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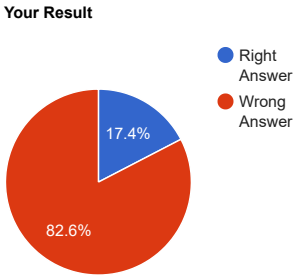


Exam Result

Course	SAP Solution Architect for Customer Experience Questions
Module	Test 2
Min Marks (%)	63%
Right Answer	8
Wrong Answer	38
Your Score	17.39%
Result	Fail

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Result Analysis



Question 1

Wrong

Ques:- As an analytics administrator you want to adapt reports in SAP Sales Cloud and SAP Service Cloud using standard functionality. What options are available to you? (3 correct)

- 1. ☐ Create a custom key figure.
- 2. ☒ Create a data source.
- 3. ☒ Design a report view.
- 4. ☒ Run real-time queries to external databases.
- 5. ☐ Design an SAP HANA view.

Correct Answer : 1,2,3

Question 2

Wrong

Ques:- For which of the following e-mail programs does SAP Sales Cloud offer add-ins to enable the groupware integration features?(3 correct)

1. ☐ Yahoo Mail
2. ☒ Microsoft Outlook
3. ☒ Mozilla Thunderbird
4. ☒ IBM Lotus Notes
5. ☐ Gmail

Correct Answer : 2,4,5

Question 3

Wrong

Ques:- In which level of the SAP BTP account do you manage your applications, services, and subscriptions?

1. ☐ Org member
2. ☒ Service account
3. ☐ Subaccount
4. ☐ Global account

Correct Answer : 3

Question 4

Right

Ques:- On which of the following runtimes/environments can you use serverless functions and microservices?

1. ☐ SAP BTP, Cloud Foundry runtime
2. ☒ SAP BTP, Neo environment
3. ☐ SAP BTP, Kyma runtime
4. ☐ SAP BTP, ABAP environment

Correct Answer : 2

Question 5

Wrong

Ques:- What are some of the features of Progressive Web App (PWA) in Spartacus?(3 correct)

1. ☐ Coupled platform
2. ☐ Add to mobile device home screen
3. ☒ Each page has a URL for indexing purposes
4. ☒ Works cross-browser
5. ☐ Use of static design

Correct Answer : 2,3,4

Question 6

Wrong

Ques:- What are some out-of-the-box architectural features of project "Spartacus"? (3 correct)

1. ☒ Registration
2. ☒ Routing
3. ☐ Orders
4. ☒ Localization
5. ☐ Site context

Correct Answer : 1,3,5

Question 7

Wrong

Ques:- What are valid reasons for extending a SAP Customer Experience solution?(2 correct)

1. ☐ Using prepackaged content for integration
2. ☒ Switching from building in-app to side-by-side coding
3. ☒ Creating mobile applications for remote operations and offline access
4. ☐ Improving performance of applications

Correct Answer : 1,2

Question 8

Wrong

Ques:- What functions can you perform with Dataflows (IdentitySync) in SAP Customer Data Cloud?(3 correct)

1. ☐ Send a welcome e-mail to new customers.
2. ☒ Transfer users from one site to another.
3. ☒ Take all the permission-based social and profile identity information stored and channel it into another platform.
4. ☒ Connect to a relational database and execute SQL statements.
5. ☐ Get up-to-date data from a third-party platform and update or create user profiles.

Correct Answer : 2,3,5

Question 9

Wrong

Ques:- What is the Customer Identity from SAP Customer Data Cloud used for?(3 correct)

1. ☐ To help gather critical information about your users
2. ☒ To perform delegated admin actions
3. ☒ To offer tools for building a trust-based relationship with your users
4. ☒ To store information securely and leverage it
5. ☐ To update consent details from your users

Correct Answer : 1,3,4

Question 10

Wrong

Ques:- Which component type list is part of Dataflows (IdentitySync)?

