Week7Assignment-Final

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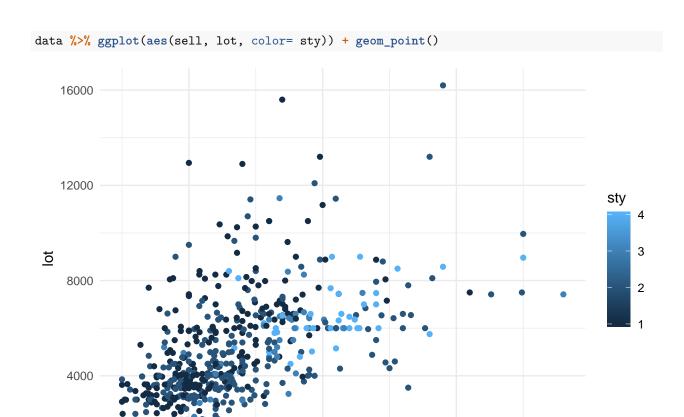
Let's see some data.

head(data)

```
obs sell lot bdms fb sty drv rec ffin ghw ca gar reg sell_LOG lot_LOG
##
## 1
       1 42000 5850
                         3
                            1
                                2
                                     1
                                         0
                                              1
                                                   0
                                                      0
                                                               0 10.64542 8.674197
                                                          1
## 2
       2 38500 4000
                         2
                                              0
                                                   0
                                                      0
                                                               0 10.55841 8.294050
## 3
       3 49500 3060
                         3
                            1
                                     1
                                         0
                                              0
                                                   0
                                                      0
                                                          0
                                                               0 10.80973 8.026170
                                1
## 4
       4 60500 6650
                         3
                            1
                                2
                                              0
                                                   0
                                                      0
                                                          0
                                                               0 11.01040 8.802372
## 5
       5 61000 6360
                         2
                            1
                                     1
                                         0
                                              0
                                                   0
                                                      0
                                                          0
                                                               0 11.01863 8.757784
                                1
       6 66000 4160
                                                               0 11.09741 8.333270
```

summary(data)

```
##
         obs
                           sell
                                             lot
                                                               bdms
##
    Min.
           : 1.0
                     Min.
                             : 25000
                                        Min.
                                               : 1650
                                                         Min.
                                                                 :1.000
                                        1st Qu.: 3600
    1st Qu.:137.2
                     1st Qu.: 49125
                                                         1st Qu.:2.000
    Median :273.5
                     Median : 62000
                                        Median: 4600
                                                         Median :3.000
           :273.5
##
    Mean
                     Mean
                            : 68122
                                        Mean
                                               : 5150
                                                         Mean
                                                                 :2.965
                     3rd Qu.: 82000
##
    3rd Qu.:409.8
                                        3rd Qu.: 6360
                                                         3rd Qu.:3.000
##
    Max.
            :546.0
                             :190000
                                        Max.
                                               :16200
                                                         Max.
                                                                 :6.000
                     Max.
##
          fb
                           sty
                                            drv
                                                             rec
##
    Min.
            :1.000
                             :1.000
                                              :0.000
                                                                :0.0000
                     Min.
                                      Min.
                                                        Min.
##
    1st Qu.:1.000
                     1st Qu.:1.000
                                       1st Qu.:1.000
                                                        1st Qu.:0.0000
    Median :1.000
                     Median :2.000
                                       Median :1.000
                                                        Median :0.0000
                                              :0.859
##
    Mean
           :1.286
                     Mean
                             :1.808
                                       Mean
                                                        Mean
                                                                :0.1777
    3rd Qu.:2.000
                                       3rd Qu.:1.000
##
                     3rd Qu.:2.000
                                                        3rd Qu.:0.0000
##
    Max.
            :4.000
                     Max.
                             :4.000
                                       Max.
                                              :1.000
                                                                :1.0000
                                                        Max.
                            ghw
##
         ffin
                                                ca
                                                                  gar
##
    Min.
            :0.0000
                      Min.
                              :0.00000
                                          Min.
                                                  :0.0000
                                                            Min.
                                                                    :0.0000
##
    1st Qu.:0.0000
                      1st Qu.:0.00000
                                          1st Qu.:0.0000
                                                            1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.00000
                                          Median :0.0000
                                                            Median :0.0000
    Mean
           :0.3498
                      Mean
                              :0.04579
                                          Mean
                                                 :0.3168
                                                            Mean
                                                                    :0.6923
##
    3rd Qu.:1.0000
                      3rd Qu.:0.00000
                                          3rd Qu.:1.0000
                                                            3rd Qu.:1.0000
                              :1.00000
##
    Max.
            :1.0000
                                                  :1.0000
                                                                    :3.0000
                      Max.
                                          Max.
                                                            Max.
##
                          sell_LOG
                                           lot_LOG
         reg
##
           :0.0000
                              :10.13
                                               :7.409
    Min.
                      Min.
                                        Min.
##
    1st Qu.:0.0000
                      1st Qu.:10.80
                                        1st Qu.:8.189
##
                      Median :11.03
    Median :0.0000
                                        Median :8.434
    Mean
           :0.2344
                      Mean
                              :11.06
                                        Mean
                                               :8.467
##
    3rd Qu.:0.0000
                      3rd Qu.:11.31
                                        3rd Qu.:8.758
    Max.
           :1.0000
                              :12.15
                                        Max.
                                               :9.693
                      Max.
```



(a) Consider a linear model where the sale price of a house is the dependent variable and the explanatory variables are the other variables given above. Perform a test for linearity. What do you conclude based on the test result?

sell

100000

```
modelA <- lm(sell ~ lot + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg, data = data)
print(modelA.summary <- summary(modelA))</pre>
```

150000

```
##
## Call:
## lm(formula = sell ~ lot + bdms + fb + sty + drv + rec + ffin +
##
       ghw + ca + gar + reg, data = data)
##
## Residuals:
##
     Min
              1Q Median
                            ЗQ
                                  Max
## -41389 -9307
                   -591
                          7353 74875
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) -4038.3504 3409.4713 -1.184 0.236762
## lot
                              0.3503 10.124 < 2e-16 ***
                   3.5463
## bdms
                1832.0035 1047.0002
                                       1.750 0.080733 .
                                       9.622 < 2e-16 ***
## fb
               14335.5585 1489.9209
               6556.9457
                           925.2899
                                       7.086 4.37e-12 ***
## sty
                                       3.270 0.001145 **
                6687.7789 2045.2458
## drv
```

50000

```
## rec
               4511.2838 1899.9577
                                     2.374 0.017929 *
              5452.3855 1588.0239
                                     3.433 0.000642 ***
## ffin
## ghw
              12831.4063 3217.5971
                                     3.988 7.60e-05 ***
              12632.8904 1555.0211
                                     8.124 3.15e-15 ***
## ca
## gar
               4244.8290
                          840.5442
                                     5.050 6.07e-07 ***
               9369.5132 1669.0907
                                     5.614 3.19e-08 ***
## reg
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 15420 on 534 degrees of freedom
## Multiple R-squared: 0.6731, Adjusted R-squared: 0.6664
## F-statistic: 99.97 on 11 and 534 DF, p-value: < 2.2e-16
```

Linearity Test

Its the ramsay's RESET test.

```
modelA.RESET <- resettest(modelA, power = 2, type = "fitted", data = data)
print(modelA.RESET)</pre>
```

```
##
## RESET test
##
## data: modelA
## RESET = 26.986, df1 = 1, df2 = 533, p-value = 2.922e-07
```

With a statistic of 26.986 and a p-value of ~ 0.000 , the Ramsey's RESET test suggests that the linear model is NOT correctly specified. So we reject H_0 .

Jarque-Bera (residuals normality)

```
# Ho: The errors of the model are distributed normal
modelA.JB <- jarque.bera.test(modelA$residuals)
modelA.JB

##
## Jarque Bera Test
##
## data: modelA$residuals
## X-squared = 247.62, df = 2, p-value < 2.2e-16</pre>
```

With a statistic of ~ 247.62 and a p-value of ~ 0 , the Jarque-Bera test suggests that the linear model residuals are NOT normally distributed, therefore the linear model is NOT correctly specified.

