

## BULK DATA FEED

Ingest BQ Data Into Your Platform (ERP, Salesforce, Hubspot, AWS, etc.)

### BQ DIFFERENTIATORS: ABC

- **Accuracy:** Derived from govt. filings, including IRS, Dept. of Labor, and over **80K** state and local agencies
- **Breadth:** 360-degree view of the business, including firmographics, ownership, legal status, KYC checks, detailed financials, executives, contacts, branches / locations
- **Coverage:** All companies & owners in the U.S. tracked (**74 million** companies, **97 million** legal entities, **229 million** contacts, **64 million** emails, **60 million** phones)



## BQ PRODUCT PORTFOLIO

### Firmographics

Company name (legal & DBA); HQ & legal addresses; EIN; CIK; LEI; TICKER (if public); complete set of industry classifications (NAICS, SIC, IRS, detailed categories); date founded; phone; website; LinkedIn; legal form of organization (corporation, LLC, partnership, non-profit); employment status (employer, non-employer, sole proprietor, holding company); Active indicator

### Financials & Employment

Current and historical financials & employment, back to 2010, including: monthly, quarterly, and annual employment and payroll; quarterly and annual income statement and balance sheet line items (including revenue, gross profit, operating expenses, net income, total assets, cash, short term & long term debt, financial ratios); BQ Credit Score; SBA loans.

### Corporate Family Tree & Compliance Checks

Corporate family tree & compliance / KYC checks, including: ultimate parent and children entities; the status of all member legal entities with their respective Secretary of State; compliance checks such as tax liens and OFAC watchlist; legal identifiers; and relationships to non-U.S. entities.

### Executives & Owners

Contact information for all Owners, Directors, Officers, and VPs associated with an Organization. It is created by combining the Contact information for all Directors & Officers associated with all Legal Entities that make up the Organization. This includes their job title and position, LinkedIn, phone (landline / mobile, direct / general); email (professional / personal); and address (business / residential). For SMBs, the owner address may be residential.

### Contacts

Provides all known Contacts associated with an Organization, including their job title and position; LinkedIn; phone (landline / mobile, direct / general); email (professional / personal); and address (business / residential). For SMBs, the contact address may be residential.

### Locations / Addresses

Provides all known addresses associated with an Organization. Addresses are based on legal addresses reported to Secretaries of State, official HQ addresses reported to regulatory agencies (IRS, SEC, SBA, etc.), office locations reported as having employees, and consumer-facing business locations (e.g., stores, restaurants). For SMBs, the legal and / or official address may be residential. All addresses are standardized using USPS methods.

### Legal Entity Stock Filings

Provides the capital structure, filing history, and corporate events tied to all private companies with an ultimate parent in Delaware, which constitutes about 2/3 of large companies and almost all holding companies in the U.S. From this product, one can infer changes that have taken place in authorized shares, and their basic characteristics.

### Legal Entity Directors & Officers

Provides the Directors and Officers of Legal Entities, including their official legal positions (ranked in order of importance); whether they are a person, company, or registered agent; and address (sometimes residential). A director or officer is an individual or company that exerts legal control over an entity.

Documentation, Fields, and Coverage: <https://docs.brightquery.com/index.html>