### The Rational Speech-Act Model

Leon Bergen

#### Introduction

Semantics and pragmatics aim to provide theories of how people understand the intended meaning of utterances.

Semantics: a theory of the conventionalized parts of utterance meaning.

Pragmatics: a theory of how people use conventionalized meanings to recover the speaker's intended meaning.

Game theory provides a natural set of tools for formalizing Gricean reasoning.

Rationality and cooperativeness can be formalized as simple conditions on how the agents make decisions:

 Agents have a utility function which represents their preferences, and a probability distribution which represents their beliefs about the state of the world.

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- Rationality is represented by the assumption that agents take actions which maximize their expected utility.
- Cooperativeness is a condition on the speaker's utility function: the speaker receives higher utility when the listener's beliefs match their own.

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The speaker's and listener's reasoning about each other can be formalized by assuming that each has a model of the other as a rational, cooperative agent:

- The listener interprets an utterance by considering which intended meanings would have made the speaker most likely to choose this utterance.

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- The listener interprets an utterance by considering which intended meanings would have made the speaker most likely to choose this utterance.
- The speaker chooses the utterance that is most likely to be interpreted correctly by the listener.

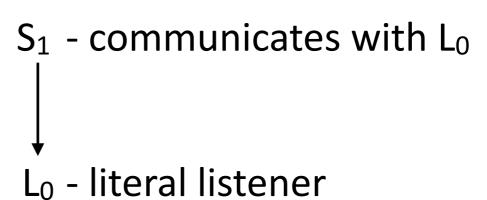
#### Iterated response models

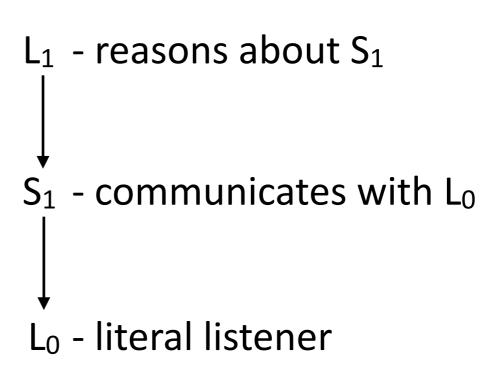
Obvious problem with this idea: vicious circularity in the definitions of the speaker and listener models. The speaker and listener are being defined in terms of each other.

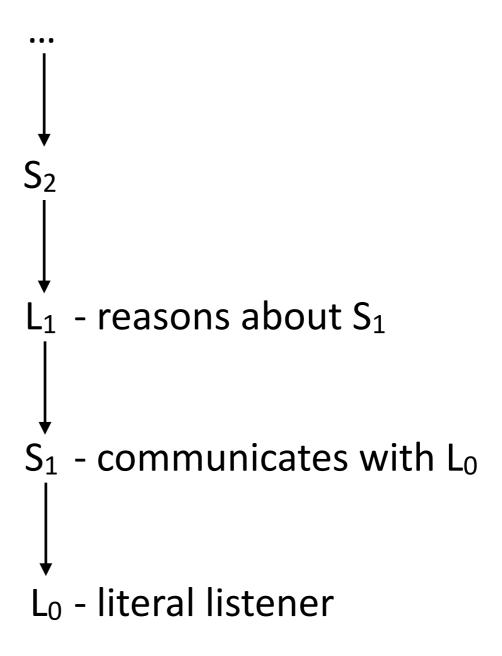
#### Two possible solutions:

- Use a game-theoretic equilibrium concept which picks out fixed-points of the speaker-listener recursion.
- Make the setup well-defined by giving the recursion a base-case. Iterated response models (Franke, 2009; Jager, 2013; Frank & Goodman, 2012) fall under this approach.

L<sub>0</sub> - literal listener







#### Notation:

- u = utterance
- w = possible world
- S(u|w) = probability that the speaker will choose utterance u given the goal of communicating world w.
- L(w|u) = probability that the listener assigns to world w after hearing utterance u.
- $\mathcal{L}$  = lexicon, s.t.  $\mathcal{L}(u, w) = \begin{cases} 0 & \text{if } w \notin \llbracket u \rrbracket \\ 1 & \text{if } w \in \llbracket u \rrbracket \end{cases}$
- P(w) = prior probability of w
- c(u) = cost of utterance u

#### RSA: Literal listener

Literal listener: 
$$L_0(w|u,\mathcal{L}) = \frac{\mathcal{L}(u,w)P(w)}{\sum_{w'} \mathcal{L}(u,w')P(w')}$$
  
  $\propto \mathcal{L}(u,w)P(w)$ 

This listener interprets an utterance by filtering out any worlds that are literally incompatible with this utterance.

