

FILTERS

region Αll All market division All customer Αll FY 2019

P & L By Fiscal Months All values in USD

Note: pivot can't be modified

	Quarters Q2						Q3			Q4		Grand Total	
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6.5N	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8N	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross Margin	2.6N	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

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Quarters **Q1** Q2 QЗ **Q**4 **Grand Total** Metrics Sep Dec Mar 20.6M 12.8M 7.8M 37.8% 17.1M 10.7M 6.5M Net Sales COGS 17.1M 10.6M 6.5M 28.7M 18.1M 10.6M 29.9M 18.9M 11.0M 15.9M 9.9M 6.0M 196.7M 123.4M 73.3M 2.1M 7.8M 9.9M 14.9M 16.1M 10.2M 5.9M 1.3M 4.8M 6.2M 3.7M 9.3M 5.5M 10.5M Gross Margin GM % 0.8M 36.7% 2.9M 6.1M 37.0% 37.8% 37.8% 37.5% 37.3% 37.3% 36.8% 36.7% 36.8%

ΑII region market All All division customer Αll

By Fiscal Months All values in USD

2021

Quarters

	Q1			Q2			Q3			Q 4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	44.	3M 54.6N	л 74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.	4M 34.7N	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.	4M 19.9N	л 27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM %	36.	7% 36.59	6 36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sales Co

Sales Comparison													
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	125%

