# **5 mock multiple choice questions for exam**

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Foressentials

**Q1) Which one of the following keeps lists of single concepts?**

1. Database
2. Spreadsheets
3. Presentation
4. Webpages
5. Documents

*Ans: B) Spreadsheets*

**Q2) What are the 3 types of database security permissions?**

1. Column access control, Row access control, Type of access.
2. Column access control, Role-based access, User-based access.
3. User-based access, Role-based access, Context-based access.
4. Context-based access, Column access control, Row access control.
5. Role-based access, User-based access, Type of access.

*Ans: C) User-based access, Role-based access, Context-based access.*

**Q3) What are the 5 components of an Information System?**

1. Hardware, Software, Data, Procedures, People.
2. Hardware, Software, Efficiency, Accuracy, Effectiveness.
3. Accuracy, Efficiency, Consistency, Comparison, Cost.
4. Feedback, Hardware, Software, People, Procedures.
5. People, Hardware, Software, Effectiveness, Comparison.

*Ans: A) Hardware, Software, Data, Procedures, People.*

**Q4) Which one of these is a Porter’s competitive force?**

1. Management of revenue.
2. Efficiency of Business.
3. Ability to Breakeven.
4. Rivalry among competitors.
5. Examining costs.

*Ans: D) Rivalry among competitors.*

**Q5) What are the TWO main types of Customer Relationship Management**

1. Source and Analytical
2. Settle and Purchase
3. Settle and Operational
4. Operational and Analytical
5. Source and Purchase

*Ans: D) Operational and Analytical*

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