#### RSA: Strategic speaker

Speaker model:  $S_n(u|w) \propto e^{\lambda U_n(u|w)}$ 

 $\lambda > 0$  is the inverse-temperature, which controls the degree of rationality of the speaker.

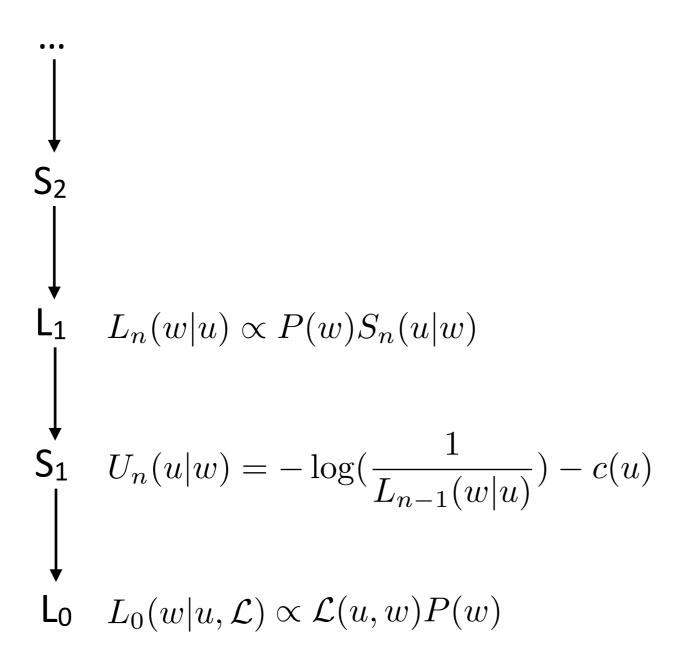
The utility function is defined by:  $U_n(u|w) = -\log(\frac{1}{L_{n-1}(w|u)}) - c(u)$ =  $\log(L_{n-1}(w|u)) - c(u)$ 

The speaker is more likely to choose utterances that will be interpreted correctly by the listener  $L_{n-1}$ .

#### RSA: Strategic listener

Strategic listener:  $L_n(w|u) \propto P(w)S_n(u|w)$ 

This listener interprets an utterance by integrating their prior knowledge with the likelihood that the speaker  $S_n$  would choose the utterance given different states of the world.



Derivation of scalar implicatures in this model:

#### Assumptions:

- 2 meanings: not all, all
- 2 utterances: "some," "all"
- Both meanings are equally likely
- Both utterances are equally costly (equivalently, both utterances have cost 0)

Derivation of scalar implicatures in this model:

The listener L<sub>0</sub> interprets "all" as *all*, and "some" as uninformative:

$$L_0(all|"all") = 1$$
  
 $L_0(all|"some") = 0.5 = L_0(not \ all|"some")$ 

The speaker  $S_1$  will always choose "some" to communicate *not all*, and will prefer "all" to communicate *all*:

$$S_1("all" | not all) = 1$$

$$S_1("all" | all) = \frac{L_0(all | "all")}{L_0(all | "all") + L_0(all | "some")}$$

$$= \frac{1}{1 + \frac{1}{2}}$$

$$= \frac{2}{3}$$

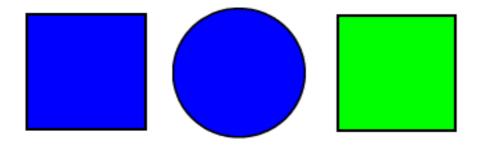
After hearing "some," the listener  $L_1$  infers that the speaker would have been more likely to say this given the goal of communicating *not all*:

$$L_1(not \ all|"some") = \frac{P(not \ all)S_1("some"|not \ all)}{P(not \ all)S_1("some"|not \ all) + P(all)S_1("some"|all)}$$

