

## Machine Learning Enables Consistent Customer Experience Across Channels

Customer Churn | Product Market Basket | Multi Channel Sales | Customer Sentiment | Customer Spend | Product Branding | Product Comparision | Product Market Share | **Product Marketing** | Inventory

Product

Jeans

Data Source

Twitter

Customer Type

Potential

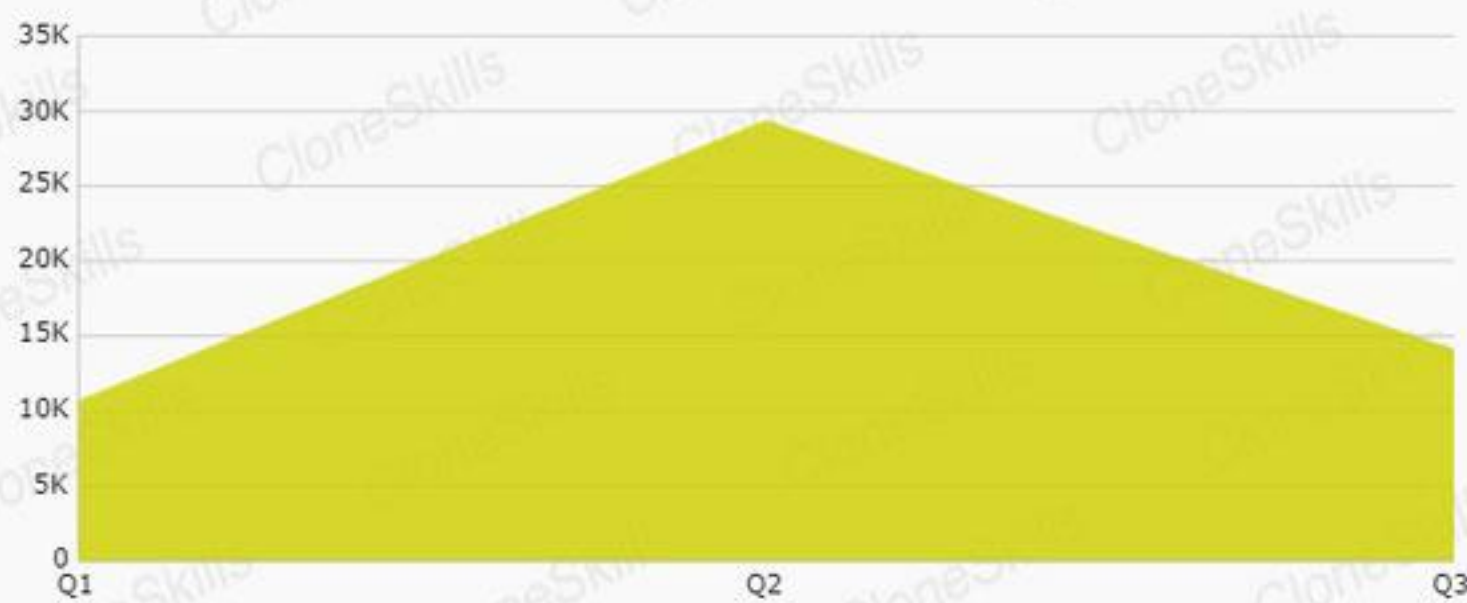
Time

2014

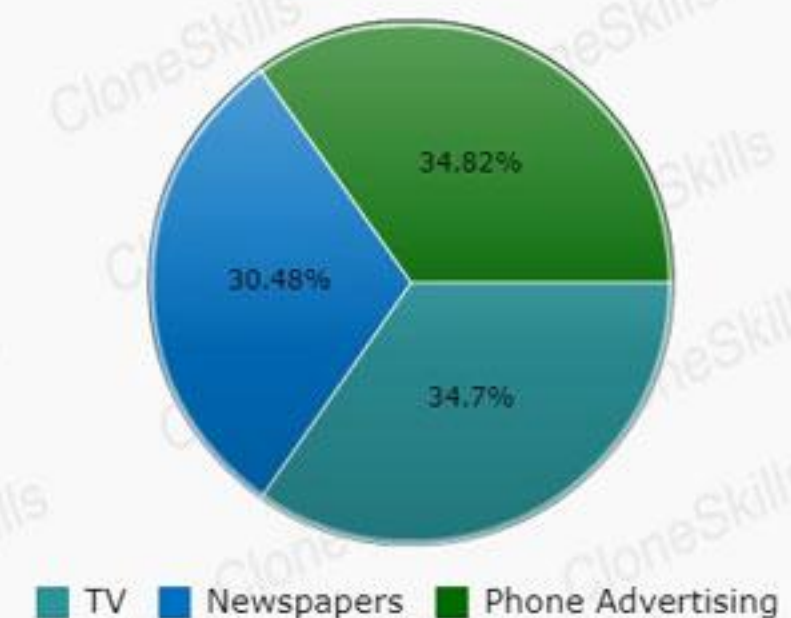
Location

North Atlantic

Promotions Offered in Numbers



Promotions to be Offered in Numbers



Average Monthly Converted Customers as result of Online Promotion

Average Daily Viewers

3601

Average Daily Buyers