1. ☐ Readers, Lookups, Transformers, Writers, Deleters
2. ☐ Getters, Lookups, Transformers, Setters, Deleters
3. ☒ Readers, Searches, Mappings, Writers, Deleters
4. ☐ Getters, Searches, Mappings, Setters, Deleters

Correct Answer : 1

Question 11

Wrong

Ques:- Which dev space types are offered by SAP Business Application Studio?(3 correct)

1. ☒ SAP ABAP
2. ☒ Full-stack cloud application
3. ☐ SAP Fiori
4. ☒ SAP Workflow
5. ☐ SAP HANA native application

Correct Answer : 2,3,5

Question 12

Wrong

Ques:- Which information can be provided by external pricing, besides pricing details from the external system?(3 correct)

1. ☐ Product availability check
2. ☒ Warranty determination
3. ☒ Cross-selling products
4. ☒ Free goods determination
5. ☐ Credit status

Correct Answer : 1,2,3

Question 13

Wrong

Ques:- Which of the following are characteristics of SAP Master Data Integration? (2 correct)

1. ☐ Create a harmonized view of master data across all applications
2. ☒ Ensure high quality of master data across all applications
3. ☒ Improve trust level of master data
4. ☐ Centralize master data distribution

Correct Answer : 1,4

Question 14

Wrong

Ques:- Which of the following are key B2C accelerator features available for SAP Commerce Cloud? (3 correct)

1. ☐ Payment mock
2. ☒ Quick orders
3. ☒ Pickup in store
4. ☐ Future stock availability
5. ☐ Replenishment

Correct Answer : 1,2,3

Question 15

Wrong

Ques:- Which of the following are key features of SAP CIAM for B2B solutions only? (3 correct)

1. ☐ Policy-based access control
2. ☐ Delegated administration
3. ☒ Organizational management
4. ☒ Access management
5. ☐ Identity management

Correct Answer : 1,2,3

Question 16

Wrong

Ques:- Which of the following are key features of SAP Customer Identity and Access Management within the scope of B2C?(2 correct)

1. ☐ Identity management
2. ☒ Organizational management
3. ☒ Authorization management
4. ☐ Access management

Correct Answer : 1,4

Question 17

Wrong

Ques:- Which of the following are possibilities to extend SAP applications via a provided interface? (2 correct)

1. ☐ In-system extensibility
2. ☒ In-app extensibility
3. ☒ Core extensibility
4. ☐ Side-by-side extensibility

Correct Answer : 2,4

Question 18

Right

Ques:- Which of the following are valid in-app extensibility options for SAP Customer Experience solutions?(2 correct)

1. ☐ Mashups
2. ☒ Custom business logic
3. ☒ Events
4. ☐ Business rules

Correct Answer : 2,3

Question 19

Wrong

Ques:- Which of the following boards/committees is responsible for prioritizing the overall business functionality in order to ensure the integrity of the finished solution end-to-end?

1. ☒ Steering Committee
2. ☐ Change Advisory Board
3. ☐ Business Process Board
4. ☐ Enterprise Architecture Board

Correct Answer : 2

Question 20

Wrong

Ques:- Which of the following business values can be leveraged by the design to operate end-to-end process?(3 correct)

- ☐ Eliminate planning silos through connected and integrated planning processes
- ☒ Optimize labor, storage, and fulfillment costs
- ☐ Institute design excellence
- ☒ Efficient procurement of components to build subassemblies
- ☐ Ability to manage and track inbound deliveries

Correct Answer : 1,2,3

Question 21

Wrong

Ques:- Which of the following definitions describes an extension in SAP Commerce Cloud?

- ☐ It is an encapsulated functionality that can contain business logic, type definitions, a Web application, and back office configuration.
- ☒ It is a personalization option that enhances the SAP Commerce Cloud standard logic.
- ☐ It is a prepackaged integration setup that enables SAP Commerce Cloud to integrate with other tools.
- ☐ It is a side-by-side app integrated within the SAP Commerce Cloud core component.

Correct Answer : 1

Question 22

Wrong

Ques:- Which of the following elements are part of cloud management tools, feature set B, within SAP BTP?(2 correct)

- ☒ Directory
- ☒ Node
- ☒ Subaccount
- ☐ Space

Correct Answer : 1,3

Question 23

Wrong

Ques:- Which of the following end-to-end processes are an integral part of the Intelligent Enterprise and are therefore selected as front-runner scenarios by SAP?(3 correct)

- ☐ Recruit to retire
- ☒ Source to pay
- ☒ Lead to cash
- ☒ Plan to produce
- ☐ Request to resolve

Correct Answer : 1,2,3

Question 24

Wrong

Ques:- Which of the following is one of the approaches for integration development in the SAP Integration Solution Advisory Methodology?

