



entrepreneurial skills pass

# Entrepreneurial Skills Pass CERTIFICATE

**Paul Giroux**

Name and Surname

**05/09/2002**

Date of Birth

**France**

Country

**ESP46100036**

Student Code

Has successfully completed the Entrepreneurial Skills Pass:

- ☒ A practical entrepreneurial experience
- ☒ An assessment of entrepreneurial competences
- ☒ An examination of business, economic and financial knowledge

The Entrepreneurial Skills Pass is an international certification coordinated by members of the Junior Achievement network across the world. Successful candidates gain theoretical and factual knowledge as well as cognitive and practical skills about business, economics and finance.

**Saint Dié des Vosges, 20/05/2020**

Exam Date

Stefan Crets  
Executive Director  
CSR Europe

Arnaldo Abruzzini  
Secretary General  
EUROCHAMBRES

Salvatore Nigro  
Chief Executive Officer  
JA Europe

Project co-funded by



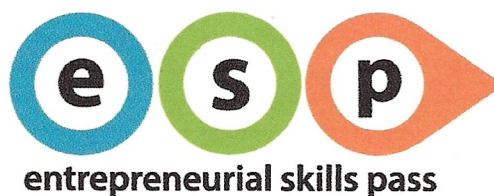
Co-funded by the  
Erasmus+ Programme  
of the European Union



EUROCHAMBRES



**JA Europe**  
A Member of JA Worldwide



### Entrepreneurial Skills

- ☒ Company structure and roles
- ☒ Idea generation and business opportunity
- ☒ Customer/User Focus
- ☒ Marketing Strategies
- ☒ Business Plan
- ☒ Design and Production
- ☒ Sales strategies
- ☒ Financial literacy
- ☒ Presentation technics and communication skills

### National and international competitions

### Mentors from business community

### Entrepreneurial competences

- ☒ Creativity
- ☒ Self-confidence
- ☒ Taking initiative
- ☒ Teamwork
- ☒ Resourcefulness
- ☒ Perseverance
- ☒ Taking responsibility

### Knowledge of business, economics and finance

- ☒ General understanding of organizations
- ☒ Main steps and legal requirements
- ☒ From the idea generation to the market
- ☒ Financial Resources & Budgeting

### International conferences and student events