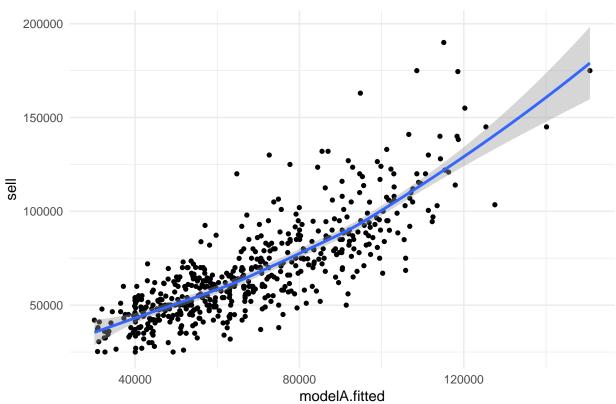
Both Ramsey's RESET and Jarque-Bera tests suggest that the considered linear model is NOT correctly specified.

```
modelA.fitted <- fitted.values(modelA)

data %>% ggplot(aes(modelA.fitted, sell)) +
    geom_point(shape=16) +
    geom_smooth() + ggtitle("Actual vs Fitted Value of Model A")
```

```
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```

Actual vs Fitted Value of Model A



(b) Now consider a linear model where the log of the sale price of the house is the dependent variable and the explanatory variables are as before. Perform again the test for linearity. What do you conclude now?

```
modelB <- lm(sell_LOG ~ lot + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg, data = data)
summary(modelB)</pre>
```

```
##
## Call:
## lm(formula = sell_LOG ~ lot + bdms + fb + sty + drv + rec + ffin +
      ghw + ca + gar + reg, data = data)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -0.67865 -0.12211 0.01666 0.12868 0.67737
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 1.003e+01 4.724e-02 212.210 < 2e-16 ***
              5.057e-05
                         4.854e-06 10.418
                                           < 2e-16 ***
## lot
## bdms
              3.402e-02 1.451e-02
                                     2.345 0.01939 *
              1.678e-01 2.065e-02
## fb
                                   8.126 3.10e-15 ***
              9.227e-02 1.282e-02
                                   7.197 2.10e-12 ***
## sty
## drv
              1.307e-01 2.834e-02
                                    4.610 5.04e-06 ***
              7.352e-02 2.633e-02 2.792 0.00542 **
## rec
## ffin
              9.940e-02 2.200e-02 4.517 7.72e-06 ***
```

```
## ghw
               1.784e-01 4.458e-02
                                     4.000 7.22e-05 ***
               1.780e-01 2.155e-02 8.262 1.14e-15 ***
## ca
## gar
              5.076e-02 1.165e-02 4.358 1.58e-05 ***
               1.271e-01 2.313e-02
                                    5.496 6.02e-08 ***
## reg
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2137 on 534 degrees of freedom
## Multiple R-squared: 0.6766, Adjusted R-squared: 0.6699
## F-statistic: 101.6 on 11 and 534 DF, p-value: < 2.2e-16
\sim zero (0) coefficient of variable lot.
modelB.RESET <- resettest(modelB, power = 2, type = "fitted", data = data)
print(modelB.RESET)
##
##
   RESET test
##
## data: modelB
```

With a statistic of ~0.27 and a p-value of ~0.6033, the Ramsey's RESET test suggests that the second linear model might be correctly specified (H_0 of correct/linear specification NOT rejected, at the 5% level of significance).

RESET = 0.27031, df1 = 1, df2 = 533, p-value = 0.6033

```
# Ho: The errors of the model are distributed normal
modelB.JB <- jarque.bera.test(modelB$residuals)
modelB.JB

##
## Jarque Bera Test
##
## data: modelB$residuals
## X-squared = 8.4432, df = 2, p-value = 0.01467</pre>
```

With a statistic of ~8.443 and a p-value of ~0.0147, the Jarque-Bera test suggests that the linear model residuals are still NOT normally distributed, therefore the linear model is still NOT correctly specified, althought that the second model's JB statistic is significantly decreased (and therefore the model significantly improved).

Conclusion:

Both Ramsey's RESET and Jarque-Bera tests suggest that the second model is significantly improved than the model considered first.

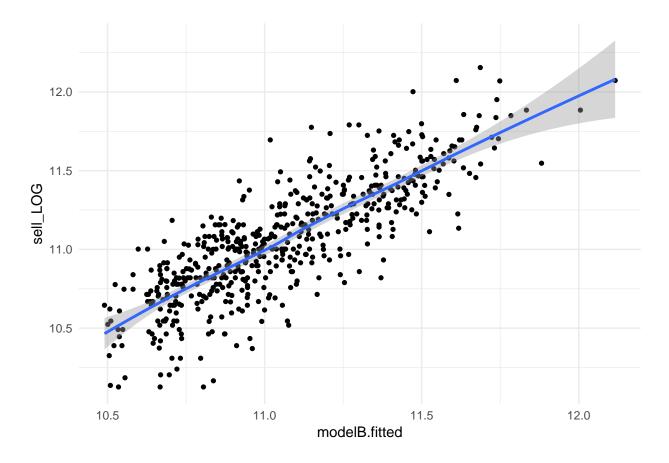
The Ramsey's RESET test suggests that the second linear model might be correctly specified, while the Jarque-Bera test suggests that it is still NOT correctly specified (although significantly improved).

This is also intuitively demonstrated by the second model real to fitted-values diagram shown below (looks much more like a linear relationship than before).

```
modelB.fitted <- fitted.values(modelB)

ggplot(data, aes(x=modelB.fitted, y=sell_LOG)) +
    geom_point(shape=16) +
    geom_smooth()</pre>
```

```
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```



(c) Continue with the linear model from question (b). Estimate a model that includes both the lot size variable and its logarithm, as well as all other explanatory variables without transformation. What is your conclusion, should we include lot size itself or its logarithm?

```
# Estimating third model.
modelC <- lm(sell_LOG ~ lot + lot_LOG + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg,
             data = data)
print(modelC.summary <- summary(modelC))</pre>
##
## Call:
## lm(formula = sell_LOG ~ lot + lot_LOG + bdms + fb + sty + drv +
##
       rec + ffin + ghw + ca + gar + reg, data = data)
##
## Residuals:
##
        Min
                       Median
                  1Q
                                    ЗQ
                                            Max
## -0.68573 -0.12380 0.00785 0.12521 0.68112
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) 7.150e+00 6.830e-01
                                     10.469 < 2e-16 ***
## lot
               -1.490e-05 1.624e-05
                                      -0.918 0.359086
## lot LOG
                3.827e-01 9.070e-02
                                       4.219 2.88e-05 ***
## bdms
                3.489e-02 1.429e-02
                                       2.442 0.014915 *
## fb
                1.659e-01 2.033e-02
                                       8.161 2.40e-15 ***
                9.121e-02 1.263e-02
                                       7.224 1.76e-12 ***
## sty
```

```
## drv
                1.068e-01 2.847e-02
                                        3.752 0.000195 ***
## rec
                5.467e-02 2.630e-02
                                        2.078 0.038156 *
                                        4.848 1.64e-06 ***
## ffin
                1.052e-01
                           2.171e-02
                1.791e-01
                           4.390e-02
                                        4.079 5.20e-05 ***
## ghw
## ca
                1.643e-01
                           2.146e-02
                                        7.657 9.01e-14 ***
                4.826e-02 1.148e-02
                                        4.203 3.09e-05 ***
## gar
## reg
                1.344e-01 2.284e-02
                                        5.884 7.10e-09 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2104 on 533 degrees of freedom
## Multiple R-squared: 0.687, Adjusted R-squared:
## F-statistic: 97.51 on 12 and 533 DF, p-value: < 2.2e-16
Notice the \sim zero (0) coefficient of variable lot.
# Model Ramsey's RESET testing.
modelC.RESET <- resettest(modelC, power = 2, type = "fitted", data = data)</pre>
print(modelC.RESET)
##
##
   RESET test
##
## data: modelC
## RESET = 0.06769, df1 = 1, df2 = 532, p-value = 0.7948
```

With a statistic of ~ 0.068 and a p-value of ~ 0.7948 , the Ramsey's RESET test suggests that the third linear model might be correctly specified (H0 of correct/linear specification NOT rejected, at the 5% level of significance).

It also suggests that this is the best model constructed so far, as it has the lowest statistic and the highest p-value scored by all Ramsey's RESET tests ran so far.

```
# Model Jarque-Bera testing.
modelC.JB <- jarque.bera.test(modelC.summary$residuals)
print(modelC.JB)

##
## Jarque Bera Test
##
## data: modelC.summary$residuals
## X-squared = 9.3643, df = 2, p-value = 0.009259</pre>
```

With a statistic of ~ 9.364 and a p-value of ~ 0.0093 , the Jarque-Bera test suggests that the linear model residuals are still NOT normally distributed; therefore the linear model is still NOT correctly specified.

