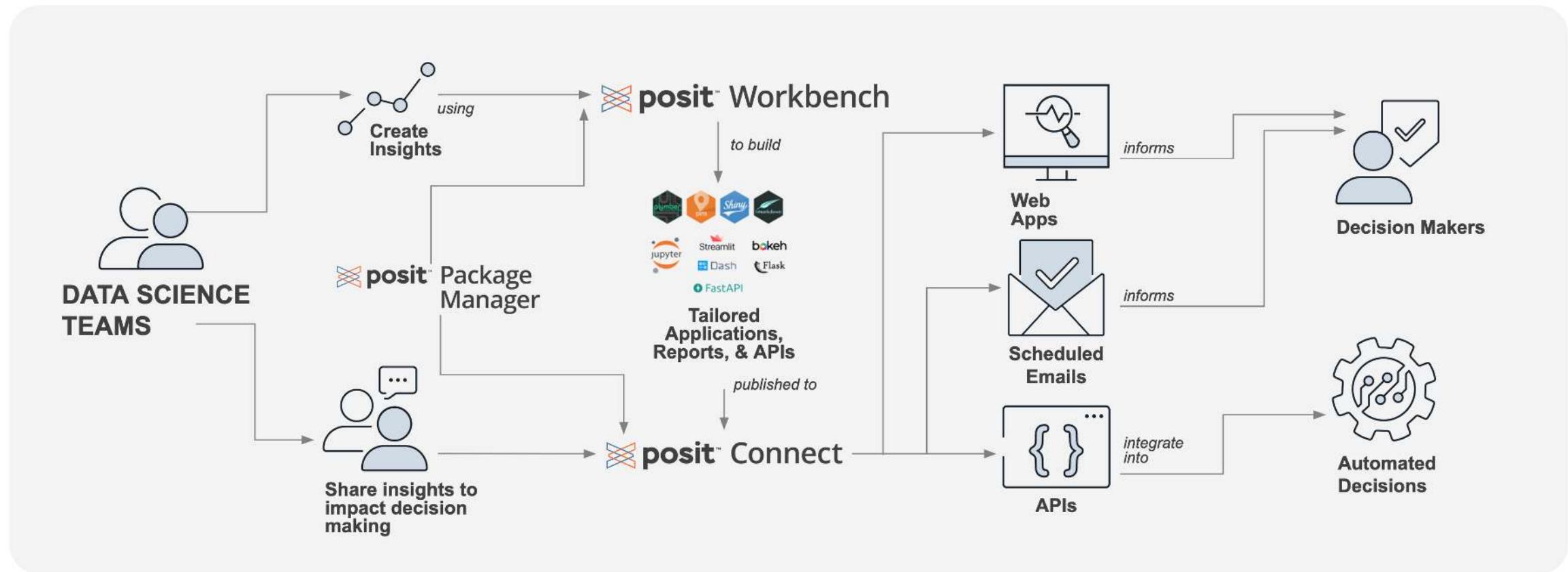
Single-tenant SaaS

- Take the best of SaaS and self-hosted worlds
- Not a generic managed service provider
- Direct input from product teams
- Expertise from Solutions Engineering and Product Development

Avoid the outsourced IT model, want the clarity of shared responsibility model.