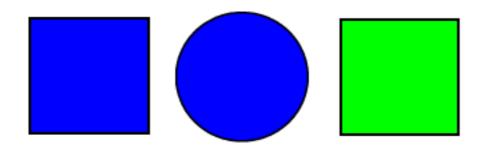
$$= \frac{\frac{1}{2} \cdot 1}{\frac{1}{2} \cdot 1 + \frac{1}{2} \cdot \frac{1}{3}}$$

$$= \frac{3}{4}$$

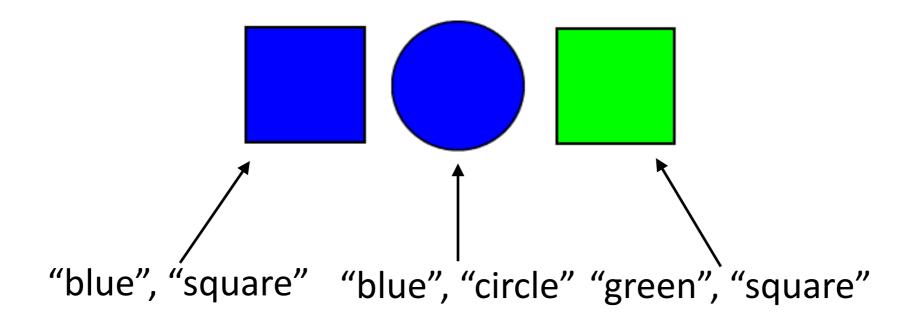
Tested the predictions of the RSA model in a simple domain.



Objects varied in three dimensions: color, shape, and texture. In every scene, only two of these dimensions were varied.

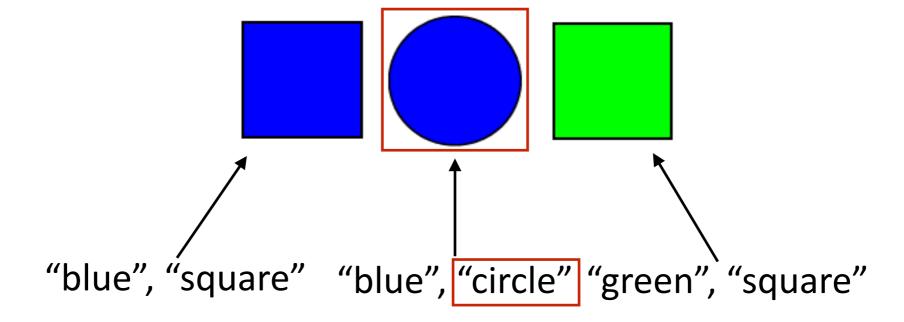


Depending on their features, the objects were either easy or difficult to uniquely describe.



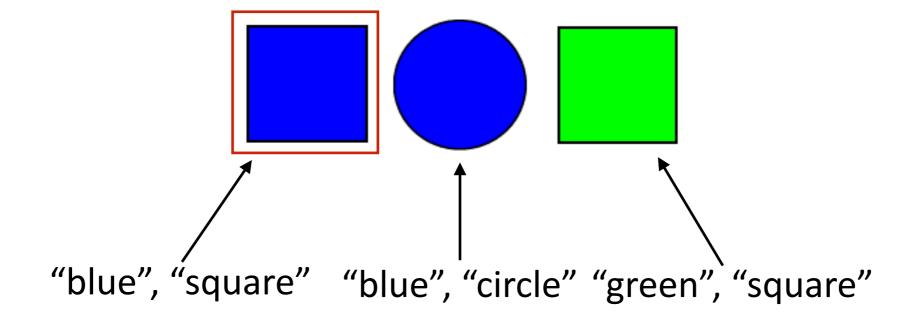
Depending on their features, the objects were either easy or difficult to uniquely describe.

The circle has a simple unique description.

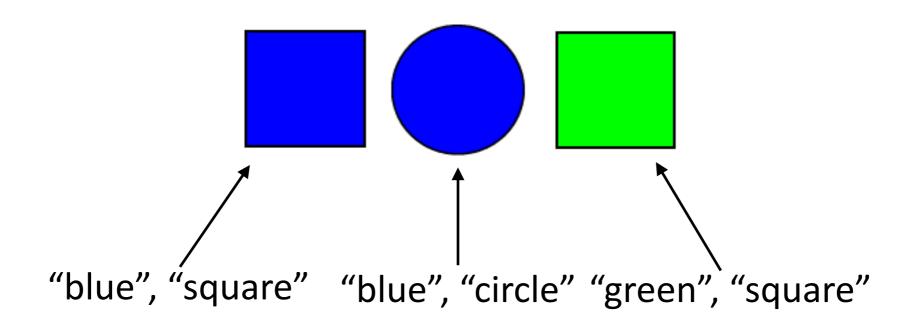


Depending on their features, the objects were either easy or difficult to uniquely describe.

