

MOSES TINUOYE

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OBJECTIVE

I'm looking for full-time work.

PERSONAL STATEMENT

Intuitive Marketing Executive skilled at increasing sales through diligent research and efficient resource allocation. Especially adept at managing complex projects while also developing key stakeholder relationships. Able to maximise profits whilst working within a tight marketing budget. Enjoy identifying client needs and delivering practical short and long term solutions. Now looking for a new role to challenge myself in a dynamic organisation which allow for desired

WORK HISTORY

Access bank of nigeria plc

Kaduna, Nigeria

Apr 2017 - Sep 2018

Direct sales executive

- Responsible for organising sales visits
- Demonstration and presentation of products to various external stakeholders
- Revision of sales performance
- Development of innovative ideas/strategy on how to drive sales and achieve monthly and annual sales targets
- Negotiation of packages.

Adetinu nigeria limited

Kaduna, Nigeria

May 2015 - Mar 2017

Finance officer

- Provided and interpreted financial information
- Monitored and interpreted cash flows and predicted future trends
- Researched and reported on factors influencing business performance
- Analysed competitors and market trends
- Managed company's financial accounting, monitoring and reporting systems
- Developed external relationships with appropriate contacts e.g auditors, solicitors, bankers, etc
- Produced accurate financial reports to specific deadline

Admit resources and investment limited

Kaduna, Nigeria

Sep 2014 - Apr 2015

Administration officer

- Built project teams for specified projects within the organisation
 - Monitored, controlled and evaluated project team activities
 - Evaluated and supervised expenditures and receipts
 - Advised on courses of financial expenditures and viability of projects
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QUALIFICATIONS

University of abuja

Abuja, Nigeria
2009 - 2014

● BSc Economics

Papers included micro economics, macro economics, econometrics, taxation and accounting

Christ ambassadors high school

Kaduna, Nigeria
2009

● SSCE

TECHNICAL SKILLS

- Advanced MS office (Excel, power point)
- Presentation skill
- Advanced spss, E-View, (Internet, peach-tree accounting)
- Strategic social media usage
- Strategic selling

PERSONAL SKILLS

Team management

I was the team lead, in charge of monitoring, coordinating and evaluating team performance and activities

Communication

As a direct sales agent in access bank, I call customers to get feedbacks about the products and services, and report back to the management team

Budgeting skills

As the finance officer at Adetinu nigeria limited, I create a plan for spending, and ensure optimal allocation of financial resources

COMMUNITY & VOLUNTEER EXPERIENCE

SHUGA music crew

Kaduna, Nigeria
Sep 2017 - Present

● I am currently the drummer of the crew

Success empowerment fellowship

Abuja, Nigeria
Nov 2016 - Present

● Program coordinator

It is a Christian NGO with its headquarters in ghana that empowers youths. I work there 20 hours a month as a public relations officer/ programs coordinator

INTERESTS

- Dynamics of international relations
 - Impact of financial activities on organisations
 - Football
 - Economic markets
 - Music
 - Reading
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REFEREES

Benjamin oyekanmi

Head, IT dept - Central bank of nigeria

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Bulus akawu

Relationship manager - Access bank plc

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