











In the next 10 years, and will do more for medicine than all of the biological sciences together.

# About Me





Sai Charan

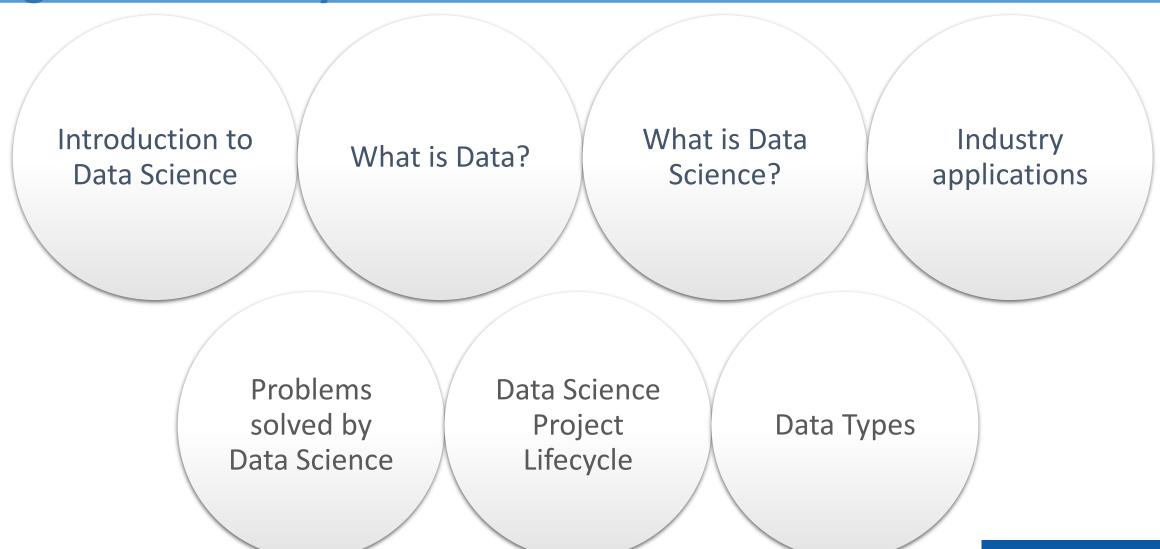
- Product Manager with 8+ years of experience
- ➤ MBA + Computer Science Background
- Manages a product that is powered by Machine Learning
- Implemented features like Voice-to-text, Virtual Assistant and Mentor-Matching
- Love Teaching. Ran my own GMAT training venture called 'GMAT Analytics' for an year. Taught Science and Maths to 6<sup>th</sup>/7<sup>th</sup> standard students in rural areas using Technology.
- > Setup a Grid during my under-grad days to validate a Mersenne Prime number in under 15 mins
- Interests: Public Speaking, Brain-lifting, Football
- Email: saicharantej@upxacademy.com



# **Introduction to Data Science**



# Agenda for today's class

















# Guess type of customer!!

iPhone	Beer	Cornflakes		
iPhone	Diapers	Beer		
iPhone	Diapers	Biscuits		





# Guess type of customer!!

iPhone	Beer	Cornflakes		Single M/F
iPhone	Diapers	Beer		Parent M/F
iPhone	Diapers	Biscuits		Parent M/F





**???** 

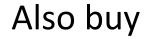
iPhone Diapers Biscuits		
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### Hint!!

iPhone	Beer	Cornflakes	97%	Biscuits	Single M/F
iPhone	Diapers	Beer	98.4%	Aftershave	Parent M/F
iPhone	Diapers	Biscuits	91%	Cosmetics	Parent M/F







iPhone	Beer	Cornflakes	97%	Biscuits	Single M/F
iPhone	Diapers	Beer	98.4%	Aftershave	Parent M/F
iPhone	Diapers	Biscuits	91%	Cosmetics	Parent M/F
iPhone	Diapers	Biscuits	76%	Racquets	Single M

If I had further info

### **Example to reflect on**



35% of Amazon sales are generated through its Recommendation Engine\*



### **Recommended** for You

### Customers who viewed this item also viewed these products





\$560

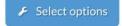




Kenwood kMix Manual Espresso Machine



\$250





Weber One Touch Gold Premium Charcoal Grill-57cm

\$225





NoMU Salt Pepper and Spice Grinders

\$3



\*Source: Venturebeat



# How far is too far?



### **Example to reflect on**



# **C** TARGET.

- 60 member data mining team
- Conclude about shoppers
  - Specific
  - Private
  - Target Ads Buying behaviour



If a women shopper is expecting, and their approx due date



Predict income levels based on purchase history



Attract customer attention through custom brand offerings



# What is Data?

# What is Data?



- Data are raw ingredients from which statistics are created.
- Examples of data include a sequence of bits, a table of numbers, the characters on a page, the recording of sounds made by a person speaking, or a moon rock specimen."



### What is Data: Examples





Sequence of bits

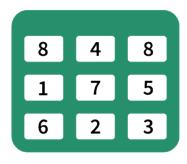


Table of Numbers

Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nosvrci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat.

