

# Loan defaulted cause

Gramener case study

## Back ground:

- Working for a **consumer finance company** which specializes in lending various types of loans to urban customers. When the company receives a loan application, the company has to make a decision for loan approval based on the applicant's profile

## BUSINESS OBJECTIVE:

- we have to find out what kind of customers are likely will not pay the loan. which leads to loss for the organization

# Steps to be followed

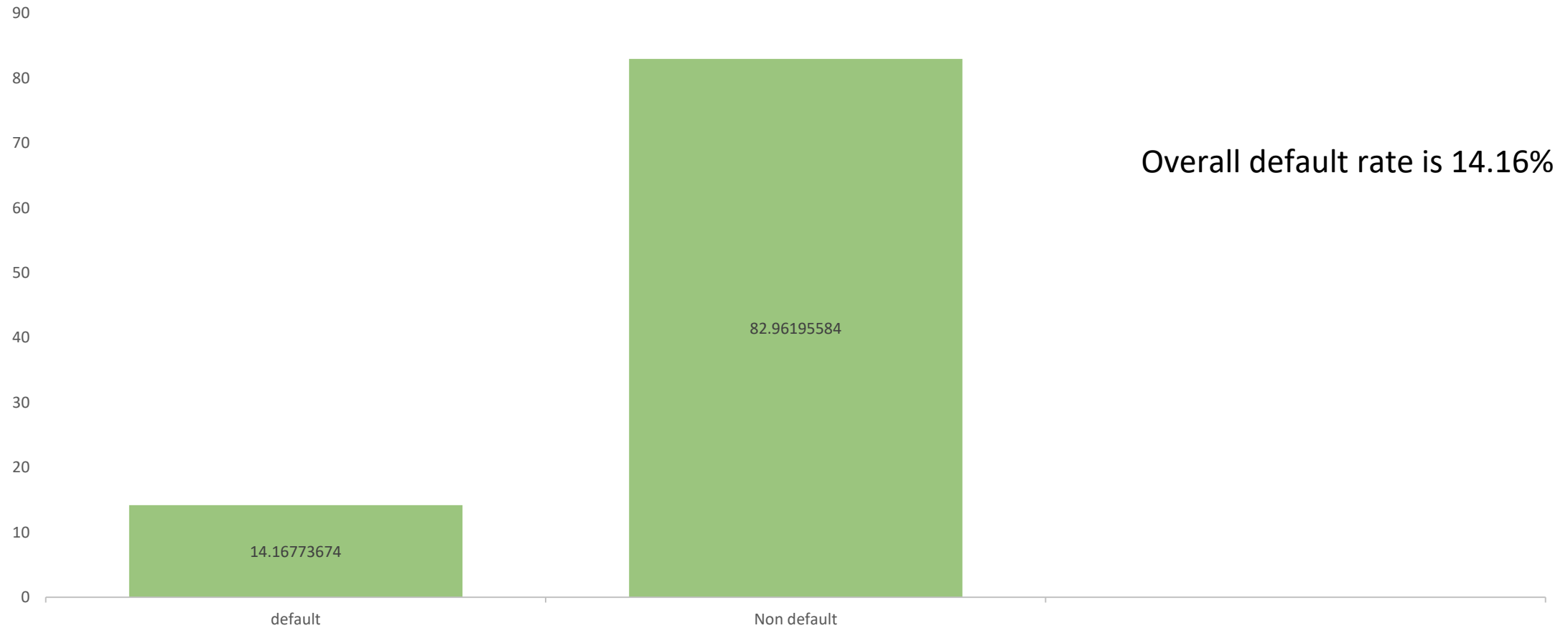
- Data understanding
- Data cleaning
- Data analysis
- Data visualization