- ☐ Developing ad hoc integration patterns
- ☒ Enabling systematic selection of integration technologies
- ☐ Providing a guided workflow to integrate SAP cloud solutions to on-premise systems
- ☐ Limiting integration use cases and technologies to the defined standards

Correct Answer : 1

Question 25

Wrong

Ques:- Which of the following is supported by order and quote management?(2 correct)

- ☐ Integration with SAP ERP and SAP S/4HANA
- ☒ External pricing
- ☒ Sales assistant
- ☐ Intelligent scoring

Correct Answer : 2,4

Question 26

Wrong

Ques:- Which of the following SAP AI Business Services can be used to extend SAP applications? (3 correct)

- ☐ Service Ticket Intelligence
- ☐ Document Information Extraction
- ☒ Data Attribute Recommendation
- ☒ Alert Notification
- ☐ Mobile Services

Correct Answer : 1,2,3

Question 27

Right

Ques:- Which of the following subprocesses are part of the recruit to retire (total workforce management) process? (3 correct)

- ☐ Avoid unplanned downtime
- ☒ External workforce
- ☒ Hire to retire
- ☒ Travel to reimburse
- ☐ Guided buying

Correct Answer : 2,3,4

Question 28

Wrong

Ques:- Which of these lists of objects can be transported into SAP Sales Cloud and SAP Service Cloud using the Transport Management feature?

- ☐ Adaptation objects, business roles, key user extension fields, surveys, workflow rules
- ☐ Adaptation objects, business roles, key user extension fields, customer master data, workflow rules
- ☒ Adaptation objects, routing rules, key user extension fields, organizational structure, workflow rules

4. ☐ Adaptation objects, configuration, key user extension fields, communication arrangements, workflow rules

Correct Answer : 1

Question 29

Wrong

Ques:- Which services are provided by SAP BTP Connectivity for connection to SAP backend systems? (2 correct)

1. ☐ SAP Destination service
2. ☒ SAP API service
3. ☒ SAP Integration service
4. ☐ SAP Connectivity service

Correct Answer : 1,4

Question 30

Wrong

Ques:- Which solution areas are covered by SAP BTP?(3 correct)

1. ☐ Analytics
2. ☒ Monitoring
3. ☒ Database and Data Management
4. ☒ Intelligent Technologies
5. ☐ ABAP Development

Correct Answer : 1,3,4

Question 31

Wrong

Ques:- Which tools could you use to show different content to female and male contacts in a single email campaign?(3 correct)

1. ☐ Manage optional content
2. ☒ Personalization rules
3. ☒ Block targeting
4. ☐ Emarsys Scripting Language
5. ☐ Predict recommendation settings

Correct Answer : 1,2,3

Question 32

Wrong

Ques:- Which types of statement can be configured in Consent Management?(3 correct)

1. ☐ Other consent management
2. ☒ Push notification
3. ☒ Communication consent
4. ☒ Terms of service
5. ☐ Privacy policy

Correct Answer : 1,4,5

Question 33

Wrong

Ques:- You are executing the lead to cash end-to-end process for a discrete industry customer. Which of the following subprocesses would you evaluate?(3 correct)

1. ☐ Lead management
2. ☒ Supplier contract management
3. ☒ Campaign management
4. ☒ Customer consent management
5. ☐ Talent management

Correct Answer : 1,3,4

Question 34

Wrong

Ques:- You are executing the recruit to retire end-to-end process Which activities do you need to perform in SAP SuccessFactors? (3 correct)

1. ☐ Monitor payroll process
2. ☐ Submit final time and expenses and close the project
3. ☒ Search for existing resources with required skills
4. ☒ Submit and approve timesheets
5. ☐ Monitor costs and margins

Correct Answer : 1,3,4

Question 35

Wrong

Ques:- You are executing the source to pay end-to-end process. What are the critical steps you always need to evaluate? (2 correct)

1. ☐ Plan asset maintenance
2. ☒ Negotiate and manage contracts with trading partners
3. ☒ Hand over and qualify leads
4. ☐ Plan and forecast demand for goods and services

Correct Answer : 2,4

Question 36

Right

Ques:- You are implementing a recruit to retire end-to-end process for new employees Which key roles need to be evaluated?(3 correct)

1. ☐ IT administrator
2. ☒ Internal employee
3. ☒ Line manager
4. ☒ New hire
5. ☐ Purchasing manager

Correct Answer : 2,3,4

Question 37

Right

Ques:- You are implementing SAP Sales Cloud and SAP Service Cloud. What native analytics capabilities are available? (2 correct)

1. ☐ Dashboards
2. ☒ Stories
3. ☒ Reports
4. ☐ Datasets

Correct Answer : 2,3

Question 38

Wrong

Ques:- You are responsible for business process monitoring in SAP Commerce Cloud. Which business critical process disruptions can be monitored using the standard service flow? (2 correct)

1. ☐ Storefront not available
2. ☒ Database blocking or connection issues
3. ☒ Add to cart slowness or failure
4. ☐ Search functionality not available

Correct Answer : 3,4

Question 39

Right

Ques:- You need to perform technical services on equipment located at customer sites. How can you update the structure of equipment's installed at a customer location in SAP Service Cloud?

