

# Health Tech Entrepreneurship Journey



## 🚀 Startup Ecosystem

- Accelerators (YC, IndieBio, JLABS)
- Incubators (MassChallenge, Techstars)
- University innovation labs
- Health tech communities

## 💰 Funding Stages

- Pre-seed: \$100K-\$500K (Friends & Family)
- Seed: \$500K-\$3M (Angel, Early VC)
- Series A/B/C: \$5M-\$100M+ (VCs)
- Strategic partnerships & grants

## 👤 Team Building

- Co-founder selection (complementary skills)

## 🔒 IP & Regulatory

- Patent strategy & filing

- Key early hires (CTO, clinical lead)
  - Advisory board formation
  - Culture & vision alignment
- Trade secrets management
  - FDA pathway planning
  - Freedom to operate analysis



**Exit Strategies:** Acquisition (\$10M-\$500M+) • IPO • Strategic partnership • Sustainable growth (bootstrapped)