# Data understanding:

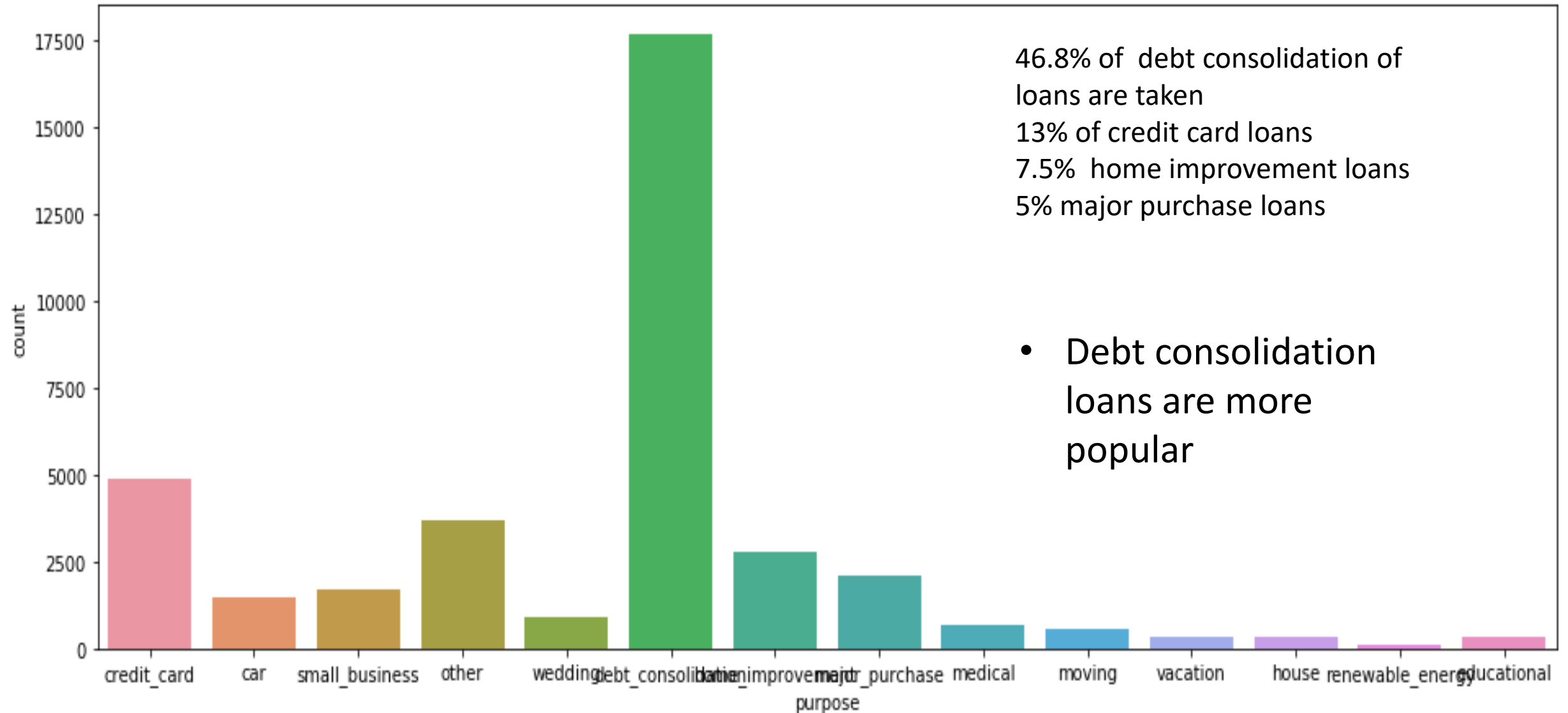
## Types of variables:

- Data consists of three types of variables:
- Customers information:
  - ➔ Employment length, employment title, annual income etc;
- Loan information
  - ➔ loan amount ,interest rate, loan status ,loan grade etc;
- Customers behavior variables
  - ➔ revolving balance, application type, recoveries, loan purpose

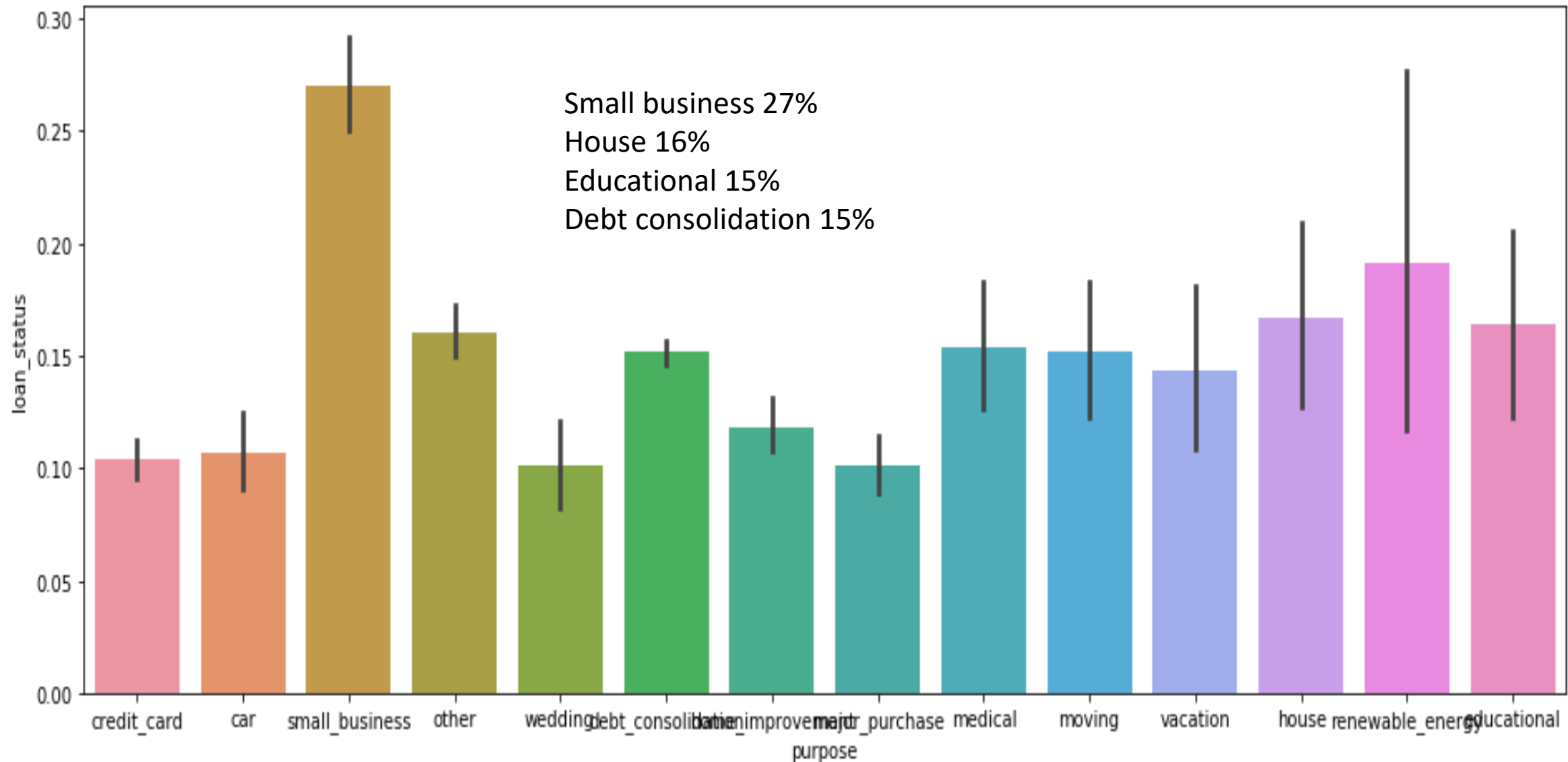
# Data understanding overall default rate