No further model improvement is indicated by the Jarque-Bera residuals normality test; in fact the second model's residuals were slightly more normal than the third's.

Conclusion:

Both Ramsey's RESET and Jarque-Bera tests suggest that the third model is significantly improved than the model considered first, while the Ramsey's RESET test suggests that it is even more improved than the model considered second.

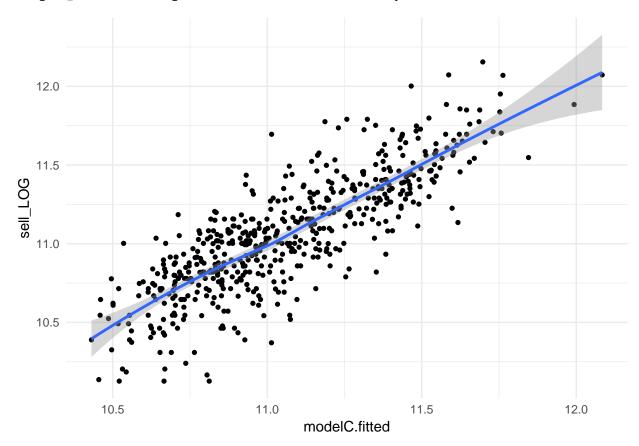
The Ramsey's RESET test suggests that the third linear model might be correctly specified, while the Jarque-Bera test suggests that it is still NOT correctly specified.

This is also intuitively demonstrated by the third model real to fitted-values diagram shown at the next page (looks about the same or more like a linear relationship than before).

```
modelC.fitted <- fitted.values(modelC)

ggplot(data, aes(x=modelC.fitted, y=sell_LOG)) +
    geom_point(shape=16) +
    geom_smooth()</pre>
```

`geom_smooth()` using method = 'loess' and formula 'y ~ x'



Conclusion:

It is concluded that it would be better to include the lot size logarithm in the model, rather than the lot size variable itself, due to the following reasons:

The three models testing performed so far, see Table 4 (above): "Models linearity test results' comparison chart". The Ramsey's RESET tests showed that the lot size logarithm variable significantly improves the model linearity, while the Jarque-Bera tests showed that it produces a satisfactory (so far) level of residuals normality.

The (much better) lot size logarithm variable coefficient p-value (0), compared to the lot size variable itself coefficient p-value (0.359), when used together. See Table 5 (above): "Third model lot related variables' coefficients' comparison chart".

The fact that lot variable ended with a \sim zero (0) coefficient anyway at the (improved) second and third models.

(d) Consider now a model where the log of the sale price of the house is the dependent variable and the explanatory variables are the log transformation of lot size, with all other explanatory variables as before. We now consider interaction effects of the log lot size with the other variables. Construct these interaction variables. How many are individually significant?

```
# Estimating fourth model.
modelD <- lm(sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg +
                 lot_LOG * bdms + lot_LOG * fb + lot_LOG * sty + lot_LOG * drv + lot_LOG * rec +
                 lot_LOG * ffin + lot_LOG * ghw + lot_LOG * ca + lot_LOG * gar + lot_LOG * reg,
             data = data)
print(modelD.summary <- summary(modelD))</pre>
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
       ffin + ghw + ca + gar + reg + lot_LOG * bdms + lot_LOG *
##
       fb + lot_LOG * sty + lot_LOG * drv + lot_LOG * rec + lot_LOG *
##
       ffin + lot_LOG * ghw + lot_LOG * ca + lot_LOG * gar + lot_LOG *
##
       reg, data = data)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                     3Q
                                             Max
## -0.68306 -0.11612 0.00591 0.12486
                                        0.65998
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 8.966499
                            1.070667
                                        8.375 5.09e-16 ***
## lot_LOG
                 0.152685
                            0.128294
                                        1.190
                                                0.2345
## bdms
                 0.019075
                            0.326700
                                        0.058
                                                0.9535
## fb
                -0.368234
                            0.429048
                                       -0.858
                                                0.3911
                            0.309700
## sty
                 0.488885
                                        1.579
                                                0.1150
                            0.717225
                                      -2.040
                                                0.0418 *
## drv
                -1.463371
## rec
                 1.673992
                            0.655919
                                        2.552
                                                0.0110 *
## ffin
                -0.031844
                            0.445543
                                       -0.071
                                                0.9430
                -0.505889
                            0.902733
                                       -0.560
                                                0.5754
## ghw
## ca
                -0.340276
                            0.496041
                                      -0.686
                                                0.4930
                 0.401941
                            0.258646
                                        1.554
                                                0.1208
## gar
## reg
                 0.118484
                            0.479856
                                        0.247
                                                0.8051
## lot_LOG:bdms 0.002070
                            0.038654
                                        0.054
                                                0.9573
## lot LOG:fb
                 0.062037
                            0.050145
                                        1.237
                                                0.2166
## lot_LOG:sty
                -0.046361
                            0.035942
                                      -1.290
                                                0.1977
## lot LOG:drv
                 0.191542
                            0.087361
                                                0.0288 *
                                        2.193
## lot_LOG:rec -0.188462
                                                0.0139 *
                            0.076373
                                      -2.468
## lot_LOG:ffin 0.015913
                            0.052851
                                        0.301
                                                0.7635
                            0.106929
## lot_LOG:ghw
                 0.081135
                                        0.759
                                                0.4483
## lot LOG:ca
                 0.059549
                            0.058024
                                        1.026
                                                0.3052
## lot_LOG:gar
                -0.041359
                            0.030142
                                       -1.372
                                                0.1706
## lot_LOG:reg
                 0.001515
                            0.055990
                                        0.027
                                                0.9784
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2095 on 524 degrees of freedom
## Multiple R-squared: 0.6951, Adjusted R-squared: 0.6829
## F-statistic: 56.89 on 21 and 524 DF, p-value: < 2.2e-16
```

ten (10) interaction variables introduction, between the log lot size and each one of all other variables.

```
# Model Ramsey's RESET testing.
modelD.RESET <- resettest(modelD, power = 2, type = "fitted", data = data)</pre>
print(modelD.RESET)
##
##
    RESET test
##
## data: modelD
## RESET = 0.011571, df1 = 1, df2 = 523, p-value = 0.9144
# Model Jarque-Bera testing.
modelD.JB <- jarque.bera.test(modelD.summary$residuals)</pre>
print(modelD.JB)
##
    Jarque Bera Test
##
##
## data: modelD.summary$residuals
## X-squared = 8.2029, df = 2, p-value = 0.01655
```

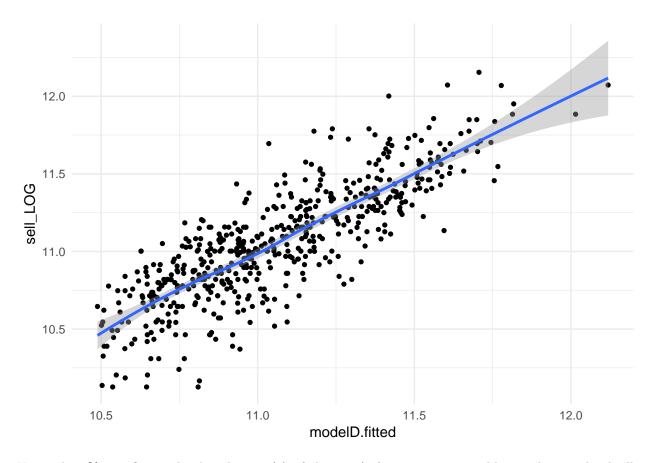
With a statistic of ~8.203 and a p-value of ~0.0165, the Jarque-Bera test suggests that the model residuals are still NOT normally distributed; therefore the model is still NOT correctly specified.

This Jarque-Bera test result, however, is the best scored so far. It seems that the interaction variables introduction slightly improves the (previous best) second model residuals normality.

```
modelD.fitted <- fitted.values(modelD)

ggplot(data, aes(x=modelD.fitted, y=sell_LOG)) +
    geom_point(shape=16) +
    geom_smooth()</pre>
```

```
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```



Using the 5% significance level, only two (2) of the ten (10) interaction variables used are individually significant:

LOG(lot)-drv LOG(lot)-rec

(e) Perform an F-test for the joint significance of the interaction effects from question (d).