The blue square does not.



Now suppose someone uses "square" to pick out one of the objects. Which object are they referring to?



$$S_{1}("square") = \frac{L_{0}(|| "square")}{L_{0}(|| "square") + L_{0}(|| "green")}$$

$$= \frac{0.5}{0.5 + 1}$$

$$= \frac{1}{3}$$

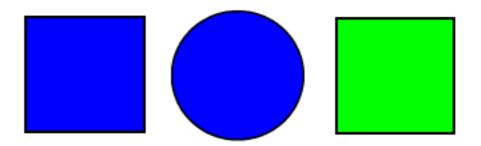
$$L_1(\square| "square") = \frac{S_1("square"|\square)}{S_1("square"|\square) + S_1("square"|\square)}$$

$$= \frac{0.5}{0.5 + \frac{1}{3}}$$

$$= \frac{3}{5}$$

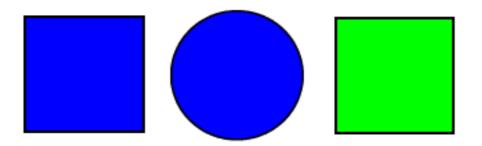
#### Speaker task:

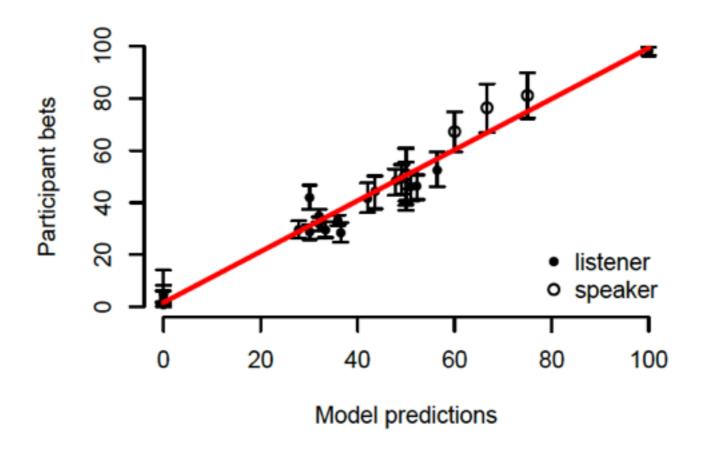
**Speaker:** Imagine you are talking to someone and you want to refer to the middle object. Which word would you use, "**blue**" or "**circle**"?



Listener task (also used to determine prior salience of the objects):

**Listener/Salience:** Imagine someone is talking to you and uses [the word "**blue**"/a word you don't know] to refer to one of these objects. Which object are they talking about?





### Hyperbole

Speakers use exaggerated utterances in order to convey information both about the state of the world and about their attitude towards it.

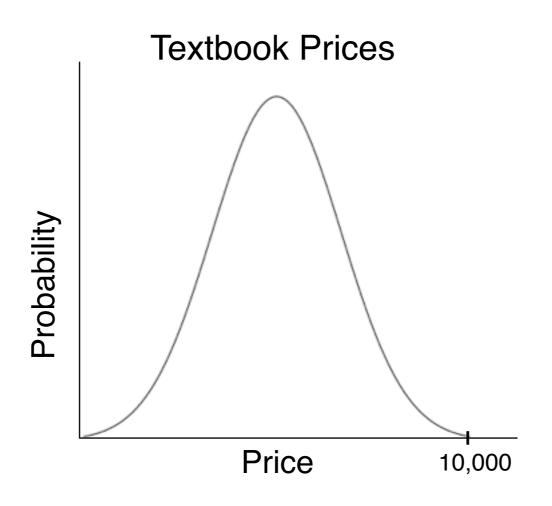
- "That book cost \$10,000"
- Means that the book cost a lot of money.
- Also means that it cost too much (i.e. more than I would have preferred).

