Tojy George

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Bangalore, India

Profile

Technologist with 14+ years of IT consulting experience in PMO, Project, Program & Portfolio Mgmt., Issue, Risk & Scope Mgmt., Resource Balancing, Budgeting, Coordinating, Design and Implementation using HP PPM and SDLC/Agile Methodologies.

Work Experience

Client Manager/Sr. Solution Architect — 05/2013 – Present

Trimax Americas, India

- Plan, manage and drive all aspects of client's success ranging from implementation, risk mgmt., resource mgmt., identifying up-sell opportunities, renewals, technical support and developing and adhering closely to the client's success plan.
- Portfolio Optimization, Portfolio Scenario Comparison.
- Empower PMs to perform strategic planning through metrics and KPIs on Resource Capacity & Allocation, Labor Costs, Earned Value, Schedule Variance, Cost Variance, SPI, CPI, TCO, NPV, Program and Project Health.
- Manage and Support HP PPM Application for clients.
- MicroFocus Software as a Service (SAAS) coordinator.

Sr. Solution Architect — 2007 – 2013

Melillo Consulting, USA

- Worked with the sales team to understand client needs and requirements, recommended solutions, and developed proposals outlining the solution and associated services using HP PPM.
- Scope services engagements, quote software and services, and created proposals.
- Act as the liaison between the sales process and the services delivery process.
- Designed and Implemented processes to track projects using HP PPM's Portfolio Mgmt., Project Mgmt., Program Mgmt., Demand Mgmt., Time Mgmt., Finance Mgmt. and Resource Mgmt. modules using the SDLC/Agile methodology.
- Developed work instruction material and provided training for the PMO team.

Business Analyst — 2006 - 2007

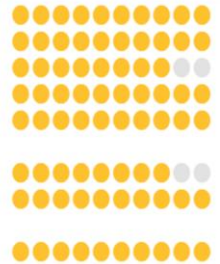Wipro Technologies, USA

Team Lead/Programmer — 2004 - 2006

Accenture Pvt. Ltd., India

Click Here for Detailed Resume

Skills

Project & Portfolio Mgmt.	●●●●●●●●●●
HP PPM	●●●●●●●●●●
Agile Methodologies	●●●●●●●●○○
PMO	●●●●●●●●●●
Client Relationship Mgmt.	●●●●●●●●●●
ITIL Best Practices	●●●●●●●●○○
App. Maintenance & Support	●●●●●●●●●●
Oracle PL/SQL	●●●●●●●●●●

Certifications

HP Project and Portfolio Management

HP ITPS Executive Scorecard

Awards

Presidents Club 2012 - Melillo Consulting, USA

Presidents Club 2009 -Melillo Consulting, USA

ACE Award - Accenture Pvt. Ltd. India

Super Achiever Award - Accenture Pvt. Ltd.

Education

Master of Computer Applications

Christ College, Bangalore

Clients Worked For

Standard & Poor's Global, Bausch & Lomb, Prudential Financial, IEEE, University of Minnesota, Thermo Fisher Scientific, AIG, Vonage, American Bureau of Shipping, Allstate Insurance, Bristol Myers Squibb, Emblem Health, Luxottica, Lafarge-NA, Duke Energy, HEB, Whirlpool

Hobbies

Landscape Photography   Art   Travel