```
## All Variables:
```

```
##
## Call:
  lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
       ffin + ghw + ca + gar + reg + lot_LOG * bdms + lot_LOG *
##
##
       fb + lot_LOG * sty + lot_LOG * drv + lot_LOG * rec + lot_LOG *
       ffin + lot_LOG * ghw + lot_LOG * ca + lot_LOG * gar + lot_LOG *
##
       reg, data = data)
##
##
## Residuals:
##
        Min
                  1Q
                       Median
                                             Max
   -0.68306 -0.11612 0.00591
                               0.12486
                                         0.65998
##
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 8.966499
                             1.070667
                                        8.375 5.09e-16 ***
## lot_LOG
                             0.128294
                                        1.190
                                                0.2345
                 0.152685
## bdms
                 0.019075
                             0.326700
                                        0.058
                                                0.9535
                -0.368234
                             0.429048
                                       -0.858
                                                0.3911
## fb
```

```
## sty
                0.488885
                            0.309700
                                       1.579
                                               0.1150
## drv
               -1.463371
                            0.717225 - 2.040
                                               0.0418 *
## rec
                1.673992
                            0.655919
                                       2.552
                                               0.0110 *
                -0.031844
                            0.445543 -0.071
                                               0.9430
## ffin
## ghw
                -0.505889
                            0.902733 -0.560
                                               0.5754
## ca
               -0.340276
                           0.496041 -0.686
                                               0.4930
## gar
                0.401941
                            0.258646
                                      1.554
                                               0.1208
## reg
                 0.118484
                            0.479856
                                       0.247
                                               0.8051
## lot_LOG:bdms 0.002070
                            0.038654
                                       0.054
                                               0.9573
## lot_LOG:fb
                 0.062037
                            0.050145
                                       1.237
                                               0.2166
## lot_LOG:sty -0.046361
                            0.035942 -1.290
                                               0.1977
## lot_LOG:drv
                0.191542
                            0.087361
                                       2.193
                                               0.0288 *
## lot_LOG:rec -0.188462
                            0.076373 - 2.468
                                               0.0139 *
## lot_LOG:ffin 0.015913
                            0.052851
                                       0.301
                                               0.7635
                            0.106929
                                               0.4483
## lot_LOG:ghw
                 0.081135
                                       0.759
## lot_LOG:ca
                 0.059549
                            0.058024
                                       1.026
                                               0.3052
## lot_LOG:gar -0.041359
                            0.030142
                                     -1.372
                                               0.1706
## lot_LOG:reg
                            0.055990
                                       0.027
                                               0.9784
                 0.001515
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2095 on 524 degrees of freedom
## Multiple R-squared: 0.6951, Adjusted R-squared: 0.6829
## F-statistic: 56.89 on 21 and 524 DF, p-value: < 2.2e-16
## LOG(lot)-reg variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
       ffin + ghw + ca + gar + reg + lot_LOG * bdms + lot_LOG *
##
       fb + lot_LOG * sty + lot_LOG * drv + lot_LOG * rec + lot_LOG *
##
       ffin + lot_LOG * ghw + lot_LOG * ca + lot_LOG * gar, data = data)
##
## Residuals:
                  1Q
                      Median
                                    3Q
## -0.68292 -0.11619 0.00573 0.12491 0.65976
## Coefficients:
                Estimate Std. Error t value Pr(>|t|)
##
                                     8.394 4.37e-16 ***
## (Intercept)
                8.96795
                            1.06831
## lot LOG
                                    1.191
                0.15252
                            0.12802
                                              0.2341
## bdms
                0.01949
                            0.32603
                                    0.060
                                              0.9523
## fb
                -0.36774
                            0.42824 - 0.859
                                              0.3909
                                    1.607
## sty
                0.48721
                            0.30316
                                              0.1086
## drv
               -1.46786
                            0.69713 -2.106
                                              0.0357 *
                                     2.558
## rec
                1.67468
                            0.65480
                                              0.0108 *
## ffin
               -0.03494
                            0.43021 -0.081
                                              0.9353
## ghw
               -0.50427
                            0.89990 - 0.560
                                              0.5755
## ca
                -0.33954
                            0.49483 -0.686
                                              0.4929
## gar
                0.40234
                            0.25797
                                     1.560
                                              0.1194
## reg
                                    5.705 1.94e-08 ***
                0.13145
                            0.02304
## lot_LOG:bdms 0.00202
                            0.03857
                                     0.052
                                              0.9582
## lot_LOG:fb
                 0.06198
                            0.05005
                                    1.238
                                              0.2161
## lot_LOG:sty -0.04617
                            0.03518 -1.312
                                              0.1900
```

```
## lot LOG:drv
                0.19207
                            0.08504
                                      2.259
                                              0.0243 *
                            0.07623 -2.473
## lot_LOG:rec -0.18855
                                              0.0137 *
                                              0.7495
## lot LOG:ffin 0.01629
                            0.05098
                                      0.319
## lot_LOG:ghw
                                      0.759
                 0.08094
                            0.10658
                                              0.4479
## lot_LOG:ca
                 0.05946
                            0.05788
                                      1.027
                                              0.3047
## lot LOG:gar -0.04140
                            0.03007
                                    -1.377
                                              0.1691
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2093 on 525 degrees of freedom
## Multiple R-squared: 0.6951, Adjusted R-squared: 0.6835
## F-statistic: 59.85 on 20 and 525 DF, p-value: < 2.2e-16
## LOG(lot)-bdms variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
       ffin + ghw + ca + gar + reg + lot_LOG * fb + lot_LOG * sty +
       lot_LOG * drv + lot_LOG * rec + lot_LOG * ffin + lot_LOG *
##
##
       ghw + lot_LOG * ca + lot_LOG * gar, data = data)
##
## Residuals:
##
                  1Q
       Min
                      Median
                                    ЗQ
                                            Max
## -0.68301 -0.11617 0.00574 0.12490 0.66020
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 8.93486
                            0.86069 10.381
                                            < 2e-16 ***
                                     1.515
## lot_LOG
                 0.15647
                            0.10329
                                              0.1304
## bdms
                            0.01459
                                      2.506
                                              0.0125 *
                 0.03655
## fb
                -0.37745
                            0.38563
                                    -0.979
                                              0.3281
## sty
                 0.48200
                            0.28614
                                     1.685
                                              0.0927
## drv
                -1.46253
                            0.68903
                                    -2.123
                                              0.0343 *
                                     2.564
## rec
                1.67592
                            0.65375
                                              0.0106 *
                -0.03743
                            0.42717
                                    -0.088
                                              0.9302
## ffin
## ghw
                -0.50161
                            0.89761 -0.559
                                              0.5765
## ca
                -0.33869
                            0.49409 -0.685
                                              0.4933
                                     1.563
## gar
                 0.40103
                            0.25652
                                              0.1186
                 0.13144
                            0.02302
                                      5.710 1.89e-08 ***
## reg
## lot_LOG:fb
                 0.06313
                            0.04494
                                     1.405
                                              0.1607
## lot LOG:sty -0.04556
                            0.03321 - 1.372
                                              0.1706
## lot LOG:drv
                0.19143
                                     2.277
                                              0.0232
                            0.08408
## lot LOG:rec -0.18868
                            0.07612 - 2.479
                                              0.0135 *
## lot_LOG:ffin 0.01658
                                     0.328
                            0.05062
                                              0.7434
## lot_LOG:ghw
                 0.08062
                            0.10631
                                      0.758
                                              0.4486
## lot_LOG:ca
                 0.05935
                            0.05779
                                      1.027
                                              0.3049
## lot_LOG:gar -0.04125
                            0.02989 -1.380
                                              0.1682
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2091 on 526 degrees of freedom
## Multiple R-squared: 0.6951, Adjusted R-squared: 0.6841
## F-statistic: 63.12 on 19 and 526 DF, p-value: < 2.2e-16
```

