**Prajwal Niraj Lawankar**

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**SUMMARY**

Graduate in Engineering Management with a solid foundation in data analysis, consulting, and project management. Experienced in delivering insights through detailed data analysis, forecasting, and strategic problem-solving. With a keen interest in energy markets and commodity trends, I am highly motivated to contribute to Argus Media’s energy consulting projects by leveraging my skills in data modeling, market analysis, and structured problem-solving.

**KEY EXPERTISE**

Data Analysis | Market Forecasting | Analytical Modeling | Consulting Support | Problem Solving | Stakeholder Communication | Research & Reporting | Project Management | Adaptability | Team Collaboration

**WORK EXPERIENCE**

**Crew Member***(McDonald's, York)* Nov 2023 – Present

* Demonstrated strong multitasking, customer service, and process efficiency in a fast-paced setting, enhancing adaptability and communication skills.

**Assistant Systems Engineer** Oct 2021 – Jul 2023 *(Tata Consultancy Services, India)*

* Data Analysis & Modeling: Developed and implemented models to analyze customer investment patterns for ABN AMRO Bank, supporting data-driven insights to improve strategic decision-making.
* Market Research & Reporting: Conducted in-depth research for client projects, including the Sony-ZEE merger, where I produced detailed reports that aligned project goals with market trends and client expectations.
* Stakeholder Collaboration: Collaborated with internal and external teams to provide updates and ensure alignment on project objectives, contributing to high-quality deliverables and client satisfaction.

**Event Organiser**  Sep 2018 – Oct 2018

*(IEEE Techfest 2018, India)*

* Organized the Gesture Bots technical event, overseeing risk mitigation strategies and ensuring event standards were met for quality and compliance.
* Managed resources, time slots, and budget constraints effectively to ensure successful project completion while adhering to compliance requirements.
* Coached and directed team members on the event’s operational guidelines, contributing to the event’s high recognition for efficiency and effective risk management.

**EDUCATION**

**MSc (Engineering Management)**

Grade: 62%

University of York | 2023 – 2024

**B.E. (Electronics and Telecommunication Engineering)**

Ramrao Adik Institute of Technology | 2017 – 2021

Grade: 7.38/10 (equivalent UK classification 2:1)

**PROJECTS**

* **AI in Education: Future of Learning –** Investigated AI-driven technologies' role in continuous learning within professional settings, focusing on personalized learning, usability challenges, and best practices for ethical integration. Enhanced skills in data analysis and strategic development for innovative AI learning solutions.
* **Branding SME for Sony-ZEE Merger–** Managed branding and strategic integration efforts to ensure alignment with business objectives and customer satisfaction.
* **Mainframe Developer for ABN AMRO Bank –** Worked on high-impact solutions for a banking client, contributing to risk management and product stability in a regulated environment.

**CERTIFICATIONS**

**Leading and Innovation** | Project Management Institute (PMI) 2023

**Google’s Crash Course on Python** | Coursera 2020

**SKILLS**

Data Analysis | Excel | Python | PowerPoint | Analytical Modeling | Research & Market Analysis | Problem Solving | Communication Skills | MS Office Suite | Adaptability | Multilingual

**REFERENCES AVAILABLE UPON REQUEST**