

JUSTIN LUKE STEYN

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OBJECTIVE | To become a part of a vibrant team, and grow within the business, by helping to grow the business.

SKILLS & ABILITIES | Problem solving – In my line of waterproofing, handling of leaks and customer complaints (although not often) whilst ensuring that new works continue on schedule. Each new project offers its challenge, and I enjoy using my knowledge and ingenuity to find solutions.

Excellent communication skills – verbal and written. I am equally comfortable in front of groups as well as in one-on-one interactions, and meet new people on a daily basis. I think being mindful of each person's story helps me be a better listener, too.

Ability to work unsupervised – I run my own business, and this demands self-discipline and motivation.

Accuracy and an eye for detail – I take pride in my ability to see the details, whether in the working environment, or in my hobby/passion for building motorcycles. I have a strong visual-spatial ability.

Ability to motivate others – My team is the most integral part of my business, and keeping the guys motivated is the key to excellent results on each site. I find myself in the motivator role on the mountain bike trails as well, spurring up some confidence in my fellow riding friends, I enjoy seeing their excitement as they do obstacles they previously thought impossible.

Ability to recognize and meet new challenges – I enjoy a challenge; it may be the (healthy) competitive streak in me, but give me a challenge and I'll see it accomplished. Relocating to New Zealand is a huge challenge that I have accepted.

Reliability and integrity – these two points are a big part of my business' foundation, without these two factors I would not be as successful, and by running the business according to these factors, referrals have become the main stream of new business.

SPECIALIST SKILLS | **WATERPROOFING PRODUCTS – APPLICATION AND PRODUCT KNOWLEDGE**

Acrylic; Bitumen; Cementitious; Polyurethane; EPDM products.

IT – PROFICIENT ON PC

Microsoft based products

FINANCE AND INSURANCE

FAIS and FICA accredited

EXPERIENCE | **OWNER THE RED LADDER WATERPROOFING CO**
2009 TO PRESENT

I handle all aspects of the day-to-day running of the business, including quotations, quantity surveying, sales, staff and stock management, customer relations. We have won contracts for large projects 4000m2+ which is an impressive feat for the size of the business.

FOREMAN SA WATERPROOFING
2008 TO 2009

Learnt the waterproofing industry and was to oversee the smooth running of each project by handling material, staff and application aspects of my team.

F&I BUSINESS MANAGER LINDSAY SAKER SEAT
2004 TO 2008

Financing and insuring of vehicles on dealership floor. High pressure job with an emphasis on maximizing of gross profit per vehicle sold. Was head-hunted to be a part of a new brand in South Africa at the time.

PROGRAMMER – VEHICLE FILE TELESURE INVESTMENT HOLDINGS
2001 TO 2004

Maintaining and correcting loaded vehicle data on AS400 system, vehicle values and statistics. Handling of queries from sales staff.

EDUCATION | **MENSA, SOUTH AFRICA**
INTELLECTUAL SOCIETY

Member by passing entry exam

BOSTON CITY CAMPUS, BEDFORDVIEW
DIPLOMA

MCSE and Microsoft A+

GERMISTON HIGH SCHOOL, GERMISTON
MATRIC CERTIFICATE WITH UNIVERSITY EXEMPTION

Pass with all subjects on higher grade

REFERENCES | **GERRY O'CONNER, OWNER**
SILVERFERN CONSTRUCTION

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