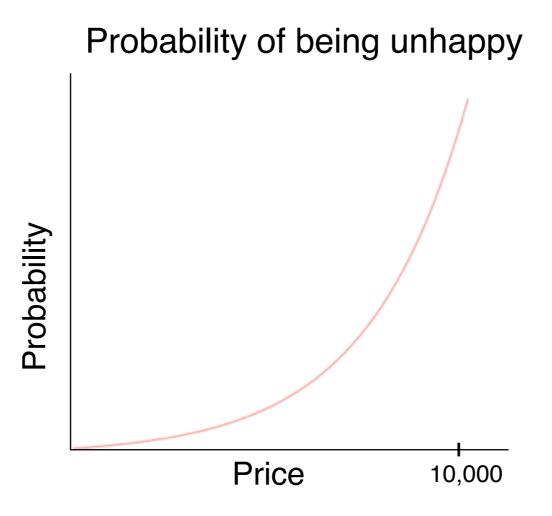
(Kao, Wu, Bergen, & Goodman, 2014)

#### Hyperbole Model: Joint Inference

Idea: Hyperbole depends on the possibility that the speaker does not want to communicate information about the state of the world, but instead wants to communicate only their affect.

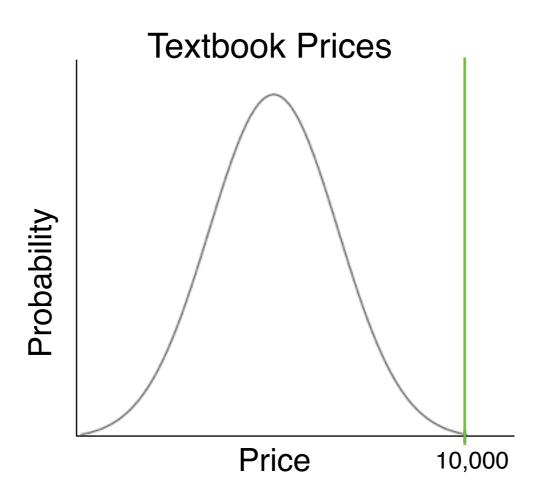
# Hyperbole Model





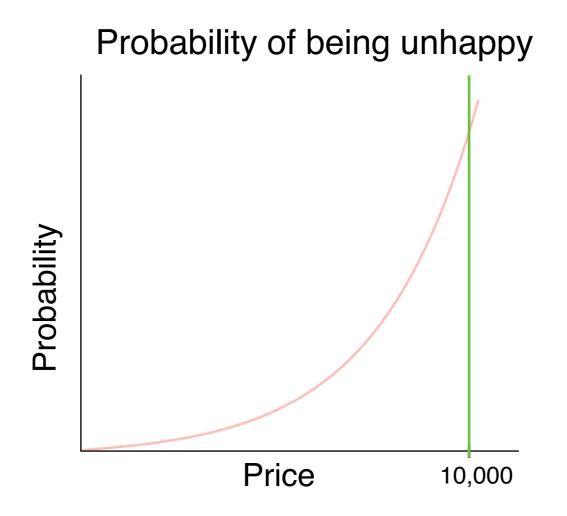
Suppose that the literal listener interprets "The textbook cost \$10,000."

—They infer that the textbook really costs \$10,000.



Suppose that the literal listener interprets "The textbook cost \$10,000."

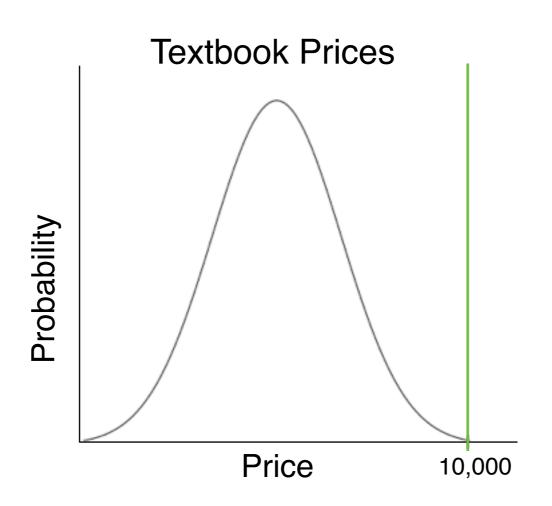
- -They infer that the textbook really costs \$10,000.
- If a textbook costs \$10,000, it was probably too expensive.



If the speaker's goal is to communicate only that the book was too expensive (and they are unhappy), then saying "The textbook cost \$10,000" will do this effectively.

