GIOVANNI SINAPI

Via Ortigara, 3, 00195, Rome, Italy • (0039)3895506701 • [g.sinapi@gmail.com](mailto:g.sinapi@gmail.com)

# Education

**University of Tor Vergata/Sapienza University of Rome,** Rome, Italy

Bachelor of Science in Engineering Management *Expected March 2016*

# Projects

**Car Sharing Problem,** Sapienza University of Rome, Rome, Italy *Spring 2015*

* Led a five-person team in a city wide project for the implementation of a new car sharing system
* Optimized vehicle locations & reduced problems related to fueling, parking & traffic by 20%
* Implemented an optimization model with AMPL Modeling Language & increased revenue by 30%

**Business Game,** Sapienza University of Rome, Rome, Italy*Spring 2015*

* Led a three-person team to run a washing machine and dryer company in a B2B market
* Analyzed market surveys to understand consumer behavior in a competitive environment
* Awarded the first prize as best salesman of the year

**Chess Set Fabrication,** Sapienza University of Rome, Rome, Italy*Winter 2014*

* Prepared wax models and designed molds for injection molding of the pieces
* Created nanostructured surface coatings using a Ni-W electroplating process
* Performed mechanical stress analysis to test fracture and dent resistance

**Trading Workshop,** NASDAQ OMX Vilnius Headquarters*,* Vilnius, Lithuania *Summer 2014*

* Carried out analysis of companies, utilizing short-term trading strategies to increase profitability
* Implemented optimal investment portfolio strategies for local real estate companies
* Compiled and analyzed daily research and industry trends from financial data sources

# Work Experience

**Administrative Assistant,** Dental Centre “Pignatelli”,Rome, Italy *March 2014-present*

* Managed patients according to office protocol, verified and updated patient information
* Managed inventory, assisted in supplier problem resolution & maintained accounts receivable

**Event Management & Operation-Youth Training Program,** EXPO**,** Milan, Italy *Summer 2015*

* Provided engineering support in planning the different management areas of the EXPO
* Planned and implemented strategies to improve event participation by 60%
* Led a 7 people team to create innovative marketing strategies & managed client-sponsor relationships

# Activities

**Writer**

* Author of 2 published novels:“*Il Sacrificio dell'Ape*”, 2013; “*Prima o poi vanno via*”, 2012
* Awarded the “*Italian Noir*” Prize for Short Stories with one short story published in a collection
* Collaborated with a publishing house (Minerva Edizioni) in a consulting role and promoted a national literary competition among Italian secondary schools

**Catholic Charity, Volunteer**, Villa Flaminia School, Rome, Italy *2012-present*

* Organized weekly benefit dinners and planned events for over 100 people
* Arranged meal orders, served meals to homeless and organized food donation campaigns

**Music**

* Obtained a Diploma in Music Theory and Solfeggio at Conservatory of Salerno (Naples)  *2007*
* Performed at jazz clubs & attended jazz workshops at a top music school in Rome

# Skills

***Computer*:** ECDL,C, Matlab, AMPL, Ruby, SQL, Autodesk Maya, Unity

***Languages***: Fluent in English; Native Italian speaker