Characters on a page



Recording of sounds



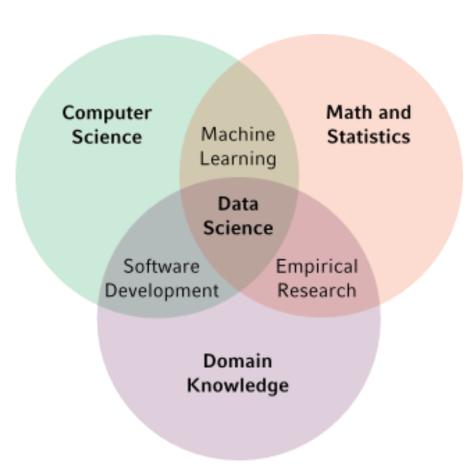
Moon rock specimen



# What is Data Science?

# What is Data Science?





# What is Data Science?



### **Analytics/BI**



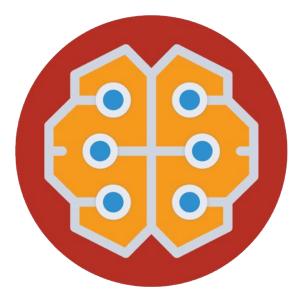
Shows WHAT has happened

# Data Science(EDA)



Shows WHY it happened

# **Machine Learning**



Shows HOW we can predict & automate decision making systems



# Who are Data Scientists?

# Who is a Data Scientist?



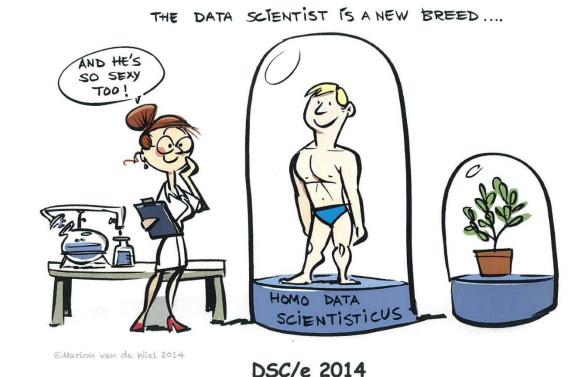


Follow V

Data Scientist (n.): Person who is better at statistics than any software engineer and better at software engineering than any statistician.

9:55 AM - 3 May 2012





# Data Science: Hype or Reality?



Data scientists... are in such high demand & low supply in the new era of big data that they are earning almost three times Australia's average salary.

news.com.au Aug 2015

- In the press, we have heard a great deal of hype about the "data scientist" role.
- These are rare superstars who are great at math and statistics, also great programmers, and have great business understanding.



Source: Harvard Business Review, Oct. 2012



# Diving Deep into Data Science

# Data Science: Science or Art?



- It is more **Art** and less Science
- Ways in which creativity can be expressed in data science include:
  - applying techniques in unconventional settings.
  - combining techniques in unconventional ways.
  - developing new and unusual hypothesis.



# Show me the money!



# Why do Data Scientists get paid a lot?



Severe shortage of talent



Directly impact business value



Organizations face enormous data challenges



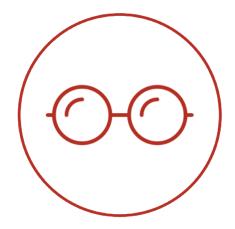
Need not restricted to Tech Giants anymore

# Good vs Great Data Scientists?





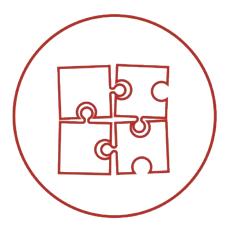
Effective Communication



Intellectual Curiosity



Domain / Industry Knowledge



Analytic Problem-Solving



# **Problems that Data Science solves**



- Is this A or B?
- Is this weird?
- How much or how many?
- How is this organized?
  - What should I do now?

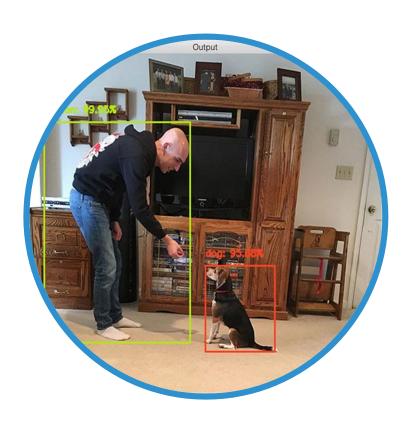


# Is this A or B?

Classification



Will this applicant be able to repay the loan?



Identify a human & a dog?



# Is this Weird?

**Anomaly** 



Is this mail in your inbox spam?



Is someone riding bike on a walkway?



# How is this organized?

Clustering



Which viewers like the same kind of movies?

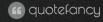


Which pet owner groups have the same purchase behaviour for pet foods?



In the next 10 years, data science and software will do more for medicine than all of the biological sciences together.

Vinod Khosla





### **Data Science Foundation Course Structure**

### **Objectives of the Foundation Course**



- Systematic approach towards answering the 'Why' questions about data
- Use programming and statistics together to uncover the 'Why'
- Hands-on experience with real-world data sets
- Learning things one step at a time
- Most important of them all learning by sharing!





- **Class 1:** Welcome to the World of Data Science
- Class 2: Let's learn Python for Data Science
- Class 3: How to use Statistics (Descriptive) for understanding data
- **Class 4:** Play around with data using Numpy
- **Class 5:** How to manipulate data with Pandas
- **Class 6:** Intro to Inferential Stats: The science behind prediction



### **Data Analysis with Python Course Structure**

**Class 7:** Inferential statistics contd.

**Class 8:** Visualize to understand more

Class 9: Data analyst at work - Day 1: Understanding spread of TB worldwide

Class 10: Data analyst at work - Day 2: Use movie sets data to identify gender-movie preference

Class 11: Data analyst at work - Day 3: Identifying patterns in stock prices

Class 12: Let's Wrap up

# 6 Month Certificate Program in Data Science



### **Core Modules**