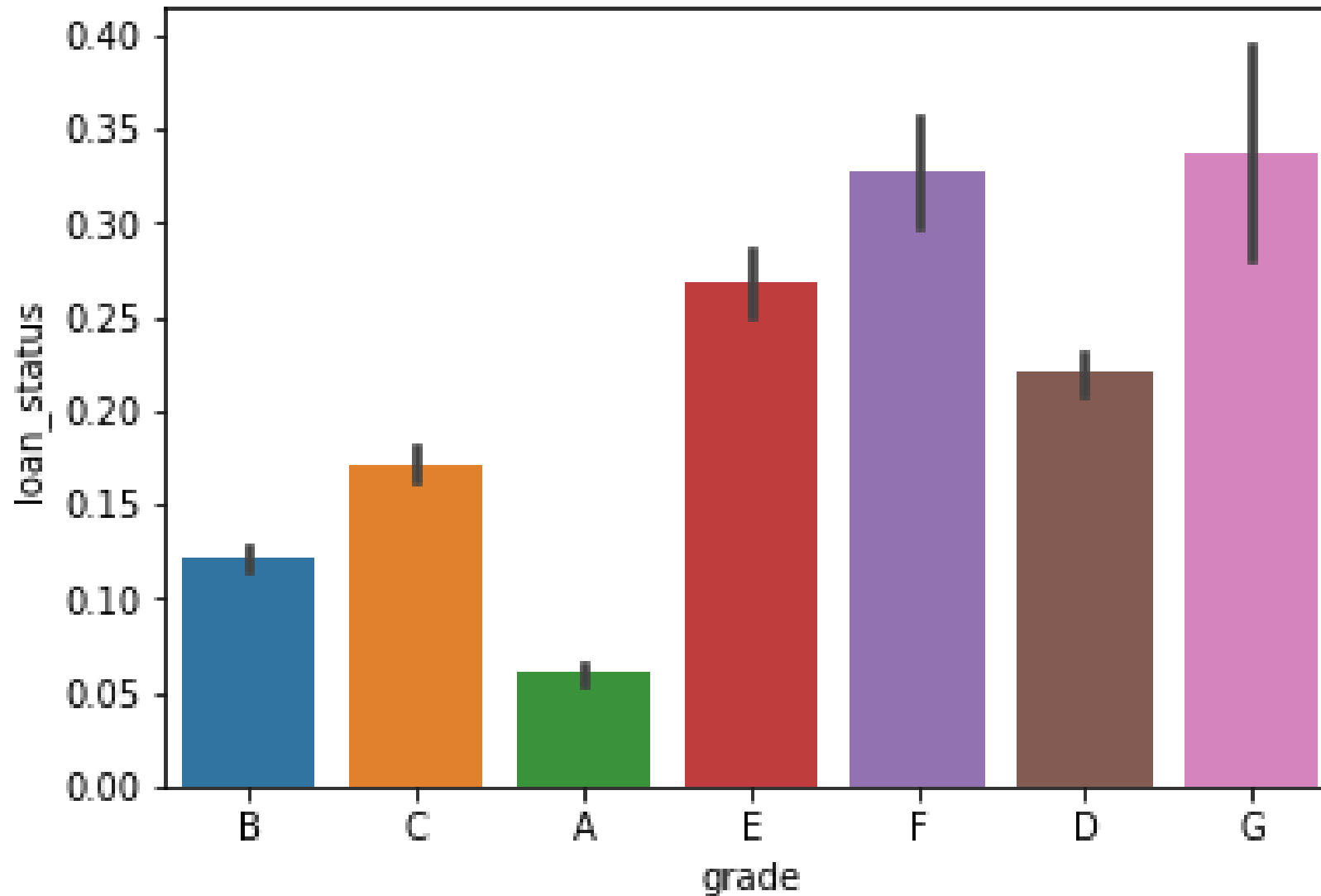
# Loan purpose distribution



# Default rates by loan purpose:



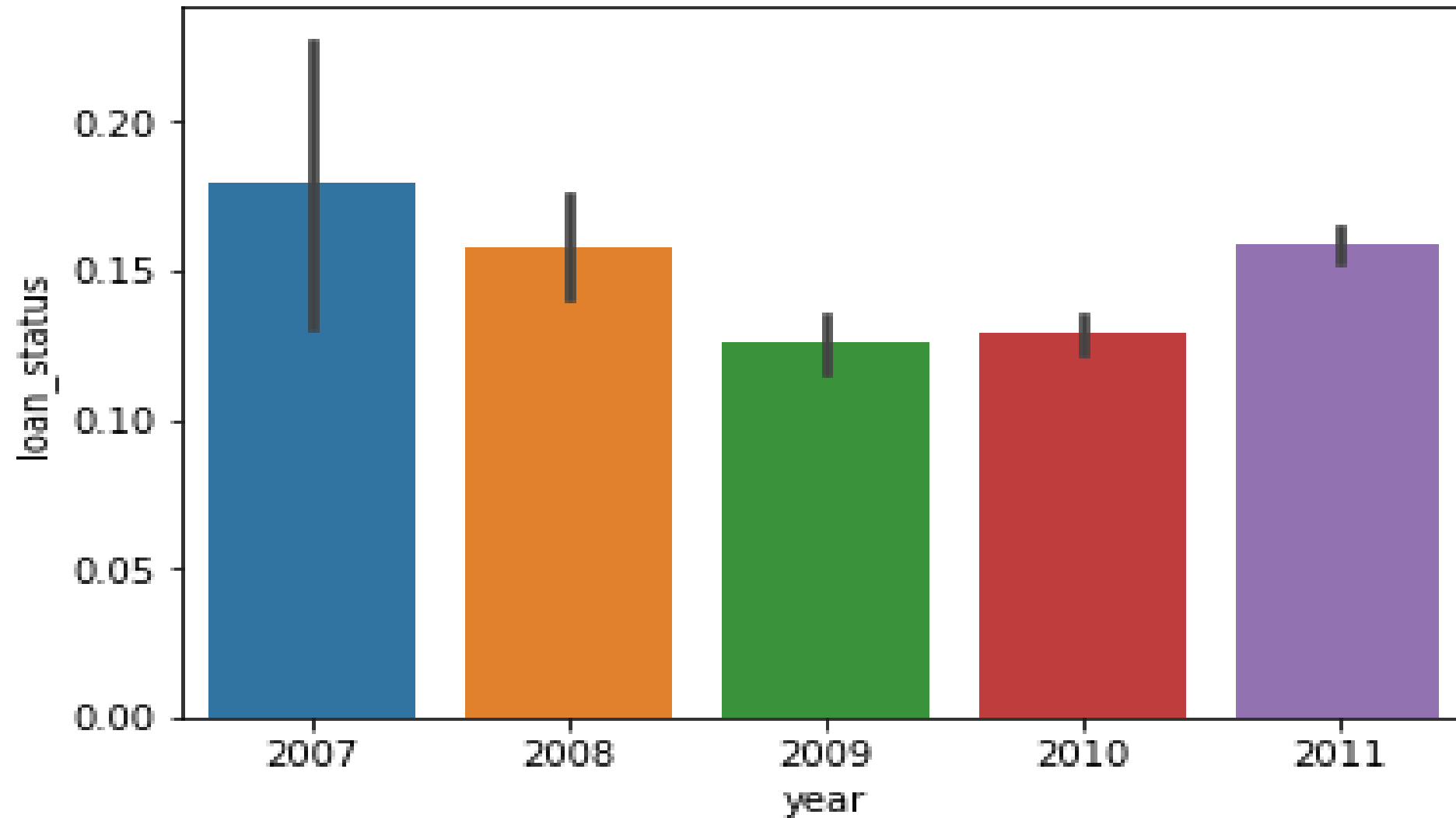
