

# Pragya Jatav

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## WORK EXPERIENCE

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### Blend 360-Data Scientist

Jul 2022 - present

- **Customer Risk Framework(Pyspark, Databricks, ML Flow, SQL)**
  - Developed a risk score framework consisting of a suite of models and business rules to analyse customers.
  - Used SQL and databricks to prepare and analyse customer, transaction and demographic data.
  - Developed business rules, unsupervised and supervised models using Pyspark to calculate customer risk score at every step of user journey. Used MLFlow to deploy the same
  - Increased risk evaluation efficiency by 23%, fulfilled compliance and anti-money laundering requirements, reduced customer risk evaluation time from 10 days to 3 hours.
- **Recommendation Engine (SQL, Tensorflow)**
  - Led a team of 3 to develop a repeat purchase recommender system for an E-commerce firm
  - Implemented session-based recommender system utilizing GRU session encoding, attention mechanisms, and mode prediction for enhanced item recommendations. Deployed the model using GCP.
  - The deep learning-based recommender system resulted in 15% boost in conversion rates.
- **Personalized email generator (Python, GPT 3.5)**
  - Created a tool that develops hyper-personalized marketing emails for users
  - Used clustering algorithms to create customer segments, Generated product recommendations and created personalized emails by Retrieval-Augmented Generation using GPT 3.5 turbo
  - Recommended products with 95% accuracy and increased email response by 10%
- **Customer Segmentation Analysis (DBSCAN Clustering, SQL, Tableau)**
  - Developed a customer segmentation model and dashboard to analyse and acquire customers.
  - Used RFM, behavioral and demographic data to generate insights. Created customer segments using DBSCAN clustering. Created a Tableau dashboard to showcase insights.
  - Created a lookalike model using KNN clustering to find potential customers.

### ICICI Lombard Geneal Insurance Company- Data Scientist

Jul 2020 - Nov 2021

- **Google Analytics Lead prioritization (XGBoost, Azure Data Factory)**
  - Created datamart from Google analytics data, conducted EDA to generate insights.
  - Evaluated previous model using CSI. Developed an XGBoost classification model for potential customers
  - Increased average monthly lead generation by 9 percent
- **Insurance Claim Report Analysis (Tensorflow, Tesseract)**
  - Develop a tool that checks all resources have been filed for health insurance claims.
  - Developed an object detection model using transfer learning to check if all forms have been filed.
  - Developed an OCR model using Tesseract OCR to extract and cross-check details from the forms

## SKILLS

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Languages	Python, R, SQL, Spark
Frameworks	Pyspark, StreamLit, Advanced Excel, Google Cloud, Tensorflow, GIT, Tableau, MLFlow
Libraries	OpenCV, pandas, numpy, sklearn, nltk

## COURSES AND CERTIFICATIONS

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GCP Associate Cloud Engineer Certification, Probability and Statistics, Deep Learning by Open AI, Natural language processing, Introduction to data engineering, Data Structures & Algorithms

## EDUCATION

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2016 - 2020 B.Tech (Materials Science and Engineering) at **Indian Institute of Technology, Kanpur**