

## CURRICULUM VITAE

### Pradip Bhaskar Kamble

At.Post Borwand (Bk) Tq.Dist.Parbhani Maharashtra.

+919730893692

[pradipbkamble001@gmail.com](mailto:pradipbkamble001@gmail.com)

#### OBJECTIVES

- ✓ To be part of Progressive organization that provides opportunities to development of personal & technical skills.
- ✓ Member of enthusiastic, co-operative and multidisciplinary team.

#### WORK EXPERIENCE

##### REGAL TECHNOLOGY, PUNE, MAHARASHTRA.

Regal Technology is a leading Solid Carbide Cutting Tools Manufacturing Company, situated at Chinchwad MIDC Pune. In here, Manufacturing of Drill, End Mill, Ball Nose, Special Form Tool, Brazed Tool, Lug Tool, Reamer and Regrinding Facility is available. Manufacturing Range of Tools available here is Dia. 1 to 32 mm and length upto 300 mm.

##### Sales and application engineer

From 2020 to till

##### ✓ Roles and Responsibilities

Have wide exposure in Rotating tools proving, selling & Closing.

- Identify and explore new customer and tap profitable business opportunities
- Negotiations/Techno-commercial discussion with customers for getting orders
- To achieve orders as per targets, cost targets.
- Maintaining customer relations, customer visits and customer satisfaction.
- Conducting comparative study of various products, competitor's tools and analysis.
- Follow up for offers, Negotiations & finalize.
- Knowledge of rotating cutting tools, inserts, adaptors, milling & turning application.
- Preparation of Technical Proposal.
- Technical support to customers by application request and implementation.
- Knowledge of manufacturing of solid carbide tools.

## PROFESSIONAL SKILLS

- Knowledge on almost all departments of cutting tool manufacturing.
- Knowledge on GD&T & its implementation.
- Understanding of engineering drawing.
- Knowledge of **SOP(standard operating procedure)**.
- Knowledge of **AUTOCAD**.
- Drive **TQM(total quality management) &TPM(total productive maintenance)**.

## EDUCATIONAL QUALIFICATIONS

Qualification	Year	Board/ University	Percentage (%)
BE(MECHANICAL)	2020	SRTMU Nanded	9.73 (CGPA) 87%
HSC	2016	Aurangabad board	60.00
SSC	2014	Aurangabad board	72.80

## INTERNSHIP

Successfully completed field training for one month in “**Regal technology**”

## ACHIVEMENT

- Techno spirit event coordinator of roborace in college
- NSS ( national social services ) coordinator

## STRENGTHS

- Ability to work as Team
- Good Listener
- Positive attitude.

## Hobbies & Interest

- Singing and listening songs
- Adopt new skills

#### PERSONAL DETAILS

Name : Pradip Bhaskar Kamble  
Date of Birth : 19/08/1998  
Marital Status : Single  
Languages Known : English, Hindi, Marathi  
Nationality : Indian  
Permanent Address : At.Post Borwand (Bk) Tq.Dist.Parbhani Maharashtra

#### DECLARATION

I hereby assure you that the above information is true and complete to the best of my knowledge and belief. I know that, if information is found to be false or incorrect, my candidature may be considered as terminated without any notice.

**Date: 18/04/2023**

**Place: Pune**

**Pradip Bhaskar Kamble**