1. ☐ Using transport management
2. ☐ Using workflow rule management
3. ☒ Using installation management
4. ☐ Using work ticket management

Correct Answer : 3

Question 40

Wrong

Ques:- You notice message processing has failed in your SAP Cloud Integration tenant and the error text suggests the issue is related to inbound message payload. What actions would you perform in the SAP Cloud Integration Operations view?

1. ☐ Choose the Manage Integration Content tile, select the iFlow in question, set the log level to trace, and request that the consumer resend the message
2. ☐ Choose the All Integrations Flows - Completed Messages tile, find the message in question, and inspect the log for errors
3. ☒ Choose the Connectivity Tests tile, go to the TLS tab, and send a test request to the target system.
4. ☐ Choose the All Integration Flows - Retry Messages tile, find the failed message, and restart the message processing

Correct Answer : 1

Question 41

Wrong

Ques:- You receive a call from the marketing team saying they need to make a decision about a campaign to collect new contacts with an SAP Emarsys Customer Engagement form. Where can you check the number of new contacts who signed up via an active SAP Emarsys Customer Engagement registration form?(2 correct)

1. ☐ Under Management> Form Settings

2. ☒ Under Web channel campaigns reporting for the campaign that includes the registration form
3. ☒ Under the program reporting for the Shopify Registration Confirmation tactic
4. ☐ Under Analytics> Registrations > Per Contact Source

Correct Answer : 1,4

Question 42

Right

Ques:- You want to automate the build and deployment steps during development. Which of the following steps are part of a CI/CD-pipeline?(2 correct)

1. ☒ Continuous integration)
2. ☒ Continuous delivery
3. ☐ Continuous inspection
4. ☐ Continuous debugging

Correct Answer : 1,2

Question 43

Right

Ques:- You want to deploy a new SAP Commerce Cloud storefront using the Cloud Portal. Which of the following are prerequisites for success?(3 correct)

1. ☐ The product master data has already been loaded into SAP Commerce Cloud
2. ☒ The security settings are configured in the Cloud Portal.
3. ☒ The code is working properly locally and it has been pushed to the Git repository.
4. ☒ The Git repository has been configured in the Cloud Portal.
5. ☐ The images for the storefront are available in the Cloud Portal.

Correct Answer : 2,3,4

Question 44

Wrong

Ques:- You want to implement a side-by-side extension for an SAP solution. To access the business objects in the SAP solution, you are exploring the application programming interfaces (APIs).Which of the following are possible operations to use in the API?(2 correct)

1. ☐ Get
2. ☒ Create
3. ☒ Close
4. ☐ Validate

Correct Answer : 1,2

Question 45

Wrong

Ques:- You would like to quickly get started using SAP Customer Identity and Access Management for B2B Which of the following sequence of steps are correct?

1. ☐ 1. Initial setup 2. Getting the authorization decision 3. Accessing the Delegated Admin UI 4. Creating an organization
2. ☐ 1. Initial setup 2. Creating an organization 3. Accessing the Delegated Admin UI 4. Getting the authorization decision
3. ☒ 1. Accessing the Delegated Admin UI 2. Initial setup 3. Creating an organization 4. Getting the authorization decision
4. ☐ 1. Initial setup 2. Accessing the Delegated Admin UI 3. Creating an organization 4. Getting the authorization decision

Correct Answer : 2

Question 46

Wrong

Ques:- Your sales organization has requested a solution to support the sales process in SAP Sales Cloud with a risk-management application for the export business. The new application should be developed as a application in the SAP risk-management side-by-side Business Application Studio on SAP BTP.Which one of the following options can be used?

1. ☐ ABAP Workbench
2. ☒ SAP BTP, Kyma runtime
3. ☐ SAP Event Mesh
4. ☐ Partner Development Infrastructure (POI)

Correct Answer : 1

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