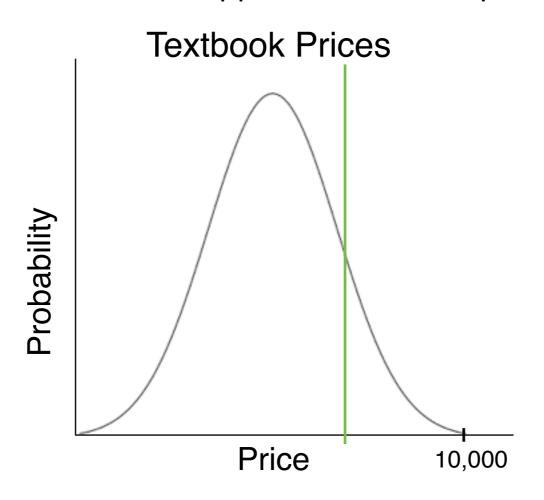
Now suppose that a more sophisticated listener hears "The textbook cost \$10,000."

—It is very unlikely that the book actually cost \$10,000.



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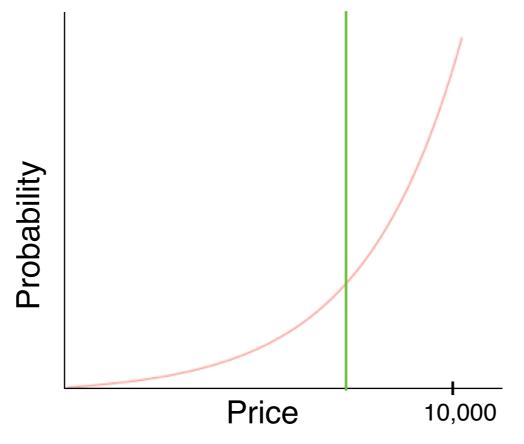
- —It is very unlikely that the book actually cost \$10,000.
- —It is more likely that the textbook was just somewhat expensive, and the speaker wanted to communicate their unhappiness about the price.



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#### Probability of being unhappy



Speaker model:  $S_n(u|s,a,g) \propto e^{U_n(u|s,a,g)}$ 

- s is the state of the world
- a is the speaker's affect
- g is the speaker's goal

The speaker's goal g picks out a particular dimension/set of dimensions. The speaker only cares about the listener's distribution on these dimensions.

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$$U_n(u|s, a, g) = \log L_n(g(s, a)|u) - C(u)$$

$$L_n(x|u) = \sum_{s', a'} \delta_{x=g(s', a')} L_n(s', a'|u)$$

This is the probability that the listener assigns to the speaker's goal state.

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These goals are constructed using two types of projections: one which determines the dimension(s) of interest, and one which determines the desired level of precision:

$$\begin{array}{ll} r_s(s,a)=s \\ \text{Dimension(s) of interest:} & r_a(s,a)=s \\ r_{s,a}(s,a)=s, \\ r_{s,a}(s,a)=s, a. \end{array} \quad \text{Precision:} \quad \begin{array}{ll} f_e(s)=s \\ f_a(s)=\text{Round}(s), \end{array}$$

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$$r_a(s,a)=a$$
 
$$r_s(s,a)=s$$
 Precision:  $f_a(s)=s$  
$$f_a(s)=s$$
 
$$f_a(s)=\text{Round}(s),$$

Goals can then be defined by composition: g(s, a) = r(f(s), a)

The listener L<sub>0</sub> interprets numerical utterances according to their literal meanings:

$$L_0(s, a|u) = \begin{cases} P_A(a|s) & \text{if } s = u \\ 0 & \text{otherwise} \end{cases}$$

More sophisticated listeners sum over the speaker's possible goals:

$$L_n(s, a|u) \propto \sum_g P_S(s) P_A(a|s) P_G(g) S_{n-1}(u|s, a, g)$$

#### Experiment: Prior elicitation

#### Bob bought a new electric kettle.

Please rate how likely it is that the electric kettle cost the following amounts of money.

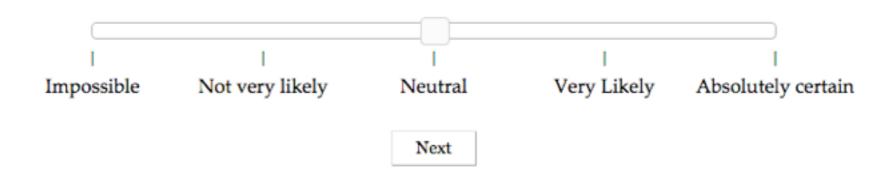


#### Experiment: Prior elicitation

Eric bought a new *electric kettle*.

