- 1. First, we want to know if diversification is an effective strategy for venture capital firms.
- (A) Create a plot, such as a scatter plot or loess curve, that indicates whether firms with more diversified portfolios have more successful investments or not. Define diversification as the number of industry areas a firm is invested in, divided by its total number of investments.
- (B) Run a appropriate regression predicting the number of successful investments as a function of diversification. Is diversification related to having more successful investments?

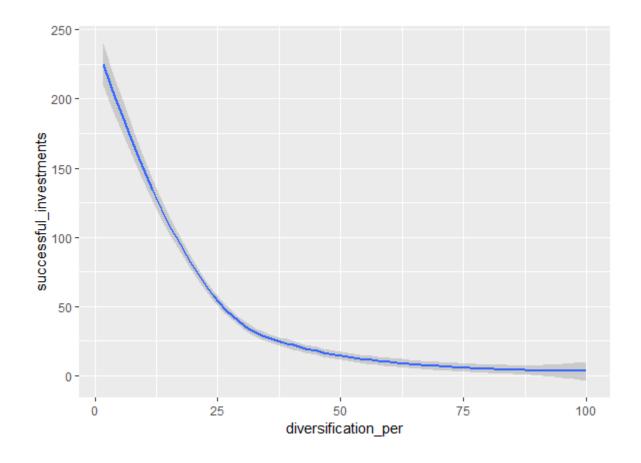
1a)

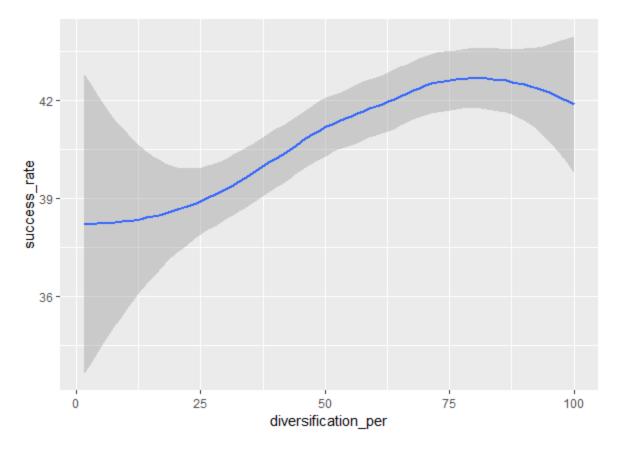
Data was cleaned to make sure results make sense. Investment firms with less than 5 investments have been excluded. Few observations were found where

number of successful investments > total number of investments

Such observations were deleted

A plot was created with success rate too.



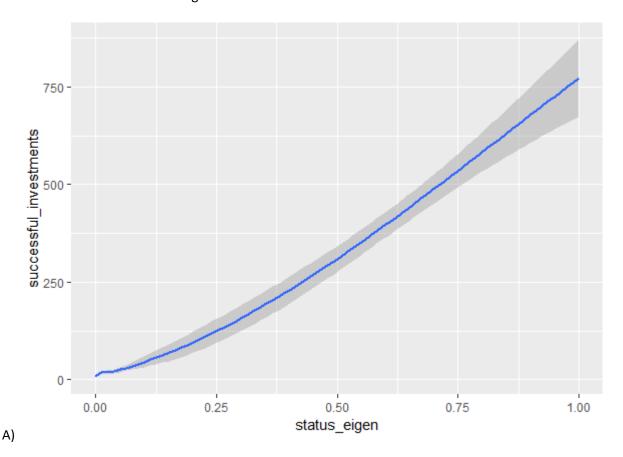


Number of successful investments are reduced as diversification increases. But I feel number of investments need to be considered too. The success rate increases as diversification increases upto a point. Beyond this point, success rate starts to decrease again This makes a lot of sense.

## 1b) The regression results give further proof of our hypothesis

```
model1<-glm(successful_investments ~ diversification_per + number_of_deals, data=all_deals_5)
```

- (A) Create a plot, such as a scatterplot or loess curve, that indicates whether firms with higher status have more successful investments or not.
- (B) Run a appropriate regression predicting the number of successful investments as a function of status. Is status related to having more successful investments?