```
## LOG(lot)-ffin variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
      ffin + ghw + ca + gar + reg + lot_LOG * fb + lot_LOG * sty +
##
      lot LOG * drv + lot LOG * rec + lot LOG * ghw + lot LOG *
##
      ca + lot_LOG * gar, data = data)
##
## Residuals:
       Min
                 1Q
                     Median
                                          Max
## -0.68181 -0.11724 0.00567 0.12594 0.65662
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
                          0.84134 10.550 < 2e-16 ***
## (Intercept) 8.87651
                          0.10089
## lot_LOG
               0.16359
                                   1.621
                                           0.1055
## bdms
               0.03655
                          0.01458
                                   2.507
                                           0.0125 *
## fb
              -0.38191
                          0.38506 -0.992
                                          0.3217
              0.48851
                          0.28520
                                   1.713
                                           0.0873 .
## sty
## drv
              -1.45022
                          0.68742 -2.110
                                           0.0354 *
                                  2.567
## rec
              1.62140
                          0.63167
                                           0.0105 *
## ffin
              0.10232
                          0.02181
                                   4.691 3.47e-06 ***
## ghw
              -0.51600
                          0.89578 -0.576 0.5648
## ca
              -0.35449
                          0.49131 -0.722
                                          0.4709
## gar
               0.40146
                          0.25629
                                  1.566
                                         0.1179
                                   5.786 1.24e-08 ***
## reg
               0.13227
                          0.02286
             0.06360
## lot_LOG:fb
                          0.04487
                                   1.417
                                           0.1570
## lot_LOG:sty -0.04640
                          0.03308 -1.403
                                           0.1613
## lot LOG:drv 0.18991
                          0.08388
                                   2.264
                                           0.0240 *
## lot_LOG:rec -0.18218
                          0.07343
                                  -2.481
                                           0.0134 *
## lot_LOG:ghw 0.08250
                          0.10606
                                   0.778
                                          0.4370
                                   1.066
## lot_LOG:ca 0.06123
                          0.05746
                                           0.2871
## lot_LOG:gar -0.04129
                          0.02987 -1.383
                                           0.1674
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2089 on 527 degrees of freedom
## Multiple R-squared: 0.695, Adjusted R-squared: 0.6846
## F-statistic: 66.73 on 18 and 527 DF, p-value: < 2.2e-16
## LOG(lot)-ghw variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
      ffin + ghw + ca + gar + reg + lot_LOG * fb + lot_LOG * sty +
##
      lot_LOG * drv + lot_LOG * rec + lot_LOG * ca + lot_LOG *
##
      gar, data = data)
##
## Residuals:
                 1Q
                     Median
                                  3Q
## Coefficients:
```

```
Estimate Std. Error t value Pr(>|t|)
                          0.83648 10.530 < 2e-16 ***
## (Intercept) 8.80857
                                    1.710
                                            0.0878 .
## lot LOG
               0.17159
                           0.10033
## bdms
               0.03661
                           0.01457
                                     2.513
                                            0.0123 *
## fb
              -0.37636
                          0.38485
                                   -0.978
                                            0.3286
## sty
               0.49092
                          0.28508
                                    1.722
                                            0.0857 .
## drv
              -1.43262
                          0.68679 - 2.086
                                            0.0375 *
## rec
               1.63058
                          0.63133
                                    2.583
                                            0.0101 *
## ffin
               0.10361
                          0.02174
                                    4.766 2.44e-06 ***
## ghw
               0.17991
                          0.04391
                                    4.098 4.83e-05 ***
## ca
              -0.33972
                           0.49076
                                   -0.692
                                            0.4891
                                    1.551
## gar
               0.39730
                           0.25614
                                             0.1215
               0.13113
                          0.02281
                                    5.750 1.51e-08 ***
## reg
## lot_LOG:fb
               0.06302
                           0.04485
                                    1.405
                                           0.1606
## lot_LOG:sty -0.04669
                           0.03306
                                   -1.412
                                            0.1585
## lot_LOG:drv 0.18782
                           0.08380
                                     2.241
                                             0.0254 *
                                   -2.496
## lot_LOG:rec -0.18320
                           0.07339
                                            0.0129 *
## lot LOG:ca
              0.05932
                           0.05738
                                    1.034
                                             0.3017
                           0.02985 -1.368
                                            0.1718
## lot_LOG:gar -0.04085
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2088 on 528 degrees of freedom
## Multiple R-squared: 0.6947, Adjusted R-squared: 0.6849
## F-statistic: 70.67 on 17 and 528 DF, p-value: < 2.2e-16
## LOG(lot)-ca variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
       ffin + ghw + ca + gar + reg + lot_LOG * fb + lot_LOG * sty +
##
       lot_LOG * drv + lot_LOG * rec + lot_LOG * gar, data = data)
##
## Residuals:
                                   ЗQ
                 1Q
                      Median
## -0.67934 -0.12004 0.00644 0.12660 0.64601
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
                          0.83615 10.503 < 2e-16 ***
## (Intercept) 8.78218
                           0.10028
                                    1.743
## lot LOG
               0.17484
                                           0.0818 .
## bdms
               0.03523
                          0.01451
                                     2.428
                                           0.0155 *
## fb
              -0.38030
                          0.38485 -0.988
                                            0.3235
                                            0.0977 .
                          0.28451
                                    1.659
## sty
               0.47196
## drv
              -1.42861
                          0.68683 -2.080
                                            0.0380 *
                                     2.482
                                            0.0134 *
## rec
               1.55669
                          0.62731
## ffin
               0.10341
                          0.02174
                                     4.756 2.55e-06 ***
## ghw
               0.17721
                          0.04383
                                     4.043 6.06e-05 ***
## ca
               0.16716
                           0.02121
                                    7.880 1.87e-14 ***
## gar
               0.33850
                           0.24976
                                     1.355
                                            0.1759
## reg
                          0.02274
                                    5.848 8.69e-09 ***
               0.13298
## lot LOG:fb
              0.06359
                           0.04485
                                    1.418 0.1569
## lot_LOG:sty -0.04432
                           0.03299
                                   -1.344
                                             0.1797
## lot LOG:drv 0.18733
                           0.08381
                                    2.235
                                            0.0258 *
```

```
## lot_LOG:rec -0.17463
                          0.07293 - 2.395
                                            0.0170 *
## lot_LOG:gar -0.03385
                          0.02908 -1.164
                                            0.2448
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2088 on 529 degrees of freedom
## Multiple R-squared: 0.6941, Adjusted R-squared: 0.6848
## F-statistic: 75.01 on 16 and 529 DF, p-value: < 2.2e-16
## LOG(lot)-gar variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
      ffin + ghw + ca + gar + reg + lot_LOG * fb + lot_LOG * sty +
      lot_LOG * drv + lot_LOG * rec, data = data)
##
##
## Residuals:
                      Median
       Min
                 1Q
                                   3Q
                                           Max
## -0.68420 -0.12071 0.00669 0.12322 0.64513
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 8.77393
                          0.83640 10.490 < 2e-16 ***
## lot LOG
               0.17584
                          0.10031
                                    1.753
                                            0.0802 .
                                           0.0153 *
## bdms
               0.03530
                          0.01451
                                    2.432
## fb
              -0.34021
                          0.38344 -0.887
                                            0.3753
                          0.28459
## sty
               0.46819
                                    1.645
                                            0.1005
## drv
              -1.23688
                          0.66702 -1.854
                                            0.0642 .
                          0.62645
## rec
              1.51405
                                   2.417
                                            0.0160 *
## ffin
              0.10279
                          0.02174
                                   4.727 2.92e-06 ***
## ghw
               0.18002
                          0.04378
                                    4.112 4.55e-05 ***
## ca
               0.16697
                          0.02122
                                    7.869 2.02e-14 ***
## gar
               0.04802
                          0.01143
                                    4.200 3.13e-05 ***
                                    5.750 1.51e-08 ***
               0.12990
                          0.02259
## reg
                                            0.1872
## lot LOG:fb
              0.05903
                          0.04469
                                    1.321
## lot_LOG:sty -0.04392
                          0.03300 - 1.331
                                            0.1837
## lot LOG:drv 0.16448
                          0.08150
                                    2.018
                                            0.0441 *
## lot_LOG:rec -0.16943
                          0.07281 -2.327
                                            0.0203 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2089 on 530 degrees of freedom
## Multiple R-squared: 0.6933, Adjusted R-squared: 0.6846
## F-statistic: 79.87 on 15 and 530 DF, p-value: < 2.2e-16
## LOG(lot)-fb variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
      ffin + ghw + ca + gar + reg + lot_LOG * sty + lot_LOG * drv +
##
      lot_LOG * rec, data = data)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
```