# Grade vs default rate



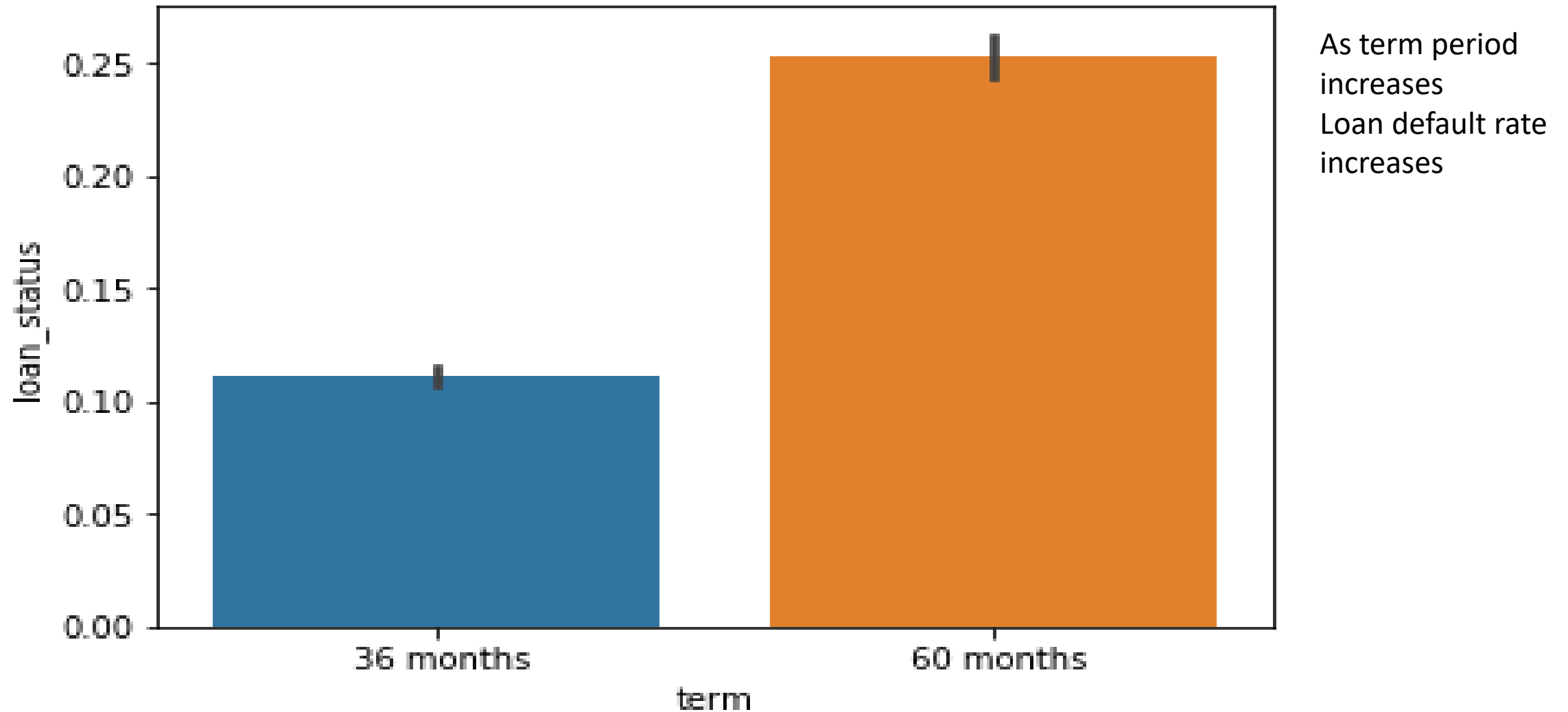
As the grade decreases the default rate increase



