

# Prajwal Lawankar

Business Analyst

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## SUMMARY

MSc Engineering Management graduate with proven skills in strategy development, data-driven decision-making, and process improvement. Experienced in stakeholder engagement, digital system implementation, and delivering evidence-based recommendations in fast-paced environments using business analytics. Strong background in managing cross-functional projects and aligning business and technical goals through effective communication. Actively pursuing Business Analyst and Operations Manager roles focused on driving operational efficiency and strategic transformation with an emphasis on business requirements and performance analysis.

## WORK EXPERIENCE

### Assistant Systems Engineer

Oct '21 — Jul '23

Tata Consultancy Services

Mumbai, India

- Led QA efforts by testing and validating over 250 code profiles for ABN AMRO Bank and trained junior engineers, improving onboarding efficiency and team capability.
- Automated report generation and data validation workflows, reducing turnaround time by 30% and improving data accuracy.
- Tracked faulty and dormant investment accounts, helping the bank optimise cloud storage usage and reduce memory overhead.
- Collaborated with multinational teams using JIRA; proficient in producing final documentation and deployment reports via MS Word, Excel, and PowerPoint.
- Facilitated cross-departmental collaboration and led stakeholder workshops, applying Agile methods to improve delivery timelines by 18% and increase project velocity by 20%.

## EDUCATION

### MSc in Engineering Management, University of York

Sep '23 — Sep '24

York, United Kingdom

- Key Modules: Operations Management, Strategic Leadership, Innovation Management, Sustainability Capstone: Investigated strategies for implementing AI in education, focusing on usability, ethical integration, and continuous improvement using mixed methods research including surveys, and strategy evaluation frameworks.

### B.E. in Electronics and Telecommunication Engineering, Ramrao Adik Institute of Technology

Aug '17 — Jun '21

Nerul, India

- Project: Led a team project on Object Sentiment Analysis using R, analysing Twitter data and visualising insights.

## PROJECTS

### AI-Driven in Education: Pioneering the Future of Learning

- Designed a strategic framework to implement AI in educational systems, focusing on ethics, accessibility, and user-friendliness.
- Gained hands-on experience in SWOT and Value Chain analysis while assessing institutional readiness for AI adoption.

### Sony-ZEE Merger Branding SME

- Developed CRM integration and branding strategies aligned with evolving customer expectations and business goals.
- Strengthened my understanding of brand positioning and customer relationship strategies during complex mergers.

## SKILLS

**Relevant Skills** Business Analytics, Data-Driven Decision-Making, Tableau, Communication, Process Improvement

**Programming Languages** Python, COBOL, JCL, C

**Data Analysis Tools** IBM SPSS, Power BI, SQL

**Project Management** JIRA, MS Office (Excel, PowerPoint, Word)

**Languages** English, Hindi, Marathi, Spanish(Beginner)