```
## -0.68209 -0.11831 0.00758 0.12350 0.63856
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 8.29846 0.75549 10.984 < 2e-16 ***
## lot LOG
                         0.09131
                                  2.529 0.0117 *
              0.23088
## bdms
                         0.01451 2.497 0.0128 *
              0.03623
                         0.02061 8.030 6.30e-15 ***
## fb
              0.16549
                                  1.384
## sty
              0.38420
                         0.27758
                                           0.1669
## drv
              -1.25462
                         0.66735 -1.880
                                           0.0607 .
## rec
              1.47254
                         0.62610
                                  2.352 0.0190 *
                                  4.631 4.58e-06 ***
## ffin
                         0.02168
              0.10042
                                  4.130 4.21e-05 ***
## ghw
               0.18093
                         0.04381
                                  7.831 2.64e-14 ***
## ca
               0.16623
                         0.02123
               0.04751
                         0.01143
                                  4.155 3.79e-05 ***
## gar
## reg
               0.13126
                         0.02258
                                  5.812 1.06e-08 ***
                         0.03216 -1.058
## lot_LOG:sty -0.03402
                                         0.2906
## lot LOG:drv 0.16690
                         0.08154
                                  2.047
                                           0.0412 *
## lot_LOG:rec -0.16467
                         0.07278 -2.263 0.0241 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2091 on 531 degrees of freedom
## Multiple R-squared: 0.6923, Adjusted R-squared: 0.6842
## F-statistic: 85.33 on 14 and 531 DF, p-value: < 2.2e-16
## LOG(lot)-sty variable removed:
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
      ffin + ghw + ca + gar + reg + lot_LOG * drv + lot_LOG * rec,
##
      data = data)
##
## Residuals:
                 1Q
                    Median
                                  3Q
## -0.67934 -0.12225 0.00849 0.12259 0.65051
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 8.74189
                         0.62863 13.906 < 2e-16 ***
## lot LOG
              0.17906
                         0.07707
                                  2.323 0.02053 *
## bdms
               0.03881
                         0.01430
                                   2.714 0.00686 **
## fb
                         0.02025
                                   7.971 9.62e-15 ***
              0.16145
                                   7.242 1.56e-12 ***
## sty
              0.09083
                         0.01254
                         0.66462 -1.790 0.07395 .
## drv
              -1.18996
## rec
                                   2.402 0.01665 *
                         0.62553
              1.50253
## ffin
              0.10276
                         0.02157
                                   4.763 2.46e-06 ***
                                  4.223 2.83e-05 ***
## ghw
               0.18448
                         0.04368
## ca
               0.16526
                         0.02121
                                  7.792 3.48e-14 ***
## gar
               0.04690
                         0.01142
                                  4.107 4.65e-05 ***
               0.13260
                         0.02255
                                  5.880 7.24e-09 ***
## reg
## lot LOG:drv 0.15943
                         0.08124
                                  1.962 0.05024 .
## lot_LOG:rec -0.16826
                         0.07270 -2.314 0.02103 *
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2091 on 532 degrees of freedom
## Multiple R-squared: 0.6916, Adjusted R-squared: 0.6841
## F-statistic: 91.79 on 13 and 532 DF, p-value: < 2.2e-16
## LOG(lot)-drv variable removed:
##
## Call:
##
  lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
       ffin + ghw + ca + gar + reg + lot_LOG * rec, data = data)
##
## Residuals:
##
        Min
                  1Q
                       Median
                                    3Q
                                            Max
  -0.68111 -0.12208 0.00593
                               0.12731
                                        0.66275
##
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
               7.59071
                           0.22656
                                    33.505
                                            < 2e-16 ***
## lot LOG
                0.32024
                           0.02770
                                    11.562
                                            < 2e-16 ***
## bdms
                0.03842
                           0.01434
                                     2.680
                                             0.0076 **
## fb
                           0.02029
                                     8.043 5.71e-15 ***
                0.16318
                0.09080
                           0.01258
                                     7.220 1.80e-12 ***
## sty
## drv
                0.11312
                           0.02815
                                     4.018 6.72e-05 ***
## rec
                1.44313
                           0.62646
                                     2.304
                                             0.0216 *
## ffin
                0.10450
                           0.02161
                                     4.835 1.74e-06 ***
                           0.04380
                                     4.208 3.03e-05 ***
## ghw
                0.18429
## ca
                0.16593
                           0.02126
                                     7.804 3.19e-14 ***
                                     4.206 3.05e-05 ***
## gar
                0.04810
                           0.01144
                0.13373
                           0.02260
                                     5.917 5.89e-09 ***
## reg
## lot_LOG:rec -0.16112
                           0.07281
                                    -2.213
                                             0.0273 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2096 on 533 degrees of freedom
## Multiple R-squared: 0.6894, Adjusted R-squared: 0.6824
## F-statistic: 98.59 on 12 and 533 DF, p-value: < 2.2e-16
```

Started with the most general model, including as many variables as are at hand. Then, checked whether one or more variables can be removed from the model. This can be based on individual t-tests, or a joint F-test in case of multiple variables. In case you remove one variable at a time, the variable with the lowest absolute t-value is removed from the model. The model is estimated again without that variable, and the procedure is repeated. The procedure continues until all remaining variables are significant.

Variables elimination after regression, one at a time, produced the following results:

After regression round #1: LOG(lot)-reg interaction variable was chosen to be removed.

After regression round #2: LOG(lot)-bdms interaction variable was chosen to be removed.

After regression round #3: LOG(lot)-ffin interaction variable was chosen to be removed.

After regression round #4: LOG(lot)-ghw interaction variable was chosen to be removed.

After regression round #5: LOG(lot)-ca interaction variable was chosen to be removed.

After regression round #6: LOG(lot)-gar interaction variable was chosen to be removed.

After regression round #7: LOG(lot)-fb interaction variable was chosen to be removed.

After regression round #8: LOG(lot)-sty interaction variable was chosen to be removed.

After regression round #9: LOG(lot)-drv interaction variable was chosen to be removed.

After regression round #10: all remaining variables were found to be significant; variables removal stops here. Conclusively, the only interaction variable found to be significant is LOG(lot)-rec.

```
modelF <- lm(sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg +
                 lot LOG * rec,
             data = data)
print(modelF.summary<-summary(modelF))</pre>
##
## Call:
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
       ffin + ghw + ca + gar + reg + lot_LOG * rec, data = data)
##
## Residuals:
##
        Min
                  1Q
                       Median
                                     3Q
                                             Max
   -0.68111 -0.12208
                     0.00593
                               0.12731
                                        0.66275
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
               7.59071
                           0.22656
                                    33.505 < 2e-16 ***
## (Intercept)
                                    11.562 < 2e-16 ***
## lot_LOG
                0.32024
                           0.02770
## bdms
                0.03842
                           0.01434
                                      2.680
                                              0.0076 **
## fb
                0.16318
                           0.02029
                                      8.043 5.71e-15 ***
## sty
                0.09080
                           0.01258
                                      7.220 1.80e-12 ***
                           0.02815
                                      4.018 6.72e-05 ***
## drv
                0.11312
## rec
                1.44313
                           0.62646
                                      2.304
                                              0.0216 *
                           0.02161
                                      4.835 1.74e-06 ***
## ffin
                0.10450
## ghw
                0.18429
                           0.04380
                                      4.208 3.03e-05 ***
## ca
                0.16593
                           0.02126
                                      7.804 3.19e-14 ***
## gar
                0.04810
                           0.01144
                                      4.206 3.05e-05 ***
## reg
                0.13373
                           0.02260
                                      5.917 5.89e-09 ***
## lot_LOG:rec -0.16112
                           0.07281
                                    -2.213
                                              0.0273 *
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2096 on 533 degrees of freedom
## Multiple R-squared: 0.6894, Adjusted R-squared: 0.6824
## F-statistic: 98.59 on 12 and 533 DF, p-value: < 2.2e-16
# Model Ramsey's RESET testing.
modelF.RESET <- resettest(modelF, power = 2, type = "fitted",</pre>
                          data = data)
print(modelF.RESET)
##
##
   RESET test
##
## data: modelF
## RESET = 0.43102, df1 = 1, df2 = 532, p-value = 0.5118
```

```
# Model Jarque-Bera testing.
modelF.JB <- jarque.bera.test(modelF.summary$residuals)
print(modelF.JB)

##
## Jarque Bera Test
##
## data: modelF.summary$residuals
## X-squared = 10.348, df = 2, p-value = 0.005661</pre>
```

Conclusion:

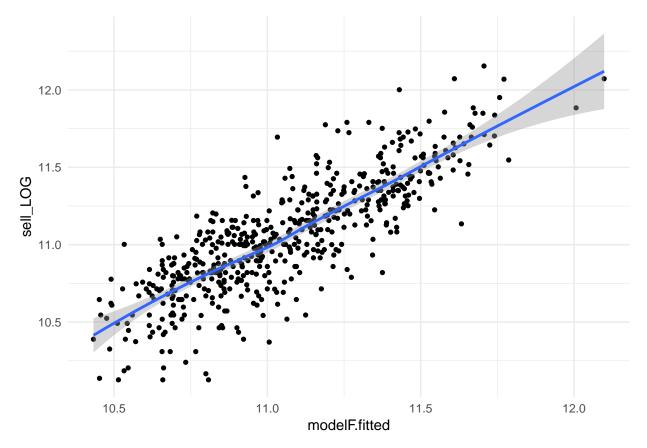
With a statistic of ~ 10.348 and a p-value of ~ 0.0057 , the Jarque-Bera test suggests that the model residuals are still NOT normally distributed; therefore the model is still NOT correctly specified.

This Jarque-Bera test result is not the best scored so far. All the previous models (except from the first) related test had indicated an even better residuals normality.