It cost 10,000 dollars.

How likely is it that Eric thinks the electric kettle was expensive?



#### **Experiment: Exaggeration**

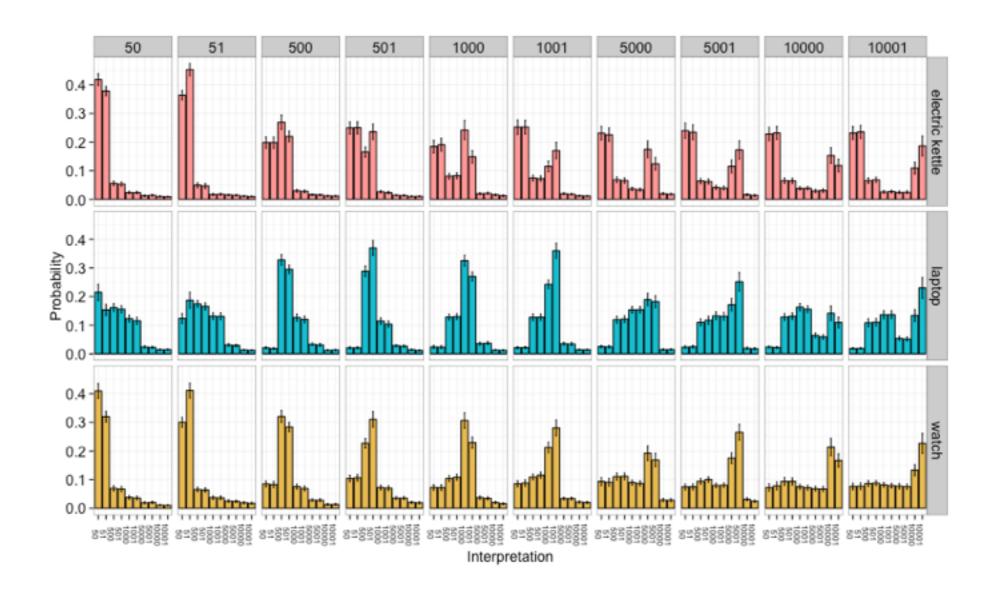
Eric bought a new electric kettle.

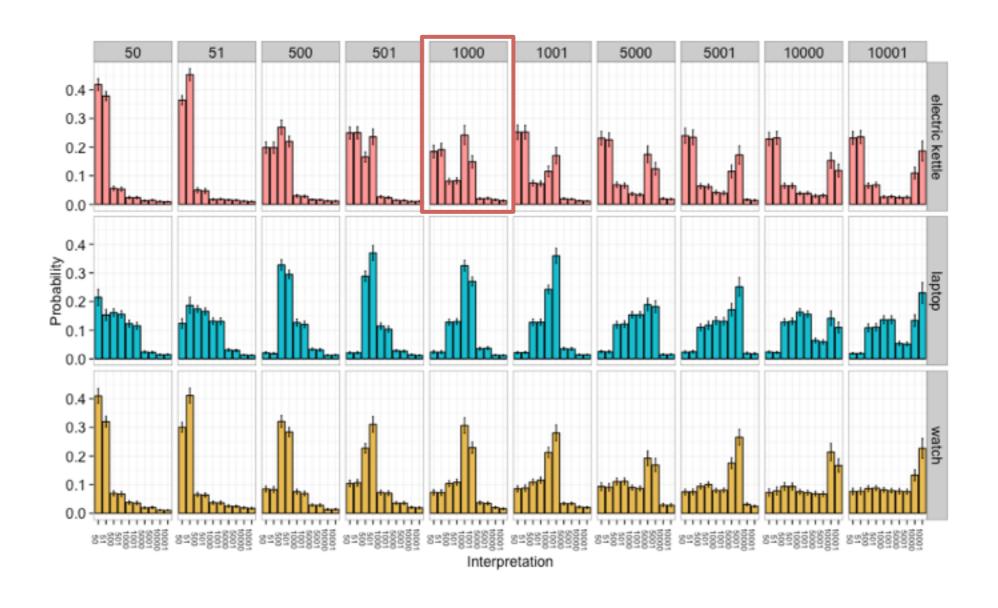
A friend asked him, "Was it expensive?"

