Cloudworks IaaS™

Competition Comparison Chart

Our Cloudworks IaaS service offers a high-performing, QoS guaranteed, enterprise-class cloud services with confidence and speed. Our compute, storage, and networking are engineered with such efficiency, that exceptional savings emerge at every level of the stack.

We use our own national Carrier Ethernet (Layer 2) network to connect your office locations directly into the Cloud infrastructure (IaaS).

	Vertel Cloudworks IaaS™	amazon web services	Microsoft Azure	Google Cloud Platform
Australian POPs - multiple regions	✔	✘	✔	✘
State of the Art Tier-3 Data Centres	✔	✔	✔	✔
Data Stays in Australia as an Australian Owned Cloud	✔	✘	✘	✘
Layer 2 Networking	✔	✘	✘	✘
Underlying Cloud Technology	Cloud 2.0	Cloud 1.0	Cloud 1.0	Cloud 1.0
Minimum n+1 Server Redundancy	✔	✘ (at additional costs)	✘ (at additional costs)	✘ (at additional costs)
Max Sustained IOPS Achievable	50,000	20,000	5,000	25,000
Billing in AU$ - no risk of fluctuating currency	✔	✘	✔	✘
Custom Domain Mapping	✔	✘	✘	✘
Advertise Your Own IP Range	✔	✘	✘	✘
Enterprise Grade (IQ/Resilience)	✔	✘	✘	✘
Defined User Roles/Permissions	✔	✘	✘	✘
Out of Band Management (VNC)/Console Access	✔	✘	✘	✘
Multiple User-Defined Networks	✔	✘	✘	✘
Data Transfer Speed	1 Gbps (up to 5 Gbps)	320 Mbps	200 Mbps	2 Gbps (up to 16 Gbps)
Remote Access to individual Cloud Servers	SSH/RDP/VNC	SSH/RDP	SSH/RDP	SSH/RDP
Pricing Model	Per Second	Per Hour, rounded up	Per Minute, rounded up	Per Minute, rounded up; minimum 10 Minute instance
Vendor Support Options	24/7 Phone, Email, Personalized Support	Twitter, post to forums; costly Enterprise support	Twitter, post to forums; costly Enterprise support	Post to forums; costly Enterprise support
SLA-Guaranteed Vendor Support (within time frame)	✔	Costly Enterprise Support	Costly Enterprise Support	Costly Enterprise Support
Billing Integration	✔	Limited	Limited	Limited
Personalised Onboarding	✔	✘	✘	✘

Our service is for those customers that want something better than what's available from the giants like Amazon, Google and Microsoft.

For more details, contact us on **1300 837 835 (1800 VERTEL)** or **info@vertel.com.au.** Visit us at **www.vertel.com.au.**

vertel™

BUILDING CONNECTIONS THAT MATTER