

AtliQ Hardware

FILTERS

region All
market All
division All
customer All
FY

2019

P & L By Fiscal Months

All values are in USD

Quarters					
Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	
Net Sales	6.5M	8.0M	10.7M	11.4M	
cogs	3.8M	4.7M	6.3M	6.7M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	
GM%	40.9%	42.0%	41.5%	41.4%	

region All
market All
division All
customer All
FY

2020

P & L By Fiscal Months

All values are in USD

Quarters					
Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	
Net Sales	17.1M	20.6M	28.7M	29.9M	
cogs	10.6M	12.8M	18.1M	18.9M	
Gross Margin	6.5M	7.8M	10.6M	11.0M	
GM%	37.8%	37.8%	37.0%	36.8%	

region All
market All
division All
customer All
FY

2021

P & L By Fiscal Months

All values are in USD

Quarters					
Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	
Net Sales	44.8M	54.6M	74.3M	78.1M	
cogs	28.4M	34.7M	47.4M	49.8M	
Gross Margin	16.4M	19.9M	27.0M	28.3M	
GM%	36.7%	36.5%	36.3%	36.3%	

Net Sales Comparison

21 vs 20		162.1%		164.7%		159.1%		161.0%
20 vs 19		164.6%		156.6%		167.3%		161.5%

AtliQ Hardware

Q2		Q3		Q4	
Jan	Feb	Mar	Apr	May	Jun
6.5M	6.1M	6.4M	6.3M	6.5M	6.2M
3.9M	3.5M	3.8M	3.7M	3.8M	3.6M
2.7M	2.6M	2.7M	2.6M	2.6M	2.6M
40.9%	41.9%	41.5%	41.4%	40.8%	42.0%

Q2		Q3		Q4	
Jan	Feb	Mar	Apr	May	Jun
17.1M	15.9M	2.1M	7.8M	9.9M	14.9M
10.7M	9.9M	1.3M	4.8M	6.2M	9.3M
6.5M	6.0M	0.8M	2.9M	3.7M	5.5M
37.8%	37.7%	36.7%	37.7%	37.5%	37.3%

Q2		Q3		Q4	
Jan	Feb	Mar	Apr	May	Jun
44.8M	41.8M	44.0M	43.5M	44.4M	41.5M
28.4M	26.5M	28.0M	27.7M	28.1M	26.4M
16.4M	15.3M	16.0M	15.8M	16.3M	15.1M
36.7%	36.5%	36.4%	36.3%	36.6%	36.4%

161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%
162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%

AtliQ Hardware

AtliQ Hardware

Q4		Grand Total
Jul	Aug	
6.5M	6.3M	87.5M
3.8M	3.7M	51.2M
2.7M	2.6M	36.2M
41.5%	41.4%	41.4%

Q4		Grand Total
Jul	Aug	
16.1M	16.5M	196.7M
10.2M	10.5M	123.4M
5.9M	6.1M	73.3M
36.7%	36.8%	37.3%

Q4		Grand Total
Jul	Aug	
44.0M	43.0M	598.9M
28.0M	27.4M	380.7M
16.0M	15.6M	218.2M
36.4%	36.3%	36.4%

173.9%	160.3%
148.0%	162.0%