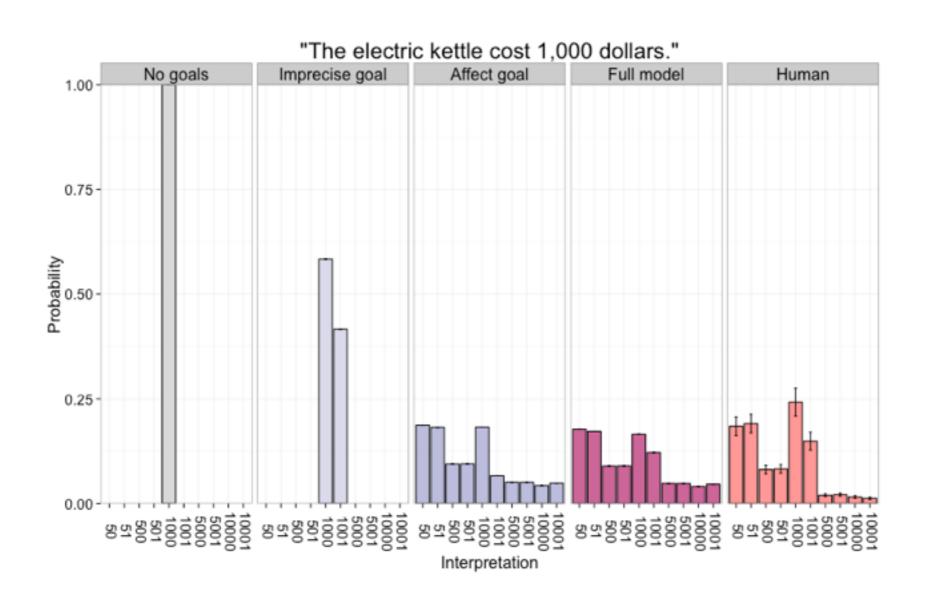
Eric said, "It cost 10,000 dollars."

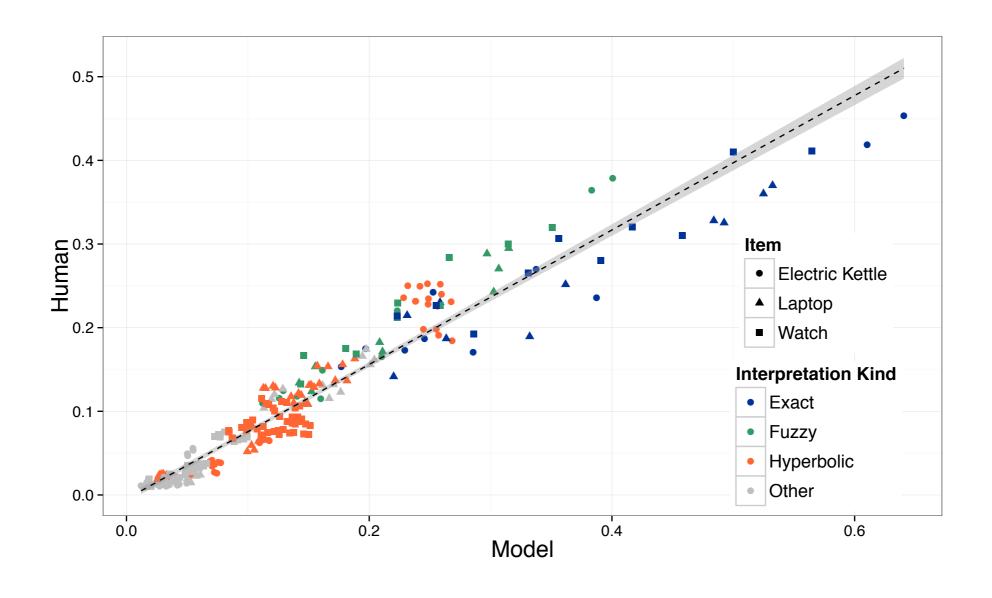
Please rate how likely it is that the electric kettle cost the following amounts of money.











#### Experiment: Affect

David had to buy a new electric kettle that cost him 501 dollars.

A friend asked him, "Was it expensive?"

David said, "It cost 10,000 dollars."

How likely is it that David thinks the electric kettle was expensive?