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Posit Team concepts

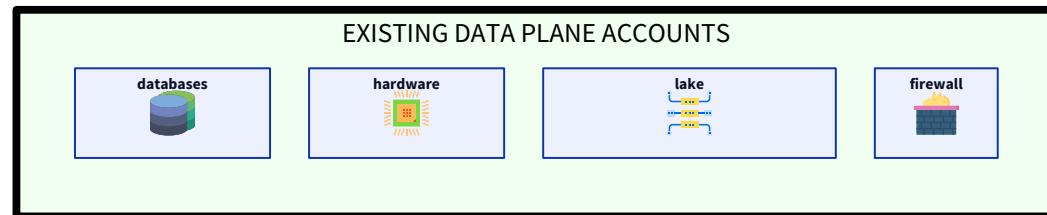
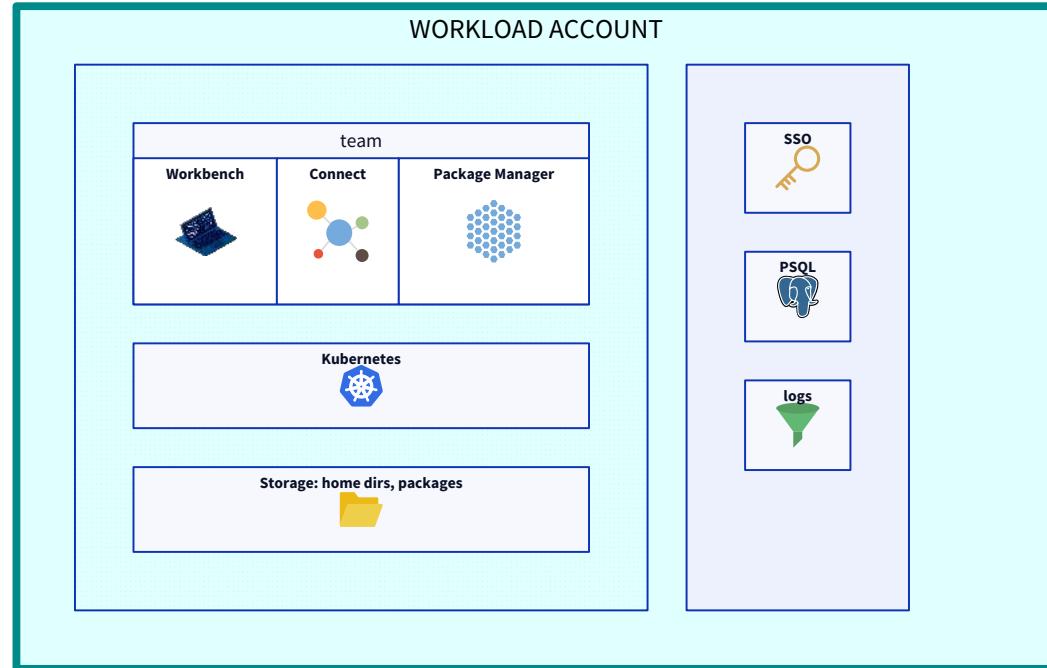
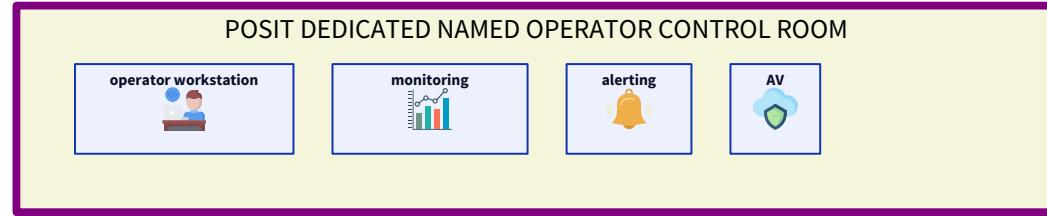


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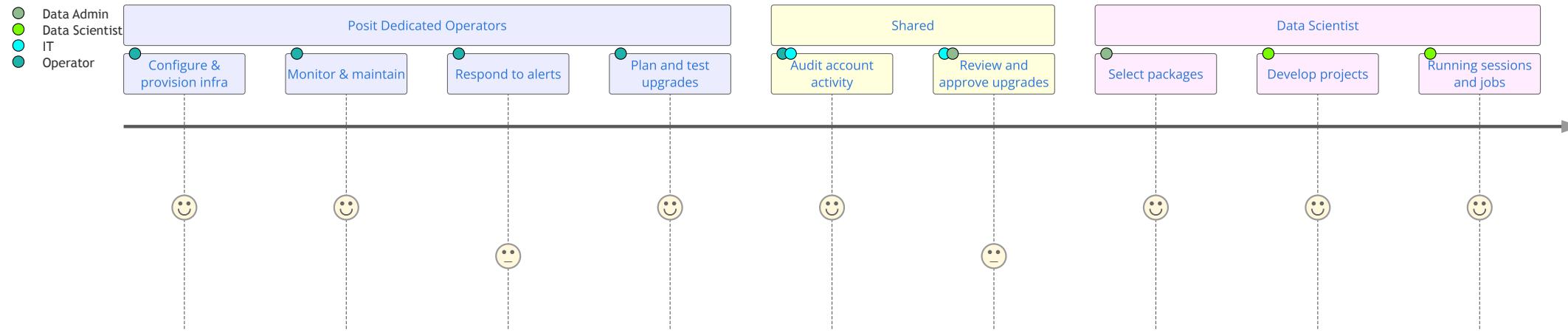
> account architecture

- Posit operators can only access workload accounts from a cloud-based secure operations center
- Posit does not have access to existing data plane accounts
- Both Posit and customer have access to workload account
- Workload account contains both acceptance and production environments



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shared responsibility



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Fin