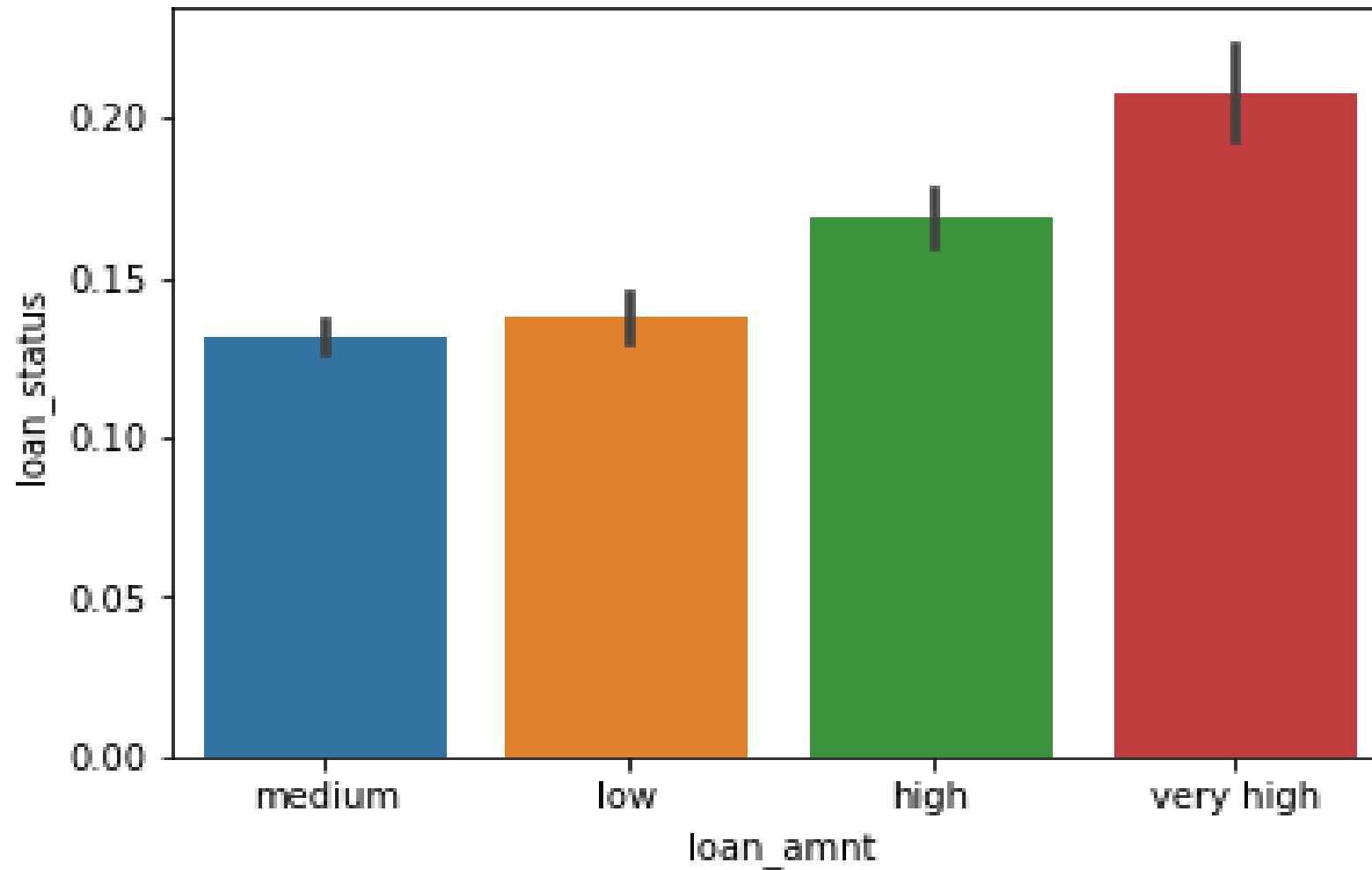
# Default rates across years



# Loan default rate in term period

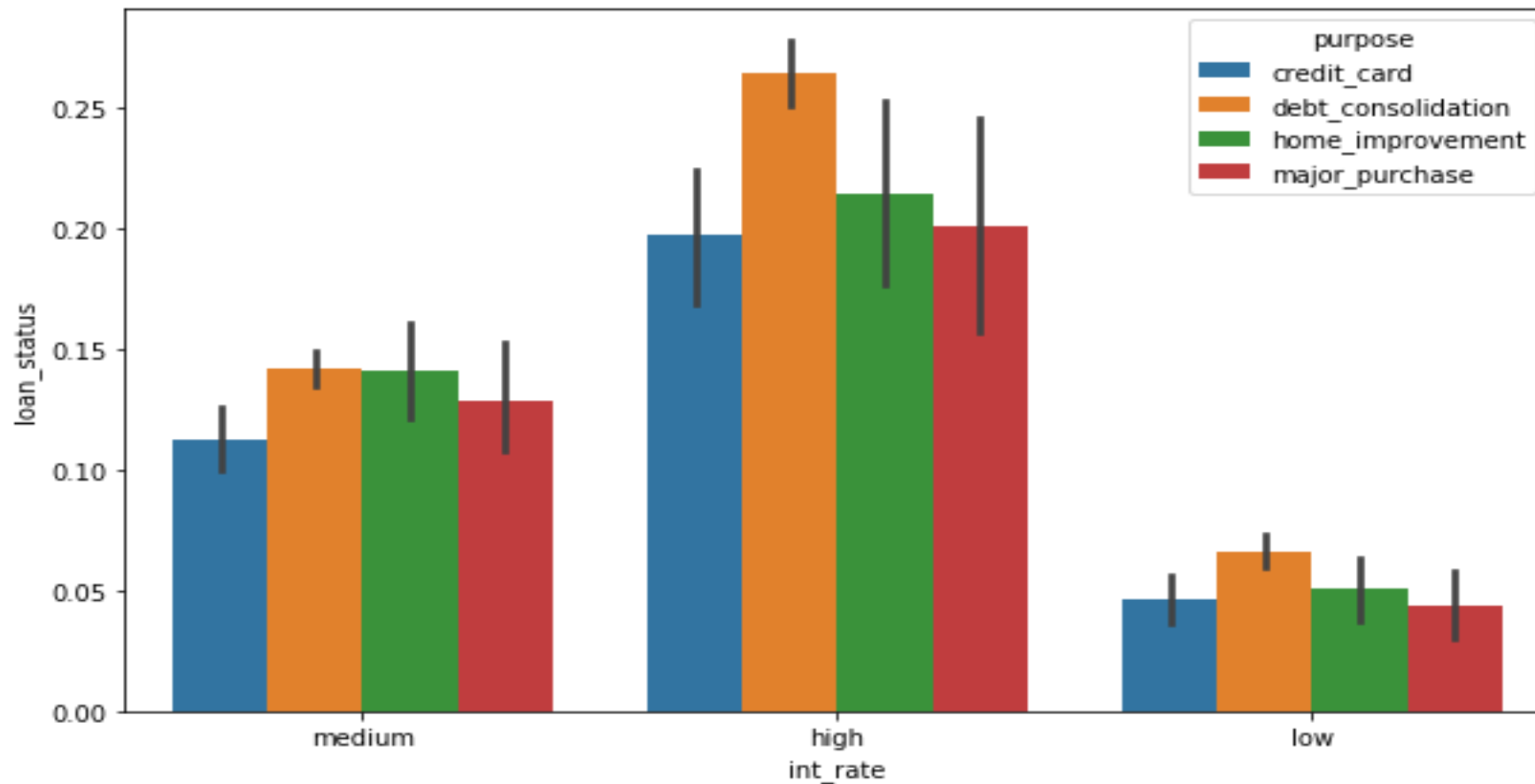