```
modelF.fitted <- fitted.values(modelF)

ggplot(data, aes(x=modelF.fitted, y=sell_LOG)) +
    geom_point(shape=16) +
    geom_smooth()</pre>
```

$geom_smooth()$ using method = 'loess' and formula 'y ~ x'



(g) One may argue that some of the explanatory variables are endogenous and that there may be omitted variables. For example, the 'condition' of the house in terms of how it is maintained is not a variable (and difficult to measure) but will affect the house price. It will also affect, or be reflected in, some of the other variables, such as whether the house has an air conditioning (which is mostly in newer houses). If the condition of the house is missing, will the effect of air conditioning on the (log of the) sale price be over- or underestimated? (For this question no computer calculations are required.)

The effect of the air conditioning ca variable on the logarithm of the sale price LOG(sell) variable will be overestimated, because it is usually affected by the age (and therefore the condition) of houses both of which (logically) affect the house selling price positively.

So, the effect of the age and condition house properties (which are not available to our models as variables) is partially included in the air conditioning ca variable. And since that effect is expected to be positive on the house sale price (and its logarithm), it will increase the effect of the air-conditioning ca variable in our models (thus, its estimated effect is overestimated).

Finally we analyze the predictive ability of the model. Consider again the model where the log of the sale price of the house is the dependent variable and the explanatory variables are the log transformation of lot size, with all other explanatory variables in their original form (and no interaction effects). Estimate the parameters of the model using the first 400 observations. Make predictions on the log of the price and calculate the MAE for the other 146 observations. How good is the predictive power of the model (relative to the variability in the log of the price)?

```
# Separating the data sample in two groups
data1 <- data[which(data$obs <= 400), ]
n1 <- nrow(data1)
print(paste("Data group#1 has", n1, "entries."))</pre>
```

[1] "Data group#1 has 400 entries."

summary(data1)

```
##
         obs
                           sell
                                             lot
                                                               bdms
##
                             : 25000
                                               : 1650
                                                                 :1.00
    Min.
           :
              1.0
                     Min.
                                        Min.
                                                         Min.
##
    1st Qu.:100.8
                     1st Qu.: 46150
                                        1st Qu.: 3495
                                                         1st Qu.:2.00
##
    Median :200.5
                     Median: 59250
                                        Median: 4180
                                                         Median:3.00
            :200.5
                                                                 :2.95
##
    Mean
                     Mean
                             : 64977
                                        Mean
                                               : 4905
                                                         Mean
##
    3rd Qu.:300.2
                     3rd Qu.: 78000
                                        3rd Qu.: 6000
                                                         3rd Qu.:3.00
##
    Max.
            :400.0
                     Max.
                             :190000
                                        Max.
                                               :16200
                                                         Max.
                                                                 :6.00
##
          fb
                                                               rec
                           sty
                                            dry
##
            :1.000
                             :1.000
                                               :0.0000
                                                                 :0.0000
    Min.
                     Min.
                                       Min.
                                                         Min.
##
    1st Qu.:1.000
                     1st Qu.:1.000
                                       1st Qu.:1.0000
                                                         1st Qu.:0.0000
##
    Median :1.000
                     Median :2.000
                                       Median :1.0000
                                                         Median :0.0000
##
    Mean
            :1.278
                     Mean
                             :1.718
                                       Mean
                                               :0.8125
                                                         Mean
                                                                 :0.1625
##
    3rd Qu.:1.000
                     3rd Qu.:2.000
                                       3rd Qu.:1.0000
                                                         3rd Qu.:0.0000
                             :4.000
                                               :1.0000
##
            :4.000
    Max.
                     Max.
                                       Max.
                                                         Max.
                                                                 :1.0000
##
         ffin
                            ghw
                                             ca
                                                              gar
##
            :0.0000
                              :0.00
                                               :0.000
                                                                :0.0000
    Min.
                      Min.
                                       Min.
                                                        Min.
                      1st Qu.:0.00
##
    1st Qu.:0.0000
                                       1st Qu.:0.000
                                                        1st Qu.:0.0000
    Median :0.0000
                      Median:0.00
                                       Median : 0.000
                                                        Median :0.0000
##
##
    Mean
            :0.3475
                              :0.05
                                       Mean
                                               :0.285
                                                        Mean
                                                                :0.6925
                      Mean
##
    3rd Qu.:1.0000
                      3rd Qu.:0.00
                                       3rd Qu.:1.000
                                                        3rd Qu.:1.0000
            :1.0000
                                               :1.000
##
    Max.
                      Max.
                              :1.00
                                       Max.
                                                        Max.
                                                                :3.0000
##
         reg
                         sell_LOG
                                          lot_LOG
```

```
## Min.
          :0.000
                   Min. :10.13
                                   Min. :7.409
                  1st Qu.:10.74
## 1st Qu.:0.000
                                   1st Qu.:8.159
## Median :0.000
                                   Median :8.338
                   Median :10.99
## Mean
         :0.105
                        :11.01
                                   Mean
                                         :8.420
                   Mean
   3rd Qu.:0.000
                   3rd Qu.:11.26
                                   3rd Qu.:8.700
## Max.
          :1.000
                   Max.
                          :12.15
                                   Max.
                                          :9.693
data2 <- data[which(data$obs > 400), ]
n2 <- nrow(data2)
print(paste("Data group#2 has", n2, "entries."))
## [1] "Data group#2 has 146 entries."
summary(data2)
        obs
                        sell
                                         lot
                                                         bdms
                   Min. : 31900
                                    Min. : 1950
                                                           :2.000
  Min.
          :401.0
                                                    Min.
   1st Qu.:437.2
                   1st Qu.: 60000
                                    1st Qu.: 4678
                                                    1st Qu.:3.000
  Median :473.5
                   Median : 72750
                                    Median: 6000
                                                    Median :3.000
  Mean
          :473.5
                   Mean : 76737
                                    Mean : 5821
                                                    Mean
                                                          :3.007
##
   3rd Qu.:509.8
                   3rd Qu.: 91125
                                    3rd Qu.: 6652
                                                    3rd Qu.:3.000
                          :174500
##
   Max.
          :546.0
                                    Max.
                                          :12944
                                                           :5.000
                   Max.
                                                    Max.
##
         fb
                                        drv
                        sty
                                                        rec
##
  Min.
         :1.000
                   Min. :1.000
                                   Min. :0.0000
                                                    Min.
                                                           :0.0000
   1st Qu.:1.000
                   1st Qu.:1.000
                                   1st Qu.:1.0000
                                                    1st Qu.:0.0000
## Median :1.000
                  Median :2.000
                                   Median :1.0000
                                                   Median :0.0000
## Mean :1.308
                   Mean :2.055
                                   Mean :0.9863
                                                    Mean :0.2192
##
   3rd Qu.:2.000
                   3rd Qu.:3.000
                                   3rd Qu.:1.0000
                                                    3rd Qu.:0.0000
##
   Max.
          :2.000
                   Max.
                          :4.000
                                   Max.
                                         :1.0000
                                                    Max.
                                                           :1.0000
##
        ffin
                         ghw
                                            ca
                                                           gar
          :0.0000
   Min.
                    Min.
                           :0.00000
                                     Min.
                                             :0.0000
                                                      Min.
                                                              :0.0000
   1st Qu.:0.0000
                    1st Qu.:0.00000
                                     1st Qu.:0.0000
                                                      1st Qu.:0.0000
##
## Median :0.0000
                    Median :0.00000 Median :0.0000
                                                      Median :0.0000
## Mean
         :0.3562
                    Mean
                          :0.03425
                                      Mean :0.4041
                                                      Mean :0.6918
                                      3rd Qu.:1.0000
                                                       3rd Qu.:1.0000
## 3rd Qu.:1.0000
                    3rd Qu.:0.00000
## Max.
          :1.0000
                          :1.00000
                                             :1.0000
                    Max.
                                      Max.
                                                      Max.
                                                              :3.0000
##
                      sell_LOG
                                      lot_LOG
        reg
## Min.
          :0.000
                   Min. :10.37
                                   Min.
                                         :7.576
  1st Qu.:0.000
                   1st Qu.:11.00
                                   1st Qu.:8.451
## Median :1.000
                   Median :11.19
                                   Median :8.700
## Mean
          :0.589
                   Mean
                          :11.21
                                   Mean
                                         :8.595
## 3rd Qu.:1.000
                   3rd Qu.:11.42
                                   3rd Qu.:8.803
          :1.000
                                   Max.
## Max.
                   Max.
                          :12.07
                                          :9.468
# Estimating third model.
modelH <- lm(sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec + ffin + ghw + ca + gar + reg,
            data = data1)
print(modelH.summary <- summary(modelH))</pre>
##
## lm(formula = sell_LOG ~ lot_LOG + bdms + fb + sty + drv + rec +
##
       ffin + ghw + ca + gar + reg, data = data1)
##
## Residuals:
```

Max

3Q

##

Min

1Q

Median

