## Campaign Trends

Category

Payment Meth... •

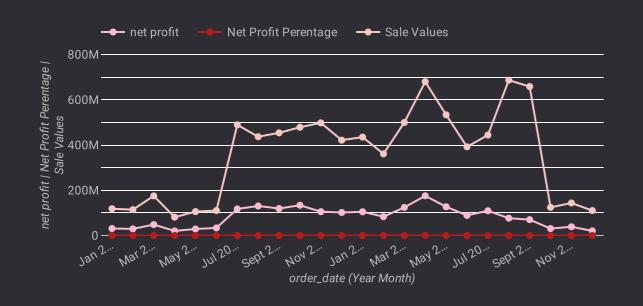
Value Transact... ▼

**-** 2022

Reset

### Sales Values vs Net Profit vs AOV





|    | category          | Sales Values ▼      | net profit   | Net Profit Peren |
|----|-------------------|---------------------|--------------|------------------|
| 1. | Mobiles & Tablets | 3,425,097,634       | 642,108,102  | 0.19             |
| 2. | Entertainment     | 1,295,031,180       | 315,387,548  | 0.24             |
| 3. | Computing         | 1,173,403,812       | 334,805,908  | 0.29             |
| 4. | Appliances        | 1,168,138,242       | 293,882,398  | 0.25             |
| 5. | Men Fashion       | 274,741,914         | 65,880,632   | 0.24             |
| 6. | Women Fashion     | 264,862,357.4       | 63,473,440.4 | 0.24             |
| 7. | Home & Living     | 209,542,048         | 57,191,382.4 | 0.27             |
| 8. | Beauty & Grooming | 167,871,610         | 44,291,598   | 0.26             |
|    | O41               | 1 - 1 4 4 4 0 0 - 0 | 00 700 400 1 | 1 15 / 15        |

# Campaign Trends

Select date range

Category

Payment Meth... •

Value Transact... ▼

**—** 2022

Reset

Before Discount **8,548,453,652.8** 

After Discount

8,515,253,661.42

Net Profit

1,947,612,819.42

Quantity Ordered 13,333

Customers 5,764

1,483,076.62

|    | Product Name                     | Category          | Before Discount | After Disc •  | Net Profit | Quantity | CS ID          |
|----|----------------------------------|-------------------|-----------------|---------------|------------|----------|----------------|
| 1. | IDROID_BALRX7-Gold               | Mobiles & Tablets | 1,037,504,000   | 1,037,504,000 | 67,860,000 | 2,000    | 2              |
| 2. | samsungGALAXY S-7 EDGE 32G       | Mobiles & Tablets | 188,106,300     | 187,665,500   | 28,624,860 | 41       | 19             |
| 3. | MACBOOK PRO 15-INCH 2.2GHZ       | Computing         | 177,190,000     | 177,190,000   | 63,788,400 | 13       | 10             |
| 4. | iphone_7-128GB-wof-Matt Black    | Mobiles & Tablets | 130,456,700     | 130,398,700   | 18,508,070 | 23       | 23             |
| 5. | Apple iPhone 6S Plus 16GB Silver | Mobiles & Tablets | 129,997,720     | 129,997,720   | 31,519,340 | 26       | 24             |
| 6. | iphone_7-128GB-wof-Jet Black     | Mobiles & Tablets | 118,927,060     | 118,927,060   | 19,451,740 | 21       | 21             |
| 7. | samsung_K6000 49                 | Entertainment     | 98,736,320      | 98,736,320    | 27,293,660 | 19       | 19             |
| 8. | GMZV_PS4 Pro 1TB - Region 2      | Entertainment     | 91,685,290      | 91,685,290    | 13,839,490 | 30       | 6              |
| n  | infiniv Zoro 1-Crov              | Mahilas & Tahlats | 00 VZ V UUU     | 00 774 000    | 11 610 250 | 47       | 17             |
|    |                                  |                   |                 |               |            | 1-1      | 100 / 3155 < > |

|    | customer_id | net profit 🔻       |
|----|-------------|--------------------|
| 1. | C206125L    |                    |
| 2. | C460487L    |                    |
| 3. | C378684L    |                    |
| 4. | C374672L    |                    |
| 5. | C492850L    |                    |
| 6. | C200115L    |                    |
| 7. | C520373L    |                    |
| 8. | C514596L    |                    |
| ^  | 07504701    | 1 - 100 / 3998 〈 > |



# Campaign Trends

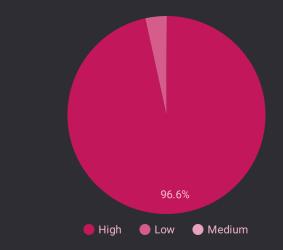
category

Customer segment

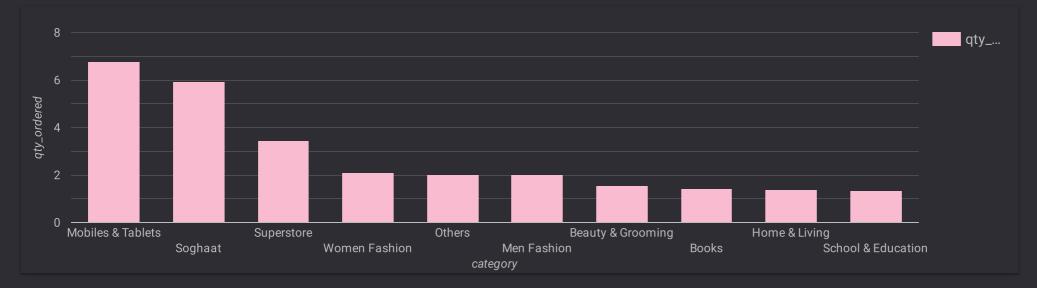
year

|    | category          | qty_ordered 🕶 | net profit   | Net Profit Perentage |
|----|-------------------|---------------|--------------|----------------------|
| 1. | Mobiles & Tablets | 2,738         | 642,108,102  | 0.19                 |
| 2. | Soghaat           | 2,375         | 12,651,383.7 | 0.24                 |
| 3. | Superstore        | 1,260         | 20,930,496.9 | 0.21                 |
| 4. | Women Fashion     | 843           | 63,473,440.4 | 0.24                 |
| 5. | Others            | 810           | 29,790,433.1 | 0.2                  |
| 6. | Men Fashion       | 806           | 65,880,632   | 0.24                 |
| 7. | Beauty & Grooming | 627           | 44,291,598   | 0.26                 |
|    |                   |               |              | 1-15/15 < >          |

## **Customer Segment Distribution**



### Average Quantity Sold per Product Category



#### Sales 2021

Record Count 85

Sales\_2022

Record Count 96

### Net Profit Perentage

Net Profit Perentage 580.8