# Loan amount vs default rate



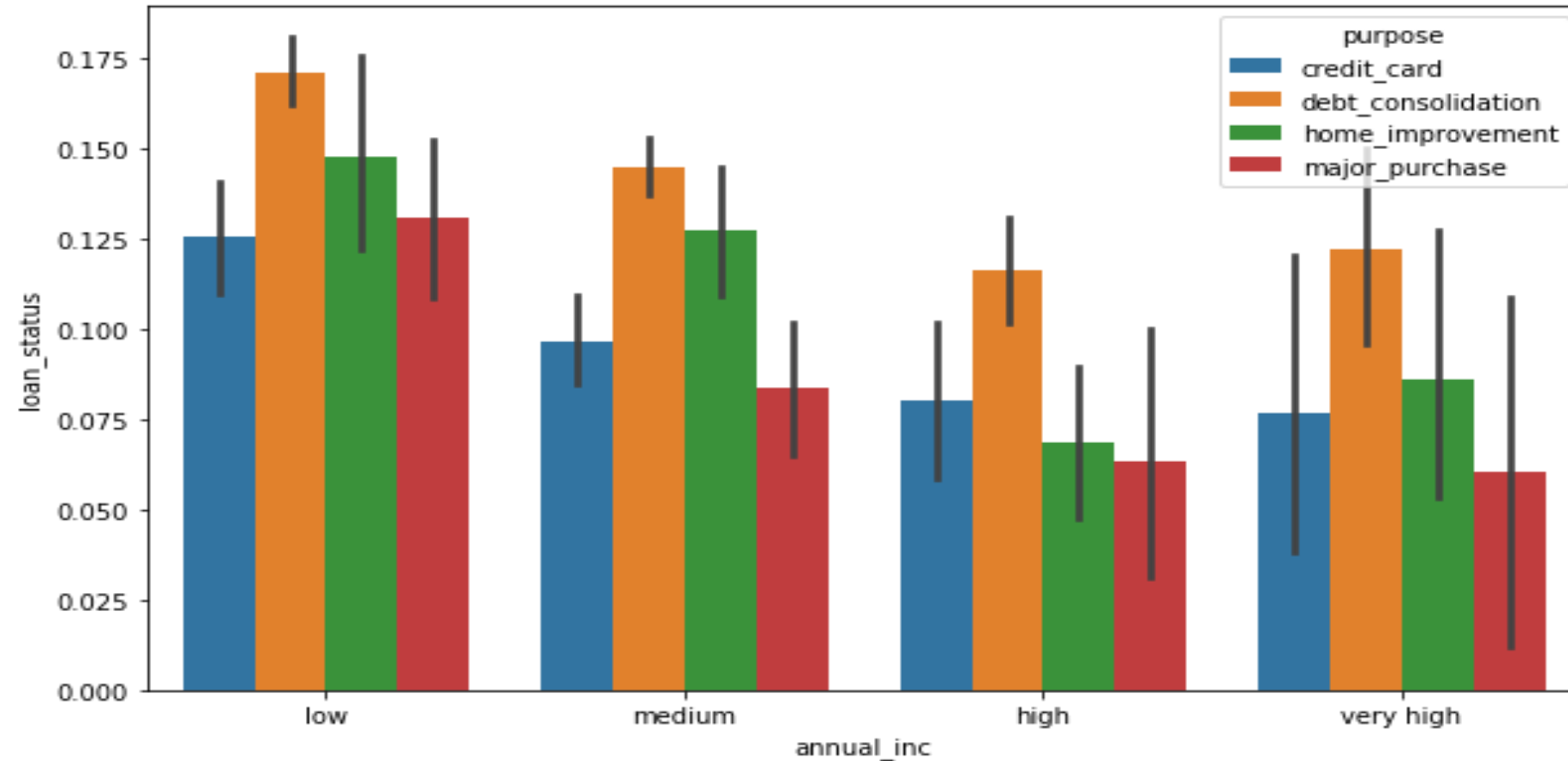
Higher the loan amount  
higher the default rate