```
## -0.66582 -0.13906 0.00796 0.14694 0.67596
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 7.67309
                           0.29240
                                     26.241 < 2e-16 ***
## lot LOG
                0.31378
                           0.03615
                                     8.680 < 2e-16 ***
## bdms
                0.03787
                           0.01744
                                     2.172 0.030469 *
## fb
                0.15238
                           0.02469
                                      6.170 1.71e-09 ***
                0.08824
                           0.01819
                                      4.850 1.79e-06 ***
## sty
## drv
                0.08641
                           0.03141
                                      2.751 0.006216 **
## rec
                0.05465
                           0.03392
                                      1.611 0.107975
                                      4.291 2.25e-05 ***
## ffin
                0.11471
                           0.02673
                0.19870
                           0.05301
                                      3.748 0.000205 ***
## ghw
## ca
                0.17763
                           0.02724
                                      6.521 2.17e-10 ***
                           0.01480
                                      3.583 0.000383 ***
## gar
                0.05301
                0.15116
                           0.04215
                                      3.586 0.000378 ***
## reg
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.2238 on 388 degrees of freedom
## Multiple R-squared: 0.6705, Adjusted R-squared: 0.6611
## F-statistic: 71.77 on 11 and 388 DF, p-value: < 2.2e-16
# Model Ramsey's RESET testing.
modelH.RESET <- resettest(modelH, power = 2, type = "fitted",</pre>
                          data = data1)
print(modelH.RESET)
##
    RESET test
##
## data: modelH
## RESET = 0.03955, df1 = 1, df2 = 387, p-value = 0.8425
# Model Jarque-Bera testing.
modelH.JB <- jarque.bera.test(modelH.summary$residuals)</pre>
print(modelH.JB)
##
##
    Jarque Bera Test
##
## data: modelH.summary$residuals
## X-squared = 0.69757, df = 2, p-value = 0.7055
```

With a statistic of ~0.698 and a p-value of ~0.7055, the Jarque-Bera test suggests that the model residuals are normally distributed; therefore the model is considered correctly specified.

This Jarque-Bera test result is the best scored so far, and indicates a sufficient residuals normality.

Conclusion

Both Ramsey's RESET and Jarque-Bera tests suggest that the seventh model is sufficiently linear and with good residuals normality.

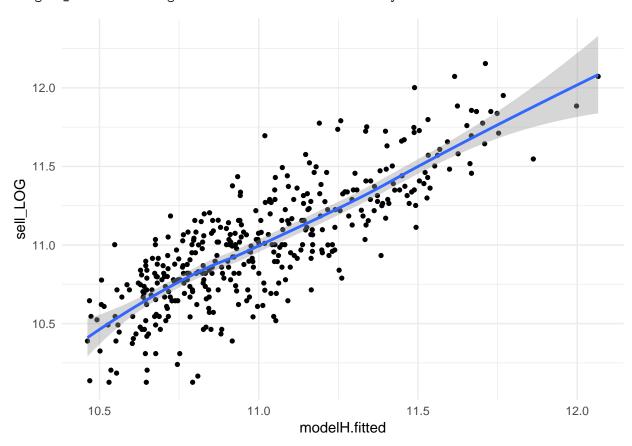
Both Ramsey's RESET and Jarque-Bera tests suggest that the seventh model might be correctly specified.

This is also intuitively demonstrated by the seventh model real to fitted-values diagram shown at the next page (looks about the same or more like a linear relationship).

```
modelH.fitted <- fitted.values(modelH)

ggplot(data1, aes(x=modelH.fitted, y=sell_LOG)) +
    geom_point(shape=16) +
    geom_smooth()</pre>
```

$geom_smooth()$ using method = 'loess' and formula 'y ~ x'

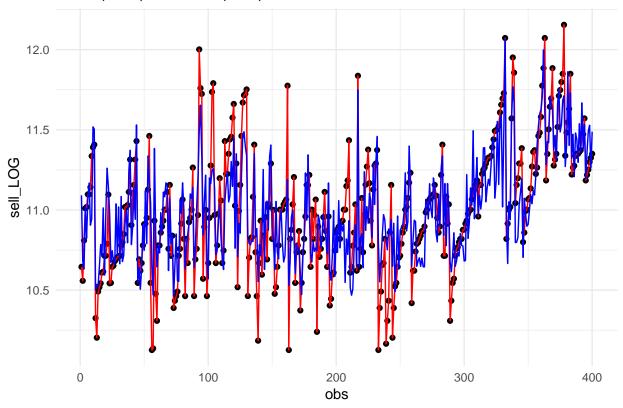


Model predictive ability

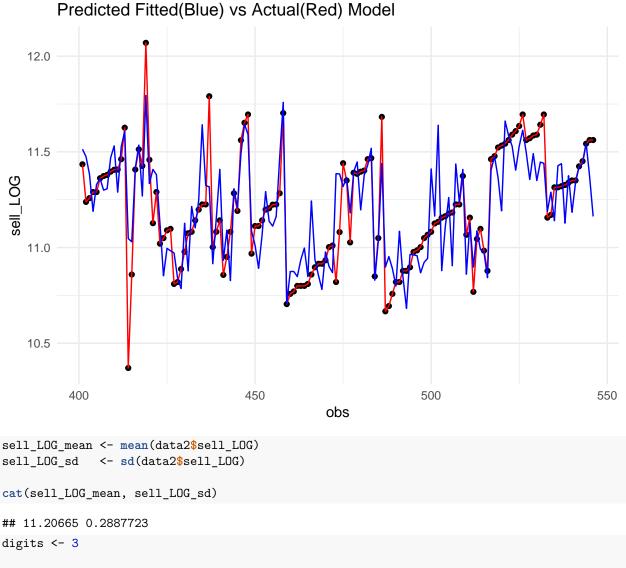
The seventh model, as estimated using the first data group, produced the following LOG(sell) values on the second data group:

```
fiited_value <- modelH$fitted.values
data1$Fitted <- fiited_value
data1\%' ggplot(aes(obs, sell_LOG)) + geom_point()+ geom_line(color="red") +
    geom_line(y= data1$Fitted, color= "blue") +ggtitle("Fitted(Blue) vs Actual(Red) Model")</pre>
```

Fitted(Blue) vs Actual(Red) Model



```
data2$Fitted <- predict(modelH, data2)
data2%>% ggplot(aes(obs, sell_LOG)) + geom_point()+ geom_line(color="red") +
   geom_line(y= data2$Fitted, color= "blue") +ggtitle("Predicted Fitted(Blue) vs Actual(Red) Model")
```



```
digits <- 3

n <- nrow(data2)
resids_SUM <- sum(abs(data2$Fitted-data2$sell_LOG))
cat("resids_SUM: ", resids_SUM, "\n")</pre>
```

```
## resids_SUM: 18.66487

MAE <- resids_SUM/n
cat("MAE: ", round(MAE, digits))</pre>
```

MAE: 0.128

The Mean Absolute Error (MAE) value of 0.128 is less than the dependent variable standard deviation itself, which leads to the conclusion that the model has some predictive ability.

Our final model is the only one whose Jarque-Bera test does not reject the null hypothesis of normality of the residuals.

Therefore it is the only model correctly specified.