Graph indicates that firms with higher status generally have more successful investments

B)

model2<-glm(successful\_investments ~ status\_eigen + number\_of\_deals, family="poisson", data=status\_vs\_success)

#Estimate Std. Error t value Pr(>|t|)

#(Intercept) 2.715e+00 2.930e-03 926.5 <2e-16 \*\*\*

#status\_eigen 4.702e+00 1.321e-02 355.9 <2e-16 \*\*\*

#number\_of\_deals 2.847e-04 1.209e-06 235.5 <2e-16 \*\*\*

The positive co-efficients show that number of successful investments is positively dependent on the status

(A) Run a appropriate regression predicting the number of successful investments as a function of the interaction of status and diversification. Is this interaction related to having more successful investments?

model3 = glm(successful\_investments ~ diversification\_per + status\_eigen + diversification\_per\*status\_eigen, family="poisson",data=status\_vs\_success)

#Estimate Std. Error t value Pr(>|t|)

#diversification\_per -0.0370097 0.0001534 -241.23 <2e-16 \*\*\*

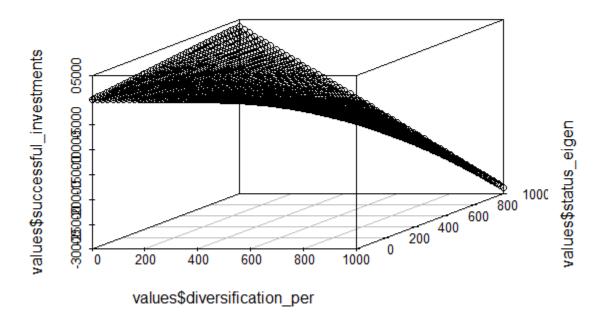
#status\_eigen 3.6518521 0.0235325 155.18 <2e-16 \*\*\*

# diversification\_per:status\_eigen -0.0322797 0.0019138 -16.87 <2e-16 \*\*\*

The results show a negative effect. This does not make sense. Maybe number of investments needs to be added as a control. The results need to be looked at more deeply.

B)

Create a plot that illustrates the interaction effect predicted by the regression. We can accomplish this using a 3D scatterplot generated by the fitted values of the model.



```
model4 = multinom(startup_state ~ diversification_per + status_eigen + divers
ification_per*status_eigen, final_merge)
z = summary(model4)$coefficients/summary(model4)$standard.errors
(1 - pnorm(abs(z), 0, 1)) * 2
                             (Intercept) diversification_per status_eigen
Generating Revenue
                            0.000000e+00
                                                    5.345888e-07
                                                                      0.00000000
Other
                            0.000000e+00
                                                    1.097472e-09
                                                                      0.01644662
                            0.00000e+00
                                                    0.00000e+00
                                                                      0.00000000
Profitable
Ramp-Up/Clinical Trial 2.692291e-12
                                                    6.685355e-05
                                                                      0.03564259
                                         diversification_per:status_eigen
Generating Revenue
                                                    2.666363e-08
                                                    5.107026e-15
Other
Profitable
                                                    0.000000e+00
Ramp-Up/Clinical Trial
                                                    5.107026e-14
Could not make sense of the results. Computed logistic regression to see what factors lead to business failing
model_out_of_business<-glm(out_of_business ~ status_eigen + diversification_p
er+status_eigen*diversification_per , data = final_merge, family = "binomial"</pre>
summary(model_out_of_business)
                                           #Estimate Std. Error z value Pr(>|z|)
2.8136656 0.0201501 -139.635 <2e-16
                                                                                 <2e-16 ***
#(Intercept)
                                         -2.8136656
                                                                                 <2e-16 ***
#status_eigen
                                          0.8514719
                                                        0.0522857
                                                                      16.285
                                          0.0036134
                                                        0.0004141
                                                                                 <2e-16 ***
#diversification_per
                                                                       8.726
                                                                                  0.542
#status_eigen:diversification_per -0.0024100
                                                       0.0039547
                                                                      -0.609
```

This shows that firms which do not have a synergy of diversification and status might lead to failure