

PRAJYOT KALEKAR

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PROFESSIONAL EXPERIENCE

Itvedant Education Pvt. Ltd.

Nov 2023 – Present

Designation: Intern

Role: Developer

- Assisted in managing relational databases and improving query performance up to 15%.
- Contributed to development and optimization of complex SQL queries, reducing data retrieval times by up to 30%.
- Gained proficiency in advanced data manipulation techniques and SQL operations, leading to a 10% increase in information management efficiency within the organization.

PROJECTS

1. Super Store Sales Dashboard | [Link](#)



- Analyzed Super Store sales data, identifying the East and West regions as primary sales drivers (29% and 33%) and highlighting the underperformance of the South region (16%).
- Revealed that Office Supplies is the top-selling category and that Consumers account for 48% of sales, informing targeted marketing and inventory strategies.
- Discovered that California and New York are top-performing states, with California leading at 0.34M and noted a preference for Standard Class shipping mode.



2. HR Analytics Dashboard | [Link](#)

- Examined HR data to identify critical insights into employee turnover, revealing high attrition rates among Life Science and Medical backgrounds, particularly in the 26-35 age group.
- Discovered that lower salaries (up to \$5k) and specific job roles like Laboratory Technicians and Salary Executives are major factors in turnover, guiding targeted retention strategies.
- Highlighted the importance of improved onboarding processes and long-term career development, noting attrition within the first year and around key milestones (5 and 10 years).



3. Ecommerce Sales Dashboard | [Link](#)

- Assessed e-commerce sales data, revealing that clothing is the top-selling category, accounting for 62.62% of total sales, with Maharashtra and Madhya Pradesh leading in revenue.
- Identified Cash on Delivery (COD) as the preferred payment method in 44% of transactions, influencing payment strategy optimizations.
- Detected significant profit fluctuations with dip in June, providing actionable insights for sales strategy improvements.

EDUCATION

- Bachelors in Computer Engineering, Mumbai University | GPA: 8.21
- HSC in Computer Science, State Board | Percentage: 64.62%
- SSC, State Board | Percentage: 87.40%

May 2023

May 2019

June 2017

SKILLS

- **Technical Skills:** SQL, Python, Power BI, Database Management, Database Manipulation.
- **Analytical Skills:** Data Analysis, Data Visualization, Query Optimization, Problem Solving.
- **Microsoft Tools:** Visual Studio IDE, Power BI, Word, Excel.

ACHIEVEMENTS

- Accomplished NCC certificate-A while serving as Sergeant in the Indian Army Wing.
- Participated in cricket as a registered player with the Mumbai Cricket Association (MCA).