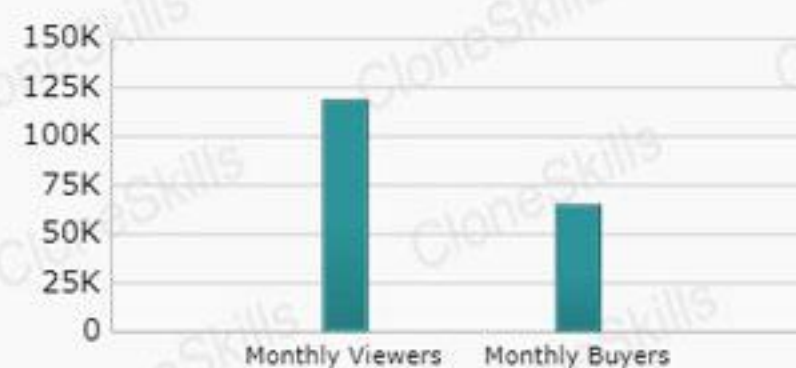
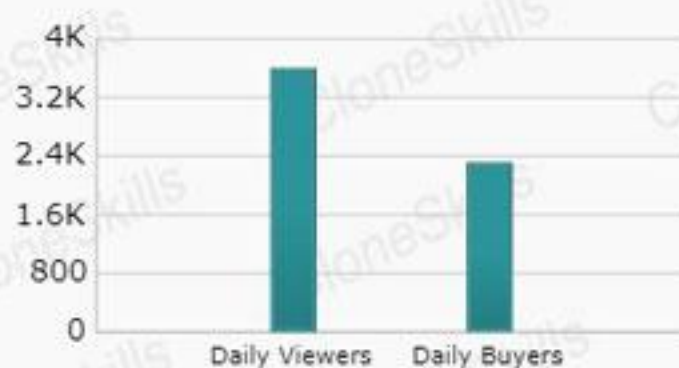
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Average Monthly Viewers

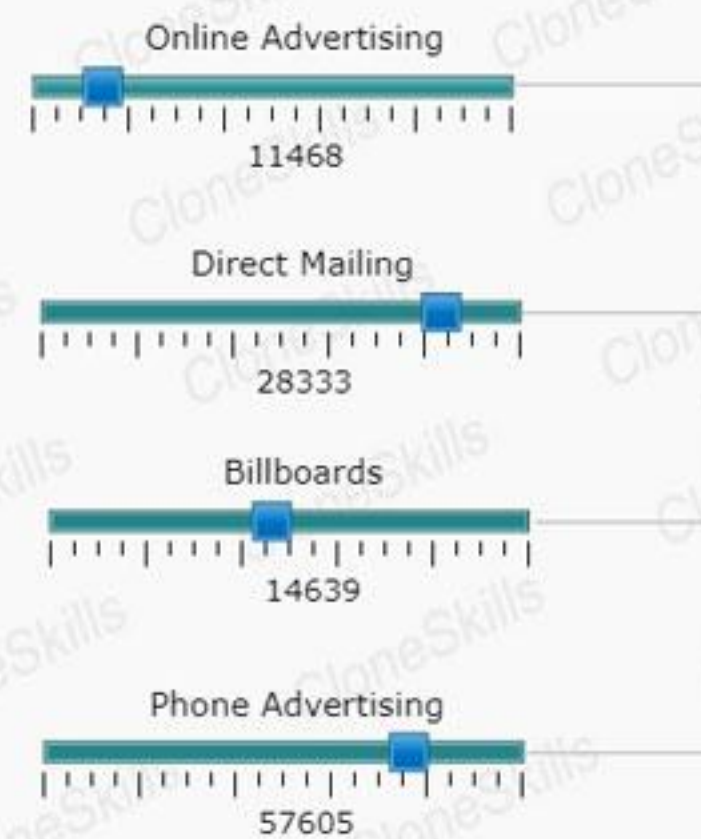
119009

Average Monthly Buyers

65286



Prediction of Target Customers - Jeans



No of Target Customers



Product Promotion by Region

State	Product	Online Advertising	Direct Mailing	Billboards	TV	Newspapers	Phone Advertising
Illinois	Jeans	10727	29408	14143	57393	50417	57605
Illinois	Winter Clothes	17055	28892	17004	5231	94291	44424
Illinois	Summer Clothes	19052	31007	13144	9343	59691	46938
Illinois	Fall Clothes	21708	32679	17458	9712	93535	22170