# Interest rate vs loan default in population



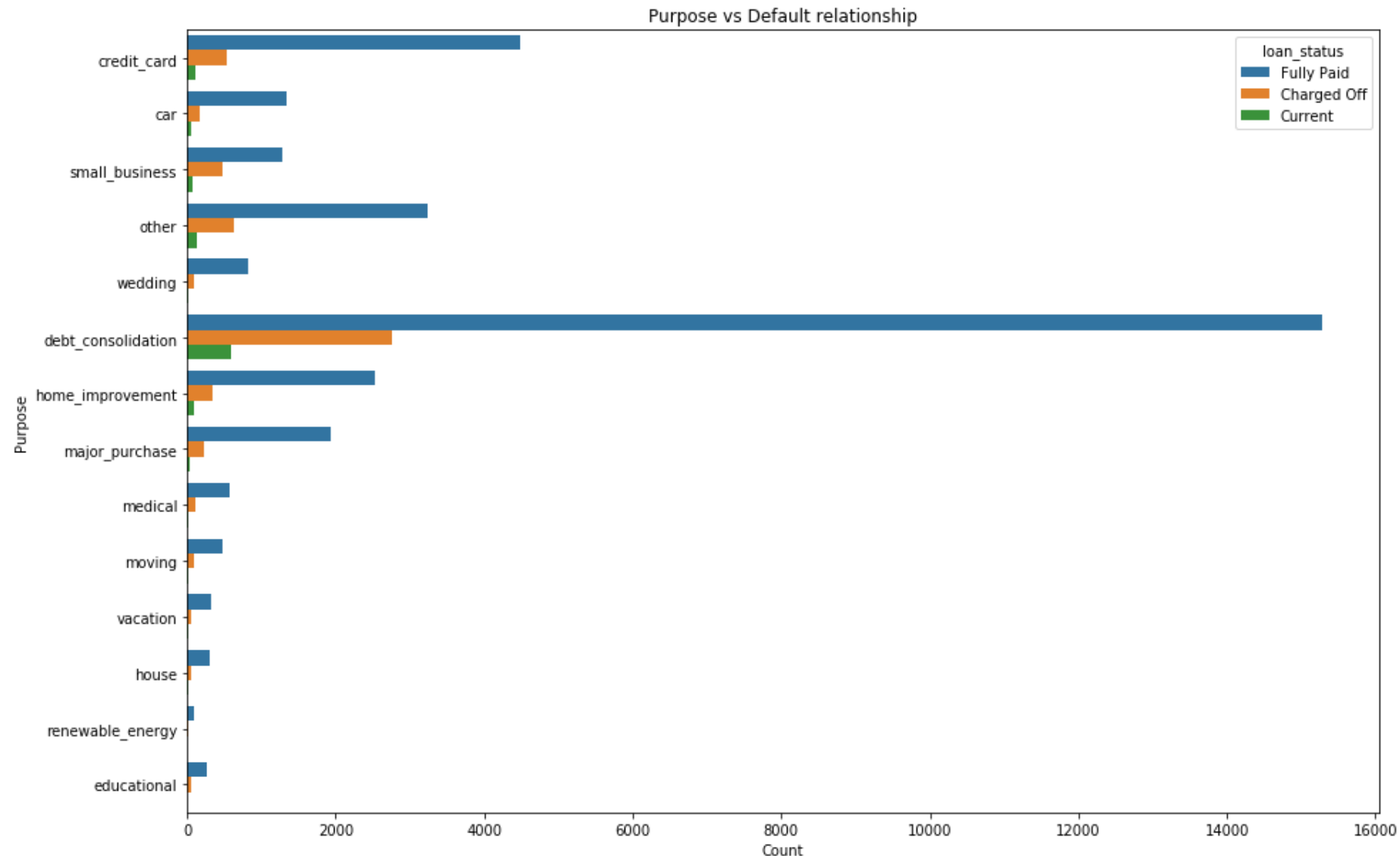
Higher the interest  
higher the default  
rate

