



# AtliQ Hardwares

## MARKET PERFORMANCE VS TARGET

region	All
division	All

All units are in INR

Customer	2019	2020	2021	2021 - target	%
Australia	3.88M	10.70M	20.99M	-2.2M	-10.5%
Austria		0.12M	2.84M	-0.3M	-11.7%
Bangladesh	0.48M	2.26M	6.95M	-0.7M	-10.3%
Canada	4.76M	12.17M	35.06M	-5.1M	-14.5%
China	1.43M	5.42M	22.89M	-2.1M	-9.0%
France	4.04M	7.47M	25.94M	-2.2M	-8.4%
Germany	2.56M	4.69M	12.01M	-1.5M	-12.7%
India	30.82M	49.77M	161.26M	-9.6M	-5.9%
Indonesia	2.52M	6.21M	18.41M	-2.4M	-12.9%
Italy	2.90M	4.46M	11.72M	-1.0M	-9.0%
Japan		1.88M	7.92M	-0.3M	-4.1%
Netherlands	0.23M	3.36M	7.98M	-0.7M	-8.2%
Newzealand		1.99M	11.40M	-1.4M	-12.3%
Norway		2.48M	13.68M	-1.4M	-10.5%
Pakistan	0.62M	4.69M	5.66M	-0.5M	-9.3%
Philippines	5.69M	13.37M	31.86M	-2.5M	-7.8%
Poland	0.41M	2.79M	5.19M	-0.9M	-18.1%
Portugal	0.75M	3.59M	11.83M	-0.5M	-4.3%
South Korea	12.80M	17.28M	48.97M	-4.4M	-8.9%
Spain		1.77M	12.62M	-1.8M	-14.1%
Sweden	0.05M	0.23M	1.77M	-0.2M	-11.1%
United Kingdom	2.00M	8.08M	34.15M	-3.0M	-8.7%
USA	11.53M	31.92M	87.78M	-10.2M	-11.7%
<b>Grand Total</b>	<b>87.48M</b>	<b>196.69M</b>	<b>598.88M</b>	<b>-54.9M</b>	<b>-9.2%</b>