Introduction

MBX Corporation has implemented a Sales application in order to manage daily sales operations for their Accounts/Customers.

A Sales User would like to see a custom UI for Opportunity search on the 'Sales' App which will provide them view to Opportunity matching the search criteria and sending them over to 3rd party application.

User Adoption for the new page can be measured on the Report & Dashboard which will be showing the Integration Status for Opportunities.

Use Case

- Create custom search page on Opportunity object in Salesforce classic (with sidebar) or Lightening UI containing a Text box. (VF/LWC)
- User enters search criteria which is matched with below mentioned fields:
 - 1. Name
 - 2. Account Name
 - 3. Stage
 - 4. Type
 - 5. Amount.
- Add above mentioned fields on page as part of each column on the search table. (VF/LWC)
- Create 2 new fields on Opportunity object mentioned below:
 - 1. Integration Status Text (50 char)
 - 2. Integration Comments Text (200 char)
- 'Name' & 'Account Name' column will be containing a link to each Opportunity/Account record page which opens in a new tab. (VF/LWC)
- Add pagination to the custom page & display 20 records on a page after the Search. (VF/LWC)

- Create a custom validation on Opportunity to allow users setting Closed Date only if Integration Status value is 'Success' (Validation Rule/Apex Trigger)
- Provide a custom button/link/action on each search row to send your Opportunity to 3rd party application. (Apex Class/Apex REST callout)
- Create a new Controller & add it on the page to perform Search operation and sending out HTTP request. (Apex Class/Apex REST callout)
- Check the response from HTTP request, if the Status Code is 200 then update Integration Status & Comments with 'Success' value on the Opportunity. In case of any other Status code store the error information on same fields. (Apex Class/Apex REST callout)
- Create a Test class providing more than 75% code coverage for above mentioned Controller Class. (Apex Test Class)
- Create a class using Mock interface and use it on previous Apex Test class to cover more than 75% code coverage on REST callout. (Apex Test Class)
- Display the error message on custom search page when either no records meet the criteria or HTTP request fails. (Apex class/VF/LWC)
- Create a new Tab to launch the custom search page and add it to the 'Sales' application. (Custom Tab/Lightening App)

Report & Dashboard

- Create a Report on Opportunity object to see all the records successfully sent over to 3rd party app.
- Display a Dashboard based on the previous Report to show Opportunity with successful integration.

Object ER Diagram