# Annual income vs loan default among popular loans



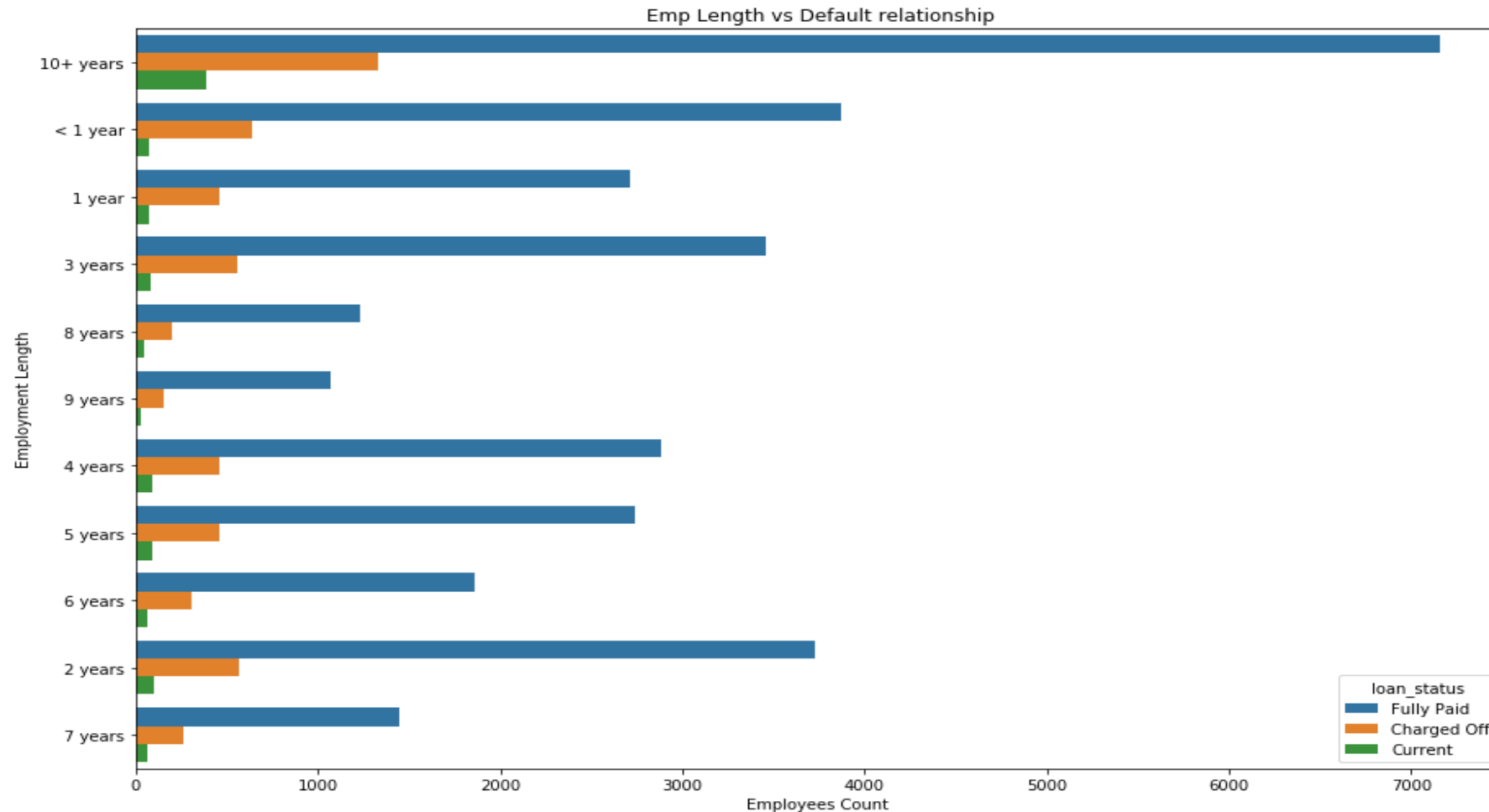
Higher the  
annual income  
lower the  
default rates

# Purpose vs default relationship



Organization should look after the purpose it affects more the default rate of the loan and increase loans for which are having less default rates

# Employee length vs default rate



More the employee length less default rate