

## **Sales Trends Analysis**

Revenue

64.80K

Total Orders

104

**Total Products** 

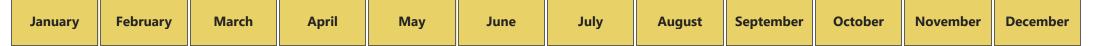
20

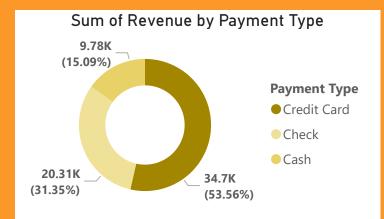
**Avg Unit Price** 

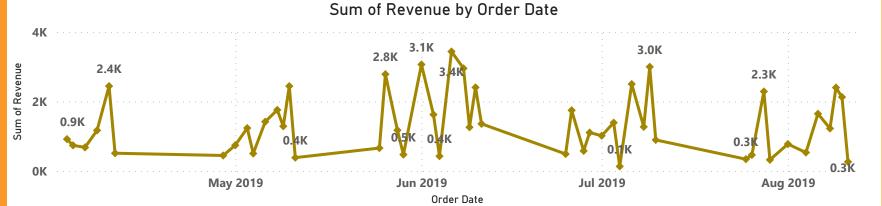
15.21

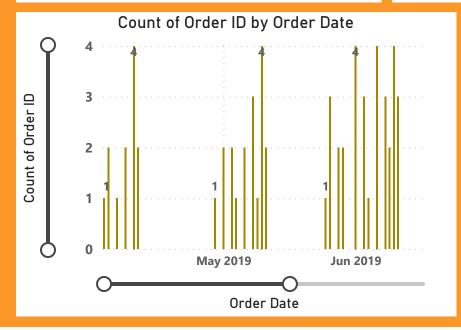


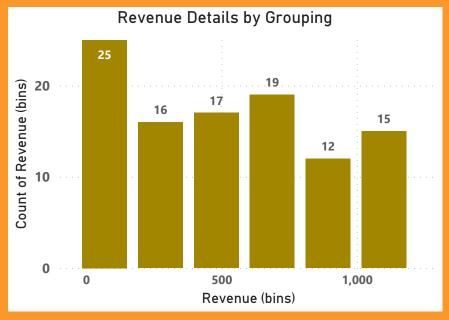


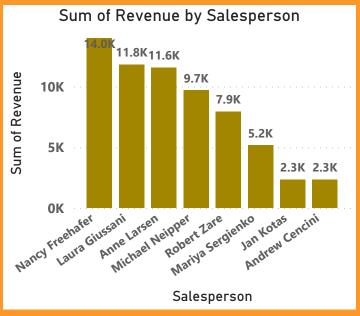














## **Sales Trends Analysis**

Average Shippping Price \$

62.34

Products with no returns

99

Total Order Amount \$

64.47K

Net Order Amount \$

63.89K

	January	February	March	April	Мау	June	July	August	September	October	November	December	I
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Product Name	Unit Price	Net_price	Shipping Fee
Almonds	10.00	9.95	71.78
Almonds	10.00	9.95	77.60
Beer	14.00	13.93	30.87
Beer	14.00	13.93	30.91
Beer	14.00	13.93	72.80
Beer	14.00	13.93	95.55
Beer	14.00	13.93	112.90
Beer	14.00	13.93	113.92
Beer	14.00	13.93	118.78
Boysenberry Spread	25.00	24.88	42.75
Boysenberry Spread	25.00	24.88	68.85
Boysenberry Spread	25.00	24.88	105.00
Boysenberry Spread	25.00	24.88	116.33
Boysenberry Spread	25.00	24.88	123.50
Cajun Seasoning	22.00	21.89	67.32
Cajun Seasoning	22.00	21.89	85.47
Chai	18.00	17.91	52.72

Year	Sum of Revenue	Sum of Order Amount
□ 2019	64,796.20	64,472.22
⊟ April	6,903.79	6,869.27
Wednesday, 3 April 2019	916.75	912.17
Thursday, 4 April 2019	738.40	734.71
Saturday, 6 April 2019	680.00	676.60
Monday, 8 April 2019	1,168.65	1,162.81
Wednesday, 10 April 2019	2,442.12	2,429.91
Thursday, 11 April 2019	511.62	509.06
Monday, 29 April 2019	446.25	444.02
<b>⊞ May</b>	14,861.05	14,786.74
<b>∃ June</b>	20,448.51	20,346.27
Saturday, 1 June 2019	3,064.89	3,049.57
Monday, 3 June 2019	1,623.12	1,615.00
Tuesday, 4 June 2019	427.00	424.87
Thursday, 6 June 2019	3,437.00	3,419.82
Saturday 8 June 2019 Total	2 953 00 <b>64,796.20</b>	2 938 24 <b>64,472.22</b> <sup>v</sup>

Top 6 categories by Revenue			
Category	Sum of TotalRevenue'		
Baked Goods & Mixes	6,504.00		
Beverages	11,860.40		
Condiments	3,524.00		
Dried Fruit & Nuts	3,468.50		
Grains	1,596.00		
Soups	6,204.95		
Total	33.157.85		

Top 6 categories by OrderAmount			
Product Name	Sum of OrderAmount		
Chocolate Biscuits Mix	4,988.93		
Clam Chowder	6,173.93		
Dried Plums	1,180.57		
Green Tea	2,261.04		
Long Grain Rice	1,588